



3275 NW 87th Avenue
Doral, FL 33172-1209

www.iberiabank.com

December 15, 2020

Re: C A P Government Inc.

To whom it may concern:

Please be advised that C A P Government Inc. has been a customer of this bank since September 9, 2006. They have handled their accounts in a professional and satisfactory manner.

If I can be of any further assistance, please do not hesitate to contact me at 305-592-3392.

Sincerely,

A handwritten signature in blue ink, appearing to read "Ana Rioseco".

*Ana Rioseco ABM/AVP
IBERIABANK*



FORREST ROBINSON, PLLC

CERTIFIED PUBLIC ACCOUNTANTS

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Coral Springs, FL 33067

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Board of Directors
C.A.P. Government, Inc.
343 Almeria Avenue
Coral Gables, FL 33134

Management is responsible for the accompanying financial statements of C.A.P. Government, Inc. which comprise the balance sheets as of November 30, 2020 and 2019, and the related statements of income and retained earnings for the eleven-month period then ended in accordance with accounting principles generally accepted in the United States of America. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all disclosures and statements of cash flows ordinarily involved in the financial statement prepared in accordance with accounting principles generally accepted in the United States of America. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the company's assets, liabilities, equity, revenues and expenses. Accordingly, the financial statements are not designed for those not informed about these matters.

FORREST ROBINSON, PLLC

Coral Springs, Florida
December 7, 2020

C.A.P. Government, Inc.
Balance Sheet
For the Eleven Month Period Ended November 30

	<u>Assets</u>	
	<u>2020</u>	<u>2019</u>
<u>Current Assets</u>		
Cash in Bank	\$ 5,155,618	\$ 2,310,200
Accounts Receivable		
Less Allowance for Doubtful Accounts	3,914,086	4,256,564
Prepaid Expenses and Other Current Assets	363,810	135,930
Employee Loan / Advances	6,750	10,500
Due from Shareholder	314,866	314,866
Due from Related Entity	869,266	869,266
Total	\$ 10,624,396	\$ 7,897,326
<u>Fixed Assets</u>		
Vehicles	\$ -	\$ 50,951
Furniture and Fixtures / Office Equipment	239,715	239,715
Computer Equipment / Software	108,156	108,156
Leasehold Improvement	422,484	422,484
Total	770,355	821,306
Less Accumulated Depreciation	(628,689)	(646,760)
Cost Less Accumulated Depreciation	\$ 141,666	\$ 174,546
<u>Other Assets</u>		
Notes Receivable	\$ -	\$ 200,000
Security Deposits	10,705	10,705
Total Assets	\$ 10,776,767	\$ 8,282,577
<u>Liabilities and Stockholders Equity</u>		
<u>Current Liabilities</u>		
Accounts Payable / Accrued Expenses	\$ 195,938	\$ 223,794
Accrued Payroll	803,441	781,586
Notes Payable - Current Portion	2,534,824	-
Total	\$ 3,534,203	\$ 1,005,380
<u>Other Liabilities</u>		
Note Payable - Non-Current Portion	\$ -	\$ -
Total Liabilities	\$ 3,534,203	\$ 1,005,380
<u>Stockholders Equity</u>		
Capital Stock	500	500
Retained Earnings	7,242,064	7,276,697
Total	\$ 7,242,564	\$ 7,277,197
Total Liabilities and Stockholders Equity	\$ 10,776,767	\$ 8,282,577

See Accountant's Compilation Report

C.A.P. Government, Inc.
Statement of Income and Retained Earnings
For the Eleven Month Period Ended November 30

	<u>2020</u>		<u>2019</u>	
	\$	%	\$	%
<u>Revenue</u>				
Professional Fees	\$ 19,416,027	100.0	\$ 20,439,297	100.0
<u>Operating Expenses</u>				
Direct Labor	9,016,529	46.4	9,243,593	47.6
Indirect Labor	2,695,139	13.9	2,555,999	13.2
Taxes & Licenses	939,758	4.8	937,500	4.8
Insurance (Group)	841,236	4.3	869,881	4.5
Associate Fees / Subconsultant	765,792	3.9	568,277	2.9
Project Costs	616,596	3.2	652,067	3.4
Vehicle Expense	539,567	2.8	525,984	2.7
Insurance	331,279	1.7	290,051	1.5
Retirement Plan Expense	271,300	1.4	231,988	1.2
Rent	246,616	1.3	243,509	1.3
Professional Fees	238,405	1.2	251,578	1.3
Telephone / Utilities	133,881	0.7	116,781	0.6
Data Processing	67,105	0.3	85,805	0.4
Travel & Entertainment	62,575	0.3	64,728	0.3
Payroll Service Costs	46,626	0.2	37,018	0.2
Office / Postage	45,330	0.2	69,082	0.4
Officer Life Insurance	44,049	0.2	44,049	0.2
Contributions	36,000	0.2	9,741	0.1
Repairs & Maintenance	26,304	0.1	38,657	0.2
Recruitment	19,792	0.1	21,714	0.1
Marketing / Advertising	19,210	0.1	52,387	0.3
Depreciation	17,665	0.1	21,450	0.1
Dues & Subscriptions	12,177	0.1	22,134	0.1
Education	11,432	0.1	17,134	0.1
Uniforms	8,525	0.0	8,403	0.0
Printing / Reproduction	4,895	0.0	7,511	0.0
Bad Debt (Credit)	3,923	0.0	40,508	0.2
Research & Development	3,724	0.0	-	-
Sundry Expenses	1,257	0.0	4,400	0.0
Total	\$ 17,066,687	87.9	\$ 17,031,929	83.3
<u>Income From Operations</u>	2,349,340	12.1	3,407,368	16.7
<u>Other Income (Expenses)</u>				
Interest Income	2,001	0.0	4,002	0.0
Interest Expense	(3,783)	(0.0)	(3,546)	(0.0)
<u>Net Income For Period</u>	\$ 2,347,558	12.1	\$ 3,407,824	16.7
<u>Retained Earnings 1/1</u>	5,794,506		5,643,873	
<u>Less "S Distributions"</u>	\$ (900,000)		\$ (1,775,000)	
<u>Retained Earnings 11/30</u>	\$ 7,242,064		\$ 7,276,697	

See Accountant's Compilation Report