

State Term Contract No. 22101000-15-1; Construction & Industrial Equipment

Section 2.3.3

Revised: September 23, 2015

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KEY NOTE: For additional information related to this document, please see the Key toward the bottom of this document.

INSTRUCTIONS:

Please review the Contract, Contact Information for Instructions and Frequently Asked Questions on the [DMS Website](#).
Please click on the hyperlinks below for the MSRP pages or Contractor's information.

***** IMPORTANT Please Note: *****

Some models on the MSRP pages may not be eligible for purchase on this contract. Please refer to the group and specs. defined within the contract.
If the Manufacturer or Brand says to contact the Contract Admin these MSRP pages are available upon request.

If you have questions or need assistance, please reach out to the Contract Admin: [Stephanie Wyland](#)

GROUP	APPLICABLE UNSPSC CODE(S)*	GROUP DESCRIPTION
Group 1	22101526	Excavators; Mini/Compact Track Excavators (Less than 70 HP)
Group 2	22101526	Excavators; Track Excavators (Equal to or Greater than 70 HP)
Group 3	22101525	Excavators; Wheel & Truck Mount
Group 4	22101502	Motor Grader & Maintainer
Group 5	22101511, 22101505	Compactors/Rollers: Asphalt, Soil and Landfill
Group 6	22101522	Dozers: Crawler
Group 7	22101523	Dozers: Wheel
Group 8	22101532	Compact Track And Multi Terrain Loaders (Less than 15,000 lbs. Operating Weight)
Group 9	22101532	Crawler/Track Loader (Greater than 15,000 lbs. Operating Weight)
Group 10	22101528	Wheel Loaders
Group 11	22101529	Skid Steer Loaders: Wheel
Group 12	22101509	Backhoe-Loader: Wheel
Group 13	24101500	Industrial Trucks/Forklifts
Group 14	24101600	Forklift/Telescopic Handler, Riding type (including Rough Terrain)
Group 15	26111600	Power Generators (excludes portable)
Group 16	30190000	Construction Equipment Includes; Concrete Saws, Portable Cement Mixer, Portable Lights, other (excludes hand tools)
Group 17	30191700	Gooseneck, Lowboy and Heavy Equipment Trailers

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	DEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
Group 1 Excavators; Mini/Compact Track Excavators (Less than 70 HP)						
1	Bobcat	30.00%	30.00%	24.00%	0.00%	Clark Equipment Company
2	Case Construction	31.00%	25.00%	15.00%	0.00%	Trekker Tractor, LLC
3	Caterpillar	22.50%	22.50%	16.00%	0.00%	Ring Power Corp.
4	Doosan	20.00%	20.00%	20.00%	0.00%	Clark Equipment Company
6	Hitachi	17.50%	16.50%	0.00%	0.00%	Nortrax, Inc.
7	JCB	25.00%	25.00%	10.00%	5.00%	JCB Inc
8	John Deere	19.50%	18.50%	0.00%	0.00%	Nortrax, Inc.
9	Kobelco	28.00%	12.50%	12.50%	0.00%	GS Equipment, Inc.
11	Kubota	27.58%	7.50%	7.50%	5.00%	Florida Coast Equipment Inc
12	Takeuchi	5.00%	5.00%	5.00%	0.00%	Flagler Construction Equipment, LLC
13	Volvo	34.00%	30.00%	5.00%	0.00%	

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	DEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
Group 2 Excavators; Track Excavators (Equal to or Greater than 70 HP)						
2	Case Construction	45.00%	35.00%	15.00%	0.00%	Trekker Tractor, LLC
3	Caterpillar	21.00%	21.00%	16.00%	0.00%	Ring Power Corp.
4	Doosan	20.00%	20.00%	20.00%	0.00%	Clark Equipment Company
6	Hitachi	32.50%	30.50%	0.00%	0.00%	Nortrax, Inc.
7	JCB	25.00%	25.00%	10.00%	5.00%	JCB Inc
8	John Deere	32.00%	30.00%	0.00%	0.00%	Nortrax, Inc.
9	Kobelco	31.00%	12.50%	12.50%	0.00%	
12	Link-Belt					GS Equipment, Inc.
	Link-Belt x4	40.00%	12.00%	12.00%	0.00%	
13	Takeuchi	5.00%	5.00%	5.00%	0.00%	
14	Volvo	33.00%	30.00%	5.00%	0.00%	Flagler Construction Equipment, LLC

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Group 3 Excavators; Wheel & Truck Mount

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
1	Caterpillar	22.00%	22.00%	16.00%	0.00%	Ring Power Corp.
2	Doosan	20.00%	20.00%	20.00%	0.00%	Clark Equipment Company
3	Gredall	4.00%	4.00%	4.00%	0.00%	GS Equipment, Inc.
4	Hitachi	43.50%	42.50%	0.00%	0.00%	Nortrax, Inc.
5	John Deere	43.50%	42.50%	0.00%	0.00%	
8	Volvo	41.00%	38.00%	5.00%	0.00%	Flagler Construction Equipment, LLC

Group 4 Motor Grader & Maintainer

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
1	Case Construction	40.00%	35.00%	15.00%	0.00%	Trekker Tractor, LLC
2	Caterpillar	40.00%	40.00%	16.00%	0.00%	Ring Power Corp.
3	John Deere	39.25%	38.25%	0.00%	0.00%	Nortrax, Inc.
6	LeeBoy	3.00%	3.00%	3.00%	0.00%	Ring Power Corp.
8	Nor/Am	20.25%	19.25%	0.00%	0.00%	Nortrax, Inc.

