

# ITB No. 17-425-001-F, Office Furniture and Files

## Section 6.1 Price Sheet

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Systems Furniture
Price List Name / Number / Date (be specific):	Action Office® System / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Action Office System Series 1 & 2 Walls, Zone Distribution Cabinet, Work Surfaces, Storage, Display Components, Lighting, Work Organizers

Quantity Discount Tiers <sup>1</sup>	GSA Discount <sup>2</sup> (##.##%)	State of Florida Discount Offered <sup>3</sup> (##.##%)	State of Florida Offer Status <sup>4</sup>
\$0-\$250,000	73.80%	73.74%	<b>Compliant</b>
\$250,001-\$500,000	76.80%	76.77%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-1 products totalling above \$500,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balanace-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Systems Furniture / Technology
Price List Name / Number / Date (be specific):	Programmable Environments™ / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Programmable Environments™ / Energy Manager

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$250,000	73.80%	73.74%	<b>Compliant</b>
\$250,001-\$500,000	76.80%	76.77%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-1 products totalling above \$500,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

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**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Systems Furniture
Price List Name / Number / Date (be specific):	Quadrant® Filing and Storage / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Quadrant Pedestals (B & F Pull), Pedestal Accessories

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$250,000	73.80%	73.74%	<b>Compliant</b>
\$250,001-\$500,000	76.80%	76.77%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
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			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-1 products totalling above \$500,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

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**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Systems Furniture
Price List Name / Number / Date (be specific):	Tu™ Filing and Storage / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Tu Pedestals, Pedestal Accessories

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$250,000	73.80%	73.74%	<b>Compliant</b>
\$250,001-\$500,000	76.80%	76.77%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-1 products totalling above \$500,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

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**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Systems Furniture
Price List Name / Number / Date (be specific):	Meridian® Pedestals and Pedastools™ / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Meridian Pedestals and Pedastools

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$500,000	62.70%	62.63%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-1 products totalling above \$500,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

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**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Systems Furniture
Price List Name / Number / Date (be specific):	Ethospace® System / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Ethospace System

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$250,000	72.80%	72.73%	<b>Compliant</b>
\$250,001-\$500,000	74.80%	74.75%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-1 products totalling above \$500,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

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**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Systems Furniture
Price List Name / Number / Date (be specific):	Prospects® System / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Prospects System

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$250,000	73.80%	73.74%	<b>Compliant</b>
\$250,001-\$500,000	76.80%	76.77%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
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			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-1 products totalling above \$500,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

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**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Systems Furniture
Price List Name / Number / Date (be specific):	Canvas Office Landscape™ Private Office / Prices effective November 1, 2010
Series Bid: Each series shall be listed separately by name and/or number.	Canvas Office Landscape™ Private Office

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$250,000	72.80%	72.73%	<b>Compliant</b>
\$250,001-\$500,000	74.80%	74.75%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-1 products totalling above \$500,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

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**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Systems Furniture
Price List Name / Number / Date (be specific):	Canvas Office Landscape™ Wall-Based / Prices effective November 1, 2010
Series Bid: Each series shall be listed separately by name and/or number.	Canvas Office Landscape™ Wall-Based

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$250,000	72.80%	72.73%	<b>Compliant</b>
\$250,001-\$500,000	74.80%	74.75%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
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			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-1 products totalling above \$500,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

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**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Conference/Training/Public Area
Price List Name / Number / Date (be specific):	Arrio™ Teardrop Table / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Arrio™ Teardrop Table

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$250,000	69.80%	69.70%	<b>Compliant</b>
\$250,001-\$500,000	71.80%	71.72%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-1 products totalling above \$500,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Systems Furniture/Technology
Price List Name / Number / Date (be specific):	Thrive Portfolio / Prices effective June 14, 2010
Series Bid: Each series shall be listed separately by name and/or number.	Thrive Portfolio

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$250,000	62.00%	61.93%	<b>Compliant</b>
\$250,001-\$500,000	66.40%	66.27%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-1 products totalling above \$500,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balanced-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

Any additional charges or fees must be noted on this form **OR** the State expects that there are no charges.

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Systems Furniture
Price List Name / Number / Date (be specific):	5000 Series Furniture / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	5000 Series Furniture

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$500,000	58.70%	58.59%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-2 products totalling above \$500,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**



**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Systems Furniture
Price List Name / Number / Date (be specific):	Passage® Desking System / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Passage® Desking System

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$500,000	56.70%	56.57%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-2 products totalling above \$500,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

Any additional charges or fees must be noted on this form **OR** the State expects that there are no charges.

