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Department of Management Services

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Motor Vehicles25100000-18-1

Contract Details

Effective Period 11/17/2017 through 11/16/2019

Contract Type State Term Contract

Contract Information

- [Pricing](#)
- [Contractors](#)
- [How to Use this Contract](#)
- [Frequently Asked Questions - Users](#)
- [Frequently Asked Questions - Vendors](#)

Contract Documents

[Forms and Other Information](#)

[Complete Contract - Microsoft Word](#) (📄 266.27 KB)

[Complete Contract - PDF](#) (📄 1.40 MB)

[Amendments and Memorandums](#)

[Executed Contracts](#) (📄 1.12 MB)

Contract Administration

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Commodity Codes

Description

This is a statewide contract for Motor Vehicles. This contract provides State Agencies and eligible users with the ability to purchase new 2018 models at a discount off of MSRP on: automobiles, passenger vans, cargo vans, sport utility vehicles, light pickup trucks, chassis-cab trucks, low-speed vehicles, truck bodies, and installed options. Styles Include: Law Enforcement Automobiles, Law Enforcement SUVs, Law Enforcement Motorcycles, Law Enforcement Pickup Trucks, Automobiles, Low-Speed Vehicles, Passenger Vans, Cargo Vans, SUVs, and Pickup and Chassis-Cab Trucks (Class 1 through Class 5).

The Department strongly encourages ALL potential users of this contract to plan ahead to prevent any potential delays. Please review the Contract Documents, "How to Use this Contract" Instructions, and "Frequently Asked Questions" for this State Term Contract.

Benefits

State of Florida Base Vehicle Prices and Options Discounts equate to average approximate discount 70% percent off of list price (MSRP).

- Additional discounts possible for large quantity, identical motor vehicle, orders.



Attachment D-4 - Price Sheet - Light Trucks and Sport Utility Vehicles

2510000-18-1 MOTOR VEHICLES

Sheet 2: Trucks Under One Ton

Commodity Code No. 25101507: LIGHT TRUCKS OR SPORT UTILITY VEHICLES

Please see the Info Sheet for Instructions, General Information, and Reference Key.

NOTE: THE BID PRICE SHEET IS NOT COMPLETE UNLESS IT IS USED IN CONJUNCTION WITH THE COMPLETE REQUIREMENTS, SPECIFICATIONS, TERMS AND CONDITIONS.

