

## PROPOSAL

K.B. Industries, Inc.  
 4600 140th Ave. N., Ste 200  
 Clearwater, FL 33762  
 (T) 727.723.3300 \$ (F) 727.723.3600  
 Website: www.kbius.com

Date: January 10, 2022  
 Proposal #: 22006  
 Install Date: TBD  
 KBI Contact: Andy Curbow  
 KBI Contact Number: (727) 723-3300

CLIENT/OWNER:	PROJECT:
Richard Sarver City of Key West, FL 604 Simonton Street Key West, FL 33040 Phone: (305) 809-3757 Email: rsarver@cityofkeywest-fl.gov	Key West Playground Project- Truman Waterfront Park  County Monroe

### SCOPE OF WORK:

1. Removal of existing failed surfacing and base reconstitution by client
2. Site security and maintenance of traffic to be supplied by client
3. KBI to supply and install 8,102sf of Flexi-Safe and 4,706sf of EA500 Surfacing
4. Freight and mobilization quote valid for 60 days
5. Site visit, design agreement and color choice required prior to the commencement of repair

6. A discount of 3% on the entire order if paid up front. Discount = \$6,802.20

Line #	Square Feet	Product	Color	Description	Unit Price	Total
1	8,102	Flexi-Safe	TBD	KBI Flexi®-Safe Material	\$ 8.30	\$ 67,246.60
2	4,706	EA500 Surfacing	TBD	EA500 Surfacing Material	\$ 11.00	\$ 51,766.00
3	12,808			Installation of Flexi-Safe and EA500	\$ 4.00	\$ 51,232.00
4	1	Equipment Rental			\$ -	\$ 5,995.00
5	1	Freight*			\$ -	\$ 19,500.00
6	1	Corporate Mobilization			\$ -	\$ 31,000.00

Upon acceptance of this proposal with your signature below, it is acknowledged you have read the Product Specification Sheet for the KBI Flexi®-Process product quoted in this proposal.

Signature \_\_\_\_\_ Title \_\_\_\_\_

Printed Name: \_\_\_\_\_ Date: \_\_\_\_\_

Installation/Labor	\$ 51,232.00
Materials	\$ 125,007.60
Monroe County Surtax 1.5%	
Florida State Sales Tax 6.0%	
Mobilization	\$ 31,000.00
Sub-Total	\$ 207,239.60
* Freight	\$ 19,500.00
Grand Total	\$ 226,739.60

DEPOSIT AMOUNT DUE \$ 175,507.60

Remaining Balance After Deposit \$ 51,232.00

Balance Due if Paid in Full \$219,937.40

### PAYMENT TERMS & PROPOSAL NOTES

#### 1. Payment Terms

STANDARD: 100% of the material, freight and mobilization is due upon placement of the order. Remaining balance due upon completion. Deposit is non-refundable once material order is placed into production. \*To ensure timely delivery and adherence to predetermined job scheduling customer prefers that K.B. Industries, Inc. handles freight and associated logistics for customer's K.B. Industries, Inc. reserves the right to apply 1.5% monthly interest late fee on unpaid balances outside of invoice terms.

#### 2. Warranty

100% of Proposal/Contract MUST be PAID IN FULL prior to KBI issuing warranty. "KBI's porous paving

#### 3. Ground Work/Base Prep

If ground work is being performed or other materials are being supplied or installed by others prior to KBI's work, it is agreed between all parties that KBI reserves the right to charge an additional rate, up to a maximum of \$2,000/daily for KBI's down time, should the aforementioned is not satisfactory before the installation of KBI Flexi®-Process materials.

#### 4. Proposal & Freight Rates

This Proposal is valid for 90-days (excluding freight rates, which are valid for 30-days and are subject to change) from the date of this Proposal.



Tires recycled on this project.

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