

RESPONSE TO RFP 25-013 PRIVATE SECURITY SERVICES FOR THE CITY OF KEY WEST, FLORIDA

Submitted By

DECO INTERNATIONAL SECURITY CORPORATION

407 Lincoln Rd, Suite 12j, Miami Beach, FL 33139 | +1 (305) 673-2577
info@decointernationalsecurity.com | <https://decointernationalsecurity.com>

MAY 15, 2025



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for the City of Key West, Florida

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COVER LETTER

May 9, 2025

City of Key West - Purchasing Office
1300 White Street
Key West, Florida 33040

RE: RFP 25-013 PRIVATE SECURITY SERVICES

Dear Procurement Team,

DECO International Security Corporation (DECO) is pleased to submit our proposal to provide professional unarmed security officer services to the City of Key West. Our proposal describes DECO's capabilities and commitment to delivering the highest standards of service, tailored specifically to the City's public safety and operational requirements.

DECO is a privately held State of Florida corporation that is headquartered at 407 Lincoln Road, Suite 12J, Miami Beach, FL 33139 (Telephone: 305-673-2577), and has successfully operated since 2001.

Our current operations are managed from our Miami Beach office. However, upon the notice of award, we will open a local office in Monroe County (within 30 miles of the boundaries of the City of Key West).

DECO's leadership team is headed by Thomas Sanon-Jules (CEO and President) and I (Jeffrey Niles Torain, Executive Vice President) with 80 years of combined professional experience in security and law enforcement. DECO employs over 200 security officers in South Florida, with a strong operational, administrative and technical infrastructure to support projects of all sizes. We use key performance indicators (KPIs) to measure our performance and act on our deficiencies.

DECO offers the City a deep understanding of the unique dynamics of Key West – a vibrant, tourism-driven community requiring vigilant yet welcoming security services. Our proposed approach includes carefully recruiting, training, and deploying licensed, customer-focused security officers to deliver visible deterrence, public assistance, and responsive incident management.

We aim to work in full partnership with the City, ensuring that our personnel integrate seamlessly with municipal staff and align with the community's values and expectations.

We are confident that the City will find DECO to be a trusted, responsive, and professional security partner. If selected, we are ready, willing and able to enter into a contractual agreement with the City of Key West and consistently meet all contract deliverables.

Thank you for the opportunity to submit our proposal.

The following persons are authorized to make representations for the company:

Thomas Sanon-Jules
CEO and President
DECO International Security Corporation
407 Lincoln Rd, Suite 12J, Miami Beach, FL 33139
P: (305) 673-2577/M: (305) 970-2133

E: thomjules@decointernationalsecurity.com

Jeffrey Niles Torain, DSc, CPP, CCAP
Executive Vice President
DECO International Security Corporation
407 Lincoln Rd, Suite 12J, Miami Beach, FL 33139
P: (305) 673-2577/M: (786) 499-5659
E: jeff@decointernationalsecurity.com

Should you need additional information, please feel free to contact us at any time.

Best regards,



Jeffrey Niles Torain
Executive Vice President
P: (305) 673-2577
jeff@decointernationalsecurity.com

Copy: Thomas Sanon-Jules
CEO and President

File

EXECUTIVE SUMMARY

Corporate Profile

DECO International Security Corporation is a licensed and insured security services provider with corporate headquarters at 407 Lincoln Road, Suite 12J, Miami Beach, FL 33139. Founded over 23 years ago, DECO has steadily grown under the leadership of Thomas Sanon-Jules (CEO and President), supported by a seasoned management team. Today, DECO employs more than 200 security officers, supervisors, and support personnel throughout South Florida.

Company History and Strengths

Since its inception, DECO has specialized in tailoring security solutions for its clients. Our reputation is built on professionalism, adaptability, transparency, and strong stakeholder engagement. We have successfully implemented unarmed security services for a variety of commercial and government organizations, balancing high-visibility deterrence with exceptional customer service.

Understanding of Project Requirements

The City of Key West seeks a dependable security provider capable of deploying unarmed security officers across multiple municipal locations (Key West Bight Ferry Terminal and the City Marina at Garrison Bight). DECO fully understands the need for officers who can serve both a security and ambassadorial role – ensuring safety while enhancing the visitor and resident experience.

Approach to Service Delivery

Our service methodology is built upon:

- **Recruitment and Retention:** Preference for hiring officers from Key West and Monroe County to ensure familiarity with the community's culture and needs. We have an 80% retention goal of existing qualified security officers, which minimizes the need for onsite training and allows for the retention of "institutional memory".
- **Comprehensive Training:** All officers will receive pre-assignment, site-specific, and ongoing training, including de-escalation techniques, public relations, emergency response, marina and terminal security.
- **Dedicated Supervision:** DECO Team Leaders are working supervisors that foster a team approach amongst the assigned security officers, to meet contract deliverables ("Everyone Is Responsible"). Team Leaders are responsible for training, consistent coverage, professional appearance, and adherence to post orders.
- **Technology Integration:** We utilize our proprietary software (*decogenesis* and *DECO Tour Guard*), to schedule, track and communicate, to create efficiencies in our service delivery, as well as enhance transparency and response time.
- **Post Orders:** Each site will have detailed post that meet all contract deliverables for the site.
- **Community-Focused Approach:** Security officers will serve as approachable resources to the public, offering assistance and maintaining a courteous and respectful presence.

Collaboration with the City

DECO will assign a Contract Manager, who will serve as the primary liaison with the City's Contract Administrator. Regular meetings, quarterly performance reports, and rapid escalation protocols will ensure alignment with the City's evolving needs and complete contract compliance.

Conclusion

DECO International Security Corporation brings a combination of proven experience, regional presence, and deep dedication to service excellence. We are uniquely positioned to deliver professional, reliable, and community-oriented unarmed security officer services to the City of Key West.

We are excited about the opportunity to serve the Key West community and confident that our experience, resources, and local commitment will create a strong, enduring partnership.

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Experience and Qualifications

DECO International Security Corporation (DECO) is a Florida registered S corporation, founded in October of 2001. The company has continuously operated since that time – through the “Great Recession of 2008 to 2009” and the coronavirus pandemic.

DECO provides security guard and patrol services (armed and unarmed) to commercial and government clients in Florida and Washington, D.C. The company provides patrol services, incident reporting, perimeter security/access control, parking enforcement, crowd management, special event security, personal protection services, video surveillance monitoring, security screening (w/x-ray equipment and magnetometers), fire watch services, emergency services, etc.

The company has established a reputation as a reliable business partner by creating two-way communication channels between clients, DECO management, and employees. Clients have access to management 24/7, to discuss new business, provide referrals for non-security related issues, as well as to listen to and resolve company performance issues.

DECO has built business relationships with other security companies, as the prime contractor and subcontractor. These relationships are an important part of DECO’s ability to meet contract deliverables, as well as to expand its capabilities.

Company Leadership

The company is led by Thomas Sanon-Jules and Jeffrey Niles Torain.

- **Thomas Sanon-Jules** (CEO and President) - Thomas’s security management experience and industry expertise began in 1977 – primarily in the hospitality industry in California and Florida. He attended Rockland Community College and Miami Dade College, where he studied Liberal Arts and Criminal Justice.

Under the current organizational structure, Thomas is responsible for financial management, technology integration and business development.

- **Jeffrey Niles Torain** (Executive Vice President) - Jeff is a retired law enforcement manager. He served as a Trooper, Investigator, Training Instructor, District Commander and Deputy Police Chief in New York and Florida. His expertise includes organization reengineering, project management, intelligence, security, investigations, police operations, etc.

Under the current organizational structure, he is responsible for corporate registrations, certifications, licenses, client communications, contract negotiations and compliance, oversight of operations and special event services.

Employees

- Administration: 8
- Operations: 227

Company Registrations

- State of Registration: Florida, Document № P01000098217
- Systems Award Management (SAM): CAGE/NCAGE: 56Y71
- Federal Communications Commission (FCC) Registration № 0025607292

- D-U-N-S: 960258411

Security Business License

- FDACS Class B – Private Security Agency License № B2100213

Certifications

- Disadvantaged Business Enterprise (DBE)/Miami-Dade County
- Small Business Enterprise (SBE)/Miami-Dade County

Past Performance

1. Year: 2023 - present
Client: City of Delray Beach, Parks & Recreation Department

Services: Special Events and City Commission Meetings - unarmed security officer services; access control at points of entry/exit; facility perimeter control; crowd management, incident reporting; event security planning; security screening; and personal protection for athletes.

2. Year: 2016 – present
Client: Mana Miami Management LLC

Services: Commercial Properties – unarmed security officer services at multiple locations in Miami-Dade County; entry point security, patrols, front desk, incident reporting, etc.

