City of Key West Key West Historic Seaport

BIGHT MANAGEMENT BOARD MONTHLY MARKETING UPDATE

Marketing Services Contract | August 2022 |













September 7, 2022

MEMORANDUM

TO: Karen Olson, Deputy Port Director

FROM: Dana Pollitt, Managing Partner, ADEPT

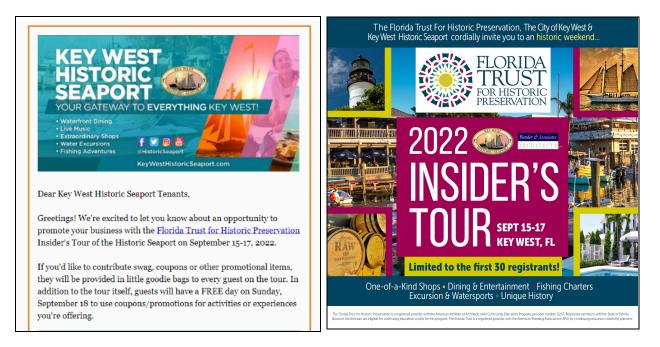
SUBJECT: Key West Bight Mgmt. District Board, August 2022 Monthly Update, Key West Historic Seaport Marketing Services Contract

The following is a summary of ADEPT's professional marketing activities during the month of August 2022 for the Key West Historic Seaport and Key West Bight Marina:

Public Relations / Media / Press Clippings

Public Relations

In August, we sent out email blasts to Key West Historic Seaport and Key West Bight Marina tenants informing them of the upcoming Florida Trust for Historic Preservation Insiders Tour. Please see the below images which show the email blast that tenants that we distributed. Thanks to management at the Boathouse for hosting the welcome reception for the Florida Trust for Historic Preservation on September 15th.







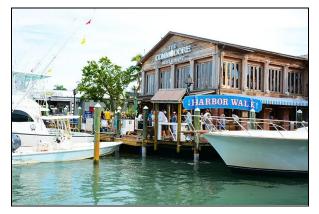
Media Clippings



Key West Seaport: One of the best scenic walks in Key West - By Bonnie Gross, Florida Rambler, Aug. 13, 2022 - "Key West is compact, and yet plenty of visitors miss the best parts because they stick to Duval Street and Mallory Square. One of the most scenic strolls in Key West — and a top freebie — is the harborwalk along the Key West Historic Seaport, also known as the Key West Bight."

Key West Florida Walk - Historic Seaport to Duval Street - YouTube, ActionKid, Aug. 9, 2022 - This one minute video features a walk from the **Historic Seaport** to Kermit's Key Lime Shoppe for some Key Lime Pie, and then make our way to the famous Duval Street.





29 Best & Fun Things To Do In Key West (Florida) - BusyTourist, Aug. 25, 2022 - The Key West Historic Seaport and Harbor Walk is one of the most popular things to see in this side of Florida. Located on the famous Key West Bight Marina, it boasts plenty of eateries, shops, and attractions to enjoy for a short trip. This seaport has a good amount of history to it, being one of the region's main sources of economic and cultural life over the past 2 centuries."

<u>City Proclaims Half Shell Raw Bar Day on August 27, 2022</u> - City of Key West, Aug. 18, 2022 - "The Key West City Commission proclaimed August 27 as Half Shell Raw Bar Day in honor of the establishment's 50th anniversary. On Saturday, August 27, the restaurant is holding a big block party "in the parking lot like we did in the 90s," said General Manager Bobby Kuchinsky when he accepted the proclamation.









Lazy Way Lane can be spotted on The Home Page of Monroe County TDC, The Florida Keys & Key West website. <u>https://fla-keys.com/key-west/</u>

Social Media

During the month of August, ADEPT produced daily content for the Key West Historic Seaport social media accounts. Along with posts acknowledging and promoting various August occasions and events, we continued to work on building our audience across all social media platforms to increase our reach and engagement with past, present, and prospective visitors, as well as communicate with current Historic Seaport tenants to ensure we're up to date with all their latest offerings.

Below, you will also find updates for Key West Historic Seaport social media outlets for the month of August 2022.

Facebook Stats

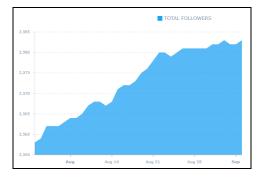
Followers: <u>6,101</u> up from <u>6,033</u> (8/1/2022-9/3/2022) Likes: <u>5,270</u> up from <u>5,222</u> (8/1/2022-9/3/2022) Check Ins: <u>8,118</u> up from <u>8.078</u> (8/1/2022-9/3/2022) People Reached: <u>21,561</u> (8/1/2022-9/3/2022)

Instagram Stats

Followers: <u>3,919</u> followers, up from <u>3,909</u> (8/1/22-9/3/22) Posts: 2,261

Twitter Stats

Followers: <u>2,562</u> followers, up from <u>2,525</u> (8/1/2022-9/3/2022)



YouTube

<u>70,561</u> unique views to Key West Historic Seaport YouTube videos.





