



May 22, 2023

ATTN: Marcus Davila

PROJECT: Poinciana Middle School

Dear Mr. Davila:

We really appreciate the opportunity to bid this project. We are pleased to recap our shared values and strategic vision, and respectfully submit the related proposal for your review and consideration:

Relationship Foundation – Shared Values

Social Culture - Both groups have a strong social culture that motivate us to improve communities and impact kids' lives while we execute our business objectives. Our Corporate Missions align with providing inspiration and opportunity to help those who want to improve their world.

- Poinciana Middle School envisions and plans to deliver a World Class campus for youth and professionals. This is a vision that will be an industry leader to the development of kids, as well as athletes across the community.
- Turf of America supports and strives to be the industry leader in delivering the most cutting edge, safest and best product for our customers. Everything we do correlates with delivering the desired final product that will meet the needs of what Poinciana Middle School is wanting to put out to the community.

Technical Expertise

- Poinciana Middle has a strong culture in fostering Dreams for kids of all ages. Creating the "MVP" moment each and every day for students and athletes from around the community while providing World Class Sports and Education Facilities with unmatched organization.
- Turf of America is a leader in synthetic turf research and development. We exist to improve player safety and performance at all levels. We have demonstrated this performance on FIFA fields (we were just awarded the country of Mauritius National Stadium replacement turf and completed a project for the Chattanooga Red Wolves earlier this year), our recommended product has been installed in over 200 FIFA certified fields and are World Rugby and Field Hockey Preferred Turf Producers. Our expertise has been delivered across the US and around the World.

Partnership Approach

- Poinciana foster TEAM and PARTNERSHIP principles in every approach to Quality Service and Leadership.
- Turf of America looks to form partnerships around the world with a TEAM approach. These partnerships are solid and long lasting to ensure the best Quality Service for our team and clients alike.

Synthetic turf strategy – Complementary Strengths

Turf of America delivers its player safety and performance turf through a process of R&D, manufacturing, construction, service and testing with partners around the world.

We start with understanding injury rates and natural grass benchmarks. This includes testing:

- ✓ Natural grass fields for baseball (Houston Astros and NY Yankees spring training fields), football (NFL natural grass and Texas A&M Kyle Field) and soccer (FIFA testing).
- ✓ Performance for shock absorption, traction, foot stability, skin abrasion and ball interaction for baseball (splash, ball speed) and soccer (ball roll and bounce).
- ✓ Factors for fatigue, concussion and lower extremity risks.
- ✓ Environmental stewardship and infill that meets European Toy Standards, ASTM and Synthetic Turf Council Guidelines.

Proposal

1. Contractor will provide Non-Selective Herbicide (Glysophate) and "Hellfire" additive, along with Blue Spray Dye. 5 quarts per acre for Glysophate- recommended rates for Additive and Dye as manufacturer recommends and or as needed before Mobilization as early as a 1 to 2 weeks prior.
2. Contractor will mark all existing Irrigation Improvements using Pin Flags and or wooden stakes. City of Key West will help by operating the Irrigation System for location purposes.
3. Contractor will Roto-Till existing Sod into the existing rootzone sand up to 6 inch depth. The Roto-tilling will be done at a minimum of 4 passes with the intention of total pulverization of organic and thatch materials. Contractor CANNOT go past the 6 inch depths due to DEP regulations. Contractor will take precaution to protect existing Irrigation Heads. Any damaged heads will be replaced at expense of Contractor.
4. Contractor will Laser Grade the entire Field (122,550 SF) using a laser guided leveling attachment. Either Tractor pulled using 75HP or less having turf tires (no Ag Tires will be allowed), or a Tracked skidsteer with Laser Attachment. Contractor will protect Irrigation Heads and is responsible for setting Heads at Final Finish Elevations before sodding.
5. Contractor will run Irrigation System and have it inspected by City of Key West Staff before sign-off and before Sodding Operation commences.
6. Contractor will be responsible for any and all M.O.T. for this Project. To include any flagmen or Road Guards as needed.
7. Contractor will hire a Grassing Sub-Contractor which specializes in the installation of Big Roll Sod. This specialty contractor will be in the regular business of providing and installing Big Roll Sod on Athletic Fields. Slab Sod WILL NOT BE ALLOWED. Sodding Contractor Resume will be submitted at time of bid showing Completed Projects at the Professional, University and High School level. References for 5 recent Installations will be required and reviewed before Contractor Approval by City of Key West.
8. Sodding Contractor will be responsible for Delivery, Unloading and Installation of Sod. Sod must be cut/harvested and delivered and installed within 24 hours of harvest. Sodding Contractor will remove all Tubes, and Netting from Sod Rolls. All Tubes and Deposits/ Returning of Tubes for such will be responsibility of Contractor or Sodding Contractor. Contractor will provide dumpsters for Sod Netting and any left over Sod scraps, etc.. Sodding Contractor will roll the entire Sodded Areas daily after Installation. The Contractor will be responsible for filling any gaps with 329 sand as needed or as directed by CKW Staff.
9. Approved Sod Varieties will be as follows; Certified 419 Bermuda, Certified Celebration Bermuda or Certified Latitude 36 Bermuda. No other Bermuda Sod will be approved without owner pre-approvals. Sod and Sod Certification Certificates will be