3. Year: December 2019 - March 2020
Client: National Marine Manufacturers Association

Services: Miami International Boat Show - unarmed security officer services, marina security, vehicle traffic control, perimeter security, incident reporting, parking enforcement, area patrols, etc. – deployment of over 75 security officers.

Technology

1. **decogenesis** – a proprietary (all-in-one) software used to integrate multiple business functions into one platform: human resources, scheduling, payroll, client services, billing, etc.
2. **DECO Guard Tour** – a proprietary, GPS enabled, mobile application to monitor security officer activities at assigned properties. The software is used for security officer safety, proactive security, record of security officer activity, etc.
3. **SkyGuard** – operates as an autonomous or piloted advanced aerial surveillance system that delivers consistent 24/7 patrol coverage and instant response to alerts that ensures greater situational awareness, faster decision-making, and improved safety. *Available as an added paid service.*
4. **Web Address** – <https://decointernationalsecurity.com>

Management Practices

Fiscal Responsibility

DECO has refined its operational planning, staffing logistics, and cost-control strategies to ensure efficient contract execution. Our dedicated project management team monitors schedules, resource allocation, and expenditures in real time to avoid delays and control costs. We utilize a scalable service model and local personnel to minimize overhead and maximize responsiveness, which will allow us to meet the City of Key West's service expectations without compromising quality or fiscal responsibility.

The following table provides an overview of DECO management practices that are designed to consistently meet contract time and budget requirements.

Contract Support	<p>This contract will be managed by our designated Contract Manager (CM) and supported by the entire DECO operations infrastructure, which provides access to additional resources, if needed, for contract administration and support.</p> <p>The essential functions of the CM are management and oversight of: Quality control, business management, communications, reporting, contract processing, risk management, technical support, and proactive communication with the Contract Administrator for the City of Key West, as well as project finance and administration.</p> <p>The CM has complete responsibility and authority to full-fill the requirements of the contract and has technical control of the project; and is empowered to commit the company's resources on all matters within the scope of the contract with the exception of formal contractual issues involving signature authority of the senior officers of DECO.</p>
Contract Administration	Key Performance Indicators (KPIs) will be developed based in part on contract deliverables. Deficiencies will be identified reported and corrected. The Contract Administrator will be kept abreast of all changes prior to implementation.
Data Management	Receive all client-source documentation and site specific data and information from the Contract Administrator, as well as all the documentation being produced by the CM. These materials will be catalogued and controlled as they are reviewed, revised, appended, and approved. Statistical data will be collected and reported on security officer activities each day, or as requested by the Contract Administrator.
Daily Meetings	Our approach to reviewing and reporting on contract activities is to have regularly scheduled internal reviews that examine all the programmatic, contractual, and financial aspects of the contract. These reviews, that are scheduled daily, are led by the CM, and attended by all the members of the management team – Daily Briefing.
Risk Management	Through Risk Management, the possibilities of contract delivery deficiencies are minimized. Risk Management includes the analysis of technical, performance, schedule, and cost activities, and the development of plans to identify variations, or potential variations from the intended project plan or activity. Risk management supports every aspect of contract support.
Financial Management	DECO maintains a modern, efficient, fully automated billing and collections system (decogenesis). Our processes are designed to ensure accuracy and timeliness when managing contract orders. The system accounts for information needed for contract deliverables and contract modifications. Its functions include accounting, order processing, purchasing, asset management, and financial management. This system enables DECO to administer contracts efficiently and to resolve issues expeditiously.
Weekly Status Reports	The CM prepares a weekly status report. The report identifies significant issues, problems, or concerns related to the performance or administration of the contract. It includes statistical data on the suitability and stability of the security team (e.g., absenteeism, turnover rates, and behavior infractions, training accomplished during the previous week, summary of incidents, injuries reported, etc.).
Technology Deployments	GPS tracking of our security teams, provides accountability and safety. Our proprietary software "decogenesis" is used for scheduling and attendance. Two-way radios and/or cellular/satellite devices will be used for redundant communication capabilities. Upon the client's request and additional expense, autonomous or piloted drones can be deployed to surveil protected areas - SkyGuard .

Approach to Scope of Work

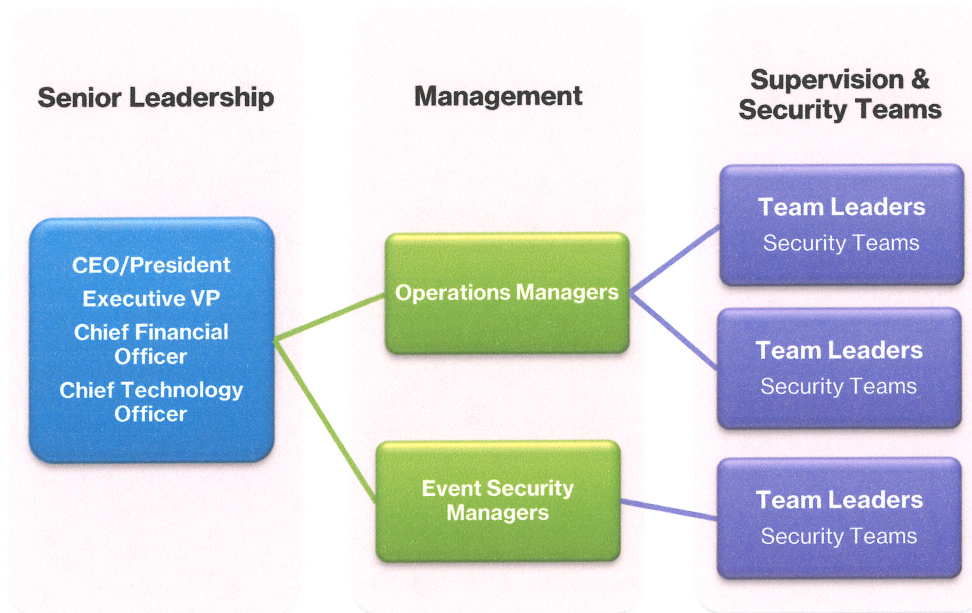
Management and Supervision Plan

Overview

DECO is committed to providing robust, hands-on management and active field supervision, to ensure the highest quality of security services for the City of Key West. Our management and supervision structure emphasizes clear communication, accountability, performance monitoring, and proactive problem resolution.

DECO Chart of Organization

Overview



Contract Management

1. **New Client Onboarding:** DECO has developed a scalable management model that ensures the seamless integration of new security officer service accounts without disrupting the high standard of service provided to existing clients. Our approach includes assigning dedicated transition teams to new contracts, allowing our core operations staff to continue focusing on current clients without dilution of resources.

Each new account is supported by a structured onboarding process – covering recruitment, training, site assessment, and client coordination – managed independently under the oversight of senior leadership. By maintaining separate operational lanes for new and active accounts, DECO consistently upholds performance, responsiveness, and client satisfaction across its entire portfolio.

2. **Dedicated Contract Manager:** A Contract Manager (CM) will be assigned exclusively to oversee the City of Key West contract. The CM will be responsible for the overall administration of the contract, including compliance, personnel management, client communication, and performance reporting.

3. Responsibilities of the Contract Manager:

- Serve as the primary point of contact with City officials.
- Conduct regular meetings with City representatives to review service delivery.
- Address and resolve service issues promptly.
- Coordinate staffing schedules, training updates, and quality control audits.
- Prepare and submit required operational and incident reports to the City.

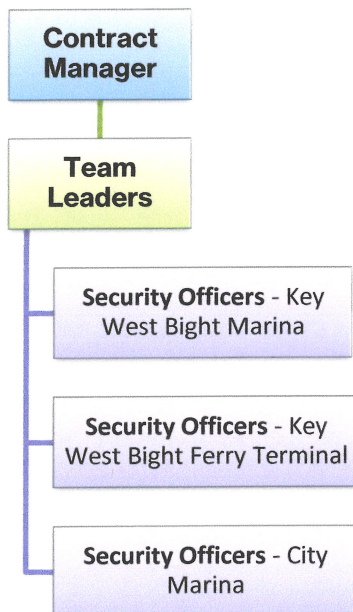
Field Supervision

1. **Team Leaders/Site Supervisors:** DECO will assign two Team Leaders to directly supervise daily security operations. Each Team Leader will be responsible for:

- Managing shift deployments and ensuring all posts are covered.
- Conducting pre-shift briefings and post-inspections.
- Verifying security officer appearance, equipment readiness, and adherence to post orders.
- Coaching and mentoring officers to enhance service performance.
- Acting as the immediate escalation point for operational or personnel issues.
- Ensuring security officer safety.

Chain of Command

Chain of Command for DECO employees and clients is an assurance of open, two-way, channels of communication that is designed to achieve efficiency, effectiveness, transparency and safety in the delivery of services. The Chain of Command for this project is as follows:



References

The table below provides a list of three current references for unarmed security officer services.

Client	Services	Start Date	End Date	Value
City of Delray Beach Department of Parks and Recreation 50 NW 1st Ave, Delray Beach, FL 33444 Marisa Rodriguez Administrative Office Coordinator P: (561) 243-7257 rodriguezmk@MyDelrayBeach.com	Unarmed security officer services for special events and city commission meetings; security screening, access control, foot patrols, incident reporting, ambassador services, etc.	February 2023	February 2026	\$120,000 (fluctuates year to year)
Mana Miami Management, LLC 318 NW 23 rd Street. Miami, FL 33127 Jay Chung Vice President and Treasurer P: (305) 573-0371/Ext. 7007 jay@manamiami.com	Unarmed security officer services for multiple commercial properties (occupied and unoccupied); access control, front desk, foot patrols, incident reporting, etc.	June 2016	N/A	\$600,000 (fluctuates year to year)
Euroamerican Group, Inc. 407 Lincoln Rd, PH-N, Miami Beach, FL 33139 Angel Torres, General Manager P: (305) 672-0805/F: (305) 532-4130 atorres@euroamericangroup.com	Unarmed security officer services for commercial and residential properties; access control, foot patrols, incident reporting, etc.	October 2002	N/A	\$85,000 (fluctuates year to year)

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Litigation

Shareholders with Five (5) Percent or More of DECO Stock

Thomas Sanon-Jules – 100%

DECO Officers and Directors

Thomas Sanon-Jules, CEO and President/Board Chairperson
Jeffrey Niles Torain, Executive Vice President/Vice-Chairperson
Nancy Douge, Chief Financial Officer/Secretary and Treasurer

DECO Years Operating in Security Services

23 years (no business name change or change in service)

Questions and Answers

Q: Has the person, principals, entity, or any entity previously owned, operated or directed by any of its officers, major shareholders or directors, ever failed to complete work or provide the goods for which it has contracted? If yes, provide details.

A: **No**

Q: Are there any judgments, claims, arbitration proceeding or suits pending or outstanding against the person, principal of the entity, or entity, or any entity previously owned, operated or directed by any of its officers, directors, or general partners? If yes, provide details.

A: **No**

Q: Has the person, principal of the entity, entity, or any entity previously owned, operated or directed by any of its officers, major shareholders or directors, within the last five (5) years, been a party to any lawsuit, arbitration, or mediation with regard to a contract for services, goods or construction services similar to those requested in the specifications with private or public entities? If yes, provide details.

A: **No**

Q: Has the person, principal of the entity, or any entity previously owned, operated or directed by any of its officers, owners, partners, major shareholders or directors, ever initiated litigation against the City or been sued by the City in connection with a contract to provide services, goods or construction services? If yes, provide details.

A: **No**

Q: Whether, within the last five (5) years, the owner, an officer, general partner, principal, controlling shareholder or major creditor of the person or entity was an officer, director, general partner, principal, controlling shareholder or major creditor of any other entity that failed to perform services or furnish goods similar to those sought in the request for competitive solicitation.

A: **No**

Responses

- **Customer references** (minimum of three), including name, current address and current telephone number.

Please see “References” on page 10.

- **Credit References** (minimum of three), including name, current address and current telephone number.

JPMorgan Chase Bank, N.A.

1801 Alton Rd, Miami Beach, FL 33139
(305) 674-1465

Euroamerican Group, Inc.

407 Lincoln Rd PH-N, Miami Beach, FL 33139
(305) 674-1818

Wavetech Systems. LLC.

2665 S Bayshore Dr, Miami, FL 33133
(305) 222-7890

- **Financial statements** for the prior three years for the responding entity or for any entity that is a subsidiary to the responding entity.

Please see summary federal tax filings for 2021, 2022 and 2023.

- A description of any **previous or existing legal action** against the Proposer within the past three (3) years. If none, Proposer shall state this fact in writing.

There are no previous or existing legal action against DECO in the past three (3) years.

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City Forms and Attachments

City Forms

Proposal Form
Anti-Kickback Affidavit
Public Entity Crimes Form
City of Key West Indemnification Form
Equal Benefits for Domestic Partners Affidavit
Cone of Silence Affidavit
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City of Key West E-Verify Affidavit
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Miami-Dade County SBE Certification Letter
Federal Income Tax Summary (2021, 2022 and 2023)
SkyGuard Presentation
Sample Certificate of Insurance

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Project Location and Local Preference

DEO's main office, located at 407 Lincoln Rd, Suite 12J, Miami Beach, FL 33139, will serve as the initial base of operations. Upon award, DECO will establish a branch office in the City of Key West for the duration of the contract.

DECO is not claiming a "Local Vendor Preference". However, it is our goal to retain a minimum of 80% of existing personnel, to ensure that we are supporting the local community with employment opportunities, retain expertise for each site, as well as personnel reduce response times for shift coverage and emergencies.

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PROPOSAL FORM

PRIVATE SECURITY SERVICES

The security services for each facility are outlined in the Scope of Work section:

Location	Unburdened Hourly Rate (\$)¹	Rate In Words	Burdened Hourly Rate (\$)²	Rate In Words
Key West Bight	\$21.50	Twenty Dollars	\$30.28	Twenty-Nine Dollars and Fifty Cents
City Marina	\$21.50	Twenty Dollars	\$30.28	Twenty-Nine Dollars and Fifty Cents
Key West Ferry Terminal	\$21.50	Twenty Dollars	\$30.28	Twenty-Nine Dollars and Fifty Cents

¹ Direct Labor Cost

² Direct Labor Cost, O/H, G&A, Profit

ANTI-KICKBACK AFFIDAVIT

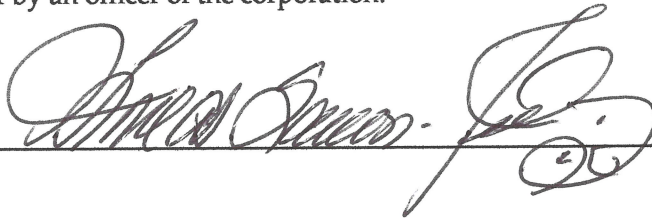
STATE OF FLORIDA)

: SS

COUNTY OF MIAMI-DADE)

I, the undersigned hereby duly sworn, depose and say that no portion of the sum herein bid will be paid to any employees of the City of Key West as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

By: Thomas Sanon-Jules



Sworn and subscribed before me this 5th day of May 2025.

N Douge

NOTARY PUBLIC, State of Florida at Large

My Commission Expires: 8/5/2025



Nancy Douge'
Notary Public
State of Florida
Comm# HH155849
Expires 8/5/2025

**SWORN STATEMENT UNDER SECTION 287.133(3)(A)
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES**

THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICER
AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted with Bid or Proposal for City of Key West, FL
Request for Proposals RFP #25-013 Private Security Services
2. This sworn statement is submitted by DECO International Security Corporation
(name of entity submitting sworn statement)
whose business address is _____
407 Lincoln Rd, Suite 12J, Miami Beach, FL 33139-3028
and (if applicable) its Federal Employer Identification Number (FEIN) is _____
65-1155339

(If the entity has no FEIN, include the Social Security Number of the individual
signing this sworn statement N/A
3. My name is Jeffrey Niles Torain
(please print name of individual signing)
and my relationship to the entity named above is Executive Vice President
4. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including but not limited to, any bid or contract for goods or services to be provided to any public or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, material misrepresentation.
5. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication guilt, in any federal or state trial court of record relating to charges brought by indictment information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
6. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means
 1. A predecessor or successor of a person convicted of a public entity crime; or

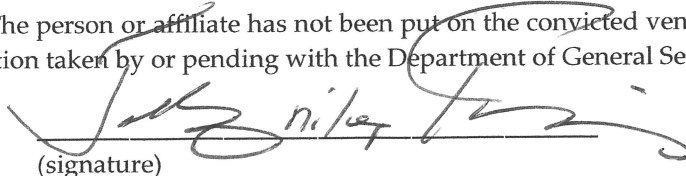
2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
7. I understand that a "person" as defined in Paragraph 287.133(1)(8), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.
8. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies).

X Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989, AND (Please indicate which additional statement applies.)

____ There has been a proceeding concerning the conviction before a hearing of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer did not place the person or affiliate on the convicted vendor list. (Please attach a copy of the final order.)

____ The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted vendor list. (Please attach a copy of the final order.)

____ The person or affiliate has not been put on the convicted vendor list. (Please describe any action taken by or pending with the Department of General Services.)


