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FLORIDA SHERIFFS ASSOCIATION

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Date: May 1, 2020

To: All Perspective Participants

From: Craig Chown, Manager, FSA Cooperative Purchasing Program

Re: Contract Number FSA20-VEF14.01 Ambulances & Other Equipment

We are pleased to announce that the Florida Sheriffs Association has successfully completed its 14th nationwide cooperative bid for ambulances and other equipment. This contract is in effect beginning May 1, 2020 through March 31, 2023. This year's contract award includes 6 specification group categories and a total of 228 makes and models. It offers a variety of Type 1, Type 2, and Type 3 ambulances. The competitive process for this award began in November 2019, when stakeholders were surveyed regarding procurement needs. Specifications were developed based on prior year activity and new additions were added based on survey results and the Fleet Advisory Committee's review of commodities. On August 12, 2019, a direct notification was sent to prospective bidders to register for qualification to participate in the bid process. An advertisement of the Invitation to Bid was placed within the Florida Administrative Weekly and on the FSA website on October 15, 2019. From this ITB, 10 bidders responded to the pre-bid meeting registration. Of these respondents, 10 submitted bids and 7 qualified, responsive bidders were awarded after a review by FSA and the FSA Fleet Advisory Committee. The Florida Sheriffs Association Cooperative Purchasing Program has followed the Contract Terms and Conditions to procure this contract. Contract prices are extended and guaranteed to any local government or political subdivision of the state, public educational institutions, other public agencies or authorities with the State of Florida, and entities approved by the manufacturer to participate in this contract. Out of state sales are permitted under this contract. All purchasers are bound by their local governing purchasing ordinances, rules and regulations. All awarded vendors are governed by their manufacturer agreements and the Contract Terms and Conditions. List of awarded vendors for FSA20-VEF14.01 Ambulances & Other Equipment:

1. ETR, LLC
2. Excellence
3. FR Conversions
4. Quality Emergency Vehicles
5. REV RTC
6. South Florida Emergency Vehicles
7. Ten-8 Fire Equipment, Inc.