



MEMORANDUM

Date: June 4, 2026

To: Honorable Mayor and Commissioners

Via: Brian L. Barroso
City Manager

CC: Christina Bervaldi
Director of Finance

From: David Monroe
IT Director

Subject: **File 26-5456 – Cisco Enterprise Agreement Authorization via SHI
using NASPO Contract 43220000-NASPO-19-ACS.**

Introduction

City of Key West City Commission is respectfully requested to approve the purchase of licensing and support in the amount of \$120,134.50 from SHI. To be paid in annual installments in the amount of \$24,026.90 until 2030, utilizing the Cisco Enterprise Agreement. The subject software and support purchase is made pursuant to City of Key West Code Section 2-797 (3) and (4) (b.). The purchasing platform used will be the NASPO Data Communications Products and Service contract #43220000-NASPO-19-ACS.

Background

The City of Key West is required to adhere to cybersecurity standards consistent with the National Institute of Standards and Technology Framework (NIST), as specified by F.S. 282.3185. Historically, the city has utilized Cisco software to meet these compliance obligations. In response to rising costs, constrained municipal budgets, and the possibility of tax reductions, the City has negotiated a five-year Enterprise Agreement with Cisco Systems. This agreement ensures consistent pricing for 60 months, protecting both the City and its taxpayers from potential cost increases throughout the duration of the agreement.

Procurement

The FY 2025-26 City of Key West budget includes an appropriation of \$24,026.90 in the IT Department's Budget (001-1303.513-5400) for "year 1" of the Cisco Enterprise Agreement.

Recommendation

Staff recommends that the Mayor and City Commission approve the purchase of licensing and support from SHI and enter into a 5-Year Cisco Enterprise Agreement at a total cost of \$120,134.50.

Attachments:

Resolution

Cover Memorandum

Procurement Memo

Quote

NASPO Contract/Solicitation Documents