

**KWB Rent & Gross Sales Comparison Report
2000-2022**

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	Months To Year End	Avg.	
CPI - All Urban Consumers	3.4	2.8	1.6	2.3	2.7	3.4	3.2	2.8	3.8	-0.4	1.6	3.2	2.1	1.5	1.6	0.1	1.3	2.1	2.5	1.8	1.2	4.7	8.0	4.2	2024		2.7	
AER PHOTOGRAPHY Lazy Way, Unit F 426 SF																												
GROSS SALES												\$25,680.00	\$18,703.62	\$57,045.50	\$62,236.87	\$51,736.35	\$51,241.85	\$49,439.55	\$66,238.81	\$68,914.49	\$44,598.64	\$77,328.22	\$89,388.22	\$76,825.00	\$42,607.00	5	23.39%	
Percent Change Over Prior Year												NA	-27.17%	205.00%	9.10%	-16.87%	-0.96%	-3.52%	33.98%	4.04%	-35.28%	73.39%	15.60%	-14.05%	TBD			
Annual Base Rent (July - June)												\$14,058.00	\$14,760.96	\$15,204.00	\$15,659.76	\$15,972.96	\$16,005.00	\$16,133.04	\$16,407.24	\$16,882.44	\$17,184.84	\$17,356.68	\$18,294.00	\$19,848.96	\$22,152.00			
Base Rent per SF												\$33.00	\$34.65	\$35.69	\$36.76	\$37.50	\$37.87	\$37.87	\$38.51	\$39.63	\$40.34	\$40.74	\$42.94	\$46.59	\$52.00		\$37.96	
Percentage Rent Paid												\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
Total Rent as % of Sales												54.74%	78.92%	26.65%	25.16%	30.87%	31.23%	32.63%	24.77%	24.50%	38.53%	22.45%	20.47%	25.84%	TBD		39.05%	
BOAT HOUSE KEY WEST LLC 220 Margaret St 12,387 SF																												
GROSS SALES																								\$4,107,565.71	\$6,906,143.90	\$5,284,146.61	2	34.07%
Percent Change Over Prior Year																								NA	68.13%	TBD		
Annual Base Rent (April - March)																								\$398,256.84	\$449,427.24	\$471,449.28		
Base Rent per SF																								\$32.15	\$36.28	\$38.06		\$34.22
Percentage Rent Paid																							\$0.00	\$0.00	\$0.00		\$0.00	
Total Rent as % of Sales																							9.70%	6.51%	TBD		8.10%	
B.O.'S FISH WAGON 801 Caroline Street 1,816 SF																												
GROSS SALES	\$314,342.72	\$255,637.88	\$334,376.88	\$358,666.00	\$337,989.00	\$465,270.00	\$527,955.00	\$558,596.25	\$696,708.19	\$898,248.50	\$1,084,353.85	\$1,235,805.62	\$1,218,070.00	\$1,119,106.52	\$1,081,353.10	\$1,196,105.01	\$1,069,769.62	\$1,072,923.65	\$978,600.58	\$1,046,850.38	744,093.28	908,612.76	762,557.43	754,667.42	165,056.80	9	5.79%	
Percent Change Over Prior Year	NA	-18.68%	30.80%	7.26%	-5.76%	37.66%	13.47%	5.80%	24.72%	28.93%	20.72%	13.97%	-1.44%	-8.12%	-3.37%	-10.56%	0.29%	-8.79%	6.97%	-28.92%	22.11%	-16.07%	-1.03%	TBD				
Annual Base Rent (Oct. - Sept.)	\$12,230.04	\$12,841.92	\$13,485.00	\$14,157.00	\$14,865.96	\$15,609.24	\$16,413.00	\$17,204.04	\$18,071.04	\$18,973.44	\$19,922.16	\$20,918.28	\$21,964.20	\$22,623.12	\$23,020.00	\$23,000.00	\$23,000.00	\$23,000.00	\$23,000.00	\$23,000.00	\$23,000.00	\$23,000.00	\$23,000.00	\$23,000.00	\$23,000.00			
Base Rent per SF	\$7.19	\$7.55	\$7.93	\$8.33	\$8.74	\$9.18	\$9.65	\$10.12	\$10.63	\$11.16	\$11.72	\$12.30	\$12.92	\$13.31	\$13.62	\$13.62	\$13.62	\$13.62	\$13.62	\$13.62	\$13.62	\$13.62	\$13.62	\$13.62	\$13.62		\$23.36	
Percentage Rent Paid	\$6,630.16	\$1,853.27	\$6,577.61	\$6,656.20	\$4,670.10	\$12,306.96	\$15,287.58	\$16,311.74	\$23,732.53	\$34,921.47	\$45,139.07	\$53,230.66	\$53,230.66	\$44,523.27	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
Total Rent as % of Sales	6.00%	5.75%	6.00%	5.80%	5.78%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.17%	6.00%	6.55%	6.02%	6.74%	6.83%	7.00%	7.14%	10.05%	8.23%	10.41%	11.33%	TBD		7.12%	
BUMBLE BEE SILVER CO. 201 William Street, Suite 110 112 SF																												
GROSS SALES														\$118,589.58	\$69,054.05	\$71,940.54	\$77,374.91	\$81,261.63	\$106,059.29	\$156,908.13	\$137,227.93	\$282,388.16	\$233,671.73	\$265,018.65	\$78,614.54	9	14.38%	
Percent Change Over Prior Year														NA	-41.77%	4.18%	7.55%	5.02%	30.52%	47.94%	-12.54%	105.78%	-17.25%	13.41%	TBD			
Annual Base Rent (Oct. - Sept.)															\$18,000.00	\$18,180.00	\$18,489.12	\$18,526.20	\$18,822.72	\$19,199.16	\$19,678.04	\$20,070.72	\$21,154.56	\$23,072.48	\$31,473.72			
Base Rent per SF															\$160.71	\$162.32	\$165.08	\$165.41	\$168.06	\$171.42	\$175.71	\$238.39	\$245.69	\$281.02	\$290.01		\$212.64	
Percentage Rent Paid															\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
Total Rent as % of Sales														15.18%	26.33%	25.70%	23.94%	23.16%	18.10%	12.54%	19.46%	9.74%	12.51%	11.88%	TBD		21.77%	
CAPTAIN QUICK DRY Lazy Way, Unit H 452 SF																												
GROSS SALES										\$150,205.51	\$185,955.48	\$217,397.57	\$351,743.80	\$325,621.59	\$345,982.70	\$370,904.40	\$385,797.91	\$456,464.05	\$247,855.95	\$475,056.07	\$340,519.39	\$168,318.00	\$358,672.28	\$363,294.30	\$151,597.33	4	8.16%	
Percent Change Over Prior Year										NA	23.80%	16.91%	61.80%	-7.43%	6.25%	7.20%	4.02%	18.32%	-45.70%	91.67%	-28.32%	113.09%	1.29%	TBD				
Annual Base Rent (June - May.)											\$15,187.20	\$15,946.56	\$16,743.84	\$17,581.08	\$18,469.32	\$18,822.72	\$19,672.48	\$19,083.36	\$19,636.80	\$19,951.08	\$20,070.72	\$21,154.56	\$23,072.48	\$29,079.60	\$24,000.00			
Base Rent per SF											\$32.00	\$33.60	\$35.28	\$37.04	\$40.06	\$40.86	\$41.31	\$42.22	\$43.44	\$44.14	\$44.40	\$44.40	\$46.80	\$51.06	\$53.10		\$43.18	
Percentage Rent Paid											\$0.00	\$0.00	\$4,360.79	\$1,956.22	\$2,620.44	\$484.31	\$6,522.42	\$7,218.28	\$197.51	\$5,593.76	\$0.00	\$365.78	\$0.00	\$0.00		\$0.00		
Total Rent as % of Sales										9.63%	8.17%	7.34%	6.00%	6.00%	5.99%	5.11%	6.53%	5.67%	7.78%	5.31%	5.86%	11.92%	6.00%	6.35%	TBD		7.61%	
CONCH ELECTRIC CARS Ferry Terminal Building 337 SF O																												
GROSS SALES						\$76,599.38	\$225,600.74	\$274,379.12	\$166,512.32	\$167,625.08	\$234,634.71	\$185,873.00	\$263,221.61	\$211,622.20	\$242,581.16	\$407,276.03	\$333,785.61	\$340,730.00	\$229,829.00	\$277,718.00	\$257,039.75	\$183,008.80	\$466,862.34	\$347,047.24	\$833,300.91	2	20.37%	
Percent Change Over Prior Year						NA	194.52%	21.62%	-39.31%	0.67%	39.98%	-20.78%	41.61%	-19.60%	14.63%	67.89%	-18.04%	2.08%	-32.55%	20.84%	-7.45%	155.10%	-25.66%	TBD				
Annual Base Rent (April - March)						\$13,652.04	\$14,334.60	\$15,051.36	\$15,803.88	\$16,594.08	\$16,594.08	\$17,427.24	\$17,427.24	\$18,828.60	\$19,781.28	\$19,781.28	\$19,781.28	\$19,781.28	\$19,781.28	\$19,781.28	\$19,781.28	\$19,781.28	\$19,781.28	\$19,781.28	\$19,781.28			
Base Rent per SF						\$40.51	\$42.54	\$44.66	\$46.90	\$49.24	\$49.24	\$51.71	\$51.71	\$55.87	\$57.55	\$58.70	\$58.70	\$58.70	\$58.70	\$58.70	\$58.70	\$58.70	\$58.70	\$58.70	\$58.70		\$49.63	
Percentage Rent Paid						\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	
Total Rent as % of Sales						17.82%	6.35%	5.49%	9.49%	9.90%	7.07%	9.38%	6.62%	8.90%	7.99%	4.86%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	TBD		8.20%
CONCH REPUBLIC SEAFOOD 631 Greene Street 16,289 SF																												
GROSS SALES	\$4,531,263.21	\$5,143,096.92	\$5,785,549.38	\$6,104,553.82	\$6,861,344.13	\$6,847,729.91	\$7,243,386.20	\$8,487,152.94	\$9,649,680.70	\$9,337,047.92	\$9,859,580.78	\$9,800,104.41	\$10,823,968.00	\$11,182,431.80	\$11,655,560.64	\$12,017,911.60	\$12,397,381.53	\$12,579,187.37	\$10,676,551.73	\$14,848,851.09	\$13,521,010.72	\$14,483,971.78	\$21,063,359.67	\$19,331,214.30	\$13,212,129.42	3	7.97%	
Percent Change Over Prior Year	NA	13.50%	12.49%	5.51																								