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Files/Storage
Price List Name / Number / Date (be specific):	Meridian® Lateral Files / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Meridian® Lateral Files

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$300,000	66.30%	66.25%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-3 products totalling above \$300,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

Any additional charges or fees must be noted on this form **OR** the State expects that there are no charges.

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Files/Storage
Price List Name / Number / Date (be specific):	Meridian® Vertical Files / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Meridian® Vertical Files

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$300,000	66.30%	66.25%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-3 products totalling above \$300,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

Any additional charges or fees must be noted on this form **OR** the State expects that there are no charges.

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Files/Storage
Price List Name / Number / Date (be specific):	Meridian® Stackable Storage™ Cabinets / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Meridian® Stackable Storage™ Cabinets

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$300,000	62.70%	62.63%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-3 products totalling above \$300,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

Any additional charges or fees must be noted on this form **OR** the State expects that there are no charges.

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**



**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Files/Storage
Price List Name / Number / Date (be specific):	Meridian® Storage Cases and Bookcases / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Meridian® Storage Cases and Bookcases

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$300,000	62.70%	62.63%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-3 products totalling above \$300,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Files/Storage
Price List Name / Number / Date (be specific):	Meridian® Storage Towers / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Meridian® Storage Towers

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$300,000	62.70%	62.63%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-3 products totalling above \$300,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Files/Storage
Price List Name / Number / Date (be specific):	Tu™ Filing and Storage / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Tu™ Lateral Files, Tu™ Storage Towers, Tu™ Storage Cases, Tu™ Bookcases

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$300,000	74.30%	74.25%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-3 products totalling above \$300,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balanced-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Conference/Training/Public Area
Price List Name / Number / Date (be specific):	Eames® Tables / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Eames® Tables

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$250,000	73.60%	73.49%	<b>Compliant</b>
\$250,001-\$300,000	77.60%	77.53%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-11 products totalling above \$300,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**



**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Conference/Training/Public Area
Price List Name / Number / Date (be specific):	Avive® Table Collection / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Avive® Table Collection

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$250,000	72.80%	72.73%	<b>Compliant</b>
\$250,001-\$300,000	74.80%	74.75%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-11 products totalling above \$300,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

Any additional charges or fees must be noted on this form **OR** the State expects that there are no charges.

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Conference/Training/Public Area
Price List Name / Number / Date (be specific):	Everywhere™ Tables / Prices effective August 19, 2010
Series Bid: Each series shall be listed separately by name and/or number.	Everywhere™ Tables

Quantity Discount Tiers <sup>1</sup>	GSA Discount <sup>2</sup> (##.##%)	State of Florida Discount Offered <sup>3</sup> (##.##%)	State of Florida Offer Status <sup>4</sup>
\$0-\$300,000	72.80%	72.73%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-11 products totalling above \$300,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

Any additional charges or fees must be noted on this form **OR** the State expects that there are no charges.

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Conference/Training/Public Area
Price List Name / Number / Date (be specific):	Sense™ Desking System / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Sense™ Desking System

Quantity Discount Tiers <sup>1</sup>	GSA Discount <sup>2</sup> (##.##%)	State of Florida Discount Offered <sup>3</sup> (##.##%)	State of Florida Offer Status <sup>4</sup>
\$0-\$300,000	66.75%	66.67%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-11 products totalling above \$300,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

Any additional charges or fees must be noted on this form **OR** the State expects that there are no charges.

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Seating
Price List Name / Number / Date (be specific):	Aeron® Chairs / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Aeron® Chairs

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$200,000	61.50%	61.37%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-18 products totalling above \$200,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balanced-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

Any additional charges or fees must be noted on this form **OR** the State expects that there are no charges.

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**



**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Seating
Price List Name / Number / Date (be specific):	Aside® Chair / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Aside® Chair

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$200,000	64.20%	64.15%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-18 products totalling above \$200,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Seating
Price List Name / Number / Date (be specific):	Caper® Chairs / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Caper® Chairs

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$200,000	61.50%	61.37%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-18 products totalling above \$200,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Seating
Price List Name / Number / Date (be specific):	Celle® Chairs / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Celle® Chairs

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$200,000	59.70%	59.60%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-18 products totalling above \$200,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

Any additional charges or fees must be noted on this form **OR** the State expects that there are no charges.

