



City of Key West

ORIGINAL

Sludge Transportation and Disposal Services
RFP # 25-017 | August 20, 2025, 3:00 PM

SUBMITTED BY

Waste Management Inc. of Florida

CONTACT

Jason Neal | Government Affairs Director
(305) 986-6107 | JNEAL2@WM.com

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Waste Management Inc. of Florida
1800 N. Military Trail, Suite 201
Boca Raton, FL 33431

August 20, 2025

City of Key West
1300 White Street
Key West, Florida 33040
Attn: Lucas Torres-Bull, Procurement Manager

Dear Mr. Torres-Bull:

Waste Management Inc. of Florida (WM/WMIF) first thanks the City of Key West (the City) for your business for over two decades. We value our relationship and are committed to earning your continued trust for the implementation of this proposal for the City's RFP # 25-017 for Sludge Transportation and Disposal Services.

As requested, we provide the following information for your review.

<i>Firm Overview</i>	<p>WM is a leading provider of environmental solutions. WMIF, a corporation with headquarters located at 1800 N. Military Trail, Suite 201, Boca Raton, FL 33431 and a local WM facility that would continue to service this contract here in Key West at 125 Toppino Industrial Drive. As Key West's current provider, WM combines proven expertise with deep local knowledge to enhance the City's sludge transportation and disposal services from the Wastewater Treatment Facility.</p> <p>Greg Sullivan and Jason Neal will deliver invaluable continuity as your WM account management team, supported by a local Florida-based team that manages the largest network of disposal and processing facilities in the state.</p>
<i>Contact Information</i>	<p>Greg Sullivan, Senior District Manager (305) 797-3355 gsulliva@wm.com</p> <p>Jason Neal, Government Affairs Director, (305) 986-6107 JNEAL2@wm.com</p> <p>Bulk Environmental & Industrial, 3355 NW 41st St., Miami, FL 33142 bulkenvironmental.com</p>
<i>Statement of Compliance</i>	<p>We confirm our full capability and commitment to deliver all services outlined in this RFP, in strict adherence to its requirements, specifications, and attachments - backed by over 20 years of firsthand knowledge serving Key West.</p>
<i>Scope of Work Summary</i>	<p>With our truly local presence and the closest feasible sludge disposal facility, WM will continue delivering efficient, compliant, experience-driven services from the Key West Wastewater Treatment Facility, using our network and expertise to ensure seamless operations and avoid any disruption. WM's company-owned Okeechobee Landfill will continue to ensure that the City's sludge material will be handled responsibly through the agreement term.</p>

Personally, I sincerely thank you for your continued business. Our proposal is valid for 365 calendar days, and we're ready to begin service under the new contract on October 1, 2025. We're committed to exceeding your expectations and look forward to continuing to serve Key West. Please feel free to contact Jason Neal with any questions regarding this proposal.

Sincerely,

David M. Myhan, President, Waste Management Inc. of Florida
1800 N. Military Trail, Suite 201, Boca Raton, FL 33431
(954) 984-2035 | dmyhan@wm.com



Firm Background

WM brings reliable, responsive service to Key West through our WM of the Florida Keys operations. With more than 60 years of experience in Florida, we proudly serve residential, municipal, commercial, and industrial customers – and we are ready to continue to support Key West with the same level of care and consistency.

Your service will continue to be managed locally from our office right here in Key West, giving you direct access to experienced teams and the full strength of WM's operational, financial, and technical resources. That means speedy support, smooth service, and a team that understands your needs from the ground up.

Our strong safety record, regulatory compliance, and proven performance reflect our commitment to doing things right – for you and for the environment we share. As North America's leading environmental services provider, we are ready to deliver reliable, uninterrupted service that helps your City operate efficiently, in compliance, and with confidence.

An industry-leading network of company-owned transfer, disposal, and processing facilities, financial stability, and local Key West operational experience and presence make WM the ideal choice to continue as the City's environmental service provider. The WM of the Florida Keys team is committed to the City of Key West and delivering service that is local, responsive, and built around the City's goals.

Waste Management Inc. of Florida

Corporate Structure: Indirect subsidiary of Waste Management, Inc.

State of Incorporation: Florida

Date of Incorporation: March 1964

Hauling District: WM of the Florida Keys

Address: 125 Toppino Industrial Dr., Key West, FL 33040

Project Experience

WM brings unmatched, firsthand experience in providing the exact services outlined in this scope - because we're already doing it, every day, for the City of Key West. Our ongoing work is the clearest and most quantifiable demonstration of our ability to perform. Along with Bulk Environmental & Industrial for trailers and hauling, we've delivered consistent, uninterrupted sludge transportation and disposal services, all while meeting the City's operational, reporting, and pricing requirements. And with WM's ownership of the Okeechobee Landfill for disposal, the City can secure the capacity needed for this material throughout the entire term, without risk. WM's multimillion dollar investments in RNG at its landfills and in a brand new recycling plant further demonstrate the beneficial re-use of the various materials generated in the City.

There's no learning curve, no transition period, and no guesswork. We understand the City's systems, expectations, and service rhythms because we're already fully integrated into them. Our team is familiar with the Wastewater Treatment Facility operations, vehicle ID protocols, automated kiosks, and invoicing processes based on City-generated scale reports. We've proven our ability maintain a responsive fleet and deliver reliable results - without disruption.

Simply put, the City of Key West is our best reference. The work we do here every day is the strongest evidence of our capability, commitment, and readiness to continue delivering exactly what's needed.

WM: Who We Are and Resources We Can Bring to Key West

When you work with WM, you tap into more than just waste collection – you gain access to a powerful network of resources backed by decades of experience serving various industries across the U.S. and Canada. From collection to disposal, our technology and infrastructure are built to handle every part of your Sludge Transportation and Disposal Services – efficiently and responsibly.

With a global team of ~61,700 professionals and the industry's largest network of facilities, WM brings unmatched technical capability to Key West. Leveraging our local know-how, we help you reduce waste, improve operations, and work toward your environmentally focused goals with practical, proven offerings.

Let us help you turn today's waste into tomorrow's opportunity.

WM At-A-Glance

People	Operations		
~61,700 team members	\$22 billion revenue	262 operating landfills	18,860 collection vehicles
Material is Repurposed 105 recycling facilities 49 organics processing facilities 16 million tons of material recovered in 2023 3 CORE® facilities processing organics into bio slurry	Energy is Renewable 13,170 alternative-fuel vehicles 18 landfill gas-to-energy facilities 213 natural gas fueling stations 151 renewable energy projects owned or hosted at WM landfills	Communities are Thriving 2.6 million people positively impacted since 2022 13,500 acres actively managed for wildlife preservation 68 Wildlife Habitat Council-certified programs across North America	

Data represents information published in the WM 2025 Sustainability Report.

Financial Strength: The Foundation for Our Commitment to Key West

WM's financial strength is the foundation for our commitment to serve our customers, perform our obligations, and protect the environment in conducting our broad services. Our industry leadership and strong financial position gives Key West assurance that we can and will fulfill our obligations.

As North America's leading provider of comprehensive environmental services, WM's revenue in 2024 was \$22 billion. Our business performs well in any economic environment given the essential nature of the services we provide and the recurring nature of our revenue. This results in strong and consistent earnings and cash flow to fund growth investments.

WM has a very secure financial position, with a strong balance sheet, investment grade credit rating, and ample liquidity.

WM is committed and financially able to perform all operations for Key West in full compliance with applicable federal, state, provincial, and local regulations.

WM has experienced and dedicated management and team members.

WM has the largest and most diverse asset and customer bases in North America, including transportation, disposal, treatment, recovery, remediation, waste identification, and several other specialty services. This network enables us to provide a single source of responsibility, from transportation through disposal of waste.

Typically, capital requirements are internally financed by WM using cash flow from existing operations – freeing our new trucks, carts, containers, and facility investments from the timelines and terms of third-party creditors.

Financial Leverage

WM's financial strength gives us leverage to continually innovate and invest in technologies and solutions for all the customers we serve, including Key West, and we are committed to maintaining that strength. We are well positioned to allocate capital to increasing shareholder returns while at the same time investing in organic growth, including high-return sustainability growth projects that expand the value of our services while improving the environment and economy of the places where we live and work. Our strategic flexibility is made possible through our credit ratings and the following contributing factors:

Total debt to EBITDA of 2.75x, within targeted range of 2.5x – 3.0x

Committed to maintaining strong investment grade credit rating

Deep access across key capital markets

Strong liquidity and balanced debt maturity profile

\$3.5B revolving credit facility with -\$2.5B of liquidity capacity at the end of 2024

WM Credit Ratings

Moody's: A-3/P-2/Stable	Standard & Poor's: A-/A-2/Negative	Fitch: A/Stable
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As a wholly owned, indirect subsidiary of Waste Management, Inc., Waste Management Inc. of Florida does not report financial results. All financial reporting occurs through our parent entity. As a publicly traded company, WM is held to the most stringent regulations for accurate and timely financial disclosure. WM's financial statements are audited.

We value our business relationship. Only WM can bring our experience, our proven operations plan, and our irrefutable financial backing to be the best service provider for the City of Key West - now and well into the future.

