



Professional Resume

Jimmy Lane

Florida Licensed Real Estate Broker

Years in the Business: 13

Membership: Key West Association of Realtors

Florida Keys Tri-Board Association of Realtors

Florida Association of Realtors

National Association of Realtors

Designations: CRS - Certified Residential Specialist- Most prestigious designation awarded to sales associates in the Residential sales field. Held by only 4% of Realtors nationwide and 1% locally.

GRI - Graduate of the Realtor Institute- 90 hours of coursework on topics from marketing and servicing listed properties to real estate law.

CIPS - Certified International Property Specialist – elite network of international brokers

AHWD- At Home with Diversity

Education: BBA- International Economics- Georgia Southern University-1994

Leadership: Vice President/ Partner- Century 21 Schwartz Realty

Board of Directors- Key West Bight Management Board- 2007-Present

Past President- Key West Association of Realtors 2009

President- Key West Association of Realtors 2008

Board of Directors- National Association of Realtors 2008

Board of Directors- Florida Association of Realtors 2007 & 2008

President-Elect- Key West Association of Realtors 2007

Board of Directors- Key West Association of Realtors 2004 & 2005

Florida Association of Realtors Leadership Council- 2006

Sales Background: Successfully brokered over 100 transactions and more than \$100 Million in sales, both residential and commercial.

Awards: Century 21 Schwartz Realty Company Top Producer and Top Lister 2008, 2009, 2010, 2011 (over 100 agents Keyswide, #2 market share in the Florida Keys)

Key West Association of Realtors- Realtor of the Year 2007

Philanthropy: Member Key West Sunset Rotary- 2007 to Present

Luekemia and Lymphoma Society Team in Training member 2008 & 2009

Community Service Award Key West Association of Realtors 2006

Television: Featured Realtor on three episodes of HGTV's "Bang for your Buck". Clips can be viewed on my website www.JimmyLane.com.