

<b>Request</b>	<b>Details</b>	<b>Getting Green</b>	<b>Island Tropical</b>	<b>Mama's Garden</b>	<b>Eco Scapes</b>
<b>3-Green Buttonwood (65 gallon)</b>	\$1462.50 (each \$487.50)	\$915* *45 Gal (each \$305)	\$1,125 (each \$375)	\$1,620 (each \$540)	\$1,312.50* *45 Gal (each \$437.50)
<b>4-Gumbo Limbo (65 Gallon)</b>	\$1,800 (each \$450)	\$1,400* *45 Gal (each \$350)	\$1,500 (each \$375)	\$3,240 (each \$810)	\$1,750* *45 Gal (each \$437.50)
<b>1-Royal Poinciana (65 Gallon)</b>	\$350	\$335* *45 Gal	\$275* *45 Gal	\$0* (no price received)	\$437.50* *45 Gal
<b>6-Thatch Palms (8 ft CT)</b>	\$2,700* *12-14 ft OA (each \$450)	\$2,310* *10-11 ft OA (each \$385)	\$2550* *8ft OA (each \$425)	\$4,752 (each \$792)	\$3,906 (each \$651)
<b>1-Mango (65 Gallon)</b>	\$375 (Kent or Hayden, 45 Gal)	\$425 (?)	\$495 (?)	\$0* (no price received)	\$550 (Glenn or Carrie)

**\*\* Details Landscaping has the most complete estimate with the requested size-65 Gallon.**

<b>Request</b>	<b>Details</b>	<b>Getting Green</b>	<b>Island Tropical</b>	<b>Mama's Garden</b>	<b>Eco Scapes</b>
<b>15-Subcanopy Trees (45-65 Gallon)</b>					*25-65 Gal \$437.50 each tree
Spanish Stopper	\$375 (45 Gal)	\$485 (45 Gal)	\$712.50 (45 Gal)	\$531 (45 Gal)	
Pigeon Plum	\$325 (45 Gal)	\$350 (45 Gal)	\$562.50 (45 Gal)	\$513 (45 Gal)	
Black Ironwood	\$450 (45 Gal)	\$400 (45 Gal)	\$862.50 (45 Gal)	\$720 (45 Gal)	
Blolly	\$425 (45 Gal)	NA	\$1,012.50 (17-18ft tall)	\$495 (45 Gal)	
Jamaican Caper	\$350 (45 Gal)	NA	\$712.50 (45 Gal)	NA	
Cinnecord	\$325 (45 Gal)	\$425 (45 Gal)	\$712.50 (45 Gal)	NA	
Cassia-Pink Shower	\$425 (45 Gal)	NA	\$712.50 (45 Gal)	NA	
Allspice	\$325 (45 Gal)	NA	\$712.50 (45 Gal)	\$405 (45 Gal)	
Red Stopper	NA	\$465 (65 Gal)	\$712.50 (45 Gal)	NA	

<b>Request</b>	<b>Details</b>	<b>Getting Green</b>	<b>Island Tropical</b>	<b>Mama's Garden</b>	<b>Eco Scapes</b>
Marlberry	NA	\$350 (45 Gal)	\$712.50 (45 Gal)	NA	*25-65 Gal \$437.50 each tree
<b>Number of Tree Species Identified as available (15 total trees needed):</b>					
	<b>8</b>	<b>6</b>	<b>?</b>	<b>5</b>	<b>?</b>
Delivery (two requested)	\$700 (each time)	\$600 (each time)	??	\$65 (each time)	\$550 (each time)
<b>Potential Total:</b>	\$13,857.50*	\$13,075*	??	\$15,878*	\$15,506*

# Estimate

Detail Landscaping Design Inc.  
 P.O Box 6371  
 Key West Fl 33040  
 (305) 797-6056

Name/Address
Karen DeMaria Urban Forestry Manager/Tree Commission

Date	Estimate No.	Project
03/09/19	5802	

Item	Description	Quantity	Cost	Total
Conocarpus erectus	Green Buttonwood 65g 14ft h 6ft sp 2.5 cal	3	487.50	1,462.50
Bursera simaruba	Gumbo Limbo 65g 14ft 4" cal	4	450.00	1,800.00
Delonix regia	Royal Poinciana 65g 16ft 3-4" cal	1	350.00	350.00
Thrinax radiata	Florida Thatch Palm 12-14ft oa	6	450.00	2,700.00
Mangifera indica	Kent or hayden 45g 10ft 2.5 cal	1	375.00	375.00
			7.50%	501.56
			<b>Total</b>	<b>\$7,189.06</b>

## Karen DeMaria

---

**From:** john@detailsnursery.com  
**Sent:** Saturday, March 9, 2019 2:51 PM  
**To:** Karen DeMaria  
**Subject:** Estimate 5802 from Detail Landscaping Design Inc., Karen DeMaria  
**Attachments:** Estimate (No. 5802) from Detail Landscaping Design Inc..pdf

Dear Karen DeMaria,

The estimate you requested is attached. Please review it and feel free to contact us if you have any questions. We look forward to working with you.

Spanish Stopper 45g 3.5 cal 15ft 6ft sp \$375.00  
Fiddlewood NA  
Pigeon Plumb 45g 12ft 2.5cal \$325.00  
Red Stopper( Bush only)  
Marlberry 25 gal 9-10ft \$195.00

Black Ironwood 45 gal 12-14ft 5-6 ft spread \$450.00  
Blolly 45gal 3"cal 14ft \$425.00  
Jamaican Caper 45g 10ft 2-3 cal 350.00

Cinnecord 45 gal \$325  
Cassia Apple blossom 25 gal \$225.00  
Cassia Pink shower 45g \$425.00  
Allspice 45 gal 12ft \$325.00

Delivery charge would be \$700.00 each added to the invoice.

Thank you

Sincerely,  
Detail Landscaping Design Inc.



Phone: 954.680.1819  
Fax: 954.680.1669

Mailing: P.O. Box 840107 • Pembroke Pines, FL 33084

Nursery: 5325 SW 64th Avenue • Davie, FL 33314

Sales@GettingGreen.com

www.GettingGreen.com

**QUOTATION FOR:**

**City of Key West**

**Job Name:**

**Material List**

**Destination:**

Key West

**Quote Number:**

**Quote Date:**

3/6/2019

**Approximate Delivery Date:**

**Contact Name:**

Karen DeMaria

**Contact Phone:**

**Contact Fax:**

**Email:**

[kdemaria@cityofkeywest-fl.gov](mailto:kdemaria@cityofkeywest-fl.gov)

**Comments:**

**Quoted Material:**

\$ 4,685.00

**Tax Rate (%)**

**Sales Tax:**

\$ -

0.0

**\* Estimated Freight:**

\$ 1,200.00

(2 Deliveries)

**TOTAL QUOTE AMOUNT:**

\$ **5,885.00**

ITEM	QTY	BOTANICAL/COMMON NAME	REQUESTED SPECIFICATIONS	SPECIFICATION COMMENTS	PRICE	TOTAL PRICE
1	3	Green Buttonwood	65G Std	45G only 12'	\$ 305.00	\$ 915.00
2	2	Gumbo limbo	65G	45G only 12'	\$ 350.00	\$ 700.00
3	1	Royal Poinciana	65G	45G only 12'	\$ 335.00	\$ 335.00
4	6	Thatch Palm	8'CT	10-11'OA Largest	\$ 385.00	\$ 2,310.00
5	1	Mango (good tasting)	65G		\$ 425.00	\$ 425.00
6		Canopy Trees				\$ -
7		Spanish Stopper	45G		\$ 485.00	\$ -
8		Fiddlewood	N/A in 45G or 65G			\$ -
9		Pigeon Plum	45G		\$ 350.00	\$ -
10		Red Stopper	65G	Very Limited	\$ 465.00	\$ -
11		Marlberry	45G	Very Limited	\$ 350.00	\$ -
12		Black Ironwood	45G	Very Limited	\$ 400.00	\$ -
13		Blolly	N/A in 45G or 65G			\$ -
14		Jamaican Caper	No Std			\$ -
15		Cinnecord	45G	Very Limited	\$ 425.00	\$ -
16		Cassia Trees	N/A in 45G or 65G			\$ -
17		Tabebuia bahamensis	N/A in 45G or 65G			\$ -
18		All Spice	N/A in 45G or 65G	Very Limited	\$ 285.00	\$ -
					<b>Material</b>	\$ 4,685.00
					<b>Freight</b>	\$ 1,200.00
					<b>Delivered Price</b>	\$ <b>5,885.00</b>

**Please Note:** All pricing for plant material is based upon current availability and is subject to change. Due to the nature of plant material the item or specification you have requested may not be available at the time the order is placed. However we will exhaust all our resources to locate the item in the specification you require and will only substitute with your prior approval. Getting Green only ships quality Florida #1 material that has been hand selected by our Field Product Managers.\* In addition the estimated freight cost is to be used as a guide only and is subject to change based upon factors beyond Getting Green's control such as distance to destination, the number of stops and customer detention charges. We will be happy to provide you with the exact freight cost at the time of order acceptance. If any of the items are highlighted and not quoted than the item is not currently available in the specification required.

Thank you for the opportunity to quote on this job. If you have any questions regarding this quote or our services please do not hesitate to contact us. **Please note that prices on this quote are good for 30 days.**

**Accepted By:**

**Print Name:**

**Date:**

## Karen DeMaria

---

**From:** Elva Aviles <salesea@islandtropicalfoliage.com>  
**Sent:** Tuesday, March 5, 2019 3:57 PM  
**To:** Karen DeMaria  
**Subject:** Re: Tree order for City of Key West Streets

Hi Karen,

I have the top items with pricing. I will get back to you tomorrow on the subcanopy trees. I will send some photos also.

On Mon, Mar 4, 2019 at 3:09 PM Karen DeMaria <[kdemaria@cityofkeywest-fl.gov](mailto:kdemaria@cityofkeywest-fl.gov)> wrote:

Below is an order I need for the City:

3-Green Buttonwoods 65 gallon for Garrison Bight parking and sidewalk area - Bush or standard 45g \$275 & 65g \$375

2-Gumbo Limbos 65 gallon for City Hall parking lot planters - 65g \$375

2-Gumbo Limbos 65 or 45 gallon for Street planters - 45g \$275

1-Royal Poinciana 65 gallon City Hall Commission Chambers planter - 45g \$275

6-Thatch palm 8 ft tall CT - How much CT? 25g 6' \$225, BB 8'OA \$425

1-65 gallon mango for Old Fire Station Museum-good tasting one - \$495

15-Subcanopy trees: 45 to 65 gallon sized for various street planters around town. Single trunked with at least 4 ft clear trunk, FL#1 standards. What is available?

Spanish stopper

Fiddlewood

Pigeon Plum

Red Stopper

Marlberry

Black Ironwood

## Karen DeMaria

---

**From:** Elva Aviles <salesea@islandtropicalfoliage.com>  
**Sent:** Wednesday, March 6, 2019 4:45 PM  
**To:** Karen DeMaria  
**Subject:** Re: Tree order for City of Key West Streets  
**Attachments:** CITY OF KEY WEST - PRICING.xls

[\\_15G CARDSOUND BUTTONWOOD.jpg](#) 

[\\_25G JAMAICAN CAPER.jpg](#) 

[\\_25g NEEM TREE.jpg](#) 

[\\_25G SIMPSON STOPPER.jpg](#) 

[\\_25G SPICEWOOD.jpg](#) 

[\\_45G ALLSPICE.jpg](#) 

[\\_45G CLUSIA GUTTIFERA.jpg](#) 

[\\_45G FICUS RUBIGONOSA.jpg](#) 

[\\_45G PITCH APPLE.jpg](#) 

[\\_45G RED STOPPER.jpg](#) 

[\\_65G Calophyllum.jpg](#) 

[\\_200G BLACK OLIVE.jpg](#) 

Hi Karen,

I have attached pricing for the rest of the items.

Just wanted to attach a couple of photos of what we have here also in trees. Hope something catches your eye.

thanks for the opportunity and hope to hear from you soon.



<u>NAME</u>	<u>PRICE</u>	<u>NOTES</u>
SPANISH STOPPER	\$ 712.50	45G
FIDDLEWOOD	\$ 412.50	25G
PIGEON PLUM	\$ 562.50	45G
RED STOPPER	\$ 712.50	45G
MARLBERRY	\$ 712.50	45G
BLACK IRONWOOD	\$ 862.50	45G
BROLLY	\$ 1,012.50	17-18'
JAMAICAN CAPER	\$ 712.50	45G
CINNECORD	\$ 712.50	45G
CASSIA TREES (GOLDEN SHOWER, APPLE BLOSSOM OR PINK SHOWER)	\$ 712.50	45G
BAHAMIAN TRUMPET TREE (TABEBUIA BAHAMENSIS)	\$ 712.50	45G
ALLSPICE	\$ 712.50	45G

PRICING IS GOOD FOR 30 DAYS AND AVAILABILITY SUBJECT TO CHANGE

111 Overseas Hwy #108  
 Key West, FL 33040  
 Phone: 305-296-1617  
 www.mamasgardencenter.com



QUOTE MML-Q-24139

Lexi Faby  
 Created 3/6/2019  
 Modified 3/6/2019  
 Valid for 30 days

<b>Customer</b>	<b>City of Key West</b>	<b>Shipping Address</b>	<b>Contact</b>	
	City of Key West PO Box 1409 Key West, FL 33041	3140 Flagler Ave, Key West	Karen DeMaria, Urban Forestry Manager (305) 809-3768 (work) Karen DeMaria (other) (305) 797-2400 Jerry Farrell kdemaria@cityofkeywest-fl.gov	PO: Shipping: None

Product Code	Description	Sell	Qty	Total
MGC-70	**Garrison Bight Parking & Sidewalk Area**	\$0.00	0	\$0.00
TW-11788	Green Buttonwood Standard 65 gal (Regular \$600.00/unit, 10%/unit Discount)	\$540.00	3	\$1620.00
MGC-70	**City Hall Parking Lot Planters**	\$0.00	0	\$0.00
TW-GUMB65G	Gumbo Limbo 65 gal (Regular \$900.00/unit, 10%/unit Discount)	\$810.00	2	\$1620.00
MGC-70	**City Hall Commission Chambers Planter**	\$0.00	0	\$0.00
NT-THRAD10FG	Thatch, Green Single FG (Regular \$880.00/unit, 10%/unit Discount)	\$792.00	6	\$4752.00
MGC-70	**Various Sub canopy Tree- Planters around town**	\$0.00	0	\$0.00
HIL-7287	Stopper, Spanish - Standard 45 gal (Regular \$590.00/unit, 10%/unit Discount)	\$531.00	2	\$1062.00
NT-1177	Pigeon Plum 45 gal - 10-14' ph, 2-3.5" cal (Regular \$570.00/unit, 10%/unit Discount)	\$513.00	3	\$1539.00
BH-BLKIW45G	Black Ironwood 45 gal (Regular \$800.00/unit, 10%/unit Discount)	\$720.00	2	\$1440.00

111 Overseas Hwy #108  
 Key West, FL 33040  
 Phone: 305-296-1617  
 www.mamasgardencenter.com



QUOTE MML-Q-24139

Lexi Faby  
 Created 3/6/2019  
 Modified 3/6/2019  
 Valid for 30 days

<b>Customer</b>	<b>City of Key West</b>	<b>Shipping Address</b>	<b>Contact</b>	
	City of Key West PO Box 1409 Key West, FL 33041	3140 Flagler Ave, Key West	Karen DeMaria, Urban Forestry Manager (305) 809-3768 (work) Karen DeMaria (other) (305) 797-2400 Jerry Farrell kdemaria@cityofkeywest-fl.gov	PO: Shipping: None

Product Code	Description	Sell	Qty	Total
NT-4358	Bolly 45 gal (Regular \$550.00/unit, 10%/unit Discount)	\$495.00	1	\$495.00
DI-6132	Allspice 45 gal (Regular \$450.00/unit, 10%/unit Discount)	\$405.00	4	\$1620.00
Service:Delivery- 2 trips	Delivery - 2 trips-CURBSIDE ONLY	\$110.00	1	\$110.00

ADDITIONAL CHARGES -

- \* ANY ADDITIONAL REMOVALS OR RELOCATIONS OF EXISTING PLANTS/TREES WILL BE BILLED AS SEPERATE LINE ITEM AT ACTUAL MANHOURS USED.
- \* TREE STAKING (IF APPLICABLE) WILL BE ADDED TO FINAL INVOICE AT A RATE OF \$30.00 PER TREE STAKED.
- \* DEBRIS REMOVAL (IF APPLICABLE) WILL BE ADDED TO FINAL INVOICE AT \$37.50 PER YARD OF DEBRIS REMOVED.

PLEASE NOTE:::

Quote is valid for 30 days. Please call to confirm prices after 30 days of quotation date. Acceptance of the quote requires a 50% deposit, and the balance is due upon completion of the job. We accept cash, check, Mastercard, VISA, Discover, AMEX.

----- MAMA'S GARDEN CENTER POLICIES AND GUIDELINES FOR NEW PLANTINGS -----

Mama's Garden Center warrants trees and plants for a period of 6 months after installation as long as the following conditions are met:

Mama's Garden Center does the actual installation of all plants involved with the job. A proper working irrigation system is in place at the time of install. Specific plants not covered under this warranty include any seasonal flowering ground cover such as - Impatiens, Vincas and tender ground covers such as Blue Daze, Verbena, Gaillardia, Mexican Heather, Ajuga and Peperomia. Mama's Garden Center reserves the right to replace plants/trees covered under the warranty with substitute species of similar characteristics, size and value. In the event that trees or plants specifically ordered for job are not used due to decrease in quantities requested by customer or Landscape Architect, a 30% re-stocking fee may be accessed, based on the Quoted price. It is the customer's responsibility to obtain any necessary permits and to locate any underground lines, pipes or septic systems and drain fields prior to beginning of job. Mama's Garden Center will not be held liable for any damages incurred due to hidden or unknown lines, pipes, septic systems and drain fields.

\*\*DISCLAIMER: Although Mama's Garden Center makes every effort to successfully relocate/transplant trees or plants, Mama's Garden Center does not guarantee the survival of such trees/plants and no warranty applies.

Guidelines for Maintaining New Plantings

WATER, WATER, WATER

If a proper working irrigation system is not in place, it is recommended that one be installed. If customer cannot, or chooses not to install an irrigation system, it is important that the new plantings are watered daily for a period of at least 30 days. Watering may then be decreased to every other day as long as the plants do not show signs of stress. Please do not count on rain to be the source of water. The plants need a good deep watering in order to recover from the stress of planting and to adapt to their new environment. New plantings should receive a slow release starter fertilizer and mulch at the time of install. It is recommended to fertilize and mulch all plants and trees on a quarterly basis.

Subtotal \$14258.00

Page 2 Signature \_\_\_\_\_

**Total \$14258.00**



On Mon, Mar 4, 2019 at 3:09 PM Karen DeMaria <[kdemaria@cityofkeywest-fl.gov](mailto:kdemaria@cityofkeywest-fl.gov)> wrote:

Below is an order I need for the City:

3-Green Buttonwoods 65 gallon for Garrison Bight parking and sidewalk area

2-Gumbo Limbos 65 gallon for City Hall parking lot planters

2-Gumbo Limbos 65 or 45 gallon for Street planters

1-Royal Poinciana 65 gallon City Hall Commission Chambers planter

6-Thatch palm 8 ft tall CT

1-65 gallon mango for Old Fire Station Museum-good tasting one

15-Subcanopy trees: 45 to 65 gallon sized for various street planters around town. Single trunked with at least 4 ft clear trunk, FL#1 standards. What is available?

Spanish stopper

Fiddlewood

Pigeon Plum

Red Stopper

Marlberry

Black Ironwood

Bolly

Jamaican Caper

Cinnecord

Cassia trees (Golden Shower, Apple Blossom, or Pink Shower)

Bahamian Trumpet tree (Tabebuia bahamensis)

Allspice

2-deliveries to Key West

I would need an estimate for this order by Monday March 11, 11 a.m. so that the Tree Commission could review and discuss that night. Delivery of the tree will occur in March and early April.

Sincerely,

Karen

*Karen DeMaria*

Urban Forestry Manager

Certified Arborist

City of Key West Planning Department

1300 White Street, Key West, FL 33040

305-809-3768