TAB 2 – QUALIFICATIONS AND RELEVANT EXPERIENCE

Describe the firm's structure and ownership (e.g., sole proprietorship, partnership, corporation), listing all persons or entities with an ownership interest.

WM Ownership Structure

Waste Management Inc. of Florida, is a Florida corporation with its principal place of business at 1800 N. Military Trail, Suite 201, Boca Raton, FL 33431, and is a wholly owned subsidiary of Waste Management Holdings, Inc.

Waste Management Holdings, Inc., is a Delaware corporation with its principal place of business at 800 Capitol St., Suite 3000, Houston, TX 77002, and is a wholly owned subsidiary of Waste Management, Inc.

Waste Management, Inc., is a Delaware corporation with its principal place of business at 800 Capitol St., Suite 3000, Houston, TX 77002.

Waste Management, Inc. ("WMI") is a Delaware corporation with its principal place of business at 800 Capitol St., Suite 3000, Houston, TX 77002. WMI is a publicly traded company listed on the New York Stock Exchange. Changes of ownership in WMI's stock is recorded electronically through the Depository Trust Company ("DTC") book-entry system. Under this system, WMI stock is issued to Cede & Co., which is the nominee of DTC and appears as the record owner of more than 10% of WMI's common stock. However, Cede & Co. is not an actual party in interest and has no aspects of beneficial ownership; rather, Cede & Co. serves only as an intermediary for administrative purposes.

Based on a search of the Schedule 13 filings with SEC through March 2025, Waste Management, Inc., does not have any stockholders that own 10% or more of its stock.

Include information on the project manager, key personnel, and subcontractors, if any, who will be assigned to this project. Describe each team member's role, qualifications, and experience, especially with similar biosolids transportation and disposal contracts. Include:

Key Personnel

Greg Sullivan, Senior District Manager, 125 Toppino Industrial Dr., Key West, FL 33040

(305) 434-9140 | gsulliva@wm.com



Greg Sullivan brings over 40 years' experience in the solid waste industry and over 30 years in the Keys to the City every day. No one else comes close to matching Greg's combination of industry experience and knowledge of the unique challenges of providing the full gamut of solid waste and recycling services in Key West and Monroe County, including residential, multi-family, commercial, bulk waste, and rolloff compaction.

As a long time, civic minded, Key West resident, Greg is a true local. As Senior District Manager, he oversees all trash, yard waste and recycling service for Key West's 14,000+ residents as well as the operations of the Key West transfer stations – and has developed this expertise over for over 30 years. This vast experience includes daily oversight and management of the scope of services in this RFP: solid waste and recyclable materials transportation, disposal, and processing.

Greg has not only supervised WM's efforts but has also been boots on the ground during hurricanes and service recovery efforts. His accomplishments also include certifications as both a transfer station operator and landfill operator for the State of Florida. Additionally, Greg prides himself on being a true community participant as is evidenced by his involvement in the following local organizations.

Member, Sunrise Rotary, past President, 2006	Vice Chair - Board of Keys Federal Credit Union
Membership Chair, Military Affairs Committee past Chair	Board Member, Key West Chamber of Commerce and 3-time past President
Board Member, Mel Fisher Museum	Board Member - A Positive Step

Jason Neal, Government Affairs Director, 3401 NW 110 St., Miami, FL 33167

(305) 986-6107 | JNEAL2@WM.com



Jason will serve to support the staff of WM's Key West and Monroe County operations. In this role. He will assist with many areas, such as compliance sustainability, educational outreach, and an additional company liaison to Village officials. Jason has over 30 years' experience in the solid waste and recycling industry, all with WM in South Florida, and has overseen multiple municipal franchises, along with the largest recyclable materials processing contract in South Florida. Jason earned his bachelor's degree as well as an MBA from Florida International University in Miami, Florida.

Jason will assist coordinate recycling and sustainability outreach and educational efforts with Shiraz Kashar and the local WM Key West team.

David Phillips, MBA, P.E. LEED AP BD+C, Florida Director, Disposal Operations

(239) 455-8062 | dphilli92@wm.com



David started his career with WM in the Corporate Disposal Operations Management Trainee (DOMT) program in 2012, which helped provide him with the necessary skill sets to lead his solid waste teams working alongside many of our municipal customers.

In his current role, he serves as the Post Collections Director for the Florida Market Area, responsible for all active landfills within the Area. He is a licensed civil professional engineer, a USGBC LEED accredited professional and has enjoyed supporting his landfill teams since 2012 finding sustainable solutions for a better tomorrow.

David Collins, Senior District Manager, WM's Okeechobee Landfill Facility Manager

(863) 254-1927 | dcollin2@wm.com



David Collins brings over 25 years of landfill operations experience, all at high-volume sites processing over 5,000 tons per day. He began his career with WM in 1999 as an equipment operator at the Okeechobee Landfill and has steadily advanced through roles including Lead Operator, Operations Manager, and District Manager. Today, David serves as the Senior District Manager at Okeechobee Landfill Inc., where he is responsible for overseeing all aspects of landfill operations.

With a decade of leadership experience at Waste Management and a deep understanding of landfill systems, David is known for his operational expertise, commitment to environmental compliance, and dedication to safety and efficiency.

WM's Hauling Subcontractor for Key West Services

Bulk Environmental & Industrial, 3355 NW 41st St, Miami, FL 33142, USA | bulkenvironmental.com

Our long-term relationship with Bulk Environmental & Industrial (Soil Tech) supplements our efforts with the necessary 100 yard trailers to deliver efficient Key West transport services. Founded in 1993, Bulk Environmental & Industrial (formerly Bulk Express Transport) specializes in long-haul transport, collection, and loading of waste and materials across the Southeastern U.S. Currently Bulk and related companies possess 810 tractors and 1,073 trailers in the fleet, and will provide an average of nine trailers each day for the scope of services in this RFP.

- **Bert Luer**, Business Development Manager, (305) 637-5567 | Bert.Luer@bulkexpress.com
- **Byron Hurtado**, Vice President of Operations: byron.hurtado@bulkexpress.com
- **Jack Montero**, Chief Commercial Officer: jack.montero@bulkexpress.com
- **Danny Singleton**, Executive Vice President of Operations: danny.stapleton@bulkexpress.com

• An organizational chart showing reporting relationships

The chart below depicts the WM upper management team. Greg Sullivan is the primary local manager who oversees all City of Key West services and is empowered to make decisions to ensure continued quality service delivery.

Supported by the team above, Jason Neal and Greg Sullivan will oversee all waste management services for the City of Key West.

Responsibilities include coordinating with haulers and designated recipients to ensure the fully compliant, efficient transport, recycling, and/or disposal of the specified waste stream. This collaborative effort ensures that the City's waste management needs are met with reliability, environmental responsibility, and operational excellence.

As the industry leader in both collections and disposal/processing, WM offers the strength of a Fortune 200 company along with local knowledge, experience, and expertise from our decades of servicing Key West.

Team Organization Chart

Florida Upper Management



- Concise resumes of key personnel

Please refer to the above brief resumes provided.

- Areas of specialization and certifications (e.g., CDL endorsements, OSHA training)

As your current provider, not only do we have the proven specialties and certifications required, we also have established credentials and procedures to satisfy base security protocols. Continuing with WM means we can provide uninterrupted service at the start of the new contract because background checks are complete; DBIDS passes are issued and current, and your drivers are ready.

- A statement committing the proposed team to the project through completion

WM/WMIF and our proposed team are uniquely qualified and geographically most efficient at providing sludge transportation and disposal services for Key West, and we are committed to continuing to work for the City for an initial three (3) year period with one (1) additional two (2) year extension.

• Provide project history that demonstrates your firm's experience with biosolids management, particularly for municipal clients. Projects listed should be of similar scope and complexity.

Expanding Biosolids Processing Capacity

While organic materials derived from wastewater can be repurposed as fertilizer or soil amendment, regulations have emerged in recent years to limit such land applications. WM is working to expand our biosolids processing capacity to address the growing demand for biosolids disposal solutions.

WM is executing on plans to invest over \$37 million to construct an innovative biosolids processing facility at Crossroads Landfill in Maine, utilizing a more energy-efficient drying system. The facility is designed to reduce the volume of biosolids by drying the material, which can then be landfilled on site. Construction began in August 2024 and is expected to open in early 2026.

The facility is anticipated to have the capacity to process 73,000 tons of municipal biosolids annually, accounting for approximately 83% of the biosolids generated in Maine. This closed-loop solution consumes about one-third of the energy required by conventional methods and is also directly utilizing landfill gas to power the dryer. This facility is expected to provide a long-term, secure and more energy efficient solution for management of biosolids from Maine's wastewater treatment plants.

We'll continue to optimize our facilities and implement innovative solutions to beneficially reuse food and other organic materials, such as those for FOGs and biosolids. Currently, disposal at WM's Okeechobee Landfill offers the most reliable solution for the City's sludge, which will soon create energy!

WM's Landfill RNG Investment in Florida – From Key Waste to Energy



left: WM's Okeechobee Landfill RNG facility is scheduled to open next month (September 2025), and we would welcome the opportunity to show you this facility firsthand.

• Examples of relevant qualifications may include: • Experience transporting biosolids to EPA- and FDEP-approved landfills • Permitting knowledge and compliance with DOT, FDEP, and EPA regulations • Experience coordinating disposal with multiple landfill facilities • Emergency or short-notice hauling capabilities

WM, in tandem with Bulk Environmental & Industrial (Soil Tech), delivers tested, proven, and trusted procedural expertise for biosolids transportation, established credentials, and compliant service delivery across multiple landfill facilities. Additionally, we have consistently demonstrated our ability to respond in emergencies or to ad hoc hauling requests. Our landfill is fully permitted by all relevant regulatory agencies to accept sludge and municipal solid waste, with decades of remaining capacity, offering a safe, secure, and reliable disposal solution. With the tremendous capacity at Okeechobee, there is no need for other facilities for this project, although we have utilized the WM Medley Landfill in Miami-Dade County in the past for both sludge and municipal solid waste.

Tab 3 – References and Past Performance

List a minimum of three projects of similar scope completed within the past five years. For each reference, include: • Client name, full address • Contact name, title, email, and phone number • Project title, start and completion dates • Brief description of services performed • Project budget or contract value

KW Resort Utilities Corp	
Christopher A. Johnson, President KW Resort Utilities Corp (305) 295-3301 chris@kwru.com 630 Front Street, Key West, FL 33040	~\$100K annually 2009 to present Sludge transportation and disposal
Florida Keys Aqueduct Authority	
Christine Malsheimer, Executive Manager Operations Department Florida Keys Aqueduct Authority (305) 295-2112 cmalsheimer@fkaa.com 1100 Kennedy Drive, Key West, FL 33040	~\$140K annually May 2019 to present Sludge transportation and disposal
Collier County	
Kari Hodgson P.E., Division Director - Solid Waste Solid & Hazardous Waste Management, Collier County (239) 252-2504 Kari.Hodgson@colliercountyfl.gov 3339 Tamiami Trail East, Suite 302, Naples, FL 34112	~\$3M annually June 2021 to present Sludge transportation and disposal
City of Marathon	
Libby Frazier-Soldano, Deputy Utility Director City of Marathon (305) 289-5005 frazierl@ci.marathon.fl.us 9805 Overseas Highway, Marathon, Florida 33050	~\$64K annually Mar. 2019 to present Sludge transportation and disposal
Miami-Dade County Biosolids	
Manuel A. Jimenez, MBA, CPPO, CPPB, Procurement Contracting Manager Miami-Dade County Strategic Procurement Department (SPD) (305) 375-4425 318645@miamidade.gov 111 NW 1 st Street, Suite 1300, Miami, FL 33128	~\$4.2 M annually Nov. 2014 to present Sludge transportation and disposal

Include at least two letters of reference from prior clients, ideally public sector entities, that speak to the quality, reliability, and regulatory compliance of services provided.



KW Resort Utilities Corp

6630 Front Street
Key West, FL 33040
305.295.3301
FAX 305.295.0143
www.kwru.com

August 11, 2025

To Whom it May Concern,

KW Resort Utilities Corp. (KWRU) has contracted Waste Management, for well over 15 years, to haul the utility's biosolids, more commonly known as sludge. Biosolids must be hauled to a landfill as dictated by the utility's Operating Permit issued by the State of Florida Department of Environmental Protection. Waste Management is licensed, insured, and is qualified to haul biosolids. Waste Management has always been responsive to the unique needs of the utility, in fact they consistently exceed KWRU's high service standards. This is not an easy task to achieve year in and year out, especially when considering the remote island location of the utility and the distance from the nearest landfill of approximately 160 miles. The utility values the excellent service provided by Waste Management, and KWRU plans to continue to develop the partnership we have built well into the future.

Sincerely,

Christopher A. Johnson
President

CJ/CJ



Florida Keys Aqueduct Authority

1100 Kennedy Drive
Key West, Florida 33040
Telephone (305) 296-2454
www.fkaa.com



Richard J. Toppino
Chairman
District 2

J. Robert Dean
Vice-Chairman
District 3

Cara Higgins
Secretary/Treasurer
District 1

Luis Gonzalez Sr.
District 4

Nicholas W. Mulick
District 5

Gregory W. Veliz
Executive Director

August 11, 2025

To Whom It May Concern:

This letter is to confirm that Waste Management currently holds a contract with the Florida Keys Aqueduct Authority to provide hauling services for our sludge. Waste Management has fulfilled this contract in a timely, reliable, and professional manner.

We have been consistently pleased with Waste Management's commitment to meeting our operational needs. Based on our experience, we have no hesitation in recommending Waste Management for similar work.

If you have any questions, please do not hesitate to contact me.

Sincerely,

Gregory W. Veliz
Executive Director

GWV/na

On Aug 10, 2025, at 8:28 PM, Kari Hodgson <kari.hodgson@colliercountyfl.gov> wrote:

To Whom It May Concern:

WM has provided transportation and disposal of sludge for Collier County for over 15 years. Service has always been reliable, and WM staff members are always helpful and cooperative. Disposal is always handled responsibly at facilities owned and operated by WM.

Please contact me if you should require further information regarding WM's service.

Respectfully,
KARI

Kari Hodgson P.E.
Division Director - Solid Waste
Solid & Hazardous Waste Management

Office: [239-252-2504](tel:239-252-2504)
Mobile: [239-398-9621](tel:239-398-9621)

3339 Tamiami Trail East, Suite 302
Naples, FL 34112
Kari.Hodgson@colliercountyfl.gov



[Know How To Recycle Where You Live, Work, & Play](#)

Under Florida Law, e-mail addresses are public records. If you do not want your e-mail address released in response to a public records request, do not send electronic mail to this entity. Instead, contact this office by telephone or in writing.



CITY OF MARATHON, FLORIDA

9805 Overseas Highway, Marathon, Florida 33050
Phone: (305) 289-5005

August 12, 2025

To Whom It May Concern,

The City of Marathon has relied on Waste Management to haul our sludge for several years. Their service has been dependable, timely, and compliant with all regulations. Communication with their team is always professional and efficient, making them a valued partner in our operations.

I am pleased to recommend Waste Management for sludge hauling and related services.

Sincerely,

Libby Frazier-Soldano

Deputy Utility Director
City of Marathon

Tab 4 – Project Approach

Describe your approach to providing sludge transportation and disposal services, from scheduling pickups to delivery and documentation at disposal sites. The narrative should clearly demonstrate an understanding of the City's operational needs and environmental compliance requirements.

- *A detailed service plan including pickup frequency, trailer rotation schedule, and disposal site coordination*

With a currently approved reporting framework, WM will continue to manage the service delivery for sludge transportation and disposal including weekly reports with complete details for each load. Site personnel will load the materials, which are then hauled and disposed of as specified, at WM Okeechobee Landfill.

Existing protocols are in place to accommodate ad hoc requests.

- *A schedule of standard and emergency response times*

Upon receipt of the weekly Key West scheduled requests from the water plant operator (Jacobs), WM will continue to arrange for equipment delivery to facilitate immediate fulfillment. Additional trailers are kept on site for an unscheduled requests service delivery.

- *Procedures for ensuring watertight containment and vehicle integrity*

WM/Bulk Environmental & Industrial (Soil Tech) have a proven track record demonstrating the watertight containment and vehicle integrity of the fleet used for the City of Key West.

- *Plan for managing missed pickups (e.g., due to weather or facility downtime)*

WM will continue to maintain additional trailers on site to enable the proven reliability we have demonstrated.

Operations Plan

- *Describe staffing structure, trailer availability, and backup resources*

Both WMIF and Bulk Environmental & Industrial (Soil Tech) maintain a full complement of staff, vehicles and backup resources that have enabled us to provide sludge transportation and disposal services.

- *Explain how the firm ensures continuity of service if primary drivers or equipment become unavailable*

Our proven record of reliability attests to the full staff of drivers/vehicles for the City's use.

- *Provide subcontractor names (if applicable) and their roles*

As mentioned previously WM will continue to work with Bulk Environmental & Industrial (Soil Tech) to provide proven, reliable services.

- *Describe the firm's communications protocols with the City*

WM will continue to follow our established communications protocol for daily contact Key West staff and officials to facilitate on going service requests.

Compliance and QA:

• *Describe your quality assurance measures to prevent environmental or regulatory violations*

As a part of North America's leading environmental services company, the quality assurance measures to prevent environmental or regulatory violations are the cornerstone of our brand, and we stake our brand on protecting yours.

WM is held to the highest standards of compliance and maintains a dedicated department to constantly monitor our performance for all relevant city, state, and national regulations. We do not just haul the material to a third party facility, we haul it to a WM owned and operated landfill, further assuring the City of continuity of service in a safe, efficient, and environmentally friendly manner.

• *Describe documentation procedures for manifests, scale tickets, and disposal verification*

Current proven documentation procedures consist of the water plant operator (Jacobs) emailing WM with the list of required loads for the upcoming week. We in turn share that list with Bulk Environmental & Industrial (Soil Tech) and they allocate trailers and schedule the hauling for disposal. We then confirm successful completion of the weekly operations.

• *Outline protocols for spill prevention, reporting, and remediation*

The protocols for spill prevention, reporting, and remediation are in place and will continue to be enforced.

We sincerely thank you again for your business. and assure you that we recognize we must earn your continued confidence and have carefully developed this proposal as if it were our very first presentation to the City. We've referenced our tried and true procedures and want to emphasize that our successful delivery of the sludge transportation and disposal services for the City has evolved over the past 20 years, and that experience results in a quantifiable advantage for your new agreement.

Tab 5 – Other Information / Value-Added Options / Local Experience

• Provide any additional information relevant to the proposal evaluation. • Examples:

Please refer back to the description of WM's Landfill RNG Investment in Florida – From Key Waste to Energy for local evidence of how **WM is Innovating Today, For Tomorrow®**

At WM, we bring local insight and industry-leading resources to help you manage waste in ways that are cleaner, smarter, and more forward-thinking. For over 55 years, we have supported communities by providing dependable environmental services that help keep streets clean and neighborhoods safe.

Today, we are focused on helping you get more value from your materials while reducing the environmental impact to your City. Whether you are looking to improve recycling, divert more waste, or explore new ways to operate more efficiently, WM is here with practical solutions and expert guidance.

We're Driving SustainabilitySM: WM's Latest Report at a Glance

WM is here to help accelerate your progress toward a more sustainable future with local resources, innovative solutions, and decades of environmental expertise. Our 2025 Sustainability Report showcases how WM is helping customers like Key West turn everyday waste into meaningful impact. From expanding recycling infrastructure to advancing renewable energy, WM is investing over \$3 billion through 2026 to build smarter systems that benefit both people and the planet.

Here are a few ways WM is driving sustainability:

- **Smarter Recycling:** In 2024 alone, WM recovered over 16 million tons of material and upgraded 12 recycling facilities to make it easier for customers like to recycle more, and better.
- **Cleaner Energy:** WM converted 58.1 million MMBtu of landfill gas into usable energy and opened five new renewable natural gas facilities, helping reduce emissions and support energy needs.
- **Climate Action:** WM reduced its Scope 1 and 2 greenhouse gas emissions by 22% from a 2021 baseline, using advanced landfill technology and allocated renewable natural gas to 74% of our alternative fuel consumption. We also utilized 65% of captured landfill gas for beneficial use.
- **Community Impact:** WM made \$27.6 million in charitable contributions, protected 13,500 acres of green space, and provided over 321,000 meals through holiday giving campaigns.
- **Empowering People:** With ~61,700 employees globally, WM is building a safer, more inclusive workplace. In 2024, WM reduced overall workplace injuries by 6%, invested \$11.4 million in employee education benefits, and gathered powerful insights from engaging 78% of our team members in our annual survey.

WM's approach is simple: use scale, innovation, and local insight to drive real change. Our three sustainability ambitions – *material is repurposed*, *energy is renewable*, and *communities are thriving* – guide our work and the way we show up for you.



To view WM's 2025 Sustainability Report, scan the above QR code or visit sustainability.wm.com

Stay with WM to help the City of Key West thrive – today and For Tomorrow®.

-
- *Value-added services such as mobile tracking, digital logs, spill response planning, or fuel efficient transport*
-

The fleet of trucks currently in use for sludge transportation and disposal services are equipped with GPS technology, are subject to both WM's strict spill response and preventive maintenance protocols.

-
- *Familiarity with the City of Key West's operational environment, constraints, and permitting processes*
-

Our current services as the waste provider across the City of Key West equip WMIF with incomparable familiarity with your operational environment, constraints, and permitting processes. Over 20 years we have optimized our communications, our plans, and our procedures, and remain committed to continuous improvement.

-
- *List prior work with the City or other Florida municipalities, especially within Monroe County*
-

WM is proud of the services we provide throughout Florida. We manage over 65 county/municipal collections franchise agreements including Key West and others within Monroe County. A complete list is available upon request. Additionally, we have provided a reference letter from the City of Marathon that further attests to our local, specific, biosolid service excellence.

-
- *Disclose any required support, information, or access needed from the City to perform services.*
-

All required support, information, and access is currently established and approved.

-
- *Disclose any existing or potential conflicts of interest related to other clients or contracts.*
-

None

Tab 6 – Cost Effectiveness

WM provides each customer exceptional service at an outstanding value. Our goal is to provide the most value to our customers through our assets, skilled employees that can focus on safety, unparalleled customer service, and innovative technology while providing consistent, quality service over the full life of the contract. When combined, these benefits allow the City of Key West to rely on us for sludge transportation and disposal services and save on your most valuable resource – time.

WM is willing to consider offering a lower initial rate during contract negotiations if the City agrees to allow annual CPI adjustments based on the Water, Sewer, & Trash index and periodic adjustments based on the price of diesel fuel.

Clarifications / Exceptions

WMIF, those at WM of the Florida Keys, and all the WM professionals who would provide services to the City of Key West for sludge transportation and disposal services want to reiterate our commitment to you - that WM is prepared to meet the service expectations for your RFP. We aim to strengthen our ties and business relationship by implementing this proposal. We offer the following exceptions and clarifications for your consideration and possible future negotiations.

To ensure regulatory and environmental compliance, WM retains the right to reject any load of sludge that is prohibited from being received, managed, or disposed of at the designated disposal facility by federal, state, or local law, regulation, rule, code, ordinance, order, permit, or permit condition.

EXHIBIT "B"
Unit Price Proposal Form

Bid Item	Description
1	<p>Sludge Transportation and Disposal Services:</p> <p>Bid proposal is hereby submitted for Sludge Transportation and Disposal Services for the completion of the Scope of Services in accordance with ALL the requirements herein, but not limited activities for biosolid waste removal, transportation to landfill, tipping fees, etc.</p> <p><i>*Estimated at 6,000 Wet Ton Per Year</i></p> <p>Total Cost for Disposal \$ 78.80 Per Wet Ton.</p> <p>Total Cost for Transportation \$ 100.00 Per Wet Ton.</p> <p>Total Cost \$ 178.80 Per Wet Ton.</p>

The undersigned Bidder hereby submits the following bid for Sludge Transportation and Disposal Services as described in the Scope of Services and all related documents. This includes, but is not limited to, the removal, loading, transportation, lawful disposal of biosolid waste at a licensed facility, tipping fees, fuel, equipment, labor, and all other incidental costs required to perform the work in full compliance with applicable federal, state, and local regulations.

All services shall be performed at the unit price listed below, based on the actual quantity of wet tons transported and disposed of:

Total Cost (Unit Price): **\$178.80** Per Wet Ton
In Words: **One hundred seventy-eight** Dollars and **eighty** Cents Per Wet Ton.

Bidder Information:

Company Name: **Waste Management Inc. of Florida**

Authorized Representative: **David M. Myhan**

Title: **President**

Address: **1800 N. Military Trail, Suite 201, Boca Raton, FL 33431**

Phone Number: **(954) 984-2035**

Email: **dmyhan@wm.com**

Phone Number: **Jason Neal, Senior Account Executive, Public Sector, (305) 986-6107, JNEAL2@WM.com**

Signature: **David M. Myhan**

Date: **August 18, 2025**

Waste Management Inc. of Florida - Key West Sludge Transportation and Disposal Services

Tab 7 – Project Schedule and Deliverables

Provide a schedule of services, including standard and optional pickup days. Describe anticipated reporting and documentation deliverables (e.g., monthly service logs, manifests, certificates of disposal).

Upon receipt of the weekly Key West scheduled requests, WM will continue to arrange for equipment delivery to facilitate immediate fulfillment based on the weeks' predicted requirements. Additional trailers are kept on site for an unscheduled requests service delivery.

With a currently approved reporting framework, WM will continue to manage the service delivery for sludge transportation and disposal including weekly reports with complete details for each load. Site personnel will load the materials, which are then hauled and disposed of as specified, at WM Okeechobee Landfill.

Existing protocols are in place to accommodate ad hoc requests.

Specify how reporting requirements will be met, and how the firm will ensure service continuity year-round, including holidays or storms.

With WM's proven and tested service delivery, the City of Key West can have confidence that nothing will change from our regular service delivery that provides safe, complaint, fully permitted operations.

As is always the case, if US 1 is open – it's all systems go...if the bridge is compromised – we immediately collaborate with City staff to establish an event specific Plan B.

Tab 8 – Litigation and Business Information

• Names of shareholders (5% or more), general partners, or LLC members

The following is published in WM's 2025 Annual Report.

SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS

The table below shows information for persons known to us to beneficially own more than 5% of our Common Stock based on their filings with the SEC through March 19, 2024.

Name and Address	Shares Beneficially Owned	
	Number	Percent ⁽¹⁾
The Vanguard Group 100 Vanguard Boulevard Malvern, PA 19355	36,159,856 ⁽²⁾	9.0%
Melinda French Gates; William H. Gates III 500 Fifth Avenue North Seattle, WA 98109 Bill & Melinda Gates Foundation Trust 2365 Carillon Point Kirkland, WA 98033	35,238,154 ⁽³⁾	8.8%
BlackRock, Inc. 50 Hudson Yards New York, NY 10001	28,665,838 ⁽⁴⁾	7.1%

• Names of all officers and directors

Waste Management Inc. of Florida	Myhan, David M.	Director
	Tippy, Courtney A.	Director
	Myhan, David M.	President
	Bauman, Brian J.	Vice President
	Carroll, John A.	Vice President, Chief Financial Officer and Controller
	Lambros, James F.	Vice President and Assistant Secretary
	Lockett, Mark A.	Vice President and Assistant Treasurer
	Nagy, Leslie K.	Vice President and Treasurer
	Shaw, C. Brandon	Vice President
	Tippy, Courtney A.	Vice President and Secretary
	Wilson, James A.	Vice President
	Bennett, Jeff R.	Assistant Treasurer
	Deangelis, Christina D.	Assistant Secretary
	Silva, Lisa	Assistant Secretary
	Viola, Jeffrey M.	Assistant Secretary

• Number of years in operation and years providing similar services

Waste Management Inc. of Florida has operated as a Florida corporation since March 1964.

