

GRANT WRITING SERVICES
RFP 002-13



EVALUATOR: FINIGAN, MARK

PROPOSER: LANGTON / REM

EVALUATION CRITERIA:

Professional Qualifications of Key Personnel (Max Points 25)	<u>25</u>	
Program Approach (Max Points 20)	<u>20</u>	
Familiarity With Local Area (Max Points 10)	<u>10</u>	
Cost Proposal and Pricing Methodology (Max Points 35)	<u>35</u>	
References (Max 10 Points)	<u>10</u>	
Total Points Assigned	<table border="1"><tr><td><u>100</u></td></tr></table>	<u>100</u>
<u>100</u>		

Notes:

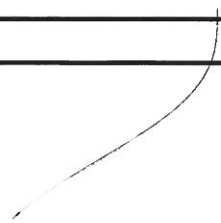
→ Great Depth / Ability to Draw from many internal sources.

→ Almost all grant writers assigned have significant experience on similar type grant opportunities as the City of Key West.

→ Pricing is "All in". No other fees/expenses or cap on the # of applications submitted.

→ Monthly e-mail notifications for grant opportunities.

→ Well established



GRANT WRITING SERVICES

RFP 002-13

EVALUATOR: FINIGAN, MAEK

PROPOSER: Writers At Large

EVALUATION CRITERIA:

Professional Qualifications of Key Personnel (Max Points 25)

20 25

Program Approach (Max Points 20)

20 15

Familiarity With Local Area (Max Points 10)

10

Cost Proposal and Pricing Methodology (Max Points 35)

30

References (Max 10 Points)

10

Total Points Assigned

90

Notes:

→ Local Presence (Excellent)

→ No Depth. Multiple important applications may be compromised. "One person" shop.

→ May have difficulty in sourcing grant opportunities. Most of Mary's experience appears to be with agencies that have already identified grant.

→ Only have limited hours of ~~2,000~~ 1,000 (A Bank). Mary exceed 1,000 but would need to pay for it.

GRANT WRITING SERVICES
RFP 002-13



EVALUATOR:

~~CDM~~ MACK FINIGAN

PROPOSER:

CDM

EVALUATION CRITERIA:

Professional Qualifications of Key Personnel (Max Points 25)	<u>25</u>
Program Approach (Max Points 20)	<u>20</u>
Familiarity With Local Area (Max Points 10)	<u>8</u>
Cost Proposal and Pricing Methodology (Max Points 35)	<u>20</u>
References (Max 10 Points)	<u>10</u>
Total Points Assigned	83

Notes:

- Only 3 grants for set amount.
CRK generally applies for many more than 3. Many are small grants / though important.

GRANT WRITING SERVICES
RFP 002-13

EVALUATOR: Alison Higgins

PROPOSER: ~~XXXXXX~~ Legton

EVALUATION CRITERIA:

Professional Qualifications of Key Personnel (Max Points 25) 22

Program Approach (Max Points 20) 20

Familiarity With Local Area (Max Points 10) 5

Cost Proposal and Pricing Methodology (Max Points 35) ~~30~~ 30

References (Max 10 Points) 10

Total Points Assigned 87

Notes:

Unlimited grants

Many other city / county clients

Experience across wide range of funding sources

Good ~~exp~~ level of exp in energy eff. projects

Very efficient grant notification system

Very impressed in innovation on NOAA grant
competitive \$!

GRANT WRITING SERVICES
RFP 002-13

EVALUATOR: Alison Higgins

PROPOSER: Writers At Large

EVALUATION CRITERIA:

Professional Qualifications of Key Personnel (Max Points 25)	<u>17</u>
Program Approach (Max Points 20)	<u>17</u>
Familiarity With Local Area (Max Points 10)	<u>10</u>
Cost Proposal and Pricing Methodology (Max Points 35)	<u>30</u>
References (Max 10 Points)	<u>10</u>

Total Points Assigned 84

Notes:

~~Good~~ Great references, great example narratives

Probably not enough ~~ex~~ existing depth
↳ across major funding sources.
↳ listing possibilities would eat up a lot of time

Perhaps good to cultivate as local non profit writer?

Unlimited grants

GRANT WRITING SERVICES

RFP 002-13

EVALUATOR: Alison Higgins

PROPOSER: Washington CDM

EVALUATION CRITERIA:

Professional Qualifications of Key Personnel (Max Points 25)	<u>25</u>
Program Approach (Max Points 20)	<u>18</u>
Familiarity With Local Area (Max Points 10)	<u>10</u>
Cost Proposal and Pricing Methodology (Max Points 35)	<u>25</u>
References (Max 10 Points)	<u>8</u>

Total Points Assigned

86

Notes:

Only 3 grants per year = How well does this work for other areas?

Like the matrix of what's most competitive BUT IS LIMITED

Strong background on major funding sources

Was unable to get sense of how the process worked (quality wise) from the one reference. Was hard to get City Mgrs to call back.

Strong sense of infrastructure needs
Good background on FEGBS

Not suited for wide range of grants (small, community, historical, non profits...)
Heavy on DOT examples

GRANT WRITING SERVICES
RFP 002-13

EVALUATOR: Roger W. Henberg

PROPOSER: LANGSTON - IN REM

EVALUATION CRITERIA:

Professional Qualifications of Key Personnel (Max Points 25)	<u>20</u>
Program Approach (Max Points 20)	<u>15</u>
Familiarity With Local Area (Max Points 10)	<u>7</u>
Cost Proposal and Pricing Methodology (Max Points 35)	<u>30</u>
References (Max 10 Points)	<u>10</u>

Total Points Assigned 82

Notes:

Well rounded approach, VARIOUS levels of STATE, Fed, PARTICIPANT
NUMEROUS STATE, MUNICIPALITY - COUNTY clients
Previous City of KW experience