Sub-Group 1	EPN Industry Class	Manufacturer Brand	Line Number	Representative Model	Alternative Fuel	Organization Name	Standard Vehicle Price (per unit)	GM Charge (per unit)	Estimated Lead Time in Weeks	Unit/12th Month	Year 1 Price (per unit)	Year 2 Price (per unit)	Year 3 Price (per unit)	Year 4 Price (per unit)	Year 5 Price (per unit)	Year 6 Price (per unit)	
UNDER ONE-TON DIESEL 4WD	Industry Class: 34 Ton Pickup Truck, 4WD	Chevrolet	101	2018 Ford F-150 4WD SuperCrew 148" XL T (W/E)	8	Chrysler Ford	\$23,345.00	6%	80	160.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	
			102	2018 Ford F-150 4WD SuperCrew 157" XL (W/E)	9	Chrysler Ford	\$23,345.00	6%	80	160.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	
			103	2018 Ford F-150 4WD SuperCrew 157" XL with Payload Pkg (W/E)	3	Chrysler Ford	\$23,345.00	6%	80	160.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	
			104	2018 Ford F-150 4WD SuperCrew 157" XL T (W/E)	3	Chrysler Ford	\$23,345.00	6%	80	160.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	
			105	2018 Ford F-150 4WD SuperCrew 157" XL T with Payload Pkg (W/E)	8	Chrysler Ford	\$23,345.00	6%	80	160.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	\$150.00	
			106	2018 Ram 1500 4WD Reg Cab 6'4" Box Tradesman (D96L47)	8	Autonation CDJR Pentastar Pines	\$18,500.00	3%	90-120	180.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
			107	2018 Ram 1500 4WD Reg Cab 6' Box Tradesman (D96L42)	8	Garber Chrysler Dodge Truck, Inc.	\$18,500.00	3%	90-120	180.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
			108	2018 Ram 1500 4WD Quad Cab 6'4" Box Tradesman (D96L41)	8	Garber Chrysler Dodge Truck, Inc.	\$21,980.00	0%	90-120	180.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
			109	2018 Ram 1500 4WD Crew Cab 5'7" Box Tradesman (D96L48)	8	Autonation CDJR Pentastar Pines	\$23,920.00	5%	90-120	180.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00
			110	2018 Chevrolet Silverado 2500HD 4WD Reg Cab 133.6" Work Truck (CK25860)	8	Alm Jy Chevrolet Buick GMC Cadillac	\$26,520.00	6%	90-120	175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00
111	2018 Chevrolet Silverado 2500HD 4WD Reg Cab 133.6" LT (CK25890)	8	Alm Jy Chevrolet Buick GMC Cadillac	\$26,520.00	6%	90-120	175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00			
112	2018 Chevrolet Silverado 2500HD 4WD Double Cab 144.2" Work Truck (CK25733)	8	Alm Jy Chevrolet Buick GMC Cadillac	\$27,020.00	5%	90-120	175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00			
113	2018 Chevrolet Silverado 2500HD 4WD Double Cab 144.2" LT (CK25733)	8	Alm Jy Chevrolet Buick GMC Cadillac	\$27,020.00	5%	90-120	175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00			
114	2018 Chevrolet Silverado 2500HD 4WD Double Cab 158.1" Work Truck (CK25853)	8	Alm Jy Chevrolet Buick GMC Cadillac	\$27,190.00	5%	90-120	175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00			
115	2018 Chevrolet Silverado 2500HD 4WD Double Cab 158.1" LT (CK25853)	8	Alm Jy Chevrolet Buick GMC Cadillac	\$27,190.00	5%	90-120	175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00			
116	2018 Chevrolet Silverado 2500HD 4WD Crew Cab 153.7" Work Truck (CK25743)	8	Alm Jy Chevrolet Buick GMC Cadillac	\$24,100.00	5%	90-120	175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00			
117	2018 Chevrolet Silverado 2500HD 4WD Crew Cab 153.7" LT (CK25743)	8	Alm Jy Chevrolet Buick GMC Cadillac	\$24,100.00	5%	90-120	175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00			
118	2018 Chevrolet Silverado 2500HD 4WD Crew Cab 153.7" Work Truck (CK25843)	8	Alm Jy Chevrolet Buick GMC Cadillac	\$24,650.00	5%	90-120	175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00			
118	2018 Chevrolet Silverado 2500HD 4WD Crew Cab 153.7" Work Truck (CK25843)	8	Alm Jy Chevrolet Buick GMC Cadillac	\$24,650.00	5%	90-120	175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00			
119	2018 Chevrolet Silverado 2500HD 4WD Crew Cab 142" LT (CK25843)	8	Alm Jy Chevrolet Buick GMC Cadillac	\$24,200.00	5%	90-120	175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00	\$175.00			
120	2018 Ford Super Duty F-250 SRW 4WD Reg Cab 142" XL (F23)	8	Praxair Ford	\$24,505.00	5%	70	160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00			
121	2018 Ford Super Duty F-250 SRW 4WD Reg Cab 142" XL T (F28)	8	Praxair Ford	\$24,505.00	5%	70	160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00			
122	2018 Ford Super Duty F-250 SRW 4WD SuperCab 148" XL (X28)	8	Praxair Ford	\$27,894.00	6%	120	180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00			
123	2018 Ford Super Duty F-250 SRW 4WD SuperCab 148" XL T (X28)	8	Praxair Ford	\$27,894.00	6%	120	180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00			
124	2018 Ford Super Duty F-250 SRW 4WD SuperCab 164" XL (X28)	8	Praxair Ford	\$28,290.00	6%	120	180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00			
125	2018 Ford Super Duty F-250 SRW 4WD SuperCab 164" XL T (X28)	8	Praxair Ford	\$28,290.00	6%	120	180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00			
126	2018 Ford Super Duty F-250 SRW 4WD Crew Cab 188" XL (W28)	8	Chrysler Ford	\$30,925.00	10%	120	180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00			
127	2018 Ford Super Duty F-250 SRW 4WD Crew Cab 188" XL T (W28)	8	Chrysler Ford	\$30,925.00	10%	120	180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00			
128	2018 Ford Super Duty F-250 SRW 4WD Crew Cab 171" XL (W23)	8	Chrysler Ford	\$27,664.00	5%	120	180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00	\$180.00			
130	2018 Ram 2500 4WD Reg Cab 6' Box Tradesman (D1746)	8	Autonation CDJR Pentastar Pines	\$23,625.00	3%	90-120	180.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00			
131	2018 Ram 2500 4WD Crew Cab 6'4" Box Tradesman (D1741)	8	Garber Chrysler Dodge Truck, Inc.	\$25,718.00	3%	90-120	180.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00			
132	2018 Ram 2500 4WD Crew Cab 6'4" Box Tradesman (D1741)	8	Autonation CDJR Pentastar Pines	\$23,580.00	3%	90-120	180.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00	\$160.00			