- provided to CKW Staff on a daily basis. Sod Farm will provide certificate/ proof of spraying for worms and other insects within one week of harvest.
10. Contractor will be responsible for keeping the Finish Grade during the sodding process by utilizing the Laser Attachment and Grading Equipment. Contractor will be responsible for running the Irrigation system before, during and after the Sodding Operation for 24 hours after final completion.
 11. Contractor will provide and install the following Post Plant Fertilizer - 15-2-15 Mini Prill with 1% Ronstar at 200 pounds per Acre. Thoroughly watering in after Spreading fertilizer.
 12. Contractor and Sodding Contractor will do a final walk-thru with City of Key West Staff and will remove and replace any Sod deemed unacceptable by CKW Staff. All Sod replaced will be at the expense of the Contractor.
 13. Contractor will include in their Bid Price the delivery of 329 Sand from Witherspoon or Ortona Mines 128 tons delivered to the site at CKW Staff direction for topdressing purposes. CKW will handle deliveries, stockpiling and Topdressing Sand Installation. 128 tons or 6 full dump truck loads. This material will be coordinated after Sodding Completion.

Total Base bid: \$265,000.00

Included in the Proposed Scope of Work

- Standard wage rates
- Delivery (FOB Destination)
- Provide 8-year standard warranty
- Maintenance Manual for the care and cleaning of the synthetic turf playing surface
- Remove and dispose of waste turf materials and debris generated by Turf of America

Turf of America excludes any and all work not specifically included in the above scope of work.

Excluded from the Proposed Scope of Work

- Permits and fees
- Electrician
- Bonds or bonding costs
- Engineering fees or costs
- Sweeper
- Provision of any new loose sports equipment, score clocks, goals or goal anchors, etc. not otherwise specified
- Provision of any towable or engine-powered maintenance equipment, not otherwise specified
- Any additional project site access requirements

Proposal pricing for turf colors for tufted and inlaid game markings are based upon the use of Turf of America standard colors, unless otherwise noted herein. Turf of America has the capability of manufacturing turf with custom and code-matched colors (within certain limitations), however, there are specific lead time and cost requirements to fulfill those custom colors. Specific costs and lead times are excluded from this proposal and shall be negotiated separately upon notice and selection by Owner, unless otherwise included or noted herein.

The scope of work and proposal pricing included herein are valid for a period of sixty (60) calendar days from the date of this proposal. The terms and conditions set forth in this proposal shall expire at 12:01AM October 10, 2022 unless a contract has been accepted and executed by all parties. Negotiations continuing beyond the date of expiration shall require the submittal of a separate proposal, at the discretion of the parties named herein.

Upon reaching a mutually agreeable schedule and upon the 100% completion of all work of trades that could be injurious to the new synthetic turf playing surface in the area of the field, Turf of America will require unencumbered access to the material staging areas, access and haul routes, and field installation location. Turf of America shall present an anticipated installation timeframe required to complete the installation upon award of project and execution of final contracts. Schedule shall be inclusive of shop drawing reviews, approvals, manufacturing and delivery. Adverse Weather or other Delays shall be quantified, recorded and qualified for any monthly totals exceeding normal weather occurrences as recorded by on-site weather data station or nearest NOAA Weather Station. Normal Adverse Weather Delays are considered for any 24-hour period that receives greater than 0.1" precipitation or when low temperatures are 32° Fahrenheit or below. Delays in excess of normal occurrence shall be submitted and granted for contract extension. Date of substantial completion shall be adjusted accordingly and be based on approved contract time extensions submitted and approved by the Owner, Design Professional-of-record and General Contractor.

Future Projects

Synthetic Turf Consulting Partnership

- Turf of America is a Certified Field Builder on base Design/Construction. Turf of America is Certified in Natural Grass and Synthetic Turf.

Please contact Brandon Whitsett, (615-663-8716), Brandon@turfofamerica.com if you have any questions or require additional data, product specifications, samples or literature related to this proposal.

Sincerely,

Brandon Whitsett
CEO



AFFILIATIONS



United Soccer League

Turf of America is the exclusive installer for all **United Soccer League (USL)** fields. A list of the most recent USL fields we have installed are listed below:



Chattanooga Red Wolves (CHI Memorial Stadium) – ACT Global DX60 – FIFA Quality





Tampa Bay Rowdies Training Facility – ACT Global DX45 (Brockfil) – Two (2) Natural Grass



Boyd Buchanan School - Baseball Field



Pitt

University of Pittsburgh – Soccer Stadium – AstroTurf 3D3





Osceola County Stadium – Former home of the Houston Astros – Natural Turf



Bradley Central and Walker Valley HS Tennis Courts

