



Quoted to: **Patti McLauchlin**  
 Phone: **(305) 809-3920**  
 Customer: **City of Key West**  
 Email Address: [pmclaunchlin@cityofkeywest-fl.gov](mailto:pmclaunchlin@cityofkeywest-fl.gov)  
 City, State: **Key West, FL**  
 Quoted by: **henry**  
 Date: **3/19/2019- Updated 11-4-19**  
 Quote #: **acekeywestgtv10-9-19hi**

**ACE2200 Automated Closed Captioning System**

Quantity	Manufacturer	Model Number	Item Description	Your Price	Total Cost
0	Link Electronics	ACE2200*	ACE-2200 -ACE-2000 with ACE-2100 in one unit (on & offline systems)	\$ 65,300.00	\$ 65,300.00
			ACE2200 is a real time automated caption engine and includes post production tool for creating caption files for video on demand BUT not both at the same time. * Works with your existing AIP-494 HD/SD-SDI Caption Encoder		
1	Link Electronics	Installation /Training	Normally \$800 per day for phone support. Included at no charge	\$ (800.00)	
1	Link Electronics	Warranty	1 YEAR PARTS + LABOR WARRANTY		
1	UPS-Ground	Shipping	ACE+ encoder as needed	\$ 150.00	\$ -
<b>Recurring</b>					
			Maintenance included in Year 1. Annually thereafter:		
0	Link Electronics	Annual Maintenance	Maintenance includes on going software updates and hardware replacement-ACE2200	\$ 7,000.00	
			<b>Discount</b>	\$ (500.00)	\$ (500.00)

**TOTAL COST: \$ 64,800.00**

Applicable shipping charges are included in the above total and will be added to your invoice.  
 This price quote is valid until December 31, 2019

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**Shipping: UPS Ground; Within 10 days or sooner after receipt of PO**  
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 Submit PO to: Henry Lisenbee@castus.tv or (800) 215-3880 X713