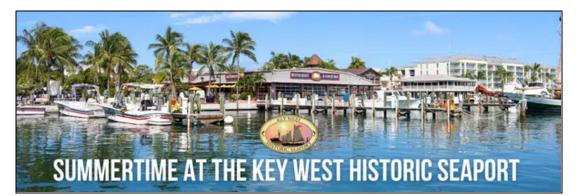
KW Historic Seaport Official Video - <u>20,338</u> views <u>111</u> channel subscribers <u>334</u> total videos posted to KWHS Channel

Website Maintenance & Blog (Historic Seaport)

Ongoing upgrades of both the Key West Historic Seaport and Bight Marina websites and addition of new and updated information on tenants, such as their promotions and entertainment schedule, along with other upcoming Historic Seaport events.



August 2022 Blog Post: <u>Summer 2022 Events – Round 2 at the Key West Historic</u> <u>Seaport</u>



Website Maintenance & Blog (Bight Marina)



August 2022 Blog Post: What to Expect as a New Boat Owner!

After completing the technical upgrades to the Key West Bight Marina website, our goal is to modify and refine the Key West Bight Marina website to continually make it as user-friendly as possible for prospective Bight Marina guests and others looking to learn more about the Key West Bight Marina,





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Television Marketing & Advertising

The Key West Marketing Team in conjunction with <u>KeyTV Destination Television</u> ran advertising of all four of the KWHS Television Pieces including our two KWHS television commercials and the two editorial television spots during the month of August 2022. See August 2022 Affidavit and Total Spots below:

	Call Letter DMA: Actual Co Descriptic	ntract Dates:	Key Wes	Miami-Ft. Lauderdale, FL 9/27/2021 to 12/25/2022	Advertiser: Date: AE: Agency:	Jes	West Historic Seaport 9/1/2022 sica Cranney tegy & Public Relations	
Date Range: 8/1/2022 - 8/28/2022								
Spot Name	Date	Time	Day	Buy (Daypart, Show)	Rate Length	Actual Length	Туре	
OH By Land, Air or Sea 2019	8/1/2022	00:50:24	MO	00-06	:60	00:01:02	Bonus	
fisit the Key West Historic Seaport 2021	8/1/2022	03:55:34	MO	00-06	1:30	00:03:17	VAP	
OOH By Land, Air or Sea 2019	8/1/2022	07:18:38	MO	06-10	:60	00:01:02	Paid	
DOH By Land, Air or Sea 2019	8/1/2022	07:42:29	MO	06-10	:60	00:01:02	Bonus	
OCH By Land, Air or Sea 2019	8/1/2022	08:07:55	MO	06-10	:60	00:01:02	Bonus	
/isit the Key West Historic Seaport 2021	8/1/2022	08:36:21	MO	06-10	1:30	00:03:17	VAP	
OOH By Land, Air or Sea 2019	8/1/2022	10:19:00	MO	10-12	:60	00:01:02	Paid	
OOH By Land, Air or Sea 2019	8/1/2022	10:37:13	MO	10-12	:60	00:01:02	Bonus	
OOH By Land, Air or Sea 2019	8/1/2022	14:32:58	MO	14-16	:60	00:01:02	Bonus	
OH By Land, Air or Sea 2019	8/1/2022	15:45:17	MO	14-16	:60	00:01:02	Paid	
isit the Key West Historic export 2021	8/1/2022	18:22:30	MO	16-20	1:30	00:03:17	VAP	
fait the Key West Historic Resport 2021	8/2/2022	00:11:32	τu	00-06	1:30	00:03:17	VAP	
OCH By Land, Air or Sea 2019	8/2/2022	01:45:16	τu	00-06	:60	00:01:02	Bonus	
fisit the Key West Historic export 2021	8/2/2022	02:07:26	τυ	00-06	1:30	00:03:17	VAP	
fisit the Key West Historic leaport 2021	8/2/2022	07:22:04	τυ	06-10	1:30	00:03:17	VAP	
fait the Key West Historic export 2021	8/2/2022	08:42:49	τυ	06-10	1:30	00:03:17	VAP	
OOH By Land, Air or Sea 2019	8/2/2022	09:11:32	τu	06-10	:60	00:01:02	Paid	
OOH By Land, Air or Sea 2019	8/2/2022	09:58:27	τu	06-10	:60	00:01:02	Bonus	
OOH By Land, Air or Sea 2019	8/2/2022	11:18:37	τu	10-12	:60	00:01:02	Paid	
OH By Land, Air or Sea 2019	8/2/2022	14:54:31	τu	14-16	:60	00:01:02	Bonus	
OCH By Land, Air or Sea 2019	8/2/2022	15:49:43	τu	14-16	:60	00:01:02	Paid	
lisit the Key West Historic leaport 2021	8/2/2022	16:43:32	τυ	16-20	1:30	00:03:17	VAP	
fisit the Key West Historic export 2021	8/2/2022	18:17:09	τυ	16-20	1:30	00:03:17	VAP	
OOH By Land, Air or Sea 2019	8/3/2022	00:47:15	WE	00-06	:60	00:01:02	Bonus	
/isit the Key West Historic Seaport 2021	8/3/2022	02:25:05	WE	00-06	1:30	00:03:17	VAP	
OH By Land, Air or Sea 2019	8/3/2022	06:17:27	WE	06-10	:60	00:01:02	Paid	
		- 1		NATION -				
Correct	te Hendausster	e 850 234 2773 • 1		56, Panama City Beach, FL 3241	7 • destinationed	work com		

:60 Bonus spots:	111
Bonus spots:	111
VAP spots:	99
Total spots:	294

:60 Paid spots:

Paid spots: