

From: Robert Manrique <rmanrique@keysautocenter.com>
Sent: Wednesday, October 10, 2018 1:11 PM
To: Jim Benkoczy <jbenkoczy@cityofkeywest-fl.gov>
Cc: John Fallon <jfallon@cityofkeywest-fl.gov>; David Watts <dwatts@keysautocenter.com>
Subject: Keys Auto Center

Good afternoon Lt. Benkoczy,

Thank you for your email.

I am not happy to confirm that at this time we can't offer you the 2019 Police Interceptors SUV's because they are no longer available for us to purchase in the Ford system. Apparently other dealers had secured them in the past and they have them in their inventory. The only ones available to us are 2020's and as discussed with John Fallon, the price difference is considerable compare to the 2019's that you were quoted already by others but if by any chance you could consider some 2020's please just let us know.

We appreciate your offer to the opportunity to work with us in in your future vehicles purchases. We are certainly looking forward to earn your business and provide you always with the best possible service and the convenience of being your local dealer.

Please don't hesitate to reach out to me at any time direct at: 305-300-7140 with any questions.

Look forward to meeting you in person sometime in the near future...

Sincerely,



Robert Manrique | Fleet Manager
1618 N Roosevelt Blvd., Key West, FL 33040
(305) 300-7140 | phone

keysautocenter.com | [map](#)



From: Jim Benkoczy [<mailto:jbenkoczy@cityofkeywest-fl.gov>]
Sent: Wednesday, October 10, 2018 8:52 AM
To: Robert Manrique <rmanrique@keysautocenter.com>
Cc: John Fallon <jfallon@cityofkeywest-fl.gov>
Subject: RE: Keys Auto Center

Mr Manrique,

I am the purchasing and procurement officer for the KYPD and work closely with John on vehicle procurement. Could you please send me a simple e-mail at your earliest convenience stating you cannot supply us with 2019 Police Interceptor SUV's and therefore will not be able to participate in the bid process this fiscal year. A letter is not necessary. We look forward to working with you closely in the future as we purchase police vehicles on a yearly basis.

Thank you for your support.

LT. JIM BENKOCZY

Commander

Support Services Division

jbenkoczy@cityofkeywest-fl.gov

305-809-1027

**Gratitude is a currency that we can mint for ourselves,
and spend without fear of bankruptcy."**

~Fred De Witt Van Amburgh

From: John Fallon

Sent: Tuesday, October 09, 2018 6:28 PM

To: Jim Benkoczy <jbenkoczy@cityofkeywest-fl.gov>

Subject: Fwd: Keys Auto Center

Tell me if this will work.

Sent from my iPhone

Begin forwarded message:

From: Robert Manrique <rmanrique@keysautocenter.com>

Date: October 9, 2018 at 4:14:13 PM EDT

To: "jfallon@cityofkeywest-fl.gov" <jfallon@cityofkeywest-fl.gov>

Subject: Keys Auto Center

John,

It was a real pleasure speaking with you earlier today and I very much appreciate you dedicating time to me while visiting your family.

I am really looking forward to meeting you in person next week in Key West so we can continue our conversation regarding your vehicle's need for the City. As discussed I need to understand from you how to earn your business so we can provide you with the service you are expecting.

I realize after our phone conversation that you have an enormous knowledge of the bid processes for the City and I am certainly looking forward to your input...

Please email me what is pending so I can work on it immediately as discussed. Hopefully we can get this business

We will forward a letter regarding the Police Interceptors indicating that we can't supply you with the 2019 models because they are no longer available to us.

Have an enjoyable time with your family and safe travels returning to Key West.

Best regards



Robert Manrique | Fleet Manager
1618 N Roosevelt Blvd., Key West, FL 33040
(305) 690-6001 | phone

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