(signature)

May 14, 2025

(date)

STATE OF FLORIDA

COUNTY OF LEE

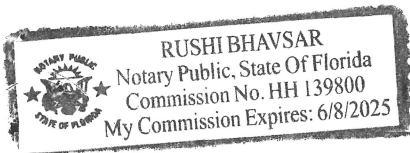
PERSONALLY APPEARED BEFORE ME, the undersigned authority,

Jeffrey Niles Torain who, after first being sworn by me, affixed his/her
(name of individual signing)

signature in the space provided above on this 14th day of May, 2025.

My commission expires: 06/08/2025

R.S. Bhavsar
NOTARY PUBLIC



CITY OF KEY WEST INDEMNIFICATION FORM

To the fullest extent permitted by law, the Proposer expressly agrees to indemnify and hold harmless the City of Key West, their officers, directors, agents and employees *(herein called the "indemnitees") from liabilities, damages, losses and costs, including but not limited to, reasonable attorney's fees and court costs, such legal expenses to include costs incurred in establishing the indemnification and other rights agreed to in this Paragraph, to persons or property, to the extent caused by the negligence, recklessness, or intentional wrongful misconduct of the Proposer, its Subcontractors or persons employed or utilized by them in the performance of the Contract. Claims by indemnitees for indemnification shall be limited to the amount of Proposer's insurance or \$1 million per occurrence, whichever is greater. The parties acknowledge that the amount of the indemnity required hereunder bears a reasonable commercial relationship to the Contract and it is part of the project specifications or the bid documents, if any.

The indemnification obligations under the Contract shall not be restricted in any way by any limitation on the amount or type of damages, compensation, or benefits payable by or for the Proposer under Workers' Compensation acts, disability benefits acts, or other employee benefits acts, and shall extend to and include any actions brought by or in the name of any employee of the Proposer or of any third party to whom Proposer may subcontract a part or all of the Work. This indemnification shall continue beyond the date of completion of the work.

Proposer: DECO International Security Corporation SEAL:

Address 407 Lincoln Rd, Suite 12J, Miami Beach, FL 33139-3028


Signature

Jeffrey Niles Torain

Print Name

Executive Vice President

Title

DATE: May 1, 2025

EQUAL BENEFITS FOR DOMESTIC PARTNERS AFFIDAVIT

STATE OF FLORIDA)

: SS

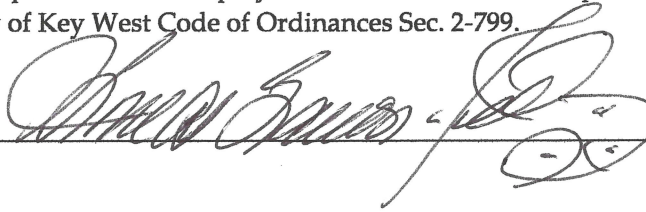
COUNTY OF MIAMI-DADE)

I, the undersigned hereby duly sworn, depose and say that the firm of _____

DECO International Security Corporation

provides benefits to domestic partners of its employees on the same basis as it provides benefits to employees' spouses, per City of Key West Code of Ordinances Sec. 2-799.

By: Thomas Sanon-Jules



Sworn and subscribed before me this 5th day of May 20 25.

Nancy

NOTARY PUBLIC, State of Florida at Large

My Commission Expires: 08/5/2025



Nancy Douge
Notary Public
State of Florida
Comm# HH155849
Expires 8/5/2025

CONE OF SILENCE AFFIDAVIT

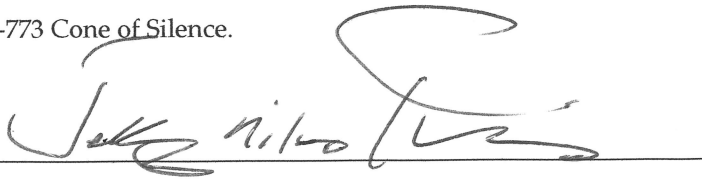
STATE OF FLORIDA)

: SS

COUNTY OF LEE)

I, the undersigned hereby duly sworn, depose and say that all owner(s), partners, officers, directors, employees and agents representing the firm of DECO International Security Corporation have read and understand the limitations and procedures regarding communications concerning City of Key West Code of Ordinances Sec. 2-773 Cone of Silence.

By: Jeffrey Niles Torain



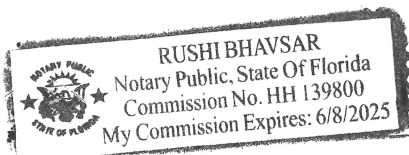
Sworn and subscribed before me this

14th day of May 20 25.

R.s. Bhavsar

NOTARY PUBLIC, State of FL at Large

My Commission Expires: 06/08/2025



NON-COLLUSION AFFIDAVIT

STATE OF FLORIDA)

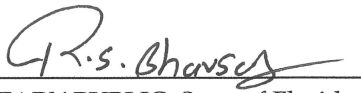
SS COUNTY OF ~~MANATEE~~ LEE)

I, the undersigned hereby declares that the only persons or parties interested in this Proposal are those named herein, that this proposal is, in all respects, fair and without fraud, that it is made without collusion with any official of the Owner, and that the Proposal is made without any connection or collusion with any person submitting another Proposal on this Contract.

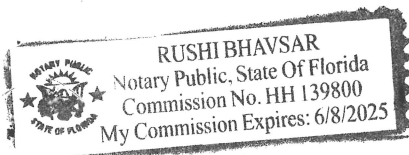
By: 
Jeffrey Niles Torain

Sworn and subscribed before me this

14th day of May, 2025


NOTARY PUBLIC, State of Florida at Large

My Commission Expires: 06/08/2025



THE CITY OF KEY WEST E-VERIFY AFFIDAVIT

Beginning January 1, 2021, Florida law requires all contractors doing business with The City of Key West to register with and use the E-Verify System in order to verify the work authorization status of all newly hired employees. The City of Key West requires all vendors who are awarded contracts with the City to verify employee eligibility using the E-Verify System. As before, vendors are also required to maintain all I-9 Forms of their employees for the duration of the contract term. To enroll in the E-Verify System, vendors should visit the E-Verify Website located at www.e-verify.gov.

In accordance with Florida Statute § 448.095, **it is the responsibility of the Awarded Vendor to ensure compliance with all applicable E-Verify requirements.**

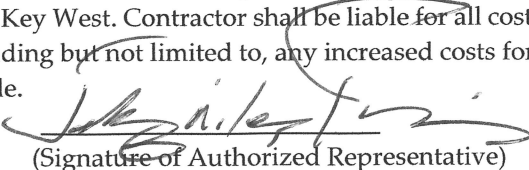
By executing this affidavit, the undersigned contractor verifies it compliance with Florida Statute § 448.095, stating affirmatively that the individual, firm, or corporation which is engaged in the performance of services on behalf of the City of Key West, has registered with, is authorized to use, and uses the U.S. Department of Homeland Security's E-Verify system.

Furthermore, the undersigned contractor agrees that it will continue to use E-Verify throughout the contract period, and should it employ or contract with any subcontractor(s) in connection with the performance of services pursuant to this Agreement with The City of Key West, contractor will secure from such subcontractor(s) similar verification of compliance with Florida Statute § 448.095, by requiring the subcontractor(s) to provide an affidavit attesting that the subcontractor does not employ, or subcontract with, an unauthorized alien. Contractor further agrees to maintain records of such compliance during the duration of the Agreement and provide a copy of each such verification to The City of Key West within five (5) business days of receipt.

Failure to comply with this provision is a material breach of the Agreement and shall result in immediate termination of the Agreement without penalty to the City of Key West. Contractor shall be liable for all costs incurred by the City of Key West to secure replacement Agreement, including but not limited to, any increased costs for the same services, and costs due to delay, and rebidding costs, if applicable.

May 14, 2025

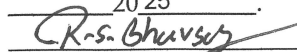
Date


(Signature of Authorized Representative)

State of FLORIDA

County of Lee

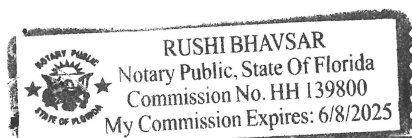
Personally Appeared Before Me, the undersigned authority, Jeffrey Niles Torain who, being personally know or having produced his/her signature in the space provided above on this 14th day of May

2025


Signature, Notary Public

06/08/2025
Commission Expires

Stamp/Seal:



**AFFIDAVIT ATTESTING TO NONCOERCIVE CONDUCT
FOR LABOR OR SERVICES**

Entity/Vendor Name: DECO International Security Corporation

Vendor FEIN: 65-1155339

Vendor's Authorized Representative: Jeffrey Niles Torain, Executive Vice President

(Name and Title)

Address: 407 Lincoln Rd, Suite 12J

City: Miami Beach State: FL Zip: 33139

Phone Number: (305) 673-2577

Email Address: jeff@decointernationalsecurity.com

As a nongovernmental entity executing, renewing, or extending a contract with a government entity, Vendor is required to provide an affidavit under penalty of perjury attesting that Vendor does not use coercion for labor or services in accordance with Section 787.06, Florida Statutes.

