

PROPOSAL FOR FURNISHING FIRE APPARATUS

August 31, 2012

Key West Fire Department
1600 N. Roosevelt Blvd
Key West Fl 33040

The undersigned is prepared to manufacture for you, upon an order being placed by you, for final acceptance by Pierce Manufacturing, Inc., at its home office in Appleton, Wisconsin, the apparatus and equipment herein named and for the following prices:

<u>Option 1 - One Pierce Custom Velocity Pumper</u>	\$ 586,970.00
<u>Price includes SVQ12987 and SVQ12985 Equipment</u>	
<u>Pre Payment Option of 100% with order will offer a 17,771.00 discount.</u>	
<u>Pre pay includes a 100% Performance Bond</u>	
<u>Option 2 - Vehicle and Equipment SVQ12985 W/O Tools</u>	557,494.00
<u>Pre Payment Option of 100% with order will offer a 17,068.00 discount.</u>	
<u>Pre pay includes a 100% Performance Bond</u>	
<u>Purchase through FSA Contract For Fire and Emergency Equipment</u>	Total \$ _____

Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or intentional conflict, failures to obtain chassis, materials, or other causes beyond our control not preventing, within about 0 working days after receipt of this order and the acceptance thereof at our office at Appleton, Wisconsin, and to be delivered to you at Key West Fl.

The specifications herein contained shall form a part of the final contract, and are subject to changes desired by the purchaser, provided such alterations are interlined prior to the acceptance by the company of the order to purchase, and provided such alterations do not materially affect the cost of the construction of the apparatus.

The proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications. Any increased costs incurred by first party because of future changes in or additions to said DOT or NFPA standards will be passed along to the customers as an addition to the price set forth above.

Unless accepted within 45 days from date, the right is reserved to withdraw this proposition.

Pierce Manufacturing, Inc.

By:


AUTHORIZED SALES REPRESENTATIVE

Michael Schneider



PERFORM LIKE NO OTHER