

Exhibit C													
Pitney Bowes Core Price Sheet													
State Term Contract 44102100-17-1; MAIL PROCESSING EQUIPMENT													
Category Number	Letters Per Minute (LPM)	Specifications of Mailing Machine (All must include meter)	Model #	Machine Make and Model (include item numbers of all components including meter)	INITIAL TERM				RENEWAL TERM				Bidder's Total:
					Monthly Lease Price (including maintenance)				Monthly Lease Price (including maintenance)				
					36 months	48 months	60 months	Average monthly lease price	36 months	48 months	60 months	Average monthly lease price	
1	15-20	Capacity between 15 and 20 LPM with minimum of 2 lb scale	MAILSTATION 2	MAILSTATION 2 WITH 2LB SCALE & 10 ACCOUNTS (M0L2), METER FOR MAILSTATION 2 (K7M0), WIFI/LAN ANALYTICS DEVICE (PB-4000-US)	\$ 31.17	\$ 28.97	\$ 27.67	\$ 29.27	\$ 31.17	\$ 28.97	\$ 27.67	\$ 29.27	\$ 58.54
			MAILSTATION 2	MAILSTATION 2 WITH 5LB SCALE & 10 ACCOUNTS (M0L5), METER FOR MAILSTATION 2 (K7M0), WIFI/LAN ANALYTICS DEVICE (PB-4000-US)	\$ 31.81	\$ 29.47	\$ 28.08	\$ 29.79	\$ 31.81	\$ 29.47	\$ 28.08	\$ 29.79	\$ 59.57
2	21-50	Capacity between 21 and 50 LPM with sealer, differential weighing and minimum of 5 lb scale	DM125	DM125 DIGITAL MAILING SYSTEM (SBRP), BASIC 10 ACCOUNTING (1FAC), SEALER (PRM1), 5LB INTEGRATED WEIGHING (PRW5), WEIGHING PLATFORM (MPC4), DIFFERENTIAL WEIGHING (MPOX), METER FOR DM125 (PR00)	\$ 70.13	\$ 61.56	\$ 56.48	\$ 62.72	\$ 70.13	\$ 61.56	\$ 56.48	\$ 62.72	\$ 125.45
			DM225	DM225 DIGITAL MAILING SYSTEM (SVDF), BASIC 25 ACCOUNTING (1FA1), 5LB INTEGRATED WEIGHING (PRP5), WEIGHING PLATFORM (MPC1), DIFFERENTIAL WEIGHING (MPOX), METER FOR DM225 (PR00)	\$ 104.48	\$ 93.15	\$ 86.43	\$ 94.69	\$ 104.48	\$ 93.15	\$ 86.43	\$ 94.69	\$ 189.37
3	51-100	Capacity between 51 and 100 LPM with sealer, differential weighing and minimum of 5 lb scale	DM300C	DM300C DIGITAL MAILING SYSTEM (SBYP/3CES), BASIC ACCOUNTING (1FAE), 5LB INTEGRATED WEIGHING (1GW5), WEIGHING PLATFORM (MP9G), DIFFERENTIAL WEIGHING (MPOX), METER FOR DM300 (G900)	\$ 143.53	\$ 126.72	\$ 116.75	\$ 129.00	\$ 143.53	\$ 126.72	\$ 116.75	\$ 129.00	\$ 258.00
			DM400C	DM400C DIGITAL MAILING SYSTEM (SBTA/4CES), BASIC ACCOUNTING (1FAE), 5LB INTEGRATED WEIGHING (1GW5), WEIGHING PLATFORM (MP9G), DIFFERENTIAL WEIGHING (MPOX), METER FOR DM400 (G900)	\$ 189.28	\$ 169.11	\$ 157.15	\$ 171.85	\$ 189.28	\$ 169.11	\$ 157.15	\$ 171.85	\$ 343.69
