

MEMORANDUM

Date: October 9, 2025

To: Honorable Mayor and Commissioners

Via: Brian L. Barroso

City Manager

CC: Christina Bervaldi

Director of Finance

From: David Monroe

IT Director

Subject: File ID 25-4515 – Authorizing of licensing, hardware, and upgrade services

from IPC Technologies deriving from Sourcewell Contract 120122-MBS.

Introduction

City of Key West City Commission is respectfully requested to approve the purchase of licensing, hardware, and upgrade services in the amount of \$149,288.41 from IPC Technologies. The subject equipment and installation services purchase is made pursuant to City of Key West Code Section 2-797 (3) and (4) (b.). The purchasing platform used will be the SourceWell Cooperative Purchasing Agreement Mitel Business Systems contract #120122-MBS.

Background

The City of Key West purchased the current system in FY 2015-2016 and has maintained upgrades throughout its service life. As of December 2025, MITEL Networks Corporation will no longer provide system updates, patches, or security updates to the city's current Mitel MiVoice Connect phone system. The replacement path for the current system is the Mitel MiVoice Business platform. The existing system has met its expected lifespan and can no longer serve the future needs of the City of Key West's modern workforce. The new system will provide a highly reliable and redundant platform that leverages modern datacenter technologies and redundant communications paths.

Procurement

The FY 2025-26 City of Key West budget includes an appropriation of \$155,000.00 in the IT Department's infrastructure Budget (101-1303.513-6400) for replacing the existing Mitel MiVoice Connect phone system.

Recommendation

Staff recommends that the Mayor and City Commission approve the purchase of the Mitel MiVoice Business platform from IPC Technologies at a total cost of \$149,288.41.

Attachments:

Resolution
Cover Memorandum
Procurement Memo
Quote
Sourcewell Contract/Solicitation Documents