

THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3939

EXECUTIVE SUMMARY

To: Patti McLauchlin, City Manager
From: Keith Hernandez, Division Chief of EMS, KWFD
Date: November 2, 2022
Reference: LifePak 15 Cardiac Monitor/Defibrillator Purchase

Action Statement:

The Key West Fire Department proposes the purchase of three (3) LifePak 15 Cardiac Systems, from Stryker for \$100,370.16, pursuant to the City of Key West code of Ordinance, Section a – 797 (1) Sole Source Procurement and Section 2-844 (a) (b) (Brand Name). The City of Key West Fire Department was awarded a FLDOH EMS grant in the amount of \$36,247.00 in May 2022, that will be applied to the purchase leaving the remainder of \$64,123.16 to the city which was budgeted in FY 22/23.

Background:

The Key West Fire Department has equipped all our front-line ambulances with a cardiac monitoring system. Our goal is to provide the best and highest level of pre-hospital care to our residents and visitors.

KWFD has utilized the LifePak 15 brand since the inception of the ALS transport service and is extremely pleased with the performance and patient care capabilities of the equipment.

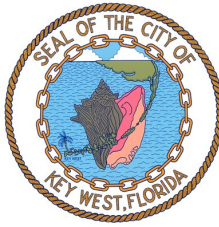
The addition of (3) Lifepak 15 monitors will allow us to convert our responding engines from a Basic Life Support (BLS) to an Advanced Life Support (ALS) service.

Purpose & Justification:

Staff has evaluated and identified Stryker/Physio Control as the continued leader in the industry and the desired brand.

- LIFEPAK is the most durable monitor/defib on the market with shock absorbing handle, dual layer screen, and bumpers on the corners, and are built to last in a rough EMS world.

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- LIFEPAK has the largest screen on market, which makes them easy to see by all caregivers, across the ambulance or scene.
- All our first responders have been trained on and know the LIFEPAK products.
- LIFEPAK connects with AEDs in our fleet as well as the Lucas devices.
- All our LIFEPAK equipment will be on the same service plan.

Purchasing Stryker's brand LifePak 15 Cardiac Monitor/Defibrillator will ensure the compatibility of all our lifesaving equipment and will increase the level of service for the City of Key West Fire Department by registering and equipping our responding engines to Advanced Life Support.

Financial Impact:

The total cost to purchase three (3) LifePak 15 Cardiac Monitor/Defibrillator Systems from Stryker is \$100,370.16. This amount has been adopted in the FY 2022-2023 budget in the Infrastructure Surtax/EMS account 101-2601-526-6400.

The City of Key West Fire Department was awarded a FLDOH EMS grant in the amount of \$36,247.00 in May 2022. This grant award will be applied to the purchase leaving the remainder of \$64,123.16 to the city which was budgeted in FY 22/23.

Recommendations:

KWFD recommends the City Commission to approve the purchase of (3) LifePak 15 Cardiac Monitor/Defibrillator Systems in the amount of \$100,370.16 and ensure all front line KWFD operated engines are safely equipped with this essential lifesaving equipment.