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Seating
Price List Name / Number / Date (be specific):	Embody® Chairs / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Embody® Chairs

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$200,000	59.70%	59.60%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-18 products totalling above \$200,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

Any additional charges or fees must be noted on this form **OR** the State expects that there are no charges.

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**



**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Seating
Price List Name / Number / Date (be specific):	Equa 2® Chairs / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Equa 2® Chairs

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$200,000	65.80%	65.66%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-18 products totalling above \$200,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Seating
Price List Name / Number / Date (be specific):	Ergon 3® Chairs / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Ergon 3® Chairs

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$200,000	68.80%	68.69%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-18 products totalling above \$200,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

Any additional charges or fees must be noted on this form **OR** the State expects that there are no charges.

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Seating
Price List Name / Number / Date (be specific):	Mirra® Chairs / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Mirra® Chairs

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$200,000	59.70%	59.60%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-18 products totalling above \$200,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Seating
Price List Name / Number / Date (be specific):	Setu® Chairs / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Setu® Chairs

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$200,000	59.70%	59.60%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-18 products totalling above \$200,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**



**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Systems Furniture
Price List Name / Number / Date (be specific):	My Studio Environments™ / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	My Studio Environments™

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$50,000	57.70%	57.58%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-99 products totalling above \$50,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Systems Furniture
Price List Name / Number / Date (be specific):	Resolve® System / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Resolve® System

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
\$0-\$50,000	69.80%	69.70%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

GSA Product Tiering: Those products on GSA contract under the same SIN number may be combined within a single purchase order for the purpose of determining the applicable volume discount tier. Products from different SIN numbers cannot be combined. Volume tiers are based on the customer invoice value of product only. Services and other charges are excluded. Volume Discount: Single Orders of product purchases of qualifying GSA SIN 711-99 products totalling above \$50,000 (net) reaches the negotiable tier where additional quantity discounts may be negotiated on a case by case basis with the ordering agency.

**Balalance-of-Line (if applicable)**

**Installation:**

GSA SIN 711-95 - Installation Services

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

GSA SIN 711-94 - Design/Layout

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

Any additional charges or fees must be noted on this form **OR** the State expects that there are no charges.

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Systems Furniture
Price List Name / Number / Date (be specific):	Abak® Environments / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Abak® Environments

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
All		57.00%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

**Balance-of-Line (if applicable)**

This series is not currently part of Herman Miller's GSA contract and is offered as Balance of Line.

**Installation:**

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Systems Furniture
Price List Name / Number / Date (be specific):	Canvas Office Landscape™ Filing and Storage / Prices effective November 1, 2010
Series Bid: Each series shall be listed separately by name and/or number.	Canvas Office Landscape™ Filing and Storage

Quantity Discount Tiers <sup>1</sup>	GSA Discount <sup>2</sup> (##.##%)	State of Florida Discount Offered <sup>3</sup> (##.##%)	State of Florida Offer Status <sup>4</sup>
All		72.73%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

**Balance-of-Line (if applicable)**

This series is not currently part of Herman Miller's GSA contract and is offered as Balance of Line.

**Installation:**

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**



**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Conference/Training/Public Area
Price List Name / Number / Date (be specific):	CLT™ Tables / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	CLT™ Tables

Quantity Discount Tiers <sup>1</sup>	GSA Discount <sup>2</sup> (##.##%)	State of Florida Discount Offered <sup>3</sup> (##.##%)	State of Florida Offer Status <sup>4</sup>
All		52.00%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

**Balanace-of-Line (if applicable)**

This series is not currently part of Herman Miller's GSA contract and is offered as Balance of Line.

**Installation:**

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Seating
Price List Name / Number / Date (be specific):	Celeste™ Seating / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Celeste™ Seating

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
All		54.60%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

**Balanace-of-Line (if applicable)**

This series is not currently part of Herman Miller's GSA contract and is offered as Balance of Line.

**Installation:**

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Seating
Price List Name / Number / Date (be specific):	Classic Seating / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Eames Tandem Sling Seating ONLY

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
All		52.50%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

**Balanace-of-Line (if applicable)**

This series is not currently part of Herman Miller's GSA contract and is offered as Balance of Line.

**Installation:**

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Technology
Price List Name / Number / Date (be specific):	Thrive Portfolio / Prices effective June 14, 2010
Series Bid: Each series shall be listed separately by name and/or number.	Innovative Products/Leaf Light/C2

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
All		48.00%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

**Balanace-of-Line (if applicable)**

This series is not currently part of Herman Miller's GSA contract and is offered as Balance of Line.