As defined in Section 787.06(2)(a), coercion means:

1. Using or threatening to use physical force against any person;
2. Restraining, isolating, or confining or threatening to restrain, isolate, or confine any person without lawful authority and against her or his will;
3. Using lending or other credit methods to establish a debt by any person when labor or services are pledged as a security for the debt, if the value of the labor or services as reasonably assessed is not applied toward the liquidation of the debt, the length and nature of the labor or service are not respectively limited and defined;
4. Destroying, concealing, removing, confiscating, withholding, or possessing any actual or purported passport, visa, or other immigration document, or any other actual or purported government identification document, of any person;
5. Causing or threatening to cause financial harm to any person;
6. Enticing or luring any person by fraud or deceit; or
7. Providing a controlled substance as outlined in Schedule I or Schedule II of Section 893.03 to any person for the purpose of exploitation of that person.

As a person authorized to sign on behalf of Vendor, I certify under penalties of perjury that Vendor does not use coercion for labor or services in accordance with Section 787.06. Additionally, Vendor has reviewed Section 787.06, Florida Statutes, and agrees to abide by same.

Certified By: Jeffrey Niles Torain, who is authorized to sign on behalf of the above referenced company

Authorized Signature: 

Print Name: Jeffrey Niles Torain

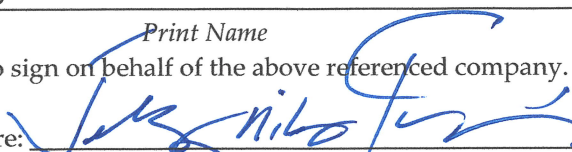
Title: Executive Vice President

**VENDOR CERTIFICATION REGARDING
SCRUTINIZED COMPANIES LISTS**

Respondent Vendor Name: DECO International Security Corporation
 Vendor FEIN: 65-1155339
 Vendor's Authorized Representative Name and Title: Jeffrey Niles Torain, Executive Vice President
 Address: 407 Lincoln Rd, Suite 12J
 City: Miami Beach State: FL Zip: 33139
 Phone Number: (305) 673-2577
 Email Address: jeff@decointernationalsecurity.com

Section 287.135(2)(a), Florida Statutes, prohibits a company from bidding on, submitting a proposal for, or entering into or renewing a contract for goods or services of any amount if, at the time of contracting or renewal, the company is on the Scrutinized Companies that Boycott Israel List, created pursuant to section 215.4725, Florida Statutes, or is engaged in a boycott of Israel. Section 287.135(2)(b), Florida Statutes, further prohibits a company from bidding on, submitting a proposal for, or entering into or renewing a contract for goods or services over one million dollars (\$1,000,000) if, at the time of contracting or renewal, the company is on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, both created pursuant to section 215.473, Florida Statutes, or the company is engaged in business operations in Cuba or Syria.

As the person authorized to sign on behalf of Respondent, I hereby certify that the company identified above in the section entitled "Respondent Vendor Name" is not listed on either the Scrutinized Companies that Boycott Israel List, Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List. I understand that pursuant to section 287.135, Florida Statutes, the submission of a false certification may subject such company to civil penalties, attorney's fees, and/or costs and termination of the contract at the option of the awarding governmental entity.

Certified By: Jeffrey Niles Torain Executive Vice President
Print Name *Print Title*
 who is authorized to sign on behalf of the above referenced company.
 Authorized Signature: 

END OF SECTION 4



ADDENDUM NO. 1
Private Security Services
RFP 25-013

This addendum is issued as supplemental information to the Invitation to Bid package for clarification of certain matters of both a general and a technical nature. The referenced Invitation to Bid package is hereby amended in accordance with the following items:

1. **Clarification of Specifications:** [No Changes]
2. **Changes to Submission Requirements:** [No Changes]
3. **Updates to Project Timeline:** [No Change]
4. **Responses to Questions:**

1. What is the estimated budget for this particular RFP?

- The City has budgeted \$416,550 for FY25/26

2. Is there an existing Security Company in contract with the City of Key West for the mentioned locations? If so, is the contract publicly accessible? And where can we access it?

- The City is currently under a temporary contract with a Private Security firm.
- Temporary Private Security Services contract attached

RE: Vehicles

Section 2.2 Minimum Qualification Requirements, subsection Other Qualifications

3. In 2.2 it states "The security vehicle if utilized shall be clean and properly maintained." and also talks about decals prominently displaying the company logo, and the city's logo, and the security firm's phone number. It goes on to mention vehicle patrols.
- If a security vehicle is utilized it shall follow the requirements of Sec 2.2 of the RFP
4. **Section 3.2 Scope of Services,**
In 3.2 it states "...will patrol the properties on foot and/or golf cart day and night..."

Is there currently a security vehicle that the City owns and keeps that will be available to the Security Officers?

- No, the City does not provide a security vehicle
- 5. Is there currently a golf cart that the City owns and keeps that will be available to the Security Officers?
- See above response
- 6. If one or both are available and provided by the City, who is responsible for the maintenance and repair costs if required?
- See above response
- 7. If one or both are not available or provided by the City, can you clarify which is preferred since the RFP states both, and where will it be stored?
- See above response

Q2. RE: Office and Facilities

8. Section 3.3 Proposal Submittal Instructions, subsection Response Content, Tab 1. Cover Letter and Executive Summary

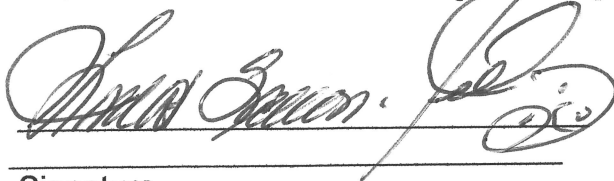
In 3.3 there is mention of a local office.

Is the Proposer required to have a local office in the city limits or within the previously defined 35mi proximity?

- The proposer is required to have an office within 35 miles of the City of Key West to be considered local
- 9. Additionally, if there is no requirement for a local office, are there City / Marina facilities for the Security Officers to utilize for breaks or restrooms?
- There is no specified break area
- Security officers will have restroom access
- 10. Can the city give an average for how often and during what hours the Key West Express might be docked outside of the listed hours in the SOW?
 - Typically the Key West Express arrives at approximately 11:30am and departs at approximately 5:30pm daily
- 11. Who is the incumbent security provider?
 - Florida Keys Security, LLC has a temporary contract with the City until a permanent company can be hired
- 12. What are the current Officer pay rates?
 - Florida Keys Security, LLC has an unburdened hourly rate of \$18.00
- 13. What is the current Bill rate?
 - Florida Keys Security, LLC has a burdened hourly rate of \$26.36

14. How are meal breaks handled?
- A half hour meal break for every 8 hour shift is allowed
15. Do you have any wage rate requirements (i.e. prevailing wage)?
- No
16. Is there a union contract in place for Officers?
- Unknown
17. Do you wish to retain incumbent Officers? If so, please provide seniority list and current wage rates.
- The Port & Marine Services Department has three full-time Security Guards that are not part of this contract
18. Are there any specifications for the guard vehicle listed in the SOW?
- Yes, refer to Section 2.2 Minimum qualifications Requirements
19. Will the City provide the radios?
- No
20. What are the uniform requirements (anything beyond standard uniform)?
- Refer to Section 2.2 Minimum qualifications Requirements
21. Are there any training requirements not listed in the SOW?
- No
22. Is a bid bond, consent of surety or performance bond required?
- No
23. Do you require background checks outside of standard licensing background check
- No
24. Do you have specific billing requirements (certified payroll, etc.)
- Detailed spreadsheet listing all employees/ hours that can verified with timecards
25. Are there any fees associated with the contract (i.e. performance fees)?
- All fees that may be incurred are listed in the document
26. Is the City open to electronic reporting?
- Electronic reporting can be discussed with contracted firm

5. Additional Resources: [No Changes]



Signature

Name of Business

FLORIDA DEPARTMENT OF AGRICULTURE AND CONSUMER SERVICES

**WILTON SIMPSON
COMMISSIONER**

DIVISION OF LICENSING

02/21/23
DATE ISSUED

02/21/26
DATE OF EXPIRATION

B 2100213
LICENSE NUMBER

DECO INTERNATIONAL SECURITY CORPORATION

407 LINCOLN ROAD

SUITE 12-J

MIAMI BEACH, FL 33139

THE SECURITY AGENCY NAMED ABOVE IS LICENSED AND REGULATED UNDER THE PROVISIONS OF
CHAPTER 493, FLORIDA STATUTES.



