



Healthcare in the Lower Keys

September 2023



Background

- Background/philosophy – arrived 2016
- Initial needs assessment
 - What services/specialties did residents have to travel out of the Keys to receive?
- Small town/population
 - Some services and higher levels of care can't be provided
 - On the mainland, community hospitals of this size provide acute care, people would travel to tertiary centers that might be 45 m to an hour away for higher levels of care. Unfortunately, our tertiary centers are almost 3 hours away
- Goal was to employ the specialists we can for greater chances for success (even if not financially logical)
 - ENT, Pulmonary, Gastroenterology, OBGyn, Orthopedics, Cardiology, Primary Care, Psychiatry/Counseling



Current Situation

- Challenges to recruitment/retention
 - Providers not the greatest challenge in recruitment
- Nationwide issue
- Staffing/support personnel
- Cost and availability of housing



Primary Care

- Keys Medical Group Primary Care at Searstown
- Dr. Rocky Tingle's office
- Big Pine Key
 - We felt it necessary to provide services at the far end of service area, in underserved market
- Key Lime Medical
 - Keep services in Old Town location
- Supporting, working with independents as sole community hospital



Specialty Care

- Gastroenterology
 - Only board certified Gastroenterologist, new nurse practitioner
- OBGyn
 - Two new midwives supporting Dr. Santiago
- Orthopedics
 - Two physician assistants supporting Dr. Bensen
- Psychiatry – Dr. Grenier, inpatient
 - Two nurse practitioners and LCSW for outpatient counseling
- ENT/Pulmonary



Cardiology

- Cath lab replacement
- Recruitment



Surgical Services

- Surgery Center of Key West
 - Financial investment to help ensure future viability
- Robotics and surgical equipment



Cancer Services

- Genesis exiting market
- LKMC goal to help support solution



Continued Growth

- ER expansion
- Behavioral health expansion
- New primary care location
- PET/CT
- Cath lab improvements



Lower Keys Medical Center Overview

- Lower Keys Medical Center, 167 beds, 2 campuses
 - 10 bed ICU
 - 23 bed Inpatient behavioral health
 - 24-hour emergency department, lab, radiology

David Clay, Chief Executive Officer

Christina Wright, Chief Financial Officer

Elizabeth Hume, Interim Chief Nursing Officer/Chief Quality Officer

Isaac Heller, Assistant Chief Executive Officer

Additional locations:

- Behavioral Health Inpatient Unit, Depoo campus
- Outpatient Physical Rehabilitation
- Women's Imaging Center
- Keys Medical Group
 - Primary Care (Key West 2, Big Pine Key 1)
 - Cardiology
 - Gastroenterology
 - OBGyn
 - Orthopedics/Sports Medicine
 - Psychiatry/Counseling



Caring for the Community

- Lower Keys Medical Center impacts our community in many ways. From our latest Community Impact Report:



135,000

Patient Encounters



500

Babies Born



130

Medical Staff

Serving our Community



\$57.5 million*

Charity &
Uncompensated Care

* 2021 AHCA



\$2.8 million

Taxes Paid



\$56 million

Capital Investments +
Payroll



\$318,000

Financial Impact Each Day

Q & A
