



THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3700

To: Ms. Patti McLauchlin, City Manager

From: Edward Perez, Deputy Chief

Date: October 20, 2021

Reference: Purchase of (4) 2022 Ford Vehicles

Action Statement:

Authorize the purchase of (2) Ford F-250's at a unit/vehicle cost of \$48,025.53 (\$96,051.06), (1) Ford F-250 at a unit/vehicle cost of \$51,329.17, and (1) Ford Explorer at a unit/vehicle cost of \$37,283.53 from Duval Ford, LLC for a total cost of \$184,663.76, utilizing the Florida Sheriffs Association Contract FSA20-VEL28.0, Pursuit, Administrative, and Other Vehicles, pursuant to City of Key West Ordinance Section 2-797(3) purchases and acquisitions under contracts of the federal government and the state or its political subdivisions. Authorize all necessary budget transfers.

Background:

The Key West Fire Department is budgeted this fiscal year (FY21/22) to purchase (3) Ford F-250's and (1) Ford Explorer. These new vehicles will replace (3) frontline KWFD response vehicles (2007 Ford F-250, 2004 Ford F-150, and 2012 Chevrolet Tahoe) that far exceeded their useful service life and add a command response vehicle to the fleet. To meet the specific needs of the fire department, the quoted cost of these vehicles includes necessary options and emergency equipment to be supplied and installed by Duval Ford, per the FSA20-VEL28.0 awarded contract.

The Florida Sheriffs Association Cooperative Purchasing Program has followed the attached Contract Terms and Conditions to procure this contract. Contract prices are extended and guaranteed to any local government or political subdivision of the state, public educational institutions, other public agencies or authorities with the State of Florida, and other entities approved by the manufacturer to participate in this contract.

After diligent review, staff has determined that this vehicle purchase offered by Duval Ford is fair and reasonable in terms of pricing and a delivery estimate of 4 - 6 months. Other listed vendors, including Bozard Ford, cannot provide a delivery estimate for the specified vehicles unavailable locally.

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Purpose and Justification:

This purchase will provide modern, reliable vehicles necessary to safely respond to emergency calls for service and support the daily operations of the KWFD. Rising costs for production and limited availability of vehicles and supplies are expected to continue. A delay in replacing our current 2007 Ford F-250, 2004 Ford F-150, and 2012 Chevrolet Tahoe will likely increase vehicle repair and maintenance costs and future replacement costs.

Financial Impact:

A total amount of \$170,000 is budgeted in the Fire Department Infrastructure Surtax Fund, 101-2201-522-6400 for Fiscal Year 2021-22. The total actual cost of this purchase is \$184,663.76, leaving a funding deficit of \$14,663.76 which will be covered using Infrastructure Surtax Fund reserves, 101-2201-522.9803.

Recommendations:

Authorize the purchase of (2) Ford F-250's at a unit/vehicle cost of \$48,025.53 (\$96,051.06), (1) Ford F-250 at a unit/vehicle cost of \$51,329.17, and (1) Ford Explorer at a unit/vehicle cost of \$37,283.53 from Duval Ford, LLC for a total cost of \$184,663.76, utilizing the Florida Sheriffs Association Contract FSA20-VEL28.0, pursuant to City of Key West Ordinance Section 2-797(3).

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