**WILTON SIMPSON
COMMISSIONER**



Office of Small Business Development
111 NW 1 Street, 19th Floor
Miami, Florida 33128
T 305-375-3111 F 305-375-3160
miamidade.gov

December 19, 2024

Thomas Sanon-Jules
DECO International Security Corporation
407 Lincoln Rd., Suite 12J
Miami Beach, FL 33139-3028

Approval Date: December 17, 2024 - Disadvantaged Business Enterprise (DBE)
Anniversary Date: January 24, 2026

Dear Thomas Sanon-Jules,

Miami-Dade County Office of Small Business Development (SBD), is pleased to notify you that your firm is certified under the Florida Unified Certification Program (UCP). Your firm meets the eligibility requirements for certification as a Disadvantaged Business Enterprise (DBE) in accordance with 49 CFR Part 26.

DBE certification is continuous with no expiration date; however, firms are required to attest that there are no changes via the No Change Declaration form on or before the firm's anniversary date to remain certified. You will be notified of your annual responsibilities in advance of the Anniversary Date listed above. You must submit the annual No Change Declaration form no later than the Anniversary Date to maintain your eligibility. Your firm will be listed in the UCP DBE Directory which can be accessed through the Florida Department of Transportation's website: <http://www3b.dot.state.fl.us/EqualOpportunityOfficeBusinessDirectory/>.

DBE certification is NOT a guarantee of work, but it enables the firm to compete for and perform contract work on all USDOT Federal Aid (FAA, FTA and FHWA) projects in Florida as a DBE contractor, sub-contractor, consultant, sub-consultant or material supplier.

If at any time there is a material change in your firm, you must advise this office by sworn affidavit and supporting documentation within thirty (30) days. Changes include, but are not limited to ownership, officers, directors, management, key personnel, scope of work performed, daily operations, on-going business relationships with other firms, individuals or the physical location of your firm. After our review, you will receive instructions as to how you should proceed, if necessary. Failure to comply will result in action to remove your firm's DBE certification.

It is strongly recommended that you register your firm as a vendor with Miami-Dade County. To register, you may visit: <http://www.miamidade.gov/procurement/vendor-registration.asp>. Thank you for your interest in doing business with Miami-Dade County. If you have any questions or concerns, you may contact our office at 305-375-3111 or sbdcert@miamidade.gov.

Sincerely,

Jeanise Cummings-Labossiere
Section Chief, Small Business Development

NAICS & Industry Title: (Your firm is eligible to compete for and perform work on all USDOT Federal Aid projects throughout Florida and may earn DBE or ACDBE credit for work performed in the following areas.)

NAICS 561612: SECURITY GUARDS AND PATROL SERVICES



**Internal Services Department
Small Business Development**

111 NW 1 Street, 19th Floor
Miami, Florida 33128
T 305-375-3111
F 305-375-3160

December 1, 2022

Thomas Sanon-Jules
DECO International Security Corporation
407 Lincoln Rd
Suite 12J
Miami Beach, FL 33139-3028

Approval Date: November 29, 2022 Small Business Enterprise - Goods & Services (SBE-G&S)
Expiration Date: November 30, 2025

Dear Thomas Sanon-Jules,

Miami-Dade County Small Business Development (SBD), a division of the Internal Services Department (ISD), has completed the review of your application and attachments submitted for certification. Your firm is officially certified as a Miami-Dade County Small Business Enterprise. The Small Business Enterprise (SBE) programs are governed by Sections 2-8.1.1.1.1; 2-8.1.1.1.2; 2-10.4.01; 10-33.02 of Miami-Dade County's Codes. This Small Business Enterprise - Goods & Services (SBE-G&S) certification is valid for three (3) years. However, to validate continuing eligibility, SBD may conduct random audit(s) within the three (3) year certification period. **Failure to provide required documentation for a random audit will initiate the decertification process.**

At the time of expiration, your firm will submit a Re-certification Application at least one hundred and eighty (180) days, but not less than, ninety (90) days, prior to the end of the three (3) year certification term via the County's web-based system, Business Management Workforce System (BMWS). This will ensure sufficient time for process by SBD. **Failure to provide the re-certification application and required supporting documentation will initiate the decertification process.**

If at any time there is a material or business structure change in the firm including, but not limited to, ownership, officers, director, scope of work being performed, daily operations, affiliations(s) with other businesses or the physical location of the firm, you must notify this office within thirty (30) calendar days of the effective date of the change(s) via the BMWS. Notification should include supporting documentation. You will receive timely instructions from this office as to how you should proceed, if necessary. **Failure to notify SBD of any changes may result in immediate action to decertify the firm.**

This letter will be the only approval notification issued for the duration of your firm's three-year certification. If the firm attains graduation or becomes ineligible during the three-year certification period, you will be properly notified following an administrative process that your firm's certification has been removed pursuant to the code. Your firm's name and tier level will be listed in the directory for all SBE certified firms, which can be accessed through Miami-Dade County's SBD website: <https://www.miamidade.gov/global/business/smallbusiness/home.page>. The categories as listed below affords you the opportunity to bid and participate on contracts with Small Business Enterprise measures.

It is strongly recommended that you register your firm as a bidder with Miami-Dade County. To register, you may visit: <https://www.miamidade.gov/global/business/procurement/home.page>. Thank you for your interest in doing business with Miami-Dade County. If you have any questions or concerns, you may contact our office at 305-375-3111 or via email at sbdcert@miamidade.gov.

Sincerely,

Jeanise Cummings-Labossiere
Section Chief, Small Business Development

CATEGORIES: (Your firm may bid or participate on contracts only under these categories)
NIGP 96480: SECURITY GUARDS

2021

Federal Income Tax Summary

Page 1

DECO International Security Corp

65-1155339

	2021	2020	Diff
ORDINARY INCOME			
Gross receipts less returns/allowance....	2,203,557	1,904,550	299,007
Gross Profit.....	2,203,557	1,904,550	299,007
Total income (loss).....	2,203,557	1,904,550	299,007
ORDINARY DEDUCTIONS			
Compensation of officers.....	0	224,000	-224,000
Salaries/wages (less employment cr.).....	1,673,574	914,921	758,653
Repairs and maintenance.....	1,102	1,850	-748
Rents.....	58,575	58,686	-111
Taxes and licenses.....	150,372	196,170	-45,798
Depreciation.....	19,240	22,161	-2,921
Advertising.....	650	0	650
Other deductions.....	363,808	684,929	-321,121
Total deductions.....	2,267,321	2,102,717	164,604
Ordinary business income (loss).....	-63,764	-198,167	134,403
REFUND OR AMOUNT DUE			
Balance due.....	0	0	0
SCHEDULE K - INCOME			
Ordinary business income (loss).....	-63,764	-198,167	134,403
SCHEDULE K - DEDUCTIONS			
Charitable contributions.....	0	650	-650
SCHEDULE K - ITEMS AFFECTING BASIS			
Other tax-exempt income.....	0	158,493	-158,493
Nondeductible expenses.....	2,367	1,409	958
Property distributions.....	90,784	7,146	83,638
SCHEDULE K - OTHER INFORMATION			
Income (loss) reconciliation.....	-63,764	-198,817	135,053
SCHEDULE L - BALANCE SHEET			
Beginning Assets.....	26,896	5,882	21,014
Beginning Liabilities & Equity.....	26,896	5,882	21,014
Ending Assets.....	80,102	26,896	53,206
Ending Liabilities & Equity.....	80,102	26,896	53,206

2022

Federal Income Tax Summary

Page 1

DECO International Security Corp

65-1155339

	2022	2021	Diff
ORDINARY INCOME			
Gross receipts less returns/allowance....	3,416,013	2,203,557	1,212,456
Gross Profit.....	3,416,013	2,203,557	1,212,456
Total income (loss).....	3,416,013	2,203,557	1,212,456
ORDINARY DEDUCTIONS			
Compensation of officers.....	42,000	0	42,000
Salaries/wages (less employment cr.).....	2,517,762	1,673,574	844,188
Repairs and maintenance.....	1,000	1,102	-102
Rents.....	60,744	58,575	2,169
Taxes and licenses.....	127,595	150,372	-22,777
Depreciation.....	51,070	19,240	31,830
Advertising.....	2,656	650	2,006
Other deductions.....	424,009	363,808	60,201
Total deductions.....	3,226,836	2,267,321	959,515
Ordinary business income (loss).....	189,177	-63,764	252,941
REFUND OR AMOUNT DUE			
Balance due.....	0	0	0
SCHEDULE K - INCOME			
Ordinary business income (loss).....	189,177	-63,764	252,941
SCHEDULE K - DEDUCTIONS			
Charitable contributions.....	5,324	0	5,324
SCHEDULE K - ITEMS AFFECTING BASIS			
Nondeductible expenses.....	1,708	2,367	-659
Property distributions.....	174,755	90,784	83,971
SCHEDULE K - OTHER INFORMATION			
Income (loss) reconciliation.....	183,853	-63,764	247,617
SCHEDULE L - BALANCE SHEET			
Beginning Assets.....	80,102	26,896	53,206
Beginning Liabilities & Equity.....	80,102	26,896	53,206
Ending Assets.....	36,899	80,102	-43,203
Ending Liabilities & Equity.....	36,899	80,102	-43,203