4	100-179	Capacity between 100 and 179 LPM with sealer, differential weighing and minimum of 5 lb scale	SENDPRO P1000	SENDPRO P1000 MAILING SYSTEM (AZBA), MONO PRINT MODULE (AZBE), LPM FEATURE (APSA), 10" COLOR DISPLAY (MSD1), DROP STACKER (MW90007), 10LB INTERFACED WEIGHING (1FWW), DIFFERENTIAL WEIGHING (MPOX), WEIGHING PLATFORM (MW96000), METER FOR SENDPRO P1000 (4W00)	\$ 335.58	\$ 290.66	\$ 264.00	\$ 296.75	\$ 335.58	\$ 290.66	\$ 264.00	\$ 296.75	\$ 593.49
			SENDPRO P1000	SENDPRO P1000 MAILING SYSTEM (AZBA), MONO PRINT MODULE (AZBE), LPM FEATURE (APSA), 10" COLOR DISPLAY (MSD1), DROP STACKER (MW90007), 5LB INTERFACED WEIGHING (1FWV), DIFFERENTIAL WEIGHING (MPOX), WEIGHING PLATFORM (MW96000), METER FOR SENDPRO P1000 (4W00)	\$ 324.09	\$ 281.67	\$ 256.49	\$ 287.42	\$ 324.09	\$ 281.67	\$ 256.49	\$ 287.42	\$ 574.83
5	Up to 179	Capacity up to 179 LPM with dynamic scale, sealer, differential weighing and minimum of 5 lb scale	DM475	DM475 DIGITAL MAILING SYSTEM (SVXA), BASIC ACCOUNTING (1FAE), 15 LB INTEGRATED WEIGHING (1FW5), DIFFERENTIAL WEIGHING (MP3X), WEIGHING PLATFORM (MP30), METER FOR DM475 (G900)	\$ 374.09	\$ 324.78	\$ 295.50	\$ 331.46	\$ 374.09	\$ 324.78	\$ 295.50	\$ 331.46	\$ 662.91
			SENDPRO P1500	SENDPRO P1500 MAILING SYSTEM (AZCG), MONO PRINT MODULE (AZBE), 10" COLOR DISPLAY (MSD1), 50 DEPARTMENT ANALYTICS (APA1), DROP STACKER (MW90007), 15LB INTERFACED WEIGHING (1FWX), DIFFERENTIAL WEIGHING (MP3X), WEIGHING PLATFORM (MW96000), METER FOR SENDPRO P1500 (4W00)	\$ 457.57	\$ 390.90	\$ 351.30	\$ 399.92	\$ 457.57	\$ 390.90	\$ 351.30	\$ 399.92	\$ 799.85
6	Over 180	Capacity over 180 LPM with dynamic scale, sealer, differential weighing and minimum of 10 lb scale	SENDPRO P2000	SENDPRO P2000 MAILING SYSTEM (AZBB), MONO PRINT MODULE (AZBE), LPM FEATURE (APSF), 10" COLOR DISPLAY (MSD1), DROP STACKER (MW90007), 10LB INTERFACED WEIGHING (1FWW), DIFFERENTIAL WEIGHING (MPOX), WEIGHING PLATFORM (MW96000), METER FOR SENDPRO P2000 (4W00)	\$ 595.75	\$ 501.77	\$ 445.97	\$ 514.50	\$ 595.75	\$ 501.77	\$ 445.97	\$ 514.50	\$ 1,028.99
			SENDPRO P3000	SENDPRO P3000 MAILING SYSTEM (AZBD), MONO PRINT MODULE (AZBE) LPM FEATURE (APSH), 10" COLOR DISPLAY (MSD1), DROP STACKER (MW90007), 10LB INTERFACED WEIGHING (1FWW), DIFFERENTIAL WEIGHING (MPOX), WEIGHING PLATFORM (MW96000), ROLL TAPE KIT (MW90650), METER FOR SENDPRO P3000 (4W00)	\$ 723.30	\$ 628.31	\$ 571.95	\$ 641.19	\$ 723.30	\$ 628.31	\$ 571.95	\$ 641.19	\$ 1,282.37