

**Note:** For the 2022 Holiday Season all designs and services will be this same as those provided in 2021 including the 16' Tree at Williams Street at the Western union sign. The list below represents the products and services that were provided in 2021, however in the event services beyond this list were provided in 2021 they will continue to be provided for the 2022 Holiday Season. There will be some lighting replacements in the trees due to wear - We will be replacing the green lights in the fronds and red lights with new this season, also new drip lights in the Gumbo Limbo tree and on The dock Master building. We are proud to be your vendor and have the opportunity to work with the enthusiastic Key West staff at the Historic Seaport.

**Additional Proposed Items for the 2022 Season:** We are proposing additional items for the 2022 Season on a separate proposal Dated October 5 2022; They include expanding the lighting on the Dockmaster Building, 14 Nautical Themed Displays on the Williams street Parking Lot Poles and extensive additional Tree lighting (on the 6 oak trees and one Gumbo Limbo tree). We are also proposing to light the Palm tree behind BO's Shack.

Scene Location	Map Scene Area	Title	Description	Special Pricing	Notes
Ramps and Rails throughout Seaport	all	Natural Green Garland and Bows	500' of 12" Diameter branch type lighted Garland will be draped on rails and stairways throughout the Historic Seaport "Harbor Walk". Includes rails at the Public Restrooms, Turtle Museum and around "'D" dock. Lighting will feature a combination of Warm White and Red C-9 LED Bulbs spaced 12" apart. Ornamentation will include 16" red Christmas bows spaced approximately 10' apart. As an option LED miniature lights can be supplemented for the same cost.	\$3,750	2021

**Holiday Lighting**  
**2022 Product and Services Selection**

**Key West Historic Seaport**  
**RFP #005-18; Res 19-322**

**"Contractural Product Component and Pricing"**

Scene Location	Map Scene Area	Title	Description	Special Pricing	Notes
<b>Decorative light Poles throughout Seaport:</b> Harbor Walk, D-Dock, Lazy Way Lane, Margaret St., Elizabeth Plaza, Margret Street Plaza, Margaret St. parking Lot, 201 Williams St.	all	Garland, Lights and Bows for Decorative poles	70 Decorative poles will be decorated with a 20' Natural Pine 12' Diameter Branch Garland. Lighting will feature a C-5 style LED bulb and will alternate RED, GREEN and WARM WHITE. As a substitute LED miniature lights or Traditional C-7 can be used at no additional coat. Ornamentation will be a 16" wide Sumbrella Red Christmas loop bow with 16" tails.	\$10,640	2021
Coconut and other varieties of Palm trees throughout Seaport: Elizabeth Street Plaza, Lazy Way Lane, Harbor Walk, Margaret St parking lot, Access Road	all	Palm tree Lighting	39 Coconut and 7 fan palm will be lighted throughout the Historic Seaport. Each <b>Coconut palm</b> trunk will be lighted with 350 cool white LED miniature lights. There will be a crown of 50 red lights at the top of each trunk and 8 fronds in each tree will be lighted with 400 Green LED miniature lights. Other palm trunks will be lighted with 350 cool white LED miniature lights and a crown of 50 red lights at the top, no fronds. All lights will be the co-axial weatherproof type.	\$20,850	2021
Greene Street between sidewalk and parking lot	1	Animated Dripping lights	Animated Mahogany Tree. The branches of the giant mahogany will feature 30 warm white animated drip lights and the lower branches will be lighted with green miniature lights.	\$1,750	2021
Green Street Parking Lot	1	Egrets of the Everglades	This fully illuminated display features two Egrets standing in a bed of Everglades grass. Each Egret is 6' high and 3'6" wide.	\$298	2021
To be determined	2	Key West Historic Seaport, Social Media Logo Wreath	This free standing display features an oval wreath (7' 6" x 9'6") with a computer generated insert (4'6" High x 6'9" Wide) of the "Historic Seaport" Logo. Illuminated with 500 LED multi Colored miniature lights and ornamented with two 16" red Christmas loop bows.	\$1,033	2021

