



## THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3700

MEMORANDUM

**To:** Patti McLauchlin, City Manager  
Christina Bervaldi, Finance Director

**From:** Keith Hernandez, Division Chief of EMS, KWFD

**Date:** 11/07/2022

**Reference:** LifePak 15

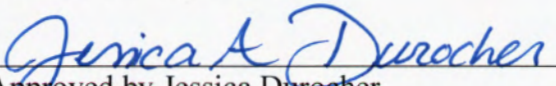
Pursuant to purchasing Code 2-844 relating to Brand Name Specifications, "Since use of a brand name specification is restrictive of product competition, it may be used only when the Purchasing Agent makes a written determination that only the identified brand name item will satisfy the City's needs."

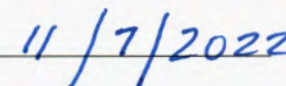
Additionally, "The Purchasing Agent shall seek to identify sources from which the designated brand name item can be obtained and shall solicit such sources to achieve whatever degree of price competition is practicable. If only one source can supply the requirement, the procurement shall be made under the sole source procurement provisions of section 2-797".

In this case, the LifePak15 Cardiac System is the brand name monitor/defibrillator that meets the City's needs as this item enhances both performance and patient care on our engines, requires no additional staff training, and ensures compatibility with all our lifesaving equipment. Stryker is the sole source provider for the LifePak15. The sole source provider does allow authorized re-sellers to sell this product, but the pricing provided by Stryker has been found to be the lowest pricing available for this lifesaving equipment.

Purchasing Code 2-797 (1) b. states, "A contract may be awarded without competition when the department head makes a written determination and the purchasing agent verifies that, after conducting a good faith review of available sources, there is only one source for the required commodity or contractual service."

After a good faith review, this confirms that the purchase of the LifePak15 from Stryker satisfies the City's needs.

  
Approved by Jessica Durocher  
Purchasing Agent

  
Date