Group 5 Compactors/Rollers: Asphalt, Soil and Landfill

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
1	Bomag	21.50%	20.50%	0.00%	0.00%	Nortrax, Inc.
2	Caterpillar	16.00%	16.00%	16.00%	0.00%	Ring Power Corp.
4	JCB	25.00%	25.00%	10.00%	5.00%	JCB Inc.
7	Rosco	2.00%	2.00%	2.00%	0.00%	Ring Power Corp.
9	Volvo	34.00%	32.00%	5.00%	0.00%	Flagler Construction Equipment, LLC
10	Wacker Neuson	18.00%	18.00%	18.00%	0.00%	Kelly Tractor Co.

Group 6 Dozers: Crawler

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
1	Case Construction - Crawler	37.00%	35.00%	15.00%	0.00%	Trekker Tractor, LLC
	Case Construction - Crawler Dozer	37.00%	35.00%	15.00%	0.00%	
2	Caterpillar	22.00%	22.00%	16.00%	0.00%	Ring Power Corp.
4	John Deere	29.25%	28.25%	0.00%	0.00%	Nortrax, Inc.

Group 7 Dozers: Wheel

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor

NO AWARD

Group 8 Compact Track And Multi Terrain Loaders (Less than 15,000 lbs. Operating Weight)

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
1	Bobcat	30.00%	30.00%	24.00%	0.00%	Clark Equipment Company
2	Case Construction	35.00%	30.00%	15.00%	0.00%	Trekker Tractor, LLC
3	Caterpillar	25.50%	25.50%	16.00%	0.00%	Ring Power Corp.
5	JCB	20.00%	20.00%	10.00%	5.00%	JCB Inc.
6	John Deere	23.25%	22.25%	0.00%	0.00%	Nortrax, Inc.
7	Kubota	22.76%	7.50%	7.50%	5.00%	Florida Coast Equipment Inc

Group 9 Crawler/Track Loader (Greater than 15,000 lbs Operating Weight)

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor

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Group 10 Wheel Loaders						
Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
1	Case Construction	44.00%	37.00%	15.00%	0.00%	Trekker Tractor, LLC
2	Caterpillar	24.50%	24.50%	16.00%	0.00%	Ring Power Corp.
3	Doosan	20.00%	20.00%	20.00%	0.00%	Clark Equipment Company
6	JCB	30.00%	30.00%	10.00%	5.00%	JCB Inc
7	John Deere	38.50%	37.50%	0.00%	0.00%	Nortrax, Inc.
8	Kawasaki	23.00%	12.00%	12.00%	0.00%	GS Equipment, Inc.
10	Kubota	22.76%	7.50%	7.50%	5.00%	Florida Coast Equipment Inc
13	Volvo	39.00%	37.00%	5.00%	0.00%	Flagler Construction Equipment, LLC
Group 11 Skid Steer Loaders: Wheel						
Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
1	Bobcat	30.00%	30.00%	24.00%	0.00%	Clark Equipment Company
2	Case Construction	32.00%	25.00%	15.00%	0.00%	Trekker Tractor, LLC
3	Caterpillar	22.50%	22.50%	16.00%	0.00%	Ring Power Corp.
6	JCB	20.00%	20.00%	10.00%	5.00%	JCB Inc
7	John Deere	25.25%	24.25%	0.00%	0.00%	Nortrax, Inc.
11	Takeuchi	5.00%	5.00%	5.00%	0.00%	Flagler Construction Equipment, LLC
13	Volvo	36.00%	34.00%	5.00%	0.00%	
Group 12 Backhoe-Loader: Wheel						
Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
1	Case Construction	43.00%	30.00%	15.00%	0.00%	Trekker Tractor, LLC
2	Caterpillar	25.00%	25.00%	16.00%	0.00%	Ring Power Corp.
3	JCB	30.00%	30.00%	10.00%	5.00%	JCB Inc
4	John Deere	41.00%	40.00%	0.00%	0.00%	Nortrax, Inc.
5	Kubota	23.45%	7.50%	7.50%	5.00%	Florida Coast Equipment Inc
Group 13 Industrial Trucks/Forklifts						
Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
1	Caterpillar	3.00%	3.00%	3.00%	0.00%	Ring Power Corp.
4	JCB	25.00%	25.00%	10.00%	5.00%	JCB Inc
6	Mitsubishi	3.00%	3.00%	3.00%	0.00%	Ring Power Corp.
Group 14 Forklift/Telescopic Handler, Riding type (including Rough Terrain)						
Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
1	Bobcat	24.00%	24.00%	24.00%	0.00%	Clark Equipment Company
2	Case Construction	35.00%	30.00%	15.00%	0.00%	Trekker Tractor, LLC
3	Caterpillar	26.00%	26.00%	16.00%	0.00%	Ring Power Corp.
5	Hyundai	20.00%	20.00%	20.00%	20.00%	National Lift Truck Service, Inc.
6	JCB	25.00%	25.00%	10.00%	5.00%	JCB Inc
Group 15 Power Generators (excludes portable)						
Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
1	Caterpillar	20.00%	10.00%	5.00%	0.00%	Ring Power Corp.
11	Wacker Neuson	18.00%	18.00%	18.00%	0.00%	Kelly Tractor Co.

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Group 16 Construction Equipment Includes; Concrete Saws, Portable Cement Mixer, Portable Lights, other [excludes hand tools]

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
3	Wacker Neuson	18.00%	18.00%	18.00%	0.00%	Kelly Tractor Co.