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Scene Location	Map Scene Area	Title	Description	Special Pricing	Notes
Outside corner of Green Street Parking Lot	2	Tropical Pelican	This fully illuminated display features a Tropical Pelican perched and waiting. The display is 6' tall and lighted with LED lights.	\$298	2021
Wall Mount ; 201 William Street	2	Manatee Scene	This scene features a giant metal sculpture manatees (10'H x 8'6"W). The display is painted white and illuminated with clear lights.	\$990	2021
#2 Day marker at Elizabeth Street	2	"2" Day marker and Egret	The day Marker will be outlined in Red Lights with the post wrapped in green garland with a red Bow. Standing next to the Day marker will be a fully illuminated Egret standing in a bed of Everglades grass. The Egret is 6' high and 3'6" wide.	\$450	2021
Coconut Palm trees at the Lazy way Shops	3	Palm tree Lighting, year-round	7 Coconut Palms will be lighted in front of the stores at Lazy Way Lane. Each <u>Coconut Palm</u> trunk will be lighted with cool white LED miniature lights. There will be a crown of Red lights at the top of each trunk. All lights will be the co-axial weatherproof type.	\$1,040	2021
Coconut Palm trees at the Lazy way Shops	3	FronDs lighted with Green lights	FronDs lighted with Green lights to match other coconut palms, added in 2019	\$1,092	2021
Lazy Lane side of the Recording at Ground Level	3	Flamingo Scene	This major scene features six metal sculpture flamingos. Three designs are featured. One is walking, one is standing and the other is feeding. Scale is as follows: walking (6'H x 3'W), standing (6'H x 1'6"W) and feeding (4'6"H x 3'6"W). The units are painted white and illuminated with pink bulbs. The scene has a display width of 31'.	\$2,047	2021

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Scene Location	Map Scene Area	Title	Description	Special Pricing	Notes
Lazy Lane East side of the Recording studio	4	Gumbo Limbo Tree on Lazy Lane	This Iconic Tree will be densely lighted with Blue lights on all the trunks and branches. 30 - 4' warm white Meteor shower light sets will hang randomly from the Branches,	\$1,750	2021
Margaret St RPZ at service road	4.1	Pirate at the Wheel Sculpture	This metal sculpture features a giant pirate (9'H x 5'W) handling a ship's wheel. Completing this display is a parrot perched on the shoulder of the pirate. This display is painted white and is fully illuminated.	\$793	2021
Margaret St RPZ at service road	4.1	Treasure Chest Sculpture	This display features a giant metal sculpture chest abundantly filled with treasure. This unit is 5' in height and 6' in width. The display is painted white and is fully illuminated.	\$845	2021
Lazy Way Lane	4.2	Penelope the Princess Clam and her Blue Reef Bottom Friends Checking out the Santa Diving	This major under the sea display features Penelope the Princess Clam (5 1/2' x 12 1/2'), Manny the Man-O-War (8' x 5'), Sally the Shrimp (7'x 3 1/2'), a Santa Diver (8' H x 10'), a tropical fish ( 2'x 5'), and two saltwater ferns at 5'. Penelope and her Blue Reef Bottom Friends checking out the Santa diver.	\$3,818	2021
Williams Street Schooners Building Roof	5	Female singers with man with Guitar	This creative display will surely delight our music lovers. In the display are two stylist singers and a guitar player. Musical notes will complement the final design.	\$2,500	2021
Williams Street Plaza, at Dock	6	Western Union Sign at Williams Street	The Western Union Sign at Williams Street will be trimmed with 100' of 6" Diameter white garland and lighted with Blue C-5 LED Lights.	\$600	2021

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201 William, wall mount above ramp	7	Leaping Dolphin (Animated)	This scene features a 5 dolphin sequence; a 4' dolphin leaping from the water, arching and then re-entering the water with a splash. The display will be glitter filled and mount to the Wall. The width is 20' and a height of 12'.	\$2,250	2021
Public Restroom Rails	8	Tropical Fish Scene	This major scene features metal sculptures of five colorful fish. The fish vary in size and design. Sizes are: 6'H x 3'W, 5'H x 4'W, 5'H x 7'6"W. Each unit is painted white and illuminated with multicolored lights. This scene has a display width of 52'.	\$2,725	2021
Turtle Cannery	9	Roof line lighting for gable and Eves	The cannery will be outlined with C-9 LED alternating red, Green and Warm White lights. 225' of lightine will be used, bulb spacing will be 12".	\$1,350	2021
East side of Cannery Building	9	Swimming Turtle display, Animated	This selection of various sized swimming sea turtles will be mounted to the building and will randomly change colors from Green to Pink to blue to purple and to white. The rooflines of the building as well as the outlines of the window will be lighted. An audio component is also available to choreograph the design to a Christmas melody.	\$3,500	2021
Dock D	10	Kissing Fish on the Reef	Pair of Kissing Tropical Angel Fish. The fish will be glitter filled and lighted with colorful LED lights, 7' Tall and 11' wide. All lighting will be 24 Volt miniature lights.	\$1,042	2021

