

City of Key West Grant Writing & Grant Administration Services

BFP 22-005

Exhibit B: Proposal Ranking Form (combined)

Selection / Ranking Committee Meeting - City Hall, Room 216, and via Zoom

9/28/2022, 10am, 10/7/2022, 11am

Selection Committee Members:		
1	Kelly Crowe	Kelly Crowe, P.E.
2	Michael Glada	Michael Glada
3	Katie P. Halloran	Katie P. Halloran
4	Carolyn Sheldon	Carolyn Sheldon
5	Demetria Simpson	Demetria Simpson

Rank based on Total Points:		2					3					4					5					6									
Selection Criteria	Max Points	A Bell Tower					B BerryDunn					C Grant Works					D Jacobs					E Kimley-Horn					F Langston Consulting				
Selection Committee Members		1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
Company experience, staffing, and capabilities	30	10	22	20	22	10	20	22	23	20	24	27	28	27	28	28	24	25	25	29	22	24	27	24	25	20	30	26	25	29	25
Approach and Methodology	20	10	15	15	18	20	18	17	16	16	20	19	19	17	18	19	19	17	18	18	18	19	17	15	16	17	20	17	16	19	16
Qualifications and References	30	20	12	11	22	20	18	22	22	18	27	20	20	28	28	28	22	25	24	20	30	28	25	25	15	25	30	25	30	30	
Cost/Price	15	15	15	15	15	15	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	12	12	12	12	12	4	4	4	4	4
Use of MBE's/WBE's	5	5	5	5	5	5	0	0	0	0	0	2	4	5	5	4	5	5	5	5	5	3	4	3	3	3	4	2	0	0	4
Subtotal Points	100	70	88	76	80	80	66	63	66	64	71	68	73	72	70	79	76	78	71	60	69	83	80	75	63	67	83	73	70	82	81
Total Points (raw score)	500	389					303					382					365					405					395				

Ranking is done based on raw scores. The raw score maximum is 500 points.

Selection Committee ranking in order by Total Points (raw score):

Rank	Firm Name	Total Points
1	Kimley-Horn	405
2	Langston Consulting	395
3	Bell Tower	389
4	Grant Works	382
5	Jacobs	365
6	BerryDunn	303

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RFP 22-005

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5	Demetria Simpson

Rank based on Total Points:		3					6					4					5					1					2				
Selection Criteria	Max Points	A Bell Tower					B BerryDunn					C Grant Works					D Jacobs					E Kimley-Horn					F Langton Consulting				
Selection Committee Members		1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5	1	2	3	4	5
Company experience, staffing, and capabilities	30	20	22	20	22	20	20	22	23	20	24	27	28	27	28	28	24	29	25	29	22	24	27	24	25	20	30	26	25	29	25
Approach and Methodology	20	10	19	15	16	20	18	17	16	16	20	19	19	17	18	19	19	17	16	18	18	19	17	15	16	17	20	17	16	19	18
Qualifications and References	30	20	22	21	22	20	18	22	22	18	27	20	28	28	28	28	28	22	25	28	20	30	28	25	25	15	25	30	25	30	30
Cost/Price	15	15	15	15	15	15	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	12	12	12	12	12	4	4	4	4	4
Use of MBE's/WBE's	5	5	5	5	5	5	0	0	0	0	0	2	4	5	5	4	5	5	5	5	5	3	4	3	5	3	4	2	0	0	4
Subtotal Points	100	70	83	76	80	80	56	61	61	54	71	68	79	77	79	79	76	73	71	80	65	88	88	79	83	67	83	79	70	82	81
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