2023

Federal Income Tax Summary

Page 1

DECO International Security Corp

65-1155339

	2023	2022	Diff
ORDINARY INCOME			
Gross receipts less returns/allowance....	3,493,377	3,416,013	77,364
Gross Profit.....	3,493,377	3,416,013	77,364
Total income (loss).....	3,493,377	3,416,013	77,364
ORDINARY DEDUCTIONS			
Compensation of officers.....	0	42,000	-42,000
Salaries/wages (less employment cr.).....	943,630	2,517,762	-1,574,132
Repairs and maintenance.....	3,696	1,000	2,696
Rents.....	55,291	60,744	-5,453
Taxes and licenses.....	73,864	127,595	-53,731
Depreciation.....	12,381	51,070	-38,689
Advertising.....	1,440	2,656	-1,216
Other deductions.....	2,439,606	424,009	2,015,597
Total deductions.....	3,529,908	3,226,836	303,072
Ordinary business income (loss).....	-36,531	189,177	-225,708
REFUND OR AMOUNT DUE			
Balance due.....	0	0	0
SCHEDULE K - INCOME			
Ordinary business income (loss).....	-36,531	189,177	-225,708
SCHEDULE K - DEDUCTIONS			
Charitable contributions.....	4,580	5,324	-744
SCHEDULE K - ITEMS AFFECTING BASIS			
Nondeductible expenses.....	2,924	1,708	1,216
Property distributions.....	7,330	174,755	-167,425
SCHEDULE K - OTHER INFORMATION			
Income (loss) reconciliation.....	-41,111	183,853	-224,964
SCHEDULE L - BALANCE SHEET			
Beginning Assets.....	36,899	80,102	-43,203
Beginning Liabilities & Equity.....	36,899	80,102	-43,203
Ending Assets.....	37,947	36,899	1,048
Ending Liabilities & Equity.....	37,947	36,899	1,048



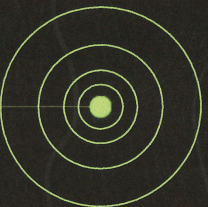
SkyGuard

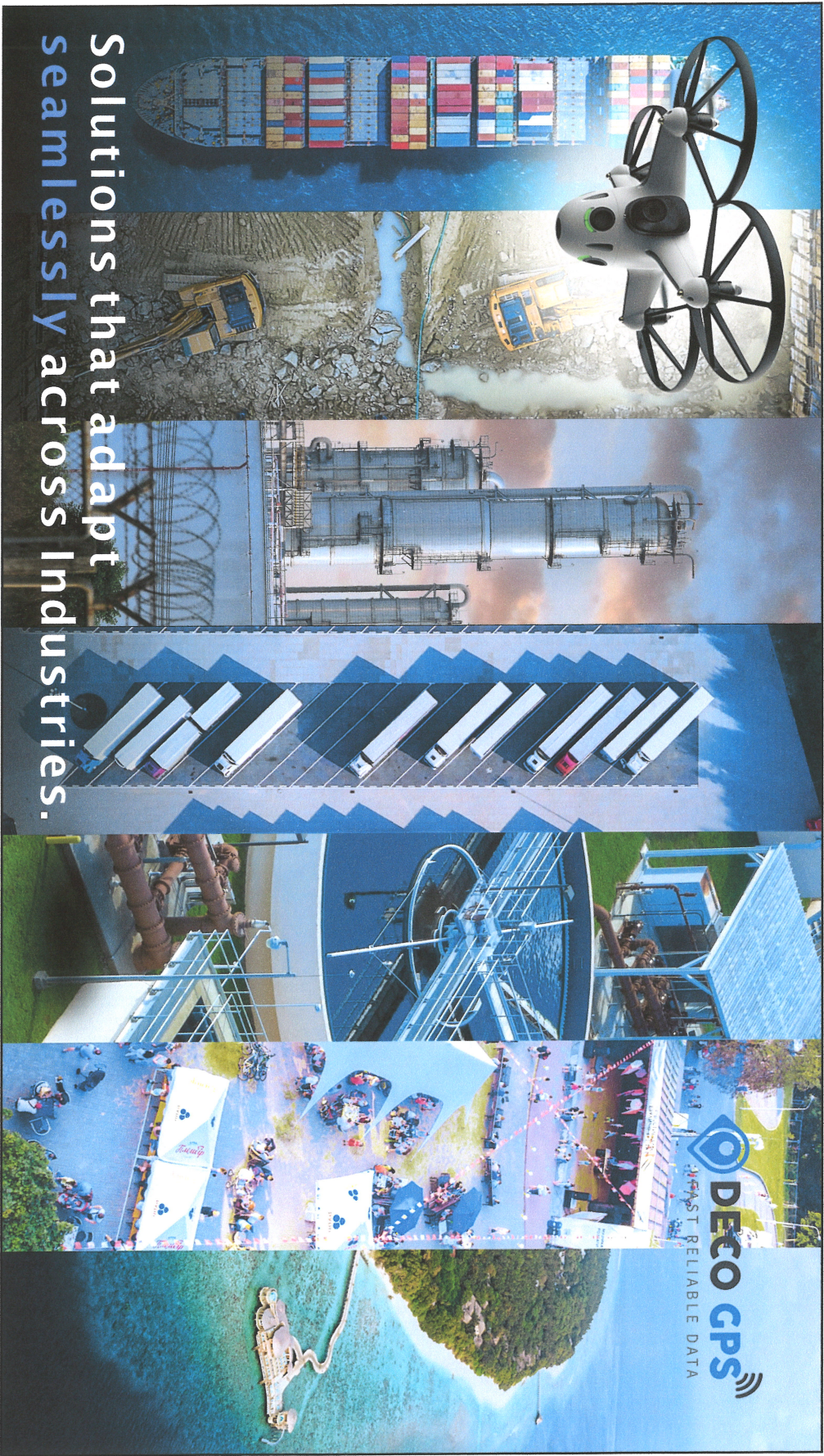
Aerial Perimeter Security & Alarm Response

Powered By
LandSkyAI
The Future of Autonomous Security

DECO GPS LLC • DECO International Security Corporation • info@decogps.com • +1 (305) 673-2577

Powered by LandSkyAI, **DECO GPS** is pioneering a **modern** and **dynamic** approach to safety and surveillance, addressing the growing demand for advanced security solutions while overcoming the challenges of labor shortages and the high cost of **continuous** human **surveillance**.





Solutions that adapt
seamlessly across Industries.

We are **committed** in providing you a true **white-glove** service, ensuring you experience a **seamless** adoption of robotics.



Services

Powered By
LandSkyAI



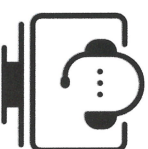
Install Support
& Training



Mapping &
Site Survey



Flight Planning
& Programming



Robotic
Operation
Center



Preventative
Maintenance
& Support

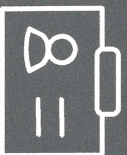


Weekly/
Monthly
Reports

ROC

Robotic Operations Center

Our licensed robotic operators can remotely control advanced systems worldwide, eliminating the need for licensed on-site personnel.



FAA Part 107
Certified Pilots



Operational
24/7

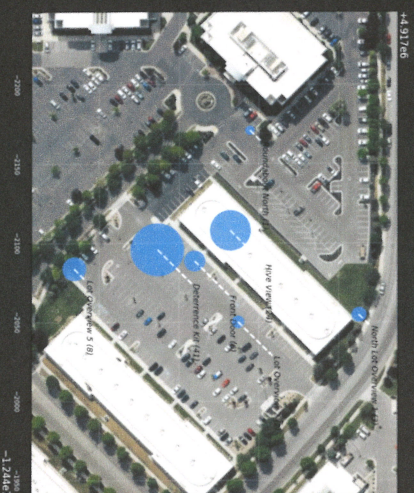


Globally
Operational



Sky Reports

Each month, we provide key performance metrics on operations, system use, and improvements. By tracking events, flights, operator actions, and weather impacts, we deliver actionable insights to enhance security strategies and ensure peak performance.



Sky Report

System Updates Month | 2025



FAST RELIABLE DATA

Your Site
Your Site Location



February Statistics



Total Flight Time
1200 min



Number of
Highlighted Events



Number of Operator Reach-outs



Number of Flights

At Lufthansa, we prioritize the consistent extraction and analysis of vital data to ensure our security systems remain efficient and responsive. Each month, we compile key performance metrics to provide a clear picture of operational success, system utilization, and areas for improvement. By tracking highlighted events, high activities, operator interventions, and weather challenges, we empower you with actionable insights to refine the security strategies and maintain peak performance. **This commitment to data-driven operations underscores our dedication to delivering cutting-edge, reliable security solutions.**



Number of Flights in Inclement Weather



Number of Service Tasks

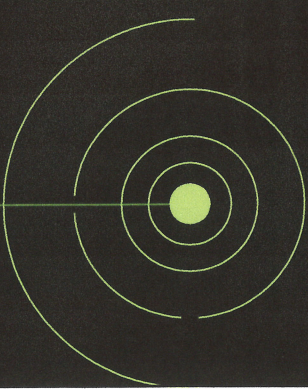


SkyGuard

Aerial Perimeter Security & Alarm Response

Your SkyGuard drone system is engineered for rapid deployment and exceptional efficiency. Providing consistent patrols & instantly responding to alerts.

Over 6000 Completed Missions.
& counting...



Spotlight &
Thermal Payloads

Integrated to
Existing Alarms

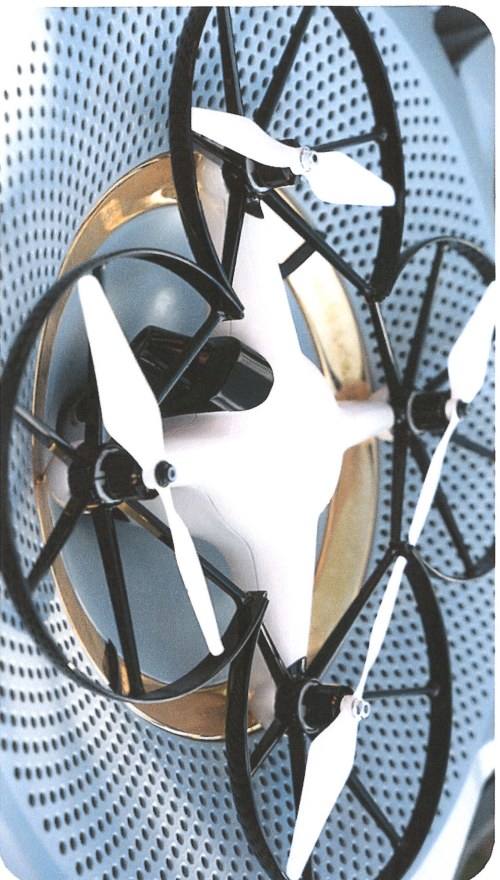
Active
Deterrence





Innovative Design

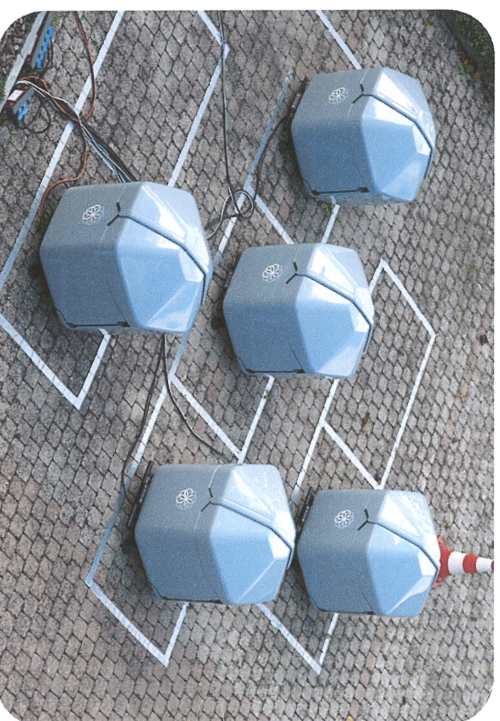
Perforated design channels downforce air, creating suction to securely position the drone during landings.



LandSkyAI

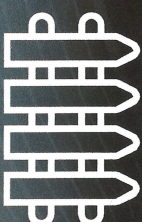
Scalable Solution

Compact, lightweight, and all-weather, this drone-in-a-box system offers a scalable and reliable solution.



Fast Install

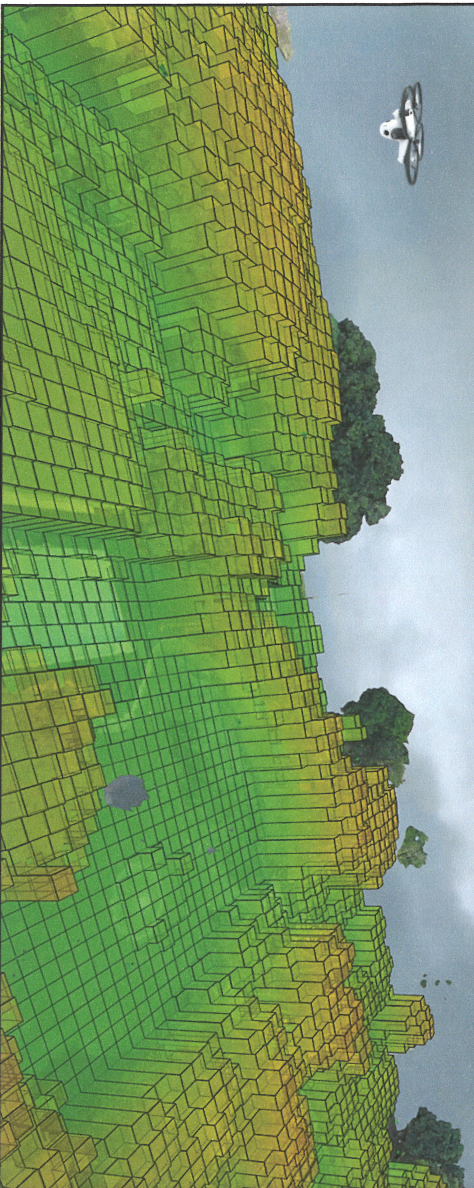
- Fastest and easiest installation of any drone-in-a-box system
- The Hive weights only 77 lbs
- Can be installed on roofs without reinforcements No special mounting equipment



Geo-caged
Operations



3D Obstacle
Avoidance



Rapid takeoff & turn around

Security Requires A Fast Response!

1 min
656ft

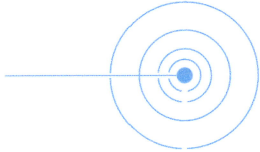
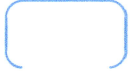
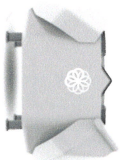
2 min
1312ft

3 min
1968ft



Alert to flight in
under 5 seconds

Flies at 4
meters/second



Recharge rate is 1.5x the flight time!
Self-tests & ready to fly again in under 1 minute!





Seamless Adoption



ISO 27001

Our manufacturer is now officially
ISO 27001:2002 certified.



FAA Waivers

Working with our clients to obtain FAA Waivers,
including BVLOS for fully remote operations.

LandSkyAI



Powered By
LandSkyAI

For further information on pricing and services please
contact a **DECO GPS** representative today.

DECO GPS LLC ▪ DECO International Security Corporation ▪ 407 Lincoln Rd, Suite 12J, Miami Beach, FL 33139
info@decogps.com ▪ +1 (305) 673-2577



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

2/11/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Carbone & Molloy Inc
346 Maple Ave.
Westbury NY 11590

License#: PC796155
DECOINT-01

INSURED
Deco International Security Co
407 Lincoln Rd Suite 12J
Miami FL 33139

CONTACT

NAME:

PHONE (A/C, No, Ext): 516-333-2340

FAX

(A/C, No): 333-9110

E-MAIL

ADDRESS:

INSURER(S) AFFORDING COVERAGE

NAIC

INSURER A : Crum & Forster Specialty Insurance Co

44520

INSURER B : Hartford Fire Insurance Co.

19682

INSURER C :

INSURER D :

INSURER E :

INSURER F :

COVERAGES

CERTIFICATE NUMBER: 1911649530

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Blkt Addl Ins GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:	Y	Y	GLO-118977	2/8/2025	2/8/2026	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
A	<input type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 10,000	Y	Y	SEO-135367	2/8/2025	2/8/2026	EACH OCCURRENCE \$ 2,000,000 AGGREGATE \$ 2,000,000 \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	16WEOY1097	4/20/2024	4/20/2025	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
Additional Insured Where Required by Written Contract City of Delray Beach

CERTIFICATE HOLDER

City of Delray Beach
100 NW 1st Ave
Delray Beach FL 33444

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE