



THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3939

## EXECUTIVE SUMMARY

**To:** Jim Scholl, City Manager

**From:** Edward Perez, Division Chief of EMS, KWFD

**Date:** November 2, 2016

**Reference:** Purchase of Stryker EMS Stretcher, Stair Chair, and Cot Fastening System

### Action Statement:

The Key West Fire Department proposes the purchase of one (1) Performance Load Cot Fastening System, one (1) Power Pro XT Stretcher and one (1) Stair Pro Stair Chair with necessary safety equipment from Stryker EMS Equipment, factory direct, for \$24,376.00, pursuant to City of Key West Code of Ordinances, Section 2-797 (1) Sole Source Procurement, and Section 2-844 (a) (b) (brand name).

Sec. 2-844. Brand name specifications.

(a) *Use.* Since use of a brand name specification is restrictive of product competition, it may be used only when the purchasing agent makes a written determination that only the identified brand name item will satisfy the city's needs.

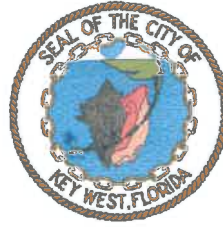
(b) *Competition.* The purchasing agent shall seek to identify sources from which the designated brand name item can be obtained and shall solicit such sources to achieve whatever degree of price competition is practicable. If only one source can supply the requirement, the procurement shall be made under the sole source procurement provisions of [section 2-797](#), (Code 1986, § 1.267(s))

Sec. 2-797. - Exemptions.

(1) *Sole source procurement.* Sole source procurement in accordance with the following:

(a) All specifications shall be drafted so as to promote overall economy for the purposes intended, to encourage competition in satisfying the city's need, and shall

KEY WEST FIRE DEPT



THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3939

KEY WEST FIRE DEPT

not be unduly restrictive. Brand name specifications are restrictive of competition and shall be used only as specifically provided in [section 2-844](#).

(b) A contract may be awarded without competition when the department head makes a written determination and the purchasing agent verifies that, after conducting a good faith review of available sources, there is only one source for the required commodity or contractual service. The city manager shall conduct negotiations as appropriate as to price, delivery and terms. A record of sole source procurement shall be maintained as a public record and shall list each contractor's name, amount and type of each contract; a list of the commodity or contractual service procured under each contract; and the identification number of each contract file.

(c) All sole source procurement where the cost of the commodities or contractual services exceeds \$20,000.00 shall be authorized by the city commission

**Strategic Plan/Business Plan:**

The Key West Fire Department is in need of equipping Rescue 5 with the necessary safety devices including these Stryker products which is required to operate each ambulance. Stryker is the manufacturer and sole source provider of the Performance Load, Power Pro Stretcher, and Stair Pro Stair Chair. Staff has identified Stryker as the leader in the industry and the desired brand for EMS patient transport products. Stryker EMS products have continuously provided us with excellent reliability, durability, and safety history making them the absolute preferred brand for our patient transport safety requirements. The Key West Fire Department currently utilizes all Stryker EMS Stretchers and Stair Chairs on our Rescue Units. Approving this purchase will ensure interoperability and compatibility between all of our units.

**Options:**

- 1.) The City Commission could approve the purchase to ensure that Rescue 5 ambulance is equipped with safe and similar equipment as our other rescue trucks.
- 2.) The Commission could decline to approve the purchase in which case staff would have to identify alternatives to the Stryker Stretcher, Stair Chair, and Performance Load.



THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3939

KEY WEST FIRE DEPT

**Financial Impact:**

The total cost to supply one (1) ambulance with stretcher, stair chair, and cot fastening system is \$24,376.00. This amount has been budgeted for in FY 2016-2017 and will be funded through the Infrastructure Surtax account 101-2601-526-6400. This Stryker purchase is part of the capital outlay for equipment required for outfitting Rescue 5. The total budgeted amount for the purchase of Rescue 5 and required capital EMS equipment including this Stryker EMS Cot, Stair Chair, Cot Retention System, and the Physio Control LifePak 15 Cardiac Monitor is \$254,668.00; we expect to spend no more than \$253,195.00 total for this project.

**Recommendations:**

Staff recommends option #1, the purchase of one (1) Performance Load Cot Fastening System, one (1) Power Pro XT Stretcher and one (1) Stair Pro Stair Chair with safety equipment from Stryker EMS Equipment, factory direct, for \$24,376.00.

**Edward Perez, Division Chief of EMS**

*Key West Fire Department*

*Serving the Southernmost City*