



## THE CITY OF KEY WEST

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MEMORANDUM

**TO:** Greg Veliz, City Manager

**VIA:** Patti McLaughlin, Assistant City Manager

**FROM:** Rod Delostrinos, Director of Transportation

**DATE:** October 14, 2020

**SUBJECT:** Exercise Contract 3 Year option to retain GMV Syncromatics Real Time Passenger Information System (RTPI) for Transit System

**ACTION STATEMENT:**

Exercise Contract 3 Year option to retain GMV Syncromatics Real Time Passenger Information System (RTPI) for Transit System

**BACKGROUND:**

Real Time Passenger Information (RPTI) system is the hardware and hosted software that allows performance and efficiency monitoring, predictive arrivals, on-board messaging, automatic vehicle location, along with safety and security functionality that is installed on all buses.

On January 7, 2014, Resolution 14-009 renewed a 5-Year Agreement with GMV Syncromatics to continue to provide a RPTI system. This agreement included an optional provision to renew for additional five (5) years at the expiration term of November 30, 2018.

In October 2018, staff was poised to recommend exercising the contractual 5 Year renewal option; however, staff required GMV Syncromatics to address a number of issues ranging from Mobile Data Terminal (MDT) power issues to skewed GPS bus locations reporting before any renewal would be processed. GMV Syncromatics continued to provide the City with RPTI services while all issues were addressed. Although two years have lapsed while the City was working with the vendor to provide resolutions to the issues, GMV Syncromatics still offers the remainder of the renewal option of three (3) years.

**FINANCIAL IMPACT:**

**GMV Syncromatics City of Key West Cost Breakdown**

		<b>Current</b>	<b>Year 1 Option</b>	<b>Year 2 Option</b>	<b>Year 3 Option</b>
Qty Vehicles		Jan 2020- Nov 2020	Dec 2020- Nov 2021	Dec 2021-Nov 2022	Dec 2022- Nov 2023
20	MDT: Annual Service Fees	\$ 4,228.88	\$ 4,228.88	\$ 4,313.40	\$ 4,399.80
20	Cellular Data: Annual Service Fees	\$ 4,181.80	\$ 4,181.80	\$ 4,265.40	\$ 4,350.80
20	AVL: Annual Service Fees	\$ 19,817.80	\$ 19,817.80	\$ 20,214.20	\$ 20,618.40
20	Automated Passenger Counting: Annual Service Fees	\$ 4,228.80	\$ 4,228.80	\$ 4,313.40	\$ 4,399.60
13*	AVAS: Annual Service Fees	\$ 1,606.80	\$ 1,606.80	\$ 1,638.91	\$ 1,671.67
20	IVR / SMS: Annual Service Fees	\$ 7,753.84	\$ 7,753.84	\$ 7,908.92	\$ 8,067.10
<b>Annual Cost</b>		<b>\$ 41,817.92</b>	<b>\$ 41,817.92</b>	<b>\$ 42,654.23</b>	<b>\$ 43,507.37</b>
			0% Increase	2% Increase	2% Increase

\*Due to the bus model type, only 13 buses have AVAS

Retaining services from another vendor would require a Request For Proposal (RFP), vendor selection, removal of existing equipment, and new proprietary equipment purchase and installation. Project cost is estimated at \$230,000 with a 12-month duration.

Allocation for these services are listed in the Transit Cost Center 411-4402-544.411 (City Routes), 411-4405-544.41 (Lower Keys Shuttle), and 411-4407-544.41 (Duval Loop).

**RECOMMENDATION:**

Exercise Contract 3 Year option to retain GMV Syncromatics Real Time Passenger Information System (RTPI) for Transit System.