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Scene Location	Map Scene Area	Title	Description	Special Pricing	Notes
Dock Master Building	11	Swordfish on the Reef	The Eve of the Dock Master building will be lighted with animated blue and white Icicle lights. Featured at the building will be a Giant Swimming Swordfish above lighted tropical plants. The fish will be glitter filled and lighted with colorful LED lights	\$3,500	2021
#4 Day marker at Margaret Street	12	"4" Day marker and Pelican with Santa Hat Sculpture, light anchors with Blue lights 24V	The day Marker will be outlined in Red Lights with the post wrapped in green garland with a red Bow. Standing next to the Day marker will be a fully illuminated festive Pelican is sitting on a piling and showing off his Santa Hat. The display is 8' Tall and 4' wide and Lighted with LED C-7 bulbs.	\$450	2021
#5 Day marker at Grinnell Street	13	"5" Day marker and Egret	The day Marker will be outlined in Green Lights with the post wrapped in green garland with a red Bow. Standing next to the Day marker will be a fully illuminated Egret standing in a bed of Everglades grass. The Egret is 6' high and 3'6" wide.	\$450	2021
Ferry Terminal	14	Ferry Terminal hand rails	500' of lighted Red Garland will drape along the hand rails on all sided of the structure. Featured will be 9" Red garland lighted with C-9 alternating red and green lights.	\$3,000	2021
Water Front Brewery	15	Royal Palm Trees	The 7 Royal Palm trees in front of the Brewery will be lighted. Each Royal palm trunk will be lighted with cool white LED miniature lights. There will be a crown of red lights at the top of each trunk and 8 fronds in each tree will be lighted with Green LED miniature lights. All lights will be the co-axial weatherproof type.	\$3,120	2021
Water Front Brewery	15	The Brewery entrance and Canopy	The Brewery entrance will feature 75' of Icicle lights on the Eves with an 8' Tall Anchor Display on the top	\$1,200	2021

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Scene Location	Map Scene Area	Title	Description	Special Pricing	Notes
201 Williams Street and boardwalk Porch Overhangs	16	Roof line lighting for entrance Canopies	100' of C-9 lights will be attached to Canopy entrances. Lights will be Warm White and be spaced on 12" centers, white sockets will be used on white painted surfaces and green on the dark painted surfaces.	\$600	2021
NE Corner of Williams Street parking lot at Margaret Street	17	Williams Street parking lot feature Conch display	This highly visible location will feature a reef collaboration of 2 Conch snails (6' and 5'), a festive moray eel with a Santa hat (2' x 5') and 2 salt water ferns (3' x 5') .	\$2,300	2021
NE Corner of Williams Street parking lot Williams Street and the service road	18	Animated Dripping lights and Alligator	This Highly visible corner will feature an animated Mahogany Tree with an Alligator ground Scene . The branches of the giant Mahogany will feature 30 warm white animated drip lights and the lower branches will be lighted with green miniature lights. The alligator is provided for in the 2018 agreement. this cost reflects the tree lighting only.	\$1,750	2021
Intersection of Margaret and Caroline Streets	19	Coconut Palms (all on Margaret Street)	Each <b>Coconut Palm</b> trunk will be lighted with 350 cool white LED miniature lights. There will be a crown of 50 red lights at the top of each trunk and 8 fronds in each tree will be lighted with 400 Green LED miniature lights matching the other trees. All lights will be the co-axial weatherproof type.	\$832	2021
William St at the Western Union sign	5	16' New England Pine Tree	16' New England Pine, Plush Branch Natural Needle frame tree. Pre lighted with 24 Volt multi colored miniature LED lights. A 3' star or burst on top is optional.	\$1,600	2021
		<b>Sub-Total</b>	<b>All designs and services from 2022 Combined</b>	<b>\$84,214</b>	2022
		<b>Negotiated Discount</b>	<b>Discount as provided for items used in 2018</b>	<b>\$6,315</b>	2022
		<b>Total</b>	<b>2022 Cost of all products as services as described</b>	<b>\$77,899</b>	2022

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Scene Location	Map Scene Area	Title	Description	Special Pricing	Notes
<b>Confirmed Pricing for Additional Components Outside of Initial Order Continued as per RFP #005-18</b>					
Ramps and Rails		Natural Green Garland and Bows	12" Diameter branch type lighted Garland will be draped on rails and stairways. Red C-9 LED Bulbs spaced 12" apart. Ornamentation will include 16" Red Christmas bows spaced approximately 10' apart. As an option LED miniature lights can be supplemented for the same cost.	\$7.50 per ft	As Per, RFP #005-18
Roof top and overhang lighting		Lights for Roof lines and Entrance Canopies	C-9 lights will be attached to Canopy entrances and roofs. Lights will be Warm White or Color of Choice and be spaced on 12" centers, white sockets will be used on white painted surfaces and green on the dark painted surfaces.	\$6.00 per ft	As Per, RFP #005-18
Decorative light Poles		Garland, Lights and Bows for Decorative poles	Decorative poles will be decorated with a 20' Natural Pine 12' Diameter Branch Garland. Lighting will feature a C-5 style LED bulb and will alternate RED, GREEN and WARM WHITE. As a substitute LED, color of choice, miniature lights or Traditional C-7 can be used at no additional coat. Ornamentation will be a 16" wide Sumbrella Red Christmas loop bow with 16" tails.	\$152.00 Each	As Per, RFP #005-18
Coconut Palm tree lighting with Fronds		Coconut Palm tree lighting with Fronds	Each <b>Coconut Palm</b> trunk will be lighted with 350 cool white LED miniature lights. There will be a crown of 50 red lights at the top of each trunk and 8 fronds in each tree will be lighted with 400 Green LED miniature lights. All lights will be the co-axial weatherproof type. (\$26 per 50 light set)	\$416.00 Each	As Per, RFP #005-18
Palm Tree lighting without Fronds		Palm Tree lighting without Fronds	The Trunks of Fan palm and palms without lighted fronds will be lighted with 350 cool white LED miniature lights and a crown of 50 red lights at the top. All lights will be the co-axial weatherproof type. (\$26.00 per 50 light set)	\$208.00 Each	As Per, RFP #005-18



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<b>Confirmed Pricing for Additional Components Outside of Initial Order Continued as per RFP #005-18</b>					
Royal Palm Trees		Royal Palm Trees, Lighting	Each Royal Palm trunk will be lighted with 500 Cool White LED miniature lights. There will be a crown of 100 Red lights at the top of each trunk and 8 fronds in each tree will be lighted with 400 Green LED miniature lights. All lights will be the co-axial weatherproof type. (\$26 per 50 light set)	\$520.00 Each	As Per, RFP #005-18
Ferry Terminal Red Garland		Lighted 9" Diameter Red Garland	9" Red Garland lighted with C-9 alternating red and green lights.	\$6.00 per ft	As Per, RFP #005-18
Labor rate outside of Contracted items		labor rate Lead Person	Incidental hourly labor rate outside of the contracted items, + 4 hours one way travel if necessary.	\$96.00 per hour	As Per, RFP #005-18
Labor rate outside of Contracted items		labor rate crew team member	Incidental hourly labor rate outside of the contracted items,+ 4 hours one way travel if necessary	\$75.00 per hour	As Per, RFP #005-18
Rental equipment		Lifts and other rented equipment	Special equipment as man lifts and box trucks rented for projects outside of contracted items will be the actual cost of the equipment from an approved vendor plus 10%.	Net cost + 10%	As Per, RFP #005-18
Optional Display Designs		Display Options	From season to season the proposed selection components can be substituted with designs of comparable value. We will provide a list of available designs each August 1 of the contract.		As Per, RFP #005-18