• List of prior business names (if applicable)

On 6/1/1970, we changed name to Waste Management Inc. of Florida. Previously the business was operated as Southern Equipment & Engineering Co. whose address was 2800 N.W. 48th St., Pompano Beach, FL 33073.

• Has the firm ever failed to complete a similar contract? Explain.

No

• Are there any pending or resolved lawsuits/arbitrations involving similar work? Provide details.

The RFP requests some information that Proposer does not track in a centralized manner. We have made a good faith effort to respond to the criteria through a diligent search of our databases, but certain information is excluded from the scope of our response, such as non-litigation matters (including demand letters and those for which arbitration or mediation arose as a form of dispute resolution), third party personal injury and property damage claims, which are managed by Proposer's insurers, and employment/workers compensation matters.

Set forth below are the litigation matters related to solid waste, transportation and public sector contracts within the past 5 years:

Case Name	Case Number	Court	Allegation	Final Outcome
Bergeron Environmental and Recycling LLC v. LGL Recycling, LLC, Waste Management Inc. of Florida, et. al	Case No. 16-000158(07)	17 th Judicial Circuit, Broward County, Complex Business Division	This litigation was the result of an acquisition of assets by WMIF from LGL. Plaintiff alleged that the transaction required plaintiff's consent which was not obtained. Plaintiff sought damages and other relief. The Court found in favor of WM.	On appeal
Southern Waste Systems, LLC, n/k/a LGL Systems LLC, et. al v. Waste Management Inc. of Florida	Case No. 17-002422	17 th Judicial Circuit, Broward County, Complex Business Division	This is a companion case to the matter above. This matter concerns a demand for indemnification by WMIF to the seller of the assets and the seller's claim that the indemnity it provided is inapplicable and seller's demand for return of escrow monies.	Judgment for WMIF
Allied Diesel, LLC vs. Waste Management	Case No. 21-25025-CA-15-I	Miami-Dade County	Plaintiff alleges WM of Palm Beach owes approximately \$33,300 in unpaid truck repair bills dating to 2017-2018	Pending
ICS Materials, Inc. v. Waste Management Inc. of Florida & Grubbs Emergency Services LLC	Case No. 24-CA-002515	12 th Judicial Circuit, Lee County	Breach of contract/unjust enrichment lawsuit related to soil stripping services at a landfill.	Pending

None of these matters will affect WM's ability to perform all services under this RFP. WM has no ongoing bankruptcy, receivership, or financial restructuring to disclose.

• Has the firm initiated or been involved in legal action with the City of Key West? Explain.

No

• Has any owner or officer been associated with a failed contract in the past 5 years?

No

Also include:

• Three customer references (distinct from Tab 3, if desired)

Please refer to the following five (5) references that were provided, with three from Monroe County agencies. **KW Resort Utilities Corp ♦ the Florida Keys Aqueduct Authority ♦ Collier County ♦ the City of Marathon and Miami-Dade County Biosolids ♦**

• Three credit references

Banking and Credit References

Reference	Contact Information	
Bank of America	P: (844) 401-6078, Option 2 W: www.bankvot.com	
Reference	Address	Contact Information
Amrep Manufacturing Company LLC	1555 S. Cucamonga Avenue Ontario, CA 91761	Hector Thomas hthomas@wastequip.com (909) 923-0430
Staples, Inc.	4790 Regent Boulevard, Suite 250 Irving, Texas 75063	(508) 382-1508 CreditReference@Staples.com
Houston Freightliner Inc.	12802 Crosby Freeway Houston, TX 77049	John Thomas (713) 672-4115

• Audited or reviewed financial statements for the past three years

Financial Statements

For your convenience, please refer to the following links for the WM Annual Reports for the past three (3) fiscal years to supplement our current financial information.

2024: <https://investors.wm.com/static-files/3bee1bb7-30e3-44e2-a398-127b7d1f38e4>

2023: <https://investors.wm.com/static-files/ecb808b1-4653-44ec-837d-9044ff1aef6e>

2022: <https://investors.wm.com/static-files/3bbb4e9d-812b-4a99-87a9-db600206f1a2>

Waste Management, Inc. (WMI) is a holding company, and all operations are conducted by its subsidiaries. Please see: <https://www.sec.gov/Archives/edgar/data/823768/000119312517046480/d252547d10k.htm>

All subsidiaries of WMI are affiliates of each other, pursuant to the SEC/ Rule 144 definition.

Tab 9 City Forms

1. Anti-Kickback Affidavit

ANTI-KICKBACK AFFIDAVIT

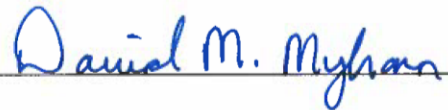
STATE OF Florida)

: SS

COUNTY OF Palm Beach)

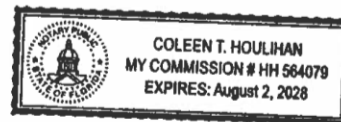
I, the undersigned hereby duly sworn, depose and say that no portion of the sum herein bid will be paid to any employees of the City of Key West as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

By: David M. Myhan, President
Waste Management Inc. of Florida



Sworn and subscribed before me this 7 day of August 2025


NOTARY PUBLIC, State of Florida at Large
Coleen T. Houlihan, HH 564079



My Commission Expires: 8/2/2028

Waste Management Inc. of Florida - Key West Sludge Transportation and Disposal Services

2. Public Entity Crimes Form

**SWORN STATEMENT UNDER SECTION 287.133(3)(A)
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES**

THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICER AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted with Bid or Proposal for RFP 25-017
City of Key West, Sludge Transportation and Disposal Services
2. This sworn statement is submitted by Waste Management Inc. of Florida
(name of entity submitting sworn statement)
whose business address is _____
1800 N. Military Trail, Suite 201, Boca Raton, FL 33431
and (if applicable) its Federal Employer Identification Number (FEIN) is _____
59-1094518
(If the entity has no FEIN, include the Social Security Number of the individual
signing this sworn statement N/A
3. My name is David M. Myhan
(please print name of individual signing)
and my relationship to the entity named above is President
4. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including but not limited to, any bid or contract for goods or services to be provided to any public or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, material misrepresentation.
5. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication guilt, in any federal or state trial court of record relating to charges brought by indictment information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.

Waste Management Inc. of Florida - Key West Sludge Transportation and Disposal Services

6. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means

1. A predecessor or successor of a person convicted of a public entity crime; or
2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

7. I understand that a "person" as defined in Paragraph 287.133(1)(8), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

8. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies).

☒ Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989, AND (Please indicate which additional statement applies.)

N/A There has been a proceeding concerning the conviction before a hearing of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer did not place the person or affiliate on the convicted vendor list. (Please attach a copy of the final order.)

N/A The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or

Waste Management Inc. of Florida - Key West Sludge Transportation and Disposal Services

affiliate from the convicted vendor list. (Please attach a copy of the final order.)

N/A The person or affiliate has not been put on the convicted vendor list. (Please describe any action taken by or pending with the Department of General Services.)

David M. Myhan
(signature) **David M. Myhan, President**

August 7, 2025
(date)

STATE OF Florida

COUNTY OF Palm Beach

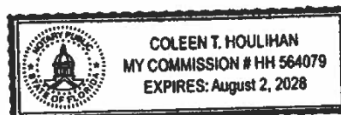
PERSONALLY APPEARED BEFORE ME, the undersigned authority,

David M. Myhan
who, after first being sworn by me, affixed his/her
(name of individual signing)

signature in the space provided above on this 7 day of August, 20 25.

My commission expires: 8/2/2028

Coleen T. Houlihan
NOTARY PUBLIC
Coleen T. Houlihan, HH 564079



Waste Management Inc. of Florida - Key West Sludge Transportation and Disposal Services

3. City of Key West Indemnification Form

CITY OF KEY WEST INDEMNIFICATION FORM

To the fullest extent permitted by law, the Contractor agrees to indemnify, defend, and hold harmless the City of Key West, its officers, elected officials, employees, agents, and volunteers (collectively, the "Indemnitees") from and against any and all claims, damages, losses, liabilities, and expenses (including, without limitation, reasonable attorneys' fees and court costs, including fees and costs incurred in establishing the right to indemnification), but only to the extent caused by the negligent, reckless, or intentionally wrongful acts or omissions of the Contractor, its subcontractors, employees, agents, or others for whom it is legally responsible in the performance of the Contract.

