

**RFQ 22-006 General Engineering Services  
Evaluation Proposal Ranking**

Utilities: 1 Kelly Crowe

Port & Marine Services : 2 Steve McAlearney

Engineering: 3 Ryan Srachurski

**Evaluation Panel Scoring**

GENERAL ENGINEERING SERVICES SELECTION CRITERIA	POINTS ALLOWED	Artibus Design			BCC Engineering			Black & Vetch Corp			Calvin, Giordano & Associates			CPH, LLC			Cummins - Cederberg			CW3 Engineering			EAC Consulting Inc			Florida Technical Consultants, LLC			GHD			GRAEF			HANN Engineering Inc			Jacobs Engineering Group Inc.			KCI Technologies			Perez Engineering & Development, Inc			SGM Engineering			Stantec			Tetra Tech			TLC Engineering Solutions			WSP		
		1	2	3	1	2	3	1	2	3	1	2	3	1	2	3	1	2	3	1	2	3	1	2	3	1	2	3	1	2	3	1	2	3	1	2	3	1	2	3	1	2	3	1	2	3	1	2	3	1	2	3	1	2	3						
Specialized experience and technical competence of the firm in the listed disciplines	35	24.5	31.5	31.5	28	28	35	28	31.5	35	31.5	28	35	28	24.5	35	31.5	24.5	35	24.5	28	31.5	28	28	31.5	10.5	24.5	31.5	31.5	24.5	35	24.5	24.5	35	31.5	17.5	35	31.5	31.5	35	28	28	35	28	31.5	35	31.5	17.5	28	31.5	31.5	35	31.5	31.5	35	24.5	21	28	31.5	28	35
Professional qualifications of staff personnel/Capacity of assigned and identified staff to accomplish the work	20	18	14	18	18	16	18	16	16	18	16	16	16	16	14	18	15	14	20	14	16	20	16	18	16	10	14	20	16	16	16	14	10	18	18	10	16	18	18	18	16	16	20	16	14	20	16	10	20	18	16	16	16	18	18	16	10	18	16	16	18
Past Work Experience	20	18	18	20	18	14	18	12	18	18	16	14	20	16	12	18	18	12	20	14	12	20	16	14	20	10	12	20	16	12	20	14	10	20	20	10	20	20	18	20	16	16	20	16	18	20	16	10	20	14	18	20	18	18	20	12	6	18	16	14	20
Ability to perform the services expeditiously at the request of the CITY. Location and availability of technical support people and assigned Project Manager to the CITY	15	15	13.5	15	12	10.5	13.5	12	10.5	13.5	12	9	13.5	12	7.5	13.5	12	7.5	13.5	10.5	7.5	10.5	12	9	13.5	10.5	7.5	10.5	12	10.5	13.5	12	6	13.5	10.5	6	10.5	12	12	13.5	12	10.5	12	15	13.5	15	12	6	13.5	12	10.5	13.5	12	12	13.5	12	6	13.5	9	9	1.5
Ability to complete required services with in-house staff	5	4.5	3	5	4	4	4	4	4	4	4.5	3.5	4.5	4.5	3.5	5	4.5	3.5	4.5	4	3	4	4	3	4.5	3.5	3	5	4.5	3	4	4	3.5	5	4	3	5	4.5	4	4.5	4	4	4.5	4	3.5	5	4.5	2.5	5	4.5	4	4.5	4.5	4	5	4	2.5	5	4	4	5
Other certifications including LEED and FDOT certified professionals	5	4	3.5	2.5	5	3.5	5	4	3.5	5	4	3.5	5	3.5	3.5	5	4	3.5	5	3.5	3.5	5	4	3.5	5	2.5	3.5	5	5	3.5	5	3.5	3.5	5	4	3.5	5	4	3.5	5	4	3.5	5	3	3.5	5	4	3.5	5	4	3.5	5	4	3.5	5	3.5	3.5	5	4.5	3.5	5
<b>Total Points</b>	<b>100</b>	84	83.5	92	85	76	93.5	76	83.5	93.5	84	74	94	80	65	94.5	85	65	98	70.5	70	91	80	75.5	90.5	47	64.5	92	85	69.5	93.5	72	57.5	96.5	88	50	91.5	90	87	96	80	78	96.5	82	84	100	84	49.5	91.5	84	83.5	94	86	87	96.5	72	49	87.5	81	74.5	84.5
<b>Proposer Average Proposal Points</b>		<b>86.50</b>			<b>84.83</b>			<b>84.33</b>			<b>84.00</b>			<b>79.83</b>			<b>82.67</b>			<b>77.17</b>			<b>82.00</b>			<b>67.83</b>			<b>82.67</b>			<b>75.33</b>			<b>76.50</b>			<b>91.00</b>			<b>84.83</b>			<b>88.67</b>			<b>75.00</b>			<b>87.17</b>			<b>89.83</b>			<b>69.50</b>			<b>80.00</b>		

City of Key West General Engineering Services RFQ 22-006  
Ranking Committee sign-in sheet

Name	Company	Email	Phone #
Ian McDowell	COKW	cimcdowell@cityofkeywest-fl.gov	305-809-3753
Steve McAlearney	COKW	smcalearney@cityofkeywest-fl.gov	
Kelly Crowe	COKW	kcrowe@cityofkeywest-fl.gov	
Ryan Stachurski	COKW	ryan.stachurski@cityofkeywest-fl.gov	
Vanessa Bermudez		vanessa.bermudez@tlc-	
Julianna Campbell	Calvin, Giordano & Associates, Inc.		
Cat Olnick	Cummins Cederberg	colnick@cumminscederberg.com	
Nicole Mallard	EAC Consulting, Inc.		
Anthony Henriquez	Perez Engineering & Development		
James Barton	Florida Technical Consultants	jbarton@fltechinc.com	
Julee Payne	Jacobs	julee.payne@jacobs.com	954-682-0682
Isabel Botero	Black & Veatch	Boteroi@bv.com	954-319-9861
Pablo Gala	Black & Veatch	galaserrap@bv.com	786-812-4470
Maegan Gee	TLC Engineering Solutions	maegan.gee@tlc-eng.com	
John Aleman	Jacobs	john.aleman@jacobs.com	786-298-0180
Carlos Herdocia	Stantec	carlos.herdocia@stantec.com	
Arturo Burbano	Black & Veatch	BurbanoA@bv.com	305-570-7501
Nik Jindal	CPH	njindal@cphcorp.com	407-322-6841
Bryan Wilson	KCI Technologies	bryan.wilson@kci.com	954-610-1627
Diana Francois	Jacobs		
Huntley Higgins	EAC Consulting, Inc.	hhiggins@eacconsult.com	
Sally Perez	BCC Engineering	sallyperez@bcceng.com	305-670-2350
Mitchell Griffin	Jacobs	Mitch.Griffin@jacobs.com	
Clair Wright, III	CW3 Engineering, Inc.	cwright@cw-3.com	239-205-6473
Jerrico Roland	KCI Technologies, Inc	jerrico.roland@kci.com	
Susy Torriente	Jacobs	Susy.torriente@jacobs.com	

RFQ 22-006 General Engineering Services

Selection Criteria (Weighted)	Artibus Design	BCC Engineering	Black & Veatch Corporation	Calvin, Giordano & Associates	CPH, LLC	Cummins - Cederberg	CW3 Engineering	EAC Consulting Inc	Florida Technical Consultants, LLC	GHD
Specialized experience and technical competence of the firm in their listed disciplines.	24.5	28	28	31.5	28	31.5	24.5	28	10.5	31.5
Professional qualifications of staff personnel/capacity of identified and assigned staff to accomplish work	18	18	16	16	16	15	14	16	10	16
Past work experience	18	18	12	16	16	18	14	16	10	16
Ability to perform the services expeditiously at the request of the CITY. Location and availability of technical support people and assigned Task Order manager to accomplish the CITY work assignment within a reasonable timeframe.	15	12	12	12	12	12	10.5	12	10.5	12
Ability to provide required services with in-house staff	4.5	4	4	4.5	4.5	4.5	4	4	3.5	4.5
Other certifications including LEED and FDOT certified staff professionals	4	5	4	4	3.5	4	3.5	4	2.5	5
<b>Final Score</b>	<b>84</b>	<b>85</b>	<b>76</b>	<b>84</b>	<b>80</b>	<b>85</b>	<b>70.5</b>	<b>80</b>	<b>47</b>	<b>85</b>