Group 17 Gooseneck, Lowboy and Heavy Equipment Trailers

Line No	MANUFACTURER/ BRAND ¹	BASE EQUIPMENT MSRP DISCOUNT ² [##.##%]	OEM OPTIONS DISCOUNT ³ [##.##%]	ACCESSORIES, & IMPLEMENTS MSRP DISCOUNT ⁴ [##.##%]	OEM & REPLACEMENT PARTS MSRP DISCOUNT ⁵ [##.##%]	Contractor
1	Big Tex	10.00%	10.00%	10.00%	10.00%	Federal Contracts Corp
4	Felling Trailers Pnt. 1	10.00%	10.00%	10.00%	10.00%	
	Felling Trailers Pnt. 2					
9	Trail King	1.00%	1.00%	1.00%	0.00%	Flagler Construction Equipment, LLC

Key

- 1 - Manufacturer/Brand: The Manufacturer/Brand is the Industry Name that the equipment is sold under
- 2 - Base Equipment MSRP Discount [##.##%]: The Base Equipment MSRP Discount is the statewide discount used to obtain the individual Net Equipment Price (per Section 4.8. Ceiling Prices)
- 3 - OEM Options, Accessories, & Implements MSRP Discount [##.##%]: The OEM Options, Accessories, & Implements MSRP Discount is the statewide discount used to obtain the individual Net OEM Options, Accessories, & Implements Price (per Section 4.8. Ceiling Prices)
- 4 - OEM Parts MSRP Discount [##.##%]: The OEM Parts MSRP Discount is the statewide discount used to obtain the individual Net OEM Parts Price (per Section 4.8. Ceiling Prices)
- 5 - MSRP List [Include: MSRP List Name, MSRP List Date, & MSRP List Pages / Sections]: The MSRP List is the list of Department approved Commodities and associated MSRPs available under the Contract. # awarded

BOBCAT COMPANY SUGGESTED PRICE LIST - 4-1-2015

Bobcat Company



CLARK EQUIPMENT COMPANY dba BOBCAT COMPANY
250 EAST BEATON DRIVE
PO BOX 6000
WEST FARGO, ND 58078-6000

TOLL FREE #: 800-965-4232, Opt#2
FAX#: 701-280-7860 or 701-241-8704

PROMPT PAYMENT TERMS: Net 30
TIME OF DELIVERY: 90 Days ARO
COMMERCIAL CREDIT CARD: Accepted (Visa/Mastercard/American Express)

TID#: 38-0425350

PAYMENT ADDRESS:

CLARK EQUIPMENT COMPANY dba BOBCAT COMPANY
75 REMITTANCE DR, SUITE 1130
CHICAGO, IL 60675-1130

Product	Discount Percent
SSL (Skid Steer Loader)	30.0%
CTL (Compact Track Loader)	30.0%
AWS (All Wheel Steer Loader)	30.0%
Loader Attachments	24.0%
MX (Mini or Compact Excavators)	30.0%
MX Attachments	24.0%
Versahandler	24.0%
VH Attachments	24.0%

- 2-1-15 - Updated 3600/3650 PNs -prices
- 3-1-15 - updated some additions
- 3-5-15 - 8811 deleted
- 3-10-15 - removal of certain backhoes from Ldr Attach list
- 3-29-15 - Added S740 and Tier 4 machine pricing chged
- 4-28-15 - E26 - PN and some opt price changes and opt additions
- 7-17-15 update to T8740 model numbers

Part Number	Compact Track Loader Description	SLP in US\$	Discount Percent	Price
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M0267 1630 Compact Track Loader (equipped with Final Tier 4 engine) 30.0% \$38,399.20

M0271 T650 Compact Track loader (equipped with Final Tier 4 engine) 30.0% \$40,992.00



Part Number	Air Conditioned/Heated Cab Packages Description	SLP in US\$	Discount Percent	Price
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M_-P01-A91 A91 Option Package 30.0% \$7,095.90

M_-P01-A71 A71 Option Package 30.0% \$4,221.00

M_-P01-A51 A51 Option Package 30.0% \$3,329.90

M_-P01-A31 A31 Option Package 30.0% \$2,874.20

A21 Included Cab with A1 Heat Cab Accessories Package* Power Hob-Jack Sound Reduction Deluxe Instrument Panel with Keyless Start Attachment Control Kit

A31 Included Cab with A1 Heat Cab Accessories Package* Power Hob-Jack Sound Reduction Deluxe Instrument Panel with Keyless Start Attachment Control Kit

A41 Included Cab with A1 Heat Cab Accessories Package* Power Hob-Jack Sound Reduction Deluxe Instrument Panel with Keyless Start Attachment Control Kit High/Low Hydraulics Hydraulic Inboard Posturemate Two-Speed 3 in Seat Lift Frame Track Heater

Part Number	Heated Cab Packages Description	SLP in US\$	Discount Percent	Price
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M_-P01-H51 H51 Option Package 30.0% \$2,297.40

H51 Included Cab with Heat Cab Accessories Package* Power Hob-Jack

Part Number	Open Cab Packages Description	SLP in US\$	Discount Percent	Price
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M_-P01-O71 O71 Option Package 30.0% \$1,487.50

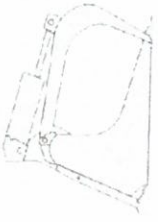
M_-P01-O51 O51 Option Package 30.0% \$816.20

O51 Cab Accessories Package* Deluxe Instrument Panel with Keyless Start Power Hob-Jack Attachment Control Kit

O71 Cab Accessories Package* Deluxe Instrument Panel with Keyless Start Power Hob-Jack Attachment Control Kit

*Cab-Accessories/Package, Deluxe Headliner with Down Locks, Rear Cab Corner Trim, Cab-Accessories Harness, Power Door/Lower Instrument Panel, with Storage Compartment and Cup Holder.