This indemnification shall be limited to \$1,000,000 per occurrence or the total compensation paid to the Contractor under the Contract, whichever is greater, in accordance with Section 725.06, Florida Statutes. The parties acknowledge that this limitation bears a reasonable commercial relationship to the Contract and is part of the project specifications or bid documents.

The Contractor shall not be liable under this clause for claims to the extent caused by the negligence or willful misconduct of the City or its Indemnitees, nor for claims arising solely out of plans, designs, or specifications provided by the City.

The indemnification obligations under the Contract shall not be restricted by any limitation on the amount or type of damages, compensation, or benefits payable by or for the Contractor under workers' compensation acts, disability benefits acts, or other employee benefit acts, and shall extend to and include any actions brought by or in the name of any employee of the Contractor or any third party to whom the Contractor may subcontract part or all of the Work. This indemnification shall survive completion or termination of the Contract.

Contractor: Waste Management Inc. of Florida SEAL:

Address 1800 N. Military Trail, Suite 201, Boca Raton, FL 33431

David M. Myhan
Signature

David M. Myhan
Print Name

President
Title

DATE: August 7, 2025

Waste Management Inc. of Florida - Key West Sludge Transportation and Disposal Services

4. Equal Benefits for Domestic Partners Affidavit

EQUAL BENEFITS FOR DOMESTIC PARTNERS AFFIDAVIT

STATE OF Florida)

: SS

COUNTY OF Palm Beach)

I, the undersigned hereby duly sworn, depose and say that the firm of _____

Waste Management Inc. of Florida

provides benefits to domestic partners of its employees on the same basis as it provides benefits to employees' spouses, per City of Key West Code of Ordinances Sec. 2-799.

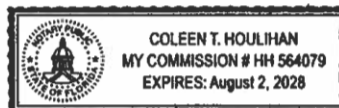
By: _____

David M. Myhan, President

Sworn and subscribed before me this 7 day of August 2025.

NOTARY PUBLIC, State of Florida at Large

Coleen T. Houlihan, HH 564079



My Commission Expires: _____

8/2/2028

Waste Management Inc. of Florida - Key West Sludge Transportation and Disposal Services

5. Cone of Silence Affidavit

CONE OF SILENCE AFFIDAVIT

STATE OF Florida)

: SS

COUNTY OF Palm Beach)

I, the undersigned hereby duly sworn, depose and say that all owner(s), partners, officers, directors, employees and agents representing the firm of Waste Management Inc. of Florida have read and understand the limitations and procedures regarding communications concerning City of Key West Code of Ordinances Sec. 2-773 Cone of Silence.

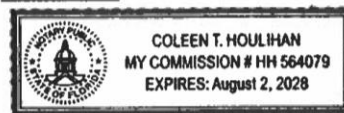
By: David M. Myhan
David M. Myhan, President

Sworn and subscribed before me this

7 day of August 20 25.

Coleen T. Houlihan

Coleen T. Houlihan, HH 564079



NOTARY PUBLIC, State of Florida at Large

My Commission Expires: 8/2/2028

Waste Management Inc. of Florida - Key West Sludge Transportation and Disposal Services

6. Non-Collusion Affidavit

NON-COLLUSION AFFIDAVIT

STATE OF FLORIDA)

:

SS COUNTY OF ~~MONROE~~) **Palm Beach**

I, the undersigned hereby declares that the only persons or parties interested in this Proposal are those named herein, that this proposal is, in all respects, fair and without fraud, that it is made without collusion with any official of the Owner, and that the Proposal is made without any connection or collusion with any person submitting another Proposal on this Contract.

Waste Management Inc. of Florida

By: David M. Myhan
David M. Myhan, President

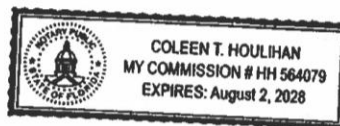
Sworn and subscribed before me this

7 day of August, 2025

Coleen T. Houlihan

NOTARY PUBLIC, State of Florida at Large
Coleen T. Houlihan, HH 564079

My Commission Expires: 8/2/2028



Waste Management Inc. of Florida - Key West Sludge Transportation and Disposal Services

7. Local Vendor Certification

LOCAL VENDOR CERTIFICATION PURSUANT TO CITY OF KEY WEST CODE OF ORDINANCES SECTION 2-798

The undersigned, as a duly authorized representative of the vendor listed herein, certifies to the best of his/her knowledge and belief, that the vendor meets the definition of a "Local Business." For purposes of this section, "local business" shall mean a business which:

- a. Principle address as registered with the FL Department of State located within 30 miles of the boundaries of the city, listed with the chief licensing official as having a business tax receipt with its principle address within 30 miles of the boundaries of the city for at least one year immediately prior to the issuance of the solicitation.
- b. Maintains a workforce of at least 50 percent of its employees from the city or within 30 miles of its boundaries.
- c. Having paid all current license taxes and any other fees due the city at least 24 hours prior to the publication of the call for bids or request for proposals.
 - Not a local vendor pursuant to Code of Ordinances Section 2-798
 - Qualifies as a local vendor pursuant to Code of Ordinances Section 2-798

If you qualify, please complete the following in support of the self-certification & submit copies of your County and City business licenses. Failure to provide the information requested will result in denial of certification as a local business.

Business Name **Waste Management Inc. of Florida**

Phone: **(305) 986-6107**

125 Toppino Industrial Dr.

Current Local Address: **Key West, FL 33040**

Fax: **N/A**

(P.O. Box numbers may not be used to establish status)

Length of time at this address

~60 years *David M. Myhan*

August 7, 2025

Signature of Authorized Representative

Date

STATE OF **Florida**

COUNTY OF **Palm Beach**

The foregoing instrument was acknowledged before me this **7** day of **August**, 20**25**.

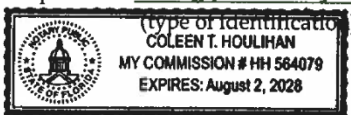
By **David M. Myhan, President** of **Waste Management Inc. of Florida**

(Name of officer or agent, title of officer or agent)

Name of corporation acknowledging)

or has produced **being personally known**

as identification



Coleen T. Houlihan

Signature of Notary

Coleen T. Houlihan, HH 564079

Print, Type or Stamp Name of Notary

Return Completed form with

Supporting documents to:

City of Key West Purchasing

Notary Public

Title or Rank

Waste Management Inc. of Florida - Key West Sludge Transportation and Disposal Services

8. City of Key West E-Verify Affidavit

THE CITY OF KEY WEST E-VERIFY AFFIDAVIT

Beginning January 1, 2021, Florida law requires all contractors doing business with The City of Key West to register with and use the E-Verify System in order to verify the work authorization status of all newly hired employees. The City of Key West requires all vendors who are awarded contracts with the City to verify employee eligibility using the E-Verify System. As before, vendors are also required to maintain all I-9 Forms of their employees for the duration of the contract term. To enroll in the E-Verify System, vendors should visit the E-Verify Website located at www.e-verify.gov.

In accordance with Florida Statute § 448.095, **it is the responsibility of the Awarded Vendor to ensure compliance with all applicable E-Verify requirements.**

By executing this affidavit, the undersigned contractor verifies its compliance with Florida Statute § 448.095, stating affirmatively that the individual, firm, or corporation which is engaged in the performance of services on behalf of the City of Key West, has registered with, is authorized to use, and uses the U.S. Department of Homeland Security's E-Verify system.

Furthermore, the undersigned contractor agrees that it will continue to use E-Verify throughout the contract period, and should it employ or contract with any subcontractor(s) in connection with the performance of services pursuant to this Agreement with The City of Key West, contractor will secure from such subcontractor(s) similar verification of compliance with Florida Statute § 448.095, by requiring the subcontractor(s) to provide an affidavit attesting that the subcontractor does not employ, or subcontract with, an unauthorized alien. Contractor further agrees to maintain records of such compliance during the duration of the Agreement and provide a copy of each such verification to The City of Key West within five (5) business days of receipt.

Failure to comply with this provision is a material breach of the Agreement and shall result in immediate termination of the Agreement without penalty to the City of Key West. Contractor shall be liable for all costs incurred by the City of Key West to secure replacement Agreement, including but not limited to, any increased costs for the same services, and costs due to delay, and rebidding costs, if applicable.

Date **August 7, 2025**

State of Florida
County of Palm Beach


(Signature of Authorized Representative)
David M. Myhan, President
Waste Management Inc. of Florida

Personally Appeared Before Me, the undersigned authority, David M. Myhan who, ☒ being personally known or ☐ having produced his/her signature in the space provided above on this 7 day of August, 20 25.

Waste Management Inc. of Florida - Key West Sludge Transportation and Disposal Services



Signature, Notary Public

Coleen T. Houlihan, HH 564079

Commission Expires

8/2/2028



Stamp/Seal:

Waste Management Inc. of Florida - Key West Sludge Transportation and Disposal Services

9. Noncoercive Conduct Affidavit

AFFIDAVIT ATTESTING TO NONCOERCIVE CONDUCT FOR LABOR OR SERVICES

Entity/Vendor Name: Waste Management Inc. of Florida

Vendor FEIN: 59-1094518

Vendor's Authorized Representative: David M. Myhan, President
(Name and Title)

Address: 1800 N. Military Trail, Suite 201

City: Boca Raton State: Florida Zip: 33431

Phone Number: (954) 984-2035

Email Address: dmyhan@wm.com

As a nongovernmental entity executing, renewing, or extending a contract with a government entity, Vendor is required to provide an affidavit under penalty of perjury attesting that Vendor does not use coercion for labor or services in accordance with Section 787.06, Florida Statutes.

As defined in Section 787.06(2)(a), coercion means:

1. Using or threatening to use physical force against any person;
2. Restraining, isolating, or confining or threatening to restrain, isolate, or confine any person without lawful authority and against her or his will;
3. Using lending or other credit methods to establish a debt by any person when labor or services are pledged as a security for the debt, if the value of the labor or services as reasonably assessed is not applied toward the liquidation of the debt, the length and nature of the labor or service are not respectively limited and defined;
4. Destroying, concealing, removing, confiscating, withholding, or possessing any actual or purported passport, visa, or other immigration document, or any other actual or purported government identification document, of any person;
5. Causing or threatening to cause financial harm to any person;
6. Enticing or luring any person by fraud or deceit; or
7. Providing a controlled substance as outlined in Schedule I or Schedule II of Section 893.03 to any person for the purpose of exploitation of that person.

As a person authorized to sign on behalf of Vendor, I certify under penalties of perjury that Vendor does not use coercion for labor or services in accordance with Section 787.06. Additionally, Vendor has reviewed Section 787.06, Florida Statutes, and agrees to abide by same.

Certified By: David M. Myhan, President, who is authorized to sign on behalf of the above referenced company.

Authorized Signature: David M. Myhan

Print Name: David M. Myhan

Title: President

Waste Management Inc. of Florida - Key West Sludge Transportation and Disposal Services

10. Scrutinized Companies Certification

VENDOR CERTIFICATION REGARDING SCRUTINIZED COMPANIES LISTS

Respondent Vendor Name: Waste Management Inc. of Florida
Vendor FEIN: 59-1094518
Vendor's Authorized Representative Name and Title: David M. Myhan, President
Address: 1800 N. Military Trail, Suite 201, Boca Raton, FL 33431
City: Boca Raton State: Florida Zip: 33431
Phone Number: (954) 984-2035
Email Address: dmyhan@wm.com

Section 287.135(2)(a), Florida Statutes, prohibits a company from bidding on, submitting a proposal for, or entering into or renewing a contract for goods or services of any amount if, at the time of contracting or renewal, the company is on the Scrutinized Companies that Boycott Israel List, created pursuant to section 215.4725, Florida Statutes, or is engaged in a boycott of Israel. Section 287.135(2)(b), Florida Statutes, further prohibits a company from bidding on, submitting a proposal for, or entering into or renewing a contract for goods or services over one million dollars (\$1,000,000) if, at the time of contracting or renewal, the company is on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, both created pursuant to section 215.473, Florida Statutes, or the company is engaged in business operations in Cuba or Syria.

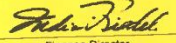
As the person authorized to sign on behalf of Respondent, I hereby certify that the company identified above in the section entitled "Respondent Vendor Name" is not listed on either the Scrutinized Companies that Boycott Israel List, Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List I understand that pursuant to section 287.135, Florida Statutes, the submission of a false certification may subject such company to civil penalties, attorney's fees, and/or costs and termination of the contract at the option of the awarding governmental entity.


Certified By: David M. Myhan, President
Print Name *Print Title*
who is authorized to sign on behalf of the above referenced company.
Authorized Signature: David M. Myhan

END OF SECTION 4

Waste Management Inc. of Florida - Key West Sludge Transportation and Disposal Services

Business Licenses and Receipts for Business Tax

CITY OF OKEECHOBEE		No.	5684
BUSINESS TAX RECEIPT		Date:	10/25/24
55 SE 3rd Avenue, Okeechobee, FL 34974			
October 1, 2024 - September 30, 2025			
WASTE MANAGEMENT (863)763-4818			105.00
Address: 10800 NE 128TH AVENUE OKEECHOBEE, FL 34972			10.50
Activity: SANITATION DEPARTMENT		Total Paid	115.50
Issued to: WASTE MANAGEMENT WASTE MANAGEMENT 10800 NE 128TH AVENUE OKEECHOBEE, FL 34972		 Finance Director	
A			

CITY OF OKEECHOBEE		No.	5684
BUSINESS TAX RECEIPT		Date:	8/06/25
55 SE 3rd Avenue, Okeechobee, FL 34974			
October 1, 2025 - September 30, 2026			
WASTE MANAGEMENT (863)763-4818			105.00
Address: 10800 NE 128TH AVENUE OKEECHOBEE, FL 34972			
Activity: SANITATION DEPARTMENT		Total Paid	105.00
Issued to: WASTE MANAGEMENT WASTE MANAGEMENT 10800 NE 128TH AVENUE OKEECHOBEE, FL 34972		 Finance Director	
A			

STATE OF FLORIDA OKEECHOBEE COUNTY BUSINESS LICENSE BILLING NOTICE		JUL 17 2025	
PENALTY ADDED: OCT 1st, 10%; NOV 1st, 15%; DEC 1st, 20%; JAN 1st 25%			
THIS LICENSE IS FURNISHED IN PURSUANCE OF CHAPTER 205, FLORIDA STATUTES AND COUNTY ORDINANCE NO. 79-2			
OKEECHOBEE LANDFILL INC			
10800 NE 128TH AVE OKEECHOBEE FL 34974			
		PRIOR	<u>\$117.19</u>
		COUNTY	<u>\$93.75</u>
		PENALTY	<u></u>
BUSINESS #	02518	AMOUNT DUE	<u>\$210.94</u>
Make payable to:		CELESTE WATFORD, TAX COLLECTOR	
Mail to:		OKEECHOBEE COUNTY	
PLEASE RETURN THIS NOTICE		409 NW 2ND AVE SUITE A	
WITH REMITTANCE		OKEECHOBEE, FL 34972	
2025			
2026			
PUBLIC SERVICE	SOLID WASTE		

CITY OF KEY WEST, FLORIDA

Business Tax Receipt

This Document is a business tax receipt
Holder must meet all City zoning and use provisions.
P.O. Box 1409, Key West, Florida 33040 (305) 809-3955

Business Name WASTE MANAGEMENT INC OF FLORIDA
Location Addr 245 US 1
Lic NBR/Class 10965 PUBLIC SERVICES
Issued Date 2/27/2025 **Expiration Date: September 30, 2025**
UTILITY OR COMMUNICATION SERVICE

Comments:

Restrictions:

WASTE MANAGEMENT INC OF
FLORIDA
125 TOPPINO INDUSTRIAL DR
KEY WEST, FL 33040

This document must be prominently displayed.

WASTE MANAGEMENT INC OF
FLORIDA

CITY OF KEY WEST, FLORIDA

Business Tax Receipt

This Document is a business tax receipt
Holder must meet all City zoning and use provisions.
P.O. Box 1409, Key West, Florida 33040 (305) 809-3955

Business Name WASTE MANAGEMENT INC OF FLORIDA
Location Addr ROCKLAND KEY
Lic NBR/Class 12872 TRANSPORTATION SERVICES
Issued Date 2/27/2025 **Expiration Date: September 30, 2025**
BICYCLES EQUIPMENT AND OTHER NON MOTOR DRIVEN RENTALS

Comments: PORTABLE TOILET RENTALS

Restrictions:

WASTE MANAGEMENT INC OF
FLORIDA
125 TOPPINO INDUSTRIAL RD
KEY WEST, FL 33040

This document must be prominently displayed.

WASTE MANAGEMENT INC OF
FLORIDA

WMIF Certificate of Good Standing

State of Florida Department of State

I certify from the records of this office that WASTE MANAGEMENT INC. OF FLORIDA is a corporation organized under the laws of the State of Florida, filed on March 30, 1964.


The document number of this corporation is 279946.

