RESOLUTION NO. _____

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF KEY WEST, FLORIDA AWARDING RFP #25-017 TO WASTE MANAGEMENT INC. OF FLORIDA TO PROVIDE SLUDGE TRANSPORTATION AND DISPOSAL SERVICES FOR THE CITY OF KEY WEST, FLORIDA; AUTHORIZING THE CITY MANAGER, OR DESIGNEE, TO NEGOTIATE AND EXECUTE A CONTRACT WITH WASTE MANAGEMENT INC. OF FLORIDA FOR AN INITIAL TERM OF THREE (3) YEARS, COMMENCING UPON EXECUTION, AND TO EXECUTE ANY RELATED DOCUMENTS, ADMINISTRATIVE ACTIONS, BUDGET TRANSFERS/ ADJUSTMENTS OR CONTRACT MODIFICATIONS NECESSARY FOR IMPLEMENTATION OF THE CONTRACT, UPON CONSENT OF THE CITY ATTORNEY; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, on July 31, 2025, the City of Key West released Request for Proposals (RFP) No. 25-017, *"Sludge Transportation and Disposal Services"* in accordance with the procurement ordinance of the City of Key West, Florida and Florida competitive solicitation requirements; and

WHEREAS, RFP #25-017 was publicly noticed in *The Key West Citizen* newspaper and posted on DemandStar, the electronic procurement portal, and providing a submission window of twenty (20) calendar days calendar days to allow for fair and open competition; and

WHEREAS, on August 20, 2025 sealed proposals were formally opened at the City Clerk's Office with only one (1) responsive proposal received from Waste Management Inc. of Florida; and

WHEREAS, the proposal submitted by Waste Management Inc. of Florida presented detailed service rates for sludge transportation and disposal services consistent with the RFP's scope of services

which, upon review, it was determined the proposal satisfied all essential criteria, including technical requirements, operational capacity and regulatory obligations; and

WHEREAS, the proposal received from Waste Management Inc. of Florida included the following Unit Price Proposal Form for Transportation and Disposal; and

EXHIBIT "B"
Unit Price Proposal Form

Bid Item	Description
1	**Sludge Transportation and Disposal Services:** Bid proposal is hereby submitted for Sludge Transportation and Disposal Services for the completion of the Scope of Services in accordance with ALL the requirements herein, but not limited activities for biosolid waste removal, transportation to landfill, tipping fees, etc. **Estimated at 6,000 Wet Ton Per Year* Total Cost for Disposal $ **78.80** Per Wet Ton. Total Cost for Transportation $ **100.00** Per Wet Ton. Total Cost $ **178.80** Per Wet Ton.

The undersigned Bidder hereby submits the following bid for Sludge Transportation and Disposal Services as described in the Scope of Services and all related documents. This includes, but is not limited to, the removal, loading, transportation, lawful disposal of biosolid waste at a licensed facility, tipping fees, fuel, equipment, labor, and all other incidental costs required to perform the work in full compliance with applicable federal, state, and local regulations.

All services shall be performed at the unit price listed below, based on the actual quantity of wet tons transported and disposed of:

Total Cost (Unit Price): **$178.80** Per Wet Ton
In Words: **One hundred seventy-eight** Dollars and **eighty** Cents Per Wet Ton.

Bidder Information:
Company Name: **Waste Management Inc. of Florida**
Authorized Representative: **David M. Myhan**
Title: **President**
Address: **1800 N. Military Trail, Suite 201, Boca Raton, FL 33431**
Phone Number: **(954) 984-2035**
Email: **dmyhan@wm.com**
Phone Number: *Jason Neal, Senior Account Executive, Public Sector, (305) 986-6107, JNEAL2@WM.com*
Signature: David M. Myhan
Date: **August 18, 2025**

Waste Management Inc. of Florida - Key West Sludge Transportation and Disposal Services

WHEREAS, given the absence of competing proposals, Waste Management's submission was evaluated under the established principles of responsibility, responsiveness and price reasonableness to ensure the proposed contract represents fair market value and safeguards the City's fiscal interests. While the City retains the option to re-advertise the solicitation in an effort to encourage additional competition, such action would create a substantial risk of service interruption, thereby leaving the City without the essential sludge transportation and disposal services required to maintain public health, safety and regulatory compliance; and

WHEREAS, the proposed contract with Waste Management Inc. of Florida establishes unit prices for sludge transportation and disposal services on a per-ton basis. Because the annual volume of sludge generated by the City varies based on wastewater treatment plant operations and seasonal demand, the total annual expenditure cannot be predetermined; and

WHEREAS, the contract is structured as a unit-price agreement wherein the City is billed based on the actual tons of sludge transported and disposed of during the contract term. This payment model ensures fiscal prudence by aligning costs directly with the service levels provided; and

WHEREAS, funding for these services has been appropriated in the City's FY 2025-2026 Adopted Budget under the Wastewater Enterprise Fund (Account Number 4013504-5353400 – Other Contractual Services). Actual expenditures will be contingent upon operational volumes during the term of the agreement; and

WHEREAS, staff recommends the City Commission award RFP #25-017 to Waste Management Inc. of Florida to ensure continuity of essential sludge transportation and disposal services for the City of Key West, mitigate the legal and financial risks associated with service disruption and secure a vendor with demonstrated capability and regulatory compliance;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF KEY WEST, FLORIDA, AS FOLLOWS:

Section 1: That the City Commission hereby awards RFP #25-017 to Waste Management Inc. of Florida to provide Sludge Transportation and Disposal Services for the City of Key West, Florida.

Section 2: That the City Manager, or designee, is hereby authorized to negotiate and execute a contract with Waste Management Inc. of Florida to provide Sludge Transportation and Disposal Services for the City of Key West, Florida for an initial three (3) year term, to commence upon execution, and to execute any necessary related administrative actions, documents, budget transfers/adjustments or contract modifications necessary for

implementation of the contract within the approved budget, upon consent of the City Attorney.

Section 3: That this Resolution shall go into effect immediately upon its passage and adoption and authentication by the signature of the Presiding Officer and the Clerk of the Commission.

Passed