



November 23, 2022

RE: Sole Source Letter for Cale America, Inc.

To Whom It May Concern:

Cale America Inc. directly supplies The City of Key West with our line of parking pay stations and related parts, software and services. Cale America, Inc is the only vendor able to provide the CWT Touch multi-space meter, back-office web communication, support, servicing, and standardized parts for these meters. These standardized parts include printers, coin selectors, coin canisters, ID tech readers and meter casings.

Cale America, Inc. is the only vendor able to provide the services listed above; Cale back-office web communication is proprietary and is not compatible with other vendor's meters and other vendors web communication is not compatible with Cale meters and other vendor's meters are not compatible with Cale America's back-office web communication.

We thank you for the opportunity to supply our products and services to the City. Please contact me at your convenience if I can provide any further information, or if you have any questions.

Sincerely,

Kenneth J Beattie

Controller