Ranking member signature

*Kelly Crowe*  
12/21/22

RFQ 22-006 General Engineering Services

Selection Criteria	GRAEF	HAHN Engineering Inc	Jacobs Engineering Group Inc.	KCI Technologies	Perez Engineering & Development, Inc	SMG Engineering	Stantec	Tetra Tech	TLC Engineering Solutions	WSP
Specialized experience and technical competence of the firm in their listed disciplines.	24.5	31.5	31.5	28	28	31.5	31.5 <sup>3.5</sup>	31.5	24.5	31.5
Professional qualifications of staff personnel/capacity of identified and assigned staff to accomplish work	14	18	18	16	16	16	18 <sup>2</sup>	16	16	16
Past work experience	14	20	20	16	16	16	14 <sup>2</sup>	18	12	16
Ability to perform the services expeditiously at the request of the CITY. Location and availability of technical support people and assigned Task Order manager to accomplish the CITY work assignment within a reasonable timeframe.	12	10.5	12	12	15	12	12 <sup>1.5</sup>	12	12	9
Ability to provide required services with in-house staff	4	4	4.5	4	4	4.5	4.5 <sup>0.5</sup>	4.5	4	4
Other certifications including LEED and FDOT certified staff professionals	3.5	4	4	4	3	4	4 <sup>0.5</sup>	4	3.5	4.5
<b>Final Score</b>	72	88	90	80	82	84	84	86	72	81

Ranking member signature

Kelly Crowe  
12/21/22

RFQ 22-006 General Engineering Services

Selection Criteria (Enter score between 0-10)	CIVIL/ COASTAL GRAEF	MEP HAHN Engineering Inc	Jacobs Engineering Group Inc.	CIV/ UTI KCI STRUC. Technologies	Perez CIV Engineering & UTIL Development, Inc	MEP SGM SGM Engineering	ALL Stantec	ALL Tetra Tech	MEP/ TLC STRUC. Engineering Solutions	ALL (WOOD) WSP
Specialized experience and technical competence of the firm in their listed disciplines.	7	5	9	8	9	5	9	9	6	8
Professional qualifications of staff personnel/capacity of identified and assigned staff to accomplish work	5	5	9	8	7	5	8	9	5	8
Past work experience	5	5	9	8	9	5	9	9	3	7
Ability to perform the services expeditiously at the request of the CITY. Location and availability of technical support people and assigned Task Order manager to accomplish the CITY work assignment within a reasonable timeframe.	4	4	8	7	9	4	7	8	4	6
Ability to provide required servicews with in-house staff	7	6	8	8	7	5	8	8	5	8
Other certifications includeing LEED and FDOT certified staff professionals	7	7	7	7	7	7	7	7	7	7
<b>Final Score</b>	0 35	0 32	0 50	0 46	0 48	0 31	0 48	0 50	0 30	0 44

Ranking member signature

GRAEF- MIAMI; CIVIL/ COASTAL; NELSON ORTIZ; KY

HAHN- TAMPA; MEP;

JACOBS - DIANA FRANCOIS; KW

KCI - F+L; BRYAN WILSON; KW

PEREZ - KW, ALLEN; KW

SGM - MIAMI; BOBBY SHANNAMI (ALIO PRINCIPAL); KW BTR

STANTEC- CORAL GABLES; SEAN COMPEL; KEYS; BOUCHT CARDNO?

TETRA- STUART; FRODSHAM; KW

TLC- MIAMI; PALAYO CONTE; KEYS

WSP - MIAMI LAKE; FORMER WOOD; GREG CORNING; ALL DISCIPLINES; LOCAL LAUREN; KY

JACOBS/ TETRA  
STANTEC/ B+V

RFQ 22-006 General Engineering Services

Selection Criteria (Enter score between 0-10)	STRUC. Artibus Design	CIV/ TRUC/ UTIL/ CORSTAL BCC Engineering	Black & Veatch Corporation	Calvin, Giordano & Associates	CPH, LLC	CORITAL & MARINE Cummins - Cederberg	CW3 Engineering	CIV/UT/ STRUC. EAC Consulting Inc	*GIS? Florida Technical Consultants, LLC	GHD
Specialized experience and technical competence of the firm in their listed disciplines.	9	8	8 <small>SWAP W/ KELLY</small>	8	7	7	8	8	7	7
Professional qualifications of staff personnel/capacity of identified and assigned staff to accomplish work	7	8	8	8	7	7	8	9	7	8
Past work experience	9	7	9	7	6	6	6	7	6	6
Ability to perform the services expeditiously at the request of the CITY. Location and availability of technical support people and assigned Task Order manager to accomplish the CITY work assignment within a reasonable timeframe.	9	7	7	6	5	5	5	6	5	7
Ability to provide required services with in-house staff	6	8	8	7	7	7	6	6	6	6
Other certifications including LEED and FDOT certified staff professionals	7	7	7	7	7	7	7	7	7	7

Final Score

0 0 0 0 0 0 0 0 0 0  
 47 45 48 43 39 39 40 43 38 41

Ranking member signature

- [Signature]*
- BCC- MIAMI; ALEX VAZQUEZ; KW
  - B+V- CORAL GABLES; PABLO CALANCIERRA; KW
  - CGA- FTL; JENNA MARTINELLI; KW
  - CPH- MIAMI; KYLE B. KETI
  - CIC- MIAMI; LEONARDO BARRERA; KEYS
  - CW3- FTM, CLAIRE WRIGHT (PRINCIPAL); KEYS
  - EAC- MIAMI; HUNTLEY HIGGINS; KW, 'DESDUNES
  - FTC- BOYNTON BEACH; JAMES BARTON (PRINCIPAL); CHEN-MOORE TIES
  - GHD- MIAMI; JESSE DAVIS; KW

**RFQ 22-006 General Engineering Services**

<b>Selection Criteria (Weighted)</b>	✓ Artibus Design	✓ BCC Engineering	✓ Black & Veatch Corporation	✓ Calvin, Giordano & Associates	✓ CPH, LLC	✓ Cummins - Cederberg	✓ CW3 Engineering	✓ EAC Consulting Inc	✓ Florida Technical Consultants, LLC	✓ GHD
Specialized experience and technical competence of the firm in their listed disciplines.	31.5	35	35	35	35	35	31.5	31.5	31.5	35
Professional qualifications of staff personnel/capacity of identified and assigned staff to accomplish work	18	18	18	16	18	20	20	16	20	16
Past work experience	20	18	18	20	18	20	20	20	20	20
Ability to perform the services expeditiously at the request of the CITY. Location and availability of technical support people and assigned Task Order manager to accomplish the CITY work assignment within a reasonable timeframe.	15	13.5	13.5	13.5	13.5	13.5	10.5	13.5	10.5	13.5
Ability to provide required services with in-house staff	5	4	4	4.5	5	4.5	4	4.5	5	4
Other certifications including LEED and FDOT certified staff professionals	2.5	5	5	5	5	5	5	5	5	5
<b>Final Score</b>	<b>92</b>	<b>93.5</b>	<b>93.5</b>	<b>94</b>	<b>94.5</b>	<b>98</b>	<b>91</b>	<b>90.5</b>	<b>92</b>	<b>93.5</b>



Ranking member signature

**RFQ 22-006 General Engineering Services**

<b>Selection Criteria</b>	✓ GRAEF	✓ HAHN Engineering Inc	✓ Jacobs Engineering Group Inc.	✓ KCI Technologie s	✓ Perez Engineering & Developmen t, Inc	✓ SMG Engineering	✓ Stantec	✓ Tetra Tech	✓ TLC Engineering Solutions	✓ WSP
Specialized experience and techical competence of the firm in their listed disciplines.	35	35	35	35	35	28	35	35	28	35
Professional qualifications of staff personnel/capacity of identified and assigned staff to accomplish work	18	16	18	20	20	20	16	18	18	18
Past work experience	20	20	20	20	20	20	20	20	18	20
Ability to perform the services expeditiously at the request of the CITY. Location and availability of technical support people and assigned Task Order manager to acomplish the CITY work assignment within a reasonal timeframe.	13.5	10.5	13.5	12	15	13.5	13.5	13.5	13.5	13.5
Ability to provide required servicews with in-house staff	5	5	4.5	4.5	5	5	4.5	5	5	5
Other certifications includeing LEED and FDOT certified staff professionals	5	5	5	5	5	5	5	5	5	5
<b>Final Score</b>	96.5	91.5	96	96.5	100	91.5	94	96.5	87.5	96.5

  
 \_\_\_\_\_  
 Ranking member signature