BID AWARD

FSA17-VEL25.0

Effective Dates:
October 13, 2017– September 30, 2018

Police Rated, Administrative, Utility Vehicles, Trucks and Vans

Cooperative Purchasing Program

Coordinated By
The
Florida Sheriffs Association
&
Florida Association of Counties





**FLORIDA SHERIFFS ASSOCIATION
& FLORIDA ASSOCIATION OF COUNTIES**

**3/4 TON PICKUP TRUCK - 4X4
SPECIFICATION #53**

2018 Ford F-250 SD (F2B)

The Ford F-250 SD (F2B) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and FSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★ Western	Northern	Central	Southern
BASE PRICE:	\$23,427.00	\$23,571.00	\$23,619.00	\$24,133.00

While the Florida Sheriffs Association and Florida Association of Counties have attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	F-250 SD (F2B)			
DEALER:	Duval Ford	Duval Ford	Duval Ford	Duval Ford
ZONE:	★ Western	Northern	Central	Southern
BASE PRICE:	\$23,427.00	\$23,571.00	\$23,619.00	\$24,133.00

Order Code	Delete Options	All Zones
58Y ¹	AM/FM stereo radio	NC ¹
M57 ¹	Air conditioning	\$300.00 ¹
66D ¹	Cargo box and rear bumper <i>PICKUP BOX DELETE (66D) (Included with Body Options) Optional XL and XLT Pickups, Incomplete vehicle package – req. further manufacture and certification by a final stage manufacturer. In addition, Ford urges manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builder's Layout Book (and applicable supplements). Not available with: 20" Wheels and Tires, FX4 Off-Road Package (17X) Deletes: Pickup Box and Tie-down hooks, Tailgate, Rear bumper, Spare wheel, tire, carrier and jack, 7/4 Pin Connector, Center High mounted Stop Lamp (CHMSL) (59H) (only on vehicles over 10,000 lbs. Gross Vehicle Weight Rating) Options Available: Center High-mounted Stop Lamp¹</i>	\$100.00 ¹
51X ¹	Full size spare tire and rim	\$50.00 ¹
DX3E ¹	Limited slip differential on 4-wheel drive	\$50.00 ¹

Order Code	Add Options	All Zones
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Options are to be discounted below Manufacturer's Standard Retail Pricing (MSRP) or manufacturers published list price for any factory add options. Purchasers are encourage to negotiate pricing for options. Additional discounts for each add option shall be decided by the Vendor. Please refer to the Contract Terms and Conditions, Section 2.14 Option Pricing.

99T ¹	Engine upgrade - specify <i>6.7L 4 Valve OHV Power Stroke® V8 Turbo Diesel B20/TorqShift® Six-Speed Automatic w/SelectShift® Automatic (6R140)</i> ¹	\$8,794.00 ¹
98R ¹	Engine upgrade - specify <i>Operator Commanded Regeneration with Active regeneration Inhibit (req. 99T). The DPF requires periodic maintenance, called regeneration, for proper diesel emissions control. The vehicle will automatically initiate this maintenance process with a Passive or Active Regeneration depending on the operational use and how much it is driven at speeds above 30 mph. The vehicle may be equipped with Operator Commanded Regeneration (OCR) designed for applications where the vehicle is rarely, if ever, driven above 15–20 mph.</i> ¹	\$249.00 ¹
98F ¹	Bi-fuel model - specify <i>CNG/Propane GASEOUS ENGINE PREP Requires: 6.2L Gas Engine Includes Hardened Engine Intake Valves and Valve Seats, Bi-Fuel intake manifold. NOTE: This package does not include CNG/Propane fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with Certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/Propane fueled vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide. FMCo does not provide an exhaust or evaporative emissions certificate with this option when converted to use CNG or Propane fuel. Ford does not represent that a vehicle converted to use CNG or Propane will comply with all applicable U.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer (body-builder, or subsequent stage manufacturer) to determine compliance.</i> ¹	\$314.00 ¹
98F ¹	CNG model - specify <i>Engine Includes Hardened Engine Intake Valves and Valve Seats. Bi-Fuel intake manifold, NOTE: This package does not include CNG/Propane fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with Certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/Propane fueled vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide. FMCo does not provide an exhaust or evaporative emissions certificate with this option when converted to use CNG or Propane fuel. Ford does not represent that a vehicle converted to use CNG or Propane will comply with all applicable U.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer (body-builder, or subsequent stage manufacturer) to determine compliance.</i> ¹	\$314.00 ¹