

<b>Rank by Pricing</b>	
1 True North	\$43,920.00
2 SAIC / BDR	\$54,220.00
3 GRD	\$78,600.00

<b>Rank by Score Sheet</b>	
1 SAIC / BDR	358
2 True North	347
3 GRD	177

<b>Committee Member</b>	<b>Proposer</b>		
	<b>SAIC / BDR</b>	<b>GRD</b>	<b>True North</b>
Ruben Almaguer	94	49	81
Robert Eadie	97	67	95
Scott Fraser	87	11	84
Craig Marston	80	50	87
	358	177	347

**True North**

Hurricane Ike - Galveston, Harris, Chambers, Brazoria  
 FEMA-1791-DR; 12.08 - 03.09

Martha Zottarelli  
 Legislative Liaison  
 P.O. Box 12873  
 Austin, TX 78711  
 Phone: 512.463.6119  
 FAX: 512.305.8934  
 E-mail: martha.zottarelli@glo.tx.state.fl.us

Contacted / Received

Hurricane Katrina - City of Biloxi, MS  
 09.05 - 08.07

A.J. Holloway  
 Mayor  
 P.O. Box 429  
 Biloxi, MS 39533  
 Phone: 228.435.6254  
 FAX: 228.435.6129  
 mayor@biloxi.ms.us

Contacted / Received

Hurricane Gustav - City of Biloxi, MS  
 09.08 - 12.08

Tom Carroll, PE  
 Director of Public Works  
 Lafayette Consolidated Government  
 1515 E. University Ave.  
 Lafayette, LA 70501  
 Phone: 337.280.5639  
 E-mail: tcarroll@lafayettela.gov

Contacted /

**SAIC**

Wilma - Monroe County, FL  
 FEMA-1609-DR; 07.05 - 02.06

Judith R. Clarke, P.E.  
 Engineering Division  
 1100 Simonton Street, Room 2-216  
 Key West, FL 33040  
 Phone: (305) 295-4329  
 Fax: (305) 295-4321  
 E-mail: Clarkejudith@monroecounty-fl.gov

Contacted / Received

Naples, FL  
 FEMA-1609-DR; 10.05 - 02.06

Ben Copeland  
 Public Works Analyst  
 380 Riverside Circle  
 Naples, FL 34102  
 Phone: (239) 213-4745  
 Fax: (239) 213-4799  
 E-mail: bcopeland@naplesgov.com

Contacted / Waiting  
 Response

Santa Rosa County, FL  
 FEMA-1595-DR; Hurricane Dennis

Avis Whitfield  
 Public Works Director  
 6075 Old Bagdad Highway  
 Milton, FL 32583  
 Phone: (850) 623-2221  
 Fax: (850) 623-1331  
 Email: AvisW@co.santa-rosa.fl.us

Contacted / Received

BDR was purchased by SAIC, references are for BDR

**GRD**

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2004 - 2005

Jim Borgmann  
City Manager  
201 Westward Dr.  
Miami Springs, FL 33166  
Phone: 305.805.5000  
E-mail: borgmannj@miamisprings-fl.gov

Contacted / No  
Response

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Kathleen Shingledecker  
Assistant Director  
Oklahoma Office of Emergency Management

Phone: 405.823.2091  
E-mail: kathlee.shingledecker@associates.dhs.gov

Contacted / Waiting  
Response

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2004 - 2005

Doug Koennicke  
Director of Engineering  
Town of Jupiter, FL  
210 Military Trail  
Jupiter, FL 33458  
Phone: 561.741.2258  
E-mail: dougk@jupiter.fl.us

Contacted / Unable to  
Comment

**True North**

Principal	\$2,760.00
Project Manager	\$2,760.00
	\$2,360.00
Project Coordinator	\$1,800.00
Data Manager	\$1,960.00
GIS Analyst	\$2,200.00
Field Supervisor	\$1,960.00
Debris Site Tower Monitor	\$1,480.00
Collection Monitor	\$14,800.00
Citizen Drop Off Site Monitor	\$1,480.00
Data Entry Clerk/Clerical	\$1,160.00
Billing/Invoice Analyst	\$1,560.00
Billing/Invoice Manager	\$1,960.00
FEMA Coordinator / Specialist	\$2,200.00
Public Information Support Manager	\$2,200.00
Call Center Staff	\$1,280.00
	\$0.00
	<b>\$43,920.00</b>

**SAIC**

Principal	\$4,200.00
Project Manager	\$3,800.00
IT Specialist	\$3,400.00
Project Coordinator	\$2,600.00
Data Manager	\$3,000.00
GIS Analyst	\$3,000.00
Field Supervisor	\$2,300.00
Debris Site Tower Monitor	\$1,640.00
Collection Monitor	\$16,400.00
Citizen Drop Off Site Monitor	\$1,640.00
Data Entry Clerk/Clerical	\$1,280.00
Billing/Invoice Analyst	\$1,400.00
Billing/Invoice Manager	\$2,600.00
FEMA Coordinator / Specialist	\$3,800.00
Public Information Support Manager	\$2,000.00
Call Center Staff	\$1,160.00
	\$0.00
	<b>\$54,220.00</b>

**GRD**

Principal	\$5,600.00
Project Manager	\$5,600.00
IT Specialist	\$3,920.00
Project Coordinator	\$2,400.00
Data Manager	\$3,920.00
GIS Analyst	\$3,920.00
Field Supervisor	\$3,360.00
Debris Site Tower Monitor	\$2,520.00
Collection Monitor	\$25,200.00
Citizen Drop Off Site Monitor	\$2,520.00
Data Entry Clerk/Clerical	\$2,120.00
Billing/Invoice Analyst	\$2,520.00
Billing/Invoice Manager	\$3,920.00
FEMA Coordinator / Specialist	\$5,600.00
Public Information Support Manager	\$3,360.00
Call Center Staff	\$2,120.00
	\$0.00
	<b>\$78,600.00</b>

<b>Same Staff Ratio 1:10</b>		% Lowest Bid
True North	\$54,220.00	
SAIC	\$78,600.00	144.965%
GRD	\$78,600.00	144.96%
<b>Staffing as Proposed</b>		% Lowest Bid
True North (1:10)	29,310.00	
SAIC (1:7)	51,390.00	117.01%
GRD (1:4)	104,400.00	237.70%

Comparisons based on proposed staff at 40 hours per week.