



Cale America, Inc. - Confidential Quotation

For: City of Key West

Based on Treasure Island RFP 1617-04 2 2-Year Extension

Quote Issued: June 11, 2020

Quote Expires: August 31, 2020

Quote Name: City of Key West - CWT 26

Quote ID: 533

General Information

Bill To:
City of Key West
PO Box 1409
Key West, FL 33041
&
3101 Flagler Ave.
Key West, Florida 33040

Contact:
City of Key West

Prepared By:
Natalie Snow

Prepared For:
John Wilkins

Equipment

Product Name	Quantity	Unit Price	Year One Total	Year Two Total	Year Three Total
CWTCCC Pay Station <i>Color: Black Power: Solar (26) Payment Methods: Coin;Credit/Debit Card Configuration: Pay and Display Warranty: 13-month Hardware Warranty</i>	26	\$5,990.00	\$155,740.00		
Light Bar with Motion Sensor	26	\$400.00	\$10,400.00		
Receipt Paper (10 Rolls to a Box) <i>1 box contains 10 rolls This is standard receipt stock. If a custom logo is needed, to be pre-printed on the receipt, please ask for custom receipt paper to be quoted.</i>	5	\$250.00	\$1,250.00		
CWTC Touch S4 <i>Color: Black Power: Solar (26) Payment Methods: Coin;Credit/Debit Card Configuration: Pay and Display Warranty: 13-month Hardware Warranty</i>	26	\$0.00	\$0.00		
Annual Total			\$167,390.00	\$0.00	\$0.00

General Services

Product Name	Quantity	Sales Price	Year One Total	Year Two Total	Year Three Total
CWT Installation <i>Flowbird will secure and level pay station to the ground and provide hardware training, review preventative maintenance and trouble shooting Ground preparation is not included.</i>	26	\$125.00	\$3,250.00		
Estimated CWT Shipping	26	\$125.00	\$3,250.00		
Annual Total			\$6,500.00	\$0.00	\$0.00

Total Costs

Year One Total	Year Two Total	Year Three Total
\$173,890.00	\$0.00	\$0.00

All prices stated are exclusive of taxes and shipping costs unless specifically itemized in this quotation. Customer is responsible for all taxes or providing proof of tax-exempt status. By accepting this order, Customer agrees to be bound by all applicable terms and conditions or terms of existing contract(s) between Customer and Flowbird for the same products and services, if any:

Accepted by: _____ Date: ____ / ____ / ____