Part Number	Grapple, Industrial Description	SLP in US\$	Discount Percent	Labor	Price
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Industrial Bucket Grapple



Industrial Fork Grapple

(S70) 7135737	36" Industrial Bucket Grapple (Built-In Cutting Edge included)	\$1,795.00	24.0%	\$0.00	\$1,364.20
(S100) (T110) 7140888	48" Industrial Bucket Grapple (Built-In Cutting Edge included)	\$2,015.00	24.0%	\$0.00	\$1,531.40
(S450, S510, S550, S530, S570, S590) (T450, T550, T590) 7168342	62" Industrial Bucket Grapple (Built-In Cutting Edge included)	\$3,215.00	24.0%	\$0.00	\$2,443.40
(S450, S510, S550, S530, S570, S590, S220, S250, S300, S330) (S630, S650, S740, S750, S770) (T450, T550, T590) (T630, T650) 7168340	68" Industrial Bucket Grapple (Built-In Cutting Edge included)	\$3,385.00	24.0%	\$0.00	\$2,572.60
(S450, S510, S550, S530, S570, S590, S220, S250, S300) (S630, S650, S740, S750, S770) 7168344	66" Industrial Fork Grapple, with 7 teeth	\$3,960.00	24.0%	\$0.00	\$3,009.60
(S630, S650, S740, S750, S770) (A770) (T550, T590) (T630, T650) 7168290	74" Industrial Bucket Grapple (Built-In Cutting Edge included)	\$3,585.00	24.0%	\$0.00	\$2,724.60
(S630, S650, S740, S750, S770, S850) (A770) (T630, T650, T750, T770, T870) 7166624	78" Industrial Fork Grapple, with 8 teeth	\$5,095.00	24.0%	\$0.00	\$3,872.20
(S630, S650, S740, S750, S770, S850) (A770) (T630, T650, T750, T770, T870) 7168339	80" Industrial Bucket Grapple (Built-In Cutting Edge included)	\$4,895.00	24.0%	\$0.00	\$3,720.20

 It is recommended that a part refer be installed for use with grapples. Installation instructions are included in the Operation Manual.

Optional Open/Close Restrictor is available to slow down the open/close functions of the combination bucket.

7173162	(Not approved for use with the 55" Farm Grapple, P/N 7176977)								
7173161	82" Constr./Ind. Severe Duty Bucket ♦	\$1,840.00	24.0%	\$0.00	\$1,398.40				
6706483	88" Constr./Ind. Severe Duty Bucket ♦	\$1,975.00	24.0%	\$0.00	\$1,501.00				
6731418	72" Fertilizer & Grain Bucket D	\$980.00	24.0%	\$0.00	\$906.60				
6731421	68" Low Profile Bucket ♦ (for use with offset rims only)	\$1,065.00	24.0%	\$0.00	\$744.30				
7184103	80" Low Profile Bucket ♦	\$1,160.00	24.0%	\$0.00	\$809.40				
7184105	68" Snow & Light Material Bucket D (For use with offset rims only)	\$1,120.00	24.0%	\$0.00	\$881.60				
7184110	80" Snow & Light Material Bucket D	\$1,185.00	24.0%	\$0.00	\$881.20				
7184098	88" Snow & Light Material Bucket D	\$1,300.00	24.0%	\$0.00	\$906.60				
6727787	100" Snow & Light Material Bucket ♦	\$1,385.00	24.0%	\$0.00	\$988.00				
		\$1,805.00	24.0%	\$0.00	\$1,052.60				\$1,371.80
(S850)									
6726344		\$1,535.00	24.0%	\$0.00	\$1,166.60				
7125917	80" Constr./Ind. Heavy Duty Bucket ♦ (Not approved for use with the 55" Farm Grapple, P/N 7176977)	\$1,610.00	24.0%	\$0.00	\$1,223.60				
6726328	88" Constr./Ind. Heavy Duty Bucket ♦ (Not approved for use with the 55" Farm Grapple, P/N 7176977)	\$1,685.00	24.0%	\$0.00	\$1,280.60				
7173162	82" Constr./Ind. Severe Duty Bucket ♦	\$1,840.00	24.0%	\$0.00	\$1,398.40				
7173161	88" Constr./Ind. Severe Duty Bucket ♦	\$1,975.00	24.0%	\$0.00	\$1,501.00				
7184110	80" Snow & Light Material Bucket D	\$1,300.00	24.0%	\$0.00	\$988.00				
7184098	88" Snow & Light Material Bucket D	\$1,385.00	24.0%	\$0.00	\$1,052.60				
6727787	100" Snow & Light Material Bucket ♦	\$1,805.00	24.0%	\$0.00	\$1,371.80				
(A770)									
6731409	74" Constr./Ind. Bucket ♦	\$1,050.00	24.0%	\$0.00	\$798.00				
6732305	74" Constr./Ind. Heavy Duty Bucket ♦ (Not approved for use with the 55" Farm Grapple, P/N 7176977)	\$1,425.00	24.0%	\$0.00	\$1,083.00				
6731412	80" Constr./Ind. Bucket ♦	\$1,145.00	24.0%	\$0.00	\$870.20				
6726344	80" Constr./Ind. Heavy Duty Bucket ♦	\$1,535.00	24.0%	\$0.00	\$1,166.60				
7125917	84" Constr./Ind. Heavy Duty Bucket ♦ (Not approved for use with the 55" Farm Grapple, P/N 7176977)	\$1,610.00	24.0%	\$0.00	\$1,223.60				
6726328	88" Constr./Ind. Heavy Duty Bucket ♦ (Not approved for use with the 55" Farm Grapple, P/N 7176977)	\$1,685.00	24.0%	\$0.00	\$1,280.60				

D Buckets have holes predrilled to accept hub-on cutting edges.
 ♦ Buckets have holes predrilled to accept hub-on cutting edges or hub-on teeth.