**Installation:**

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**



**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Systems Furniture
Price List Name / Number / Date (be specific):	The Intersect® Portfolio / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	The Intersect® Portfolio (Tables, Idea Exchange and Screens ONLY)

Quantity Discount Tiers <sup>1</sup>	GSA Discount <sup>2</sup> (##.##%)	State of Florida Discount Offered <sup>3</sup> (##.##%)	State of Florida Offer Status <sup>4</sup>
All		53.00%	Compliant
			Compliant
			Compliant
			Compliant
			Compliant
			Compliant
			Compliant
			Compliant
			Compliant
			Compliant

**Additional Quantity Discounts:**

**Balanace-of-Line (if applicable)**

This series is not currently part of Herman Miller's GSA contract and is offered as Balance of Line.

**Installation:**

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Seating
Price List Name / Number / Date (be specific):	Limerick® Chairs / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Limerick® Chairs

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
All		54.60%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

**Balanace-of-Line (if applicable)**

This series is not currently part of Herman Miller's GSA contract and is offered as Balance of Line.

**Installation:**

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Conference/Training/Public Area
Price List Name / Number / Date (be specific):	Q™ Tables / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Q™ Tables

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
All		65.00%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

**Balanace-of-Line (if applicable)**

This series is not currently part of Herman Miller's GSA contract and is offered as Balance of Line.

**Installation:**

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Files/Storage
Price List Name / Number / Date (be specific):	Quadrant® Filing and Storage / Prices effective December 7, 2009
Series Bid: Each series shall be listed separately by name and/or number.	Quadrant B & F Front Lateral Files, Lateral File Accessories

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
All		54.00%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

**Balance-of-Line (if applicable)**

This series is not currently part of Herman Miller's GSA contract and is offered as Balance of Line.

**Installation:**

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**



**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Seating
Price List Name / Number / Date (be specific):	SAYL™ Chairs / Prices effective October 1, 2010
Series Bid: Each series shall be listed separately by name and/or number.	SAYL™ Chairs

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
All		51.00%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

**Balanace-of-Line (if applicable)**

This series is not currently part of Herman Miller's GSA contract and is offered as Balance of Line.

**Installation:**

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

**Any additional charges or fees must be noted on this form OR the State expects that there are no charges.**

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**

**ITB No. 17-425-001-F, Office Furniture and Files**

**Section 6.1 Price Sheet**

Respondent's Manufacturer Name:	Herman Miller Inc
Manufacturer's Brand Name:	Herman Miller
Product Type of Furniture:	Seating
Price List Name / Number / Date (be specific):	Swoop™ Lounge Furniture / Prices effective November 15, 2010
Series Bid: Each series shall be listed separately by name and/or number.	Swoop™ Lounge Furniture

<b>Quantity Discount Tiers<sup>1</sup></b>	<b>GSA Discount<sup>2</sup> (##.##%)</b>	<b>State of Florida Discount Offered<sup>3</sup> (##.##%)</b>	<b>State of Florida Offer Status<sup>4</sup></b>
All		46.00%	<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>
			<b>Compliant</b>

**Additional Quantity Discounts:**

**Balanace-of-Line (if applicable)**

This series is not currently part of Herman Miller's GSA contract and is offered as Balance of Line.

**Installation:**

Installation shall be negotiated on a project-by-project basis by the ordering agency.

**Space Planning / Design Fees:**

Design service will be provided by Herman Miller, Inc., or its participating dealer based on a fee not to exceed \$65 per hour

**Shipping / Delivery Costs:**

**Section 6.1 Notes:**

1 - Quantity Discount Tiers: Enter the list quantity discount tiers as approved in your GSA contract.

2 - GSA Discount (##.##%): Enter the GSA Discount including Industrial Funding Fee. Percentages provided in the template form are examples and can be replaced with your contract discount information.

3 - State of Florida Discount Offered (##.##%): Enter the State of Florida Discount offered including Transaction Fee (Fixed Discount). See Section 5.10 Price Sheet Responses.

4 - State of Florida Offer Status: For each Discount Tier, enter the State of Florida Discount offered (including Transaction Fee). The discount must be no less than 0.25% below the GSA Discount including Industrial Funding Fee. Compliance / Non-Compliance status will be automatically calculated and displayed. See Section 5.10

Any additional charges or fees must be noted on this form **OR** the State expects that there are no charges.

**PLEASE DUPLICATE ON ADDITIONAL TABS IF NEEDED.**