I further certify that said corporation has paid all fees due this office through December 31, 2025, that its most recent annual report/uniform business report was filed on April 8, 2025, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Fourteenth day of April, 2025*




Secretary of State

Tracking Number: 8514791875CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

[Previous On List](#)
[Next On List](#)
[Return to List](#)

[Events](#)
[Name History](#)

Detail by Entity Name

Florida Profit Corporation
WASTE MANAGEMENT INC. OF FLORIDA

Filing Information

Document Number 279946
FBI/EIN Number 59-1094518
Date Filed 03/30/1964
State FL
Status ACTIVE
Last Event CORPORATE MERGER
Event Date Filed 03/22/2024
Event Effective Date 12/31/2021

Principal Address

800 CAPITOL STREET,
SUITE 3000
HOUSTON, TX 77002

Changed: 04/13/2021

Mailing Address

800 CAPITOL STREET,
SUITE 3000
HOUSTON, TX 77002

Changed: 04/13/2021

Registered Agent Name & Address

CT CORPORATION SYSTEM
1200 SOUTH PINE ISLAND ROAD
PLANTATION, FL 33324

Name Changed: 06/23/1992

Address Changed: 04/19/2011

Officer/Director Detail

Name & Address

Title President, Director

MYHAN, DAVID M
800 CAPITOL STREET,
SUITE 3000
HOUSTON, TX 77002

Title VP

SHAW, C. BRANDON
800 CAPITOL STREET,
SUITE 3000
HOUSTON, TX 77002

Title VP

BAUMAN, BRIAN J
800 CAPITOL STREET,
SUITE 3000
HOUSTON, TX 77002

Title VP, CFO, CONTROLLER

CARROLL, JOHN A.
800 CAPITOL STREET,
SUITE 3000
HOUSTON, TX 77002

Title VP, Treasurer

NAGY, LESLIE K.
800 CAPITOL STREET,
SUITE 3000
HOUSTON, TX 77002

Title VP, Asst. Treasurer

LOCKETT, MARK A
800 CAPITOL STREET,
SUITE 3000
HOUSTON, TX 77002

Title VP, Asst. Secretary

LAMBROS, JAMES F
800 CAPITOL STREET,
SUITE 3000
HOUSTON, TX 77002

Title Asst. Secretary

VIOLA, JEFFREY M.
800 CAPITOL STREET,
SUITE 3000
HOUSTON, TX 77002

Title VP, Secretary, Director

TIPPY, COURTNEY A
800 CAPITOL STREET,
SUITE 3000
HOUSTON, TX 77002

Title VP

Wilson, James A
800 CAPITOL STREET,
SUITE 3000
HOUSTON, TX 77002

Title Asst. Treasurer

BENNETT, JEFF R
800 CAPITOL STREET,
SUITE 3000
HOUSTON, TX 77002

Title Asst. Secretary

SILVA, LISA
800 CAPITOL STREET,
SUITE 3000
HOUSTON, TX 77002

Title Asst. Secretary

DEANGELIS, CHRISTINA D.
800 CAPITOL STREET,
SUITE 3000
HOUSTON, TX 77002

Annual Reports

Report Year	Filed Date
2023	04/03/2023
2024	03/26/2024
2025	04/08/2025

Document Images

[04/08/2025 -- ANNUAL REPORT](#)

Insurance

As Key West knows, WM secures gold-standard insurance coverage to protect our customers. The City can continue to rest easy with WM as your service provider knowing that you are always protected by best-in-class insurance. A copy of our certificate of insurance is included here for your review.

ACORD®		CERTIFICATE OF LIABILITY INSURANCE		1/1/2026		12/10/2024	
THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.							
IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).							
PRODUCER LOCKTON COMPANIES, LLC 3657 BRIARPARK DRIVE, SUITE 700 HOUSTON TX 77042 866-260-3538				CONTACT NAME: PHONE (A/C, No, Ext): FAX (A/C, No): E-MAIL: ADDRESS:			
INSURED 1300299 WASTE MANAGEMENT HOLDINGS, INC. & ALL AFFILIATED RELATED & SUBSIDIARY COMPANIES INCLUDING: WASTE MANAGEMENT, INC. 800 CAPITOL STREET, SUITE 3000 HOUSTON TX 77002				INSURER(S) AFFORDING COVERAGE INSURER A: Indemnity Insurance Co of North America 43575 INSURER B: ACE American Insurance Company 22667 INSURER C: ACE Fire Underwriters Insurance Company 20702 INSURER D: ACE Property and Casualty Insurance Company 20699 INSURER E: INSURER F:			
COVERAGES CERTIFICATE NUMBER: 19287819 REVISION NUMBER: XXXXXXX							
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.							
INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
B	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> XCU INCLUDED <input checked="" type="checkbox"/> ISO FORM CG00010413 GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER:	Y Y	HIDO G48900793	1/1/2025	1/1/2026	EACH OCCURRENCE \$ 5,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 5,000,000 MED EXP (Any one person) \$ XXXXXXXX PERSONAL & ADV INJURY \$ 5,000,000 GENERAL AGGREGATE \$ 6,000,000 PRODUCTS - COMPIOP AGG \$ 6,000,000 \$	
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY <input checked="" type="checkbox"/> MCS-90	Y Y	MMT H1082235A	1/1/2025	1/1/2026	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ XXXXXXXX BODILY INJURY (Per accident) \$ XXXXXXXX PROPERTY DAMAGE (Per accident) \$ XXXXXXXX \$ XXXXXXXX	
D	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB DED RETENTION \$	Y Y	XEU 27929242 010	1/1/2025	1/1/2026	EACH OCCURRENCE \$ 15,000,000 AGGREGATE \$ 15,000,000 \$ XXXXXXXX	
A B C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N/A	WLR C72629668 (AOS) WLR C72629620 (AZ, CA & MA) SCF C7262970A (WI)	1/1/2025 1/1/2025 1/1/2025	1/1/2026 1/1/2026 1/1/2026	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 3,000,000 E.L. DISEASE - EA EMPLOYEE \$ 3,000,000 E.L. DISEASE - POLICY LIMIT \$ 3,000,000	
B	EXCESS AUTO LIABILITY	Y Y	XSA H10822269	1/1/2025	1/1/2026	COMBINED SINGLE LIMIT \$9,000,000 (EACH ACCIDENT)	
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) BLANKET WAIVER OF SUBROGATION IS GRANTED IN FAVOR OF CERTIFICATE HOLDER ON ALL POLICIES WHERE AND TO THE EXTENT REQUIRED BY WRITTEN CONTRACT WHERE PERMISSIBLE BY LAW. CERTIFICATE HOLDER IS NAMED AS AN ADDITIONAL INSURED ON ALL POLICIES (EXCEPT FOR WORKERS' COMP/EMPLOYER'S LIABILITY) WHERE AND TO THE EXTENT REQUIRED BY WRITTEN CONTRACT.							
CERTIFICATE HOLDER 19287819 FOR INFORMATION PURPOSES ONLY				CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 			

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ACORD 25 (2016/03)

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Addendum No. 1 Acknowledgement



ADDENDUM NO. 1
Sludge Transportation and Disposal Services
RFP 25-017

This addendum is issued as supplemental information to the Request for Proposal package for clarification of certain matters of both a general and a technical nature. The referenced Request for Proposal package is hereby amended in accordance with the following items:

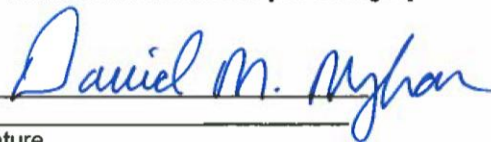
1. **Clarification:** [No Changes]
2. **Changes to Submission Requirements:** [No Changes]
3. **Updates to Project Timeline:** [No Changes]
4. **Responses to Questions:**

Questions and Answer provided by Engineer of Record (EOR):

1) Question: what's the quantity of the sludge and can we have the info of the old bid ?

1. Answer: Proposers are advised to refer to the last page of the bid document for details on the estimated quantity of sludge. Please note that this is the City's first time soliciting these services; therefore, no previous bid documents are available for reference.

5. **Additional Resources:** [No Changes]



Signature

David M. Myhan, President

Name of Business

Waste Management Inc. of Florida

Waste Management Inc. of Florida - Key West Sludge Transportation and Disposal Services

Conclusion

From Everyday Service to Extraordinary Impact – WM is by Your Side

Waste Management Inc. of Florida (WM/WMIF) is proud to serve Key West with reliable, forward-thinking environmental services. For 20 years, we have delivered consistent, high-quality services tailored to the City's needs. You know our team, our commitment, and our ability to get the job done right – and we are ready to keep delivering for Key West sludge transportation and disposal services. This proposal responds directly to the requirements outlined in your RFP. Every section has been carefully prepared to reflect your specifications and how WM can continue to help you achieve them.

Our Southeast Florida, successful experience on similar projects, and the reference letters to attest to them, provide irrefutable evidence of the expertise we bring not only to them, but also to Key West each and every day for sludge transportation and disposal services. Our professional personnel and equipment availability, combined with WM's owned and operated local disposal capacity at our Okeechobee Landfill have provided the City firsthand, quantifiable value from our qualifications and abilities.

Why WM?

You benefit from more than just our experience. You maintain access to local resources, advanced infrastructure, and a team that understands Key West – how you work, what you value, and where you are headed. That insight allows us to provide services that are not only efficient but also aligned with your operational needs and environmental priorities. We are ready to continue delivering dependable service throughout the new agreement term. Our track record shows that we respond quickly, adapt when needed, and stay focused ensuring your operations run smoothly.

What You Can Expect

- **No Disruptions:** Because we already know your systems and staff, there is no learning curve or transition risk. Service continues without interruption.
- **Reliable Compliance:** WM's facilities and practices meet or exceed all applicable environmental and safety regulations. You can be confident your biosolids are managed responsibly and in full compliance with regulatory standards.
- **Proven Value:** Our pricing reflects the value we bring Key West – reliable service, innovative solutions, and a commitment to continuous improvement.

Looking Ahead

WM is not just maintaining the status quo. We are continuously evolving our services to support your future goals – by investing in innovation, enhancing operational efficiency, and delivering environmentally-focused offerings that put Key West at the center of everything we do.

WM is proud to be your trusted provider – ready to meet today's needs and shape tomorrow's solutions, together.



**TESTED.
PROVEN.
TRUSTED.**



**ALWAYS WORKING FOR A
SUSTAINABLE TOMORROW®**