All chains are 2.0" Double Standard (DS) Anti-Back Flex (ABF)

Part Number	Description	SLP in US\$	Discount Percent	Labour	Price
M7015-R01-C02	3' x 6" Cup Teeth in Single Standard Pattern	\$620.00	24.0%	\$0.00	\$471.20
M7015-R01-C05	3' x 8" Cup Teeth in Single Standard Pattern	\$655.00	24.0%	\$0.00	\$497.80
M7015-R01-C01	3' x 6" Cup Teeth in Double Standard Pattern	\$1,030.00	24.0%	\$0.00	\$782.80
M7015-R01-C04	3' x 6" Shark Tooth/Cup Teeth in Double Standard Pattern	\$1,040.00	24.0%	\$0.00	\$790.40
M7015-R01-C03	3' x 6" Cup & Carbide Teeth in Double Standard Pattern	\$1,685.00	24.0%	\$0.00	\$1,280.60
M7015-R01-C06	3' x 8" Cup & Carbide Teeth in Double Standard Pattern	\$1,725.00	24.0%	\$0.00	\$1,311.00
M7015-R01-C14	3' x 8" Shark Tooth/Cup Teeth in Double Standard Pattern	\$1,255.00	24.0%	\$0.00	\$953.80
M7015-A01-C01	Hydraulic Side Shift	\$655.00	24.0%	\$0.00	\$497.80

The LT113 is assembled as a 4' dig depth when ordering the 4' chain option
(Boom Guide included with 4' factory installed chain)

Part Number	Description	SLP in US\$	Discount Percent	Labour	Price
M7015-R01-C08	4' x 6" Cup Teeth in Single Standard Pattern	\$765.00	24.0%	\$0.00	\$581.40
M7015-R01-C11	4' x 8" Cup Teeth in Single Standard Pattern	\$860.00	24.0%	\$0.00	\$653.60
M7015-R01-C07	4' x 6" Cup Teeth in Double Standard Pattern	\$945.00	24.0%	\$0.00	\$718.20
M7015-R01-C10	4' x 6" Shark Tooth/Cup Teeth in Double Standard Pattern	\$1,220.00	24.0%	\$0.00	\$927.20
M7015-R01-C09	4' x 6" Cup & Carbide Teeth in Double Standard Pattern	\$1,890.00	24.0%	\$0.00	\$1,436.40
M7015-R01-C12	4' x 8" Cup & Carbide Teeth in Double Standard Pattern	\$2,020.00	24.0%	\$0.00	\$1,535.20
M7015-R01-C15	4' x 8" Shark Tooth/Cup Teeth in Double Standard Pattern	\$1,385.00	24.0%	\$0.00	\$1,052.60
M7015-A01-C01	Hydraulic Side Shift	\$655.00	24.0%	\$0.00	\$497.80



LT114 High Flow Trencher

Part Number	Description	SLP in US\$	Discount Percent	Labour	Price
(S550H, S530H, S570H, S590H, S220H, S250H, S300H, S330H)					
(S630H, S650H, S740H, S750H, S770H) (A300H) (A770H)					
(T550H, T590H, T300H, T320H) (T630H, T650H, T750H, T770H)	4' Depth	\$6,675.00	24.0%	\$0.00	\$5,073.00
(S220H, S250H, S300H, S330H) (S630H, S650H, S740H, S750H, S770H) (A300H) (A770H)	5' Depth				
(T250H, T300H, T320H) (T630H, T650H, T750H, T770H)					

M7016

LT114 Trencher

(Includes 4' or 5' depth, hydraulic sidehill, and 6" trench-cleaner)
(An only under one factory installed chain option per trencher model)
(Loader must be equipped with High Flow auxiliary hydraulics)

Chains are 2.0" Single Standard (SS) or Double Standard (DS) Anti-Back Flex (ABF)

Part Number	Description	SLP in US\$	Discount Percent	Labour	Price
M7016-R01-C08	4' x 6" Cup Teeth, Single Standard Pattern	\$790.00	24.0%	\$0.00	\$600.40
M7016-R01-C07	4' x 6" Cup Teeth, Double Standard Pattern	\$910.00	24.0%	\$0.00	\$691.60
M7016-R01-C09	4' x 6" Cup & Carbide Teeth, Double Standard Pattern	\$1,890.00	24.0%	\$0.00	\$1,436.40
M7016-R01-C10	4' x 6" Shark Tooth/Cup Teeth in Double Standard Pattern	\$1,865.00	24.0%	\$0.00	\$1,409.40
M7016-R01-C11	4' x 8" Cup Teeth, Single Standard Pattern	\$840.00	24.0%	\$0.00	\$638.40
M7016-R01-C12	4' x 8" Cup & Carbide Teeth in Double Standard Pattern	\$1,965.00	24.0%	\$0.00	\$1,493.40
M7016-R01-C14	4' x 8" Shark/Carbide Teeth in Double Standard Pattern	\$1,450.00	24.0%	\$0.00	\$1,102.00
M7016-R01-C04	5' x 6" Cup Teeth, Single Standard Pattern	\$940.00	24.0%	\$0.00	\$714.40
M7016-R01-C01	5' x 6" Cup Teeth, Double Standard Pattern	\$1,075.00	24.0%	\$0.00	\$817.00
M7016-R01-C03	5' x 6" Cup & Carbide Teeth, Double Standard Pattern	\$2,240.00	24.0%	\$0.00	\$1,702.40
M7016-R01-C02	5' x 6" Shark Tooth/Cup Teeth in Double Standard Pattern	\$1,785.00	24.0%	\$0.00	\$1,356.60
M7016-R01-C06	5' x 8" Cup Teeth, Single Standard Pattern	\$995.00	24.0%	\$0.00	\$756.20
M7016-R01-C05	5' x 8" Cup & Carbide Teeth in Double Standard Pattern	\$2,450.00	24.0%	\$0.00	\$1,862.00

Richard Sarver

From: Julio Abreu <jabreu@synergyequip.com>
Sent: Wednesday, January 06, 2016 2:30 PM
To: Richard Sarver
Subject: Felling Trailers discount Prices

Richard;
Here is the break-down on the pricing on the trailer:

Felling Trailer	
FT-12 I Drop Deck	5,248.00
Main Deck 18'	354.00
Rub Rails & Stake P.	324.00
Pallet Fork Holders	355.00
Total	\$ 6,381.00
12% off List	- 753.72
Total	\$ 5,527.28
Freight	850.00
Total	\$ 6,377.28

Please let me know if you have any questions.

Thanks

Julio Abreu
General Manager
Synergy Equipment
Bobcat Of Miami
11913 N W 99 Ave.
Hialeah Gardens, Fl. 33018
Office 305-362-6632
Fax 305-362-9928
Cell 305-216-9021



Bobcat ***DOOSAN***
Of Miami Tampa Orlando



FELLING TRAILERS, INC.

1525 Main Street South, Sauk Centre, MN 563

Phone: 800-245-2809; FAX: 320-352-5230

Product Sheet

www.felling.com

FT-12 I

Drop Deck I Series

\$5,248.00

GVWR LBS:

14,700

GAWR LBS:

12,000

WEIGHT LBS:

2,700

CAPACITY LBS:

12,000

- 6x12# I-beam Main Frame
- 3" (50K) Jr I-beam crossmembers
- 18" to 20" on center



Shown with optional toolbox & 2' Dovetail.



Shown with optional toolbox

*Two Feet
↓
x 2 = 354.00*

Standard & Other Options	Description	Std. Option	Std. Qty.	Unit	List Price	Add'l Each
Deck Length	Main Deck Length	X	16.00	Feet	0.00	177.00
Deck Type	Pressure Treated Wood	X	1.00	Std	0.00	0.00
Ramps; Rear	5' x 14" Angle Iron Spring Assist	X	1.00	Pair	0.00	0.00
Appx Deck Height	21" Loaded, 23" Unloaded	X	1.00	Inches	0.00	0.00
Width	102" OD, 82" ID	X	1.00	Inches	0.00	0.00
Tie Downs	D-Rings, 5/8"	X	8.00	Std	0.00	36.00
Brakes	Electric, Dexter FSA (Fwd Self Adj) On All Axles	X	1.00	Std	0.00	0.00
Axles	6K Dexter, Drop	X	2.00	Std	0.00	0.00
Suspension	Dexter Spring	X	1.00	Std	0.00	0.00
Tires & Wheels	ST235/80R 16 E, 8 Bolt [16 x 6] White Mod	X	4.00	Std	0.00	0.00
Hitch Length	Center of Coupler to Headboard, Appx	X	5.00	Feet	0.00	91.00
Hitch Type	2 5/16" Ball Adjustable, 21,000 lb Plate Mount	X	1.00	Std	0.00	0.00
Jack	12K Drop Leg ** Side Wind **	X	1.00	Opt	0.00	0.00
Plug	7 Pole RV	X	1.00	Std	0.00	0.00
Lights	LED Lights (Peterson), Sealed Wiring Harness (Sealco)	X	1.00	Std	0.00	0.00
Trailer Color	Black	X	1.00	Std	0.00	0.00
Stripe Color	White	X	1.00	Std	0.00	0.00
Standard	3/8" Safety Chains, Grade 70	X	1.00	Std	0.00	0.00
Standard	Document Holder	X	1.00	Std	0.00	0.00

*Shipping \$850.00
To Dealer To Dealer*

Prices subject to change without notice



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Product Line Options

ns

www.felling.com

Drop Deck I Series

Other Options	Description		List Price
Option	Conspicuity Tape	Opt	78.00
Option	Document Holder	Each	26.00
Option	Drill Kit (19+4), Installed: Pump Hdwr (front), Tank Hdwr, Rod Storage Door, Track Stops, (1) D-ring on headboard, (1) D-ring on ramp hold up mount, ramps to ? side	Opt	1,106.00
Option	Drill Kit (19+4), Installed: Pump Hdwr (rear), Tank Hdwr, Rod Storage Door, Track Stops, (1) D-ring on headboard, (1) D-ring on ramp hold up, ramps to ? side	Opt	1,106.00
Option	Drill Kit (19+4), Loose: Pump Hdwr (rear), Installed: Tank Hdwr, Rod Storage Door, Track Stops, (1) D-ring on headboard, (1) D-ring on ramp hold up, ramps to ? side	Opt	1,106.00
Option	Drill Kit (19+4); Installed, Pump Hdwr (rear), Tank Hdwr, Rod Storage Door, Track Stops, (2) D-rings by headboard, (1) D-ring on tailboard, ramps to driver side	Opt	1,106.00
Option	Drill Kit (20+3 or 19+4), Ship Loose: Tank & Pump Mount Hdwr, Rod Storage Door, Track Stops, (No D-rings or Ramp hwdr)	Opt	904.00
Option	Drill Kit (20+3), Installed: Pump Hdwr (front), Tank Hdwr, Rod Storage Door, Track Stops, (2) D-rings by headboard, (1) D-ring on tailboard, ramps to one side	Opt	1,106.00
Option	Drill Kit (20+3), Installed: Pump Hdwr (rear), Tank Hdwr, Rod Storage Door, Track Stops, (1) D-ring on headboard, (1) D-ring on ramp hold up, ramps to one side	Opt	1,106.00
Option	Drill Kit* (19+4), Ship Loose: Pump Hdwr, Tank Hdwr, Rod Storage Door, Track Stops, Mounted: (1) D-ring on headboard, (1) D-ring on ramp hold up, ramps to one side	Opt	1,106.00
Option	Drill Kit* (20+3), Ship Loose: Tank & Pump Mount Hdwr, Rod Storage Door, Track Stops, Mounted: (1) D-ring on headboard, (1) D-ring on ramp hold up, ramps to ? side	Opt	1,106.00
Option	Drill Rod Holders, Bolt On	Pair	202.00
Option	Fenders, 2" x 2" Tubular Protectors on Rear of Fenders	Pair	179.00
Option	Galvanized Wheel Chock, Slide On Storage	Each	129.00
Option	Galvanized Wheel Chock, Stored on Fender	Each	129.00
Option	HD Channel Fenders with open wheel well (84" ID between Tires)	Opt	468.00
Option	Large Tool Box, 62" w x 28" l x 13" h, with Lockable Cover	Each	501.00
Option	Mesh in A-Frame of Hitch	Opt	372.00
Option	Mini Drill Kit, Ship Loose (All): Pump hdwr, (1) D-rings center of head board, (1) D-ring on ramp hold up mount, Hdwr for ramps to one side	Opt	351.00
Option	Mini Drill Kit, Ship Loose: Pump hdwr, Mounted: (1) D-ring center of head board, (1) D-ring on ramp hold up mount, Ramps to one side	Opt	351.00
Option	Pallet Fork Holders with Hold on Chains	Pair	355.00
Option	Rubber Wheel Chock, Stored on Fender	Each	77.00
Option	Rubber Wheel Chock, Stored on Side of Trailer	Each	77.00
Option	Tool Box, Large 57" w x 28" l x 13", Bolt on with Lockable Cover, 9 Cu ft	Opt	501.00
Option	Tool Box, Medium 57" x 16" x 8", Bolt on with Lockable Cover, 3.6 Cu Ft	Each	352.00
Option	Tool Box, Small 45" w x 14" l x 8", Bolt on with Lockable Cover, 2.5 Cu ft	Opt	239.00
Option	Wide Deck	Opt	619.00

Prices subject to change without notice



FELLING TRAILERS, INC.

Product Line Options

1525 Main Street South, Sauk Centre, MN 563

ns

Phone: 800-245-2809; FAX: 320-352-5230

www.felling.com

Drop Deck I Series

Other Options	Description		List Price
Dovetail	Dovetail Length	Feet	324.00
Deck Type	1/8" Floor Plate	Feet	69.00
Deck Type	3/16" Floor Plate	Feet	76.00
Deck Type	Angelim Pedra/Apitong, 1 3/8"	Feet	61.00
Deck Type	Grat-X (Expanded Metal)	Feet	85.00
Deck Type	Rumber Deck	Feet	82.00
Deck Type	Smooth Steel	Feet	69.00
Deck Type	Smooth Steel with Non Skid Surface	Feet	76.00
Deck Type	White Oak 2" Full	Feet	23.00
Deck Type	White Oak 2" Nom	Feet	13.00
Ramps; Rear	5' x 22" Self Cleaning Angle Iron, Spring Assisted (3rd rod support, appx 18" center gap)	Pair	152.00
Ramps; Rear	6' x 14.5" Angle Iron Spring Assist	Pair	0.00
Ramps; Rear	6' x 22" Self Cleaning Angle Iron, Spring Assisted (3rd rod support, appx 18" center gap)	Pair	152.00
Ramps; Rear	60" Overall, Full Width Mesh Top Spring Assist with 6" approach plate	Opt	766.00
Ramps; Rear	60" Overall, Split Full Width Mesh Top Spring Assist with 6" Approach Plate	Opt	941.00
Ramps; Rear	Boring Machine Single Ramp 42" Wide x 72" Long	Opt	516.00
Ramps; Rear	Ramps (To Be Determined) Full Width Ramp Rod Standard with Ramp Ties set for 22"	Pair	0.00
Ramps, Acc	Add Center Flip Up Ramp with Spring Assist	Opt	480.00
Ramps, Acc	Mount ramps to one side with hold-up anchor in floor (full length ramp rod)	Opt	167.00
Ramps, Acc	Ramp Tie, to allow ramps to lie flat on deck	Opt	133.00
Ramps, Acc	Slide Out in Lieu of Stand Up	Pair	212.00
Ramps, Acc	Spring Assist for Ramps (FT-3 & FT-5 models)	Opt	143.00
Appx Deck Height	24.5" Loaded, 26.5" Unloaded (Torsion)	Opt	0.00
Appx Deck Height	28" Loaded, 30" Unloaded (Spring)	Inches	0.00
Tie Downs	D-Rings	Each	38.00
Tie Downs	D-Rings, Recessed	Each	48.00
Tie Downs	Rub Rail and Stake Pockets	Feet	18.00
Tie Downs	Stake Pockets	Each	23.00
Brakes	Hyd Surge 20,000# W/Drum Brakes (Not Free Backing)	Opt	1,055.00
Brakes	Hyd Surge 20,000# W/Drum Brakes Free Backing	Opt	864.00
Brakes	Hyd Surge 20,000# W/Drum Brakes Free Backing (10k Trailer Only)	Opt	864.00
Axles	8K Oil Bath Straight	Each	0.00
Suspension	Dexter Spring, 42" Spread	Std	-1,380.00
Suspension	Rubber Torsion, Dexter TorFlex	Opt	207.00
Suspension	Rubber Torsion, Dexter TorFlex	Opt	372.00
Suspension	Rubber Torsion, Dexter TorFlex, 42" Spread	Opt	0.00
Suspension	Rubber Torsion, Dexter TorFlex, 42" Spread	Opt	372.00
Tires & Wheels	ST235/80R 16 E, 8 Bolt [16 x 6] White Mod (Towmax)	Std	0.00

