

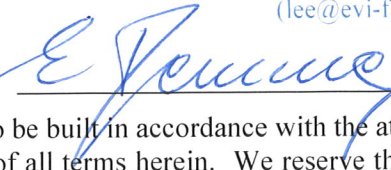
Emergency Vehicles, Inc.

Building Custom Emergency Vehicles Since 1971!

Team Approach | Value Engineering

Proposal

To: _____
Key West Police Department
1604 North Roosevelt Boulevard
Key West, Florida 33040

Date: October 30, 2025
Quote No.: KEYWESTPD_0002
Submitted By: Lee Potter, Regional Sales Manager
(lee@evi-fl.com)
Authorized By: 

We hereby propose to furnish to you the following unit(s) and equipment to be built in accordance with the attached specifications. Acceptance of this proposal shall be deemed as approved of all terms herein. We reserve the right to withdraw this proposal if not accepted within the timeframe specified below.

Qty.	Description	Unit Price	Extension
1	2027 Freightliner M2 2-Door Chassis	\$ 115,614.00	\$ 115,614.00
1	EVI 32-Ft Mobile Command Unit	\$ 951,836.00	\$ 951,836.00
	H-GAC Contract No. FS12-23		
	<i>* This proposal does not include Federally-Mandated Tariff / Surcharge, which are not known at this time.</i>		
Sub-Total		\$ 1,067,450.00	\$ 1,067,450.00
		Taxes	.00
		TOTAL	\$1,067,450.00

F.O.B. KEY WEST, FLORIDA

Price valid until: December 29, 2025

Terms of Payment: Chassis portion (\$115,614.00) payable upon receipt of chassis at EVI Factory. Balance due at time of delivery and/or acceptance, or no later than 15 days of completion, whichever occurs first.

Optional Discount with Prepayment

Option #	Prepay Percentage	Amount	Savings	New Cost (Excluding Taxes)
1	50%	\$ 533,725.00	\$ 15,323.00	\$ 1,052,127.00
2	75%	\$ 800,588.00	\$ 23,996.00	\$ 1,043,454.00
3	90%	\$ 960,705.00	\$ 29,200.00	\$ 1,038,250.00
4	100%	\$ 1,034,781.00	\$ 32,669.00	\$ 1,034,781.00

*Savings are based on receiving pre-payment with contract/purchase order
If a performance bond is required, add \$11.00 per thousand to our proposal price*

TERMS AND CONDITIONS

- Late Payment Charges: 18% APR or maximum legal finance charge starts 30 days from date of completion.
- Certificate of Origin (if applicable) will be issued upon receipt of payment in full.

DELIVERY SCHEDULE: Production will be scheduled upon receipt of chassis and/or timely receipt of approved construction drawings at the Company's factory location in Palm Beach County, Florida. Your Mobile Command Vehicle shall be completed in 180 to 220 working days from production start.

WARRANTY: Company warrants the new emergency vehicle against defective workmanship and materials. See attached warranty statements for specific coverage and procedure.

CONTINGENCIES: Company shall have no liability to Buyer for any loss or damage arising directly or indirectly from any delay in delivery due to strikes, inability to obtain materials, fires, accidents, or any other cause beyond the Company's control.

DISCLAIMER OF CONSEQUENTIAL DAMAGES: Company expressly disclaims any liability for consequential or incidental damages which may be sustained by Buyer, including but not limited to those arising from the use, inability to use, maintenance or repair of the emergency vehicle, whether under theories of breach of expressed or implied warranty, negligence, strict liability or otherwise.

CANCELLATION: This contract is subject to cancellation by Buyer only upon payment to Company of reasonable cancellation charges, which shall take into account expenses already incurred and commitments made by Company and Company's anticipated profit. This contract is subject to cancellation by seller if major components, for example chassis, cannot be obtained within 12 months from date of contract. Any monies prepaid by buyer will be refunded.

PREPAYMENT / PROGRESS PAYMENTS: Due to the custom, one of a kind, buyer specific design, and dollar amount of the project the seller may require progress payments.

TARIFF / SURCHARGES: Our proposal is based on the latest available pricing from our vendors. Any substantial tariff and/or surcharge fees added on the vendor invoice for major components will be documented and submitted for payment at time of final invoicing.

LIQUIDATION DAMAGES: Buyer and Seller agree that if the Buyer requests the work on the vehicle to be temporarily halted or suspended, for any reason that damages would be difficult to ascertain. Therefore, the parties agree to liquidated damages of \$100.00 per day to compensate the Company for expenses, damages and administration.

SEVERABILITY: If any part hereof is contrary to, prohibited by, or deemed invalid under applicable state laws or regulations, such provision shall be deemed inapplicable and deemed omitted to the extent so contrary, prohibited or invalid, but the remainder shall not be invalidated and shall be given effect so far as possible.

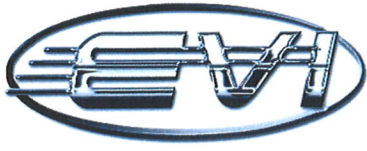
CHOICE OF LAWS: This proposal shall be construed according to the Laws of the State of Florida. The parties agree that all actions leading up to the formation and execution of this contract occurred with the State of Florida, and that venue for any dispute shall be Palm Beach County, Florida.

PERFORMANCE BOND: When required, the performance bond shall guarantee performance to the attached specifications and shall remain in effect for a period not exceeding one (1) year after the apparatus is completed and accepted by the Buyer.

SHORTAGES: In case of the inability to obtain non-essential component(s) in a timely manner, the Company will complete the unit for your inspection and acceptance. Company will install the shorted component(s) at your facility as soon as they become available. Company will require payment at time of delivery and acceptance, minus a negotiated holdback until all shortages are resolved. Company will issue a clean MSO upon receiving partial payment at time of acceptance.

SUBSTITUTION OF COMPONENT(S): If certain component(s) are not available due to being discontinued or cannot be obtained in a reasonable period of time, the Company will contact you for approval of a substitute or deletion of the component(s) and the related cost.

WORK REQUESTED TO BE DONE LOCALLY: If you require additional work to be completed by a third party, not the Company, after the unit is completed such as; transferring equipment from your old unit onto the new unit, special equipment to be installed, graphics, etc., the Company will require you to inspect and accept the unit at the Company's factory once it completes its portion. Company will arrange for the additional work to be completed by the third party, per your request. Company will require a partial payment, previously negotiated, for the work completed and issue a clean MSO once it's received. The balance will be due upon delivery of the unit to your facility.



Emergency Vehicles, Inc.

Building Custom Emergency Vehicles Since 1971
Team Approach | Value Engineering

October 30, 2025

Key West Police Department
1604 North Roosevelt Boulevard
Key West, Florida 33040

Re: EVI - SOLE SOURCE

To Whom it May Concern:

Please accept this letter as confirmation that Emergency Vehicles, Inc. (EVI), located at 705 13th Street in Lake Park, Florida is the sole-source provider for all EVI apparatus, warranty, parts, and services. EVI has been servicing Fire and Law Enforcement Agencies exclusively since 1971.

The proposed vehicle has been custom designed by EVI with the input and assistance of your staff at the Key West Police Department to specifically meet its necessities and maximize its intended purpose. The vehicle will be custom-built to meet all those needs and provide many years of excellent service and be of great value to the specialized response team and backed by EVI's top-of-the-industry warranties.

In addition, EVI is women owned and licensed by the State of Florida as a vehicle manufacturer as well as a new vehicle dealer and carries all applicable insurance required.

All work will be done at our facility utilizing EVI employees, with no outside subcontracting. With 50 plus years of experience in the industry, we believe that we are uniquely qualified to not only build new custom apparatus, but also service and remount specialized apparatus.

Thank you for your consideration. As always, please feel free to contact us if you have any questions or if we can be of further assistance.

Sincerely,

Emergency Vehicles, Inc.



Ernst R. Temme
President

705 13th Street | Lake Park, FL 33403-2303
Tel: 800-848-6652 | Fax: 561-848-6658 | sales@evi-fl.com | www.evi-fl.com