



THE CITY OF KEY WEST

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MEMORANDUM

To: Patti McLaughlin, City Manager
Christina Bervaldi, Finance Director

From: Keith Hernandez, Division Chief of EMS, KWFD

Date: 11/07/2022

Reference: Lucas 3 Chest Compression System


Pursuant to purchasing Code 2-844 relating to Brand Name Specifications, "Since use of a brand name specification is restrictive of product competition, it may be used only when the Purchasing Agent makes a written determination that only the identified brand name item will satisfy the City's needs."

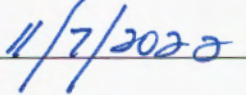
Additionally, "The Purchasing Agent shall seek to identify sources from which the designated brand name item can be obtained and shall solicit such sources to achieve whatever degree of price competition is practicable. If only one source can supply the requirement, the procurement shall be made under the sole source procurement provisions of section 2-797".

In this case, the Lucas 3 is the brand name chest compression system that meets the City's needs as this item will enhance both performance and patient care on our engines and reserve ambulance, requires no additional staff training, and ensures compatibility with all our lifesaving equipment. Stryker is the sole source provider for the Lucas Chest Compression System. The sole source provider does allow authorized re-sellers to sell this product outside of the Emergency Response Services market, but the pricing provided by Stryker has been found to be the lowest pricing available for this lifesaving equipment.

Purchasing Code 2-797 (1) b. states, "A contract may be awarded without competition when the department head makes a written determination and the purchasing agent verifies that, after conducting a good faith review of available sources, there is only one source for the required commodity or contractual service."

After a good faith review, this confirms that the purchase of the Lucas3 from Stryker satisfies the City's needs.


Approved by Jessica Durocher
Purchasing Agent


Date