X 18' 324

Prices subject to change without notice



FELLING TRAILERS, INC.

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Phone: 800-245-2809; FAX: 320-352-5230

Product Line Options

www.felling.com

Drop Deck I Series

Other Options	Description		List Price
Hitch Length	Center of Coupler to Headboard, Gooseneck, Appx	Feet	0.00
Hitch Type	2 5/16" Ball Adjustable, 21,000 lb Plate Mount	Each	0.00
Hitch Type	2 5/16" Ball Adjustable, 25,000 lb Plate Mount	Each	112.00
Hitch Type	2 5/16" Gooseneck with 6' X 8' Top Deck, 39" +/- 3" Ball Height, Appx 84" Swing Clearance (30,000 GVWR Max)	Opt	2,340.00
Hitch Type	2 5/16" Gooseneck, 39" +/- 3" Ball Height, Appx 88" Swing Clearance (30,000 GVWR Max)	Opt	1,404.00
Hitch Type	2" Ball, Adjustable, 10,000 lb Channel Mount	Each	0.00
Hitch Type	2" Ball, Adjustable, 10,000 lb Plate Mount	Each	0.00
Hitch Type	2.5" Adjustable Lunette Eye/Pintle, 42,000 lb Plate Mount	Each	0.00
Hitch Type	3" Adjustable Lunette Eye/Pintle, 20,000 lb, Channel Mount	Each	0.00
Hitch Type	3" Adjustable Lunette Eye/Pintle, 66,000 lb Plate Mount	Each	54.00
Hitch Type	Gooseneck with King Pin, 39" +/- 3" King Pin Height, Appx 88" Swing Clearance (30,000 GVWR Max)	Opt	1,640.00
Jack	12K Drop Leg ** Side Wind **	Opt	193.00
Jack	140,000 lb Twin 2 Speed (39,000 lb Lift Capacity)	Pair	499.00
Jack	25K 2-Speed Drop Leg	Opt	288.00
Jack	25K 2-Speed Non-Drop Leg	Opt	0.00
Jack	25K 2-Speed Non-Drop Leg Upgrade	Opt	288.00
Jack	7K Drop Leg ** Top Wind **	Opt	112.00
Jack	Dual 12K Drop Leg (ILO Single 12K)	Pair	287.00
Jack	Dual 25K Binkley ILO Dual 25K	Each	1,035.00
Jack	Dual 25K Binkley ILO Single 25K	Each	1,379.00
Plug	4 Flat	Each	0.00
Plug	6 Pole Round	Each	0.00
Plug	7 Pole Semi	Opt	0.00
Lights	Severe Condition Arctic Flex Wiring Package • Closed back grommets • Metal conduit to side & rear lights • Heat shrunk connections • Enclosed Tail-lights & Tri-Lights	Opt	505.00
Spare Tire	215/75R 17.5 H, 8 Bolt [17.5 x 6.75] Plate Wheel (Hercules)	Each	329.00
Spare Tire	235/75R 17.5 H, 8 Bolt [17.5 x 6.75] Plate Wheel (Hercules)	Each	398.00
Spare Tire	Custom -	Each	0.00
Spare Tire	ST205/75R 15 C, 5 Bolt [15 x 6] White Mod	Each	163.00
Spare Tire	ST225/75R 15 D, 5 Bolt [15 x 6] White Mod	Opt	173.00
Spare Tire	ST225/75R 15 D, 6 Bolt [15 x 6] White Mod	Each	183.00
Spare Tire	ST235/80R 16 E, 8 Bolt [16 x 6] White Mod	Each	239.00
Spare Tire	ST235/80R 16 E, 8 Bolt [16 x 6] White Mod (Towmax)	Each	239.00
Spare Tire, Acc	Spare Tire Mount	Opt	165.00
Spare Tire, Acc	Spare Tire Mount	Opt	206.00
Spare Tire, Acc	Spare Tire Mount	Opt	295.00
Winch	8000# Elec Winch Mounted, Includes Winch, Cable, Hook, Battery and Fairlead	Opt	2,021.00
Option	5.1 Solar Charging System Installed	Opt	424.00

Prices subject to change without notice

Richard Sarver

From: Julio Abreu <jabreu@synergyequip.com>
Sent: Wednesday, January 06, 2016 2:30 PM
To: Richard Sarver
Subject: Felling Trailers discount Prices

Richard;
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Total	\$ 6,381.00
12% off List	- 753.72
Total	\$ 5,527.28
Freight	850.00
Total	\$ 6,377.28

Please let me know if you have any questions.

Thanks

Julio Abreu
General Manager
Synergy Equipment
Bobcat Of Miami
11913 N W 99 Ave.
Hialeah Gardens, Fl. 33018
Office 305-362-6632
Fax 305-362-9928
Cell 305-216-9021



Bobcat DOOSAN
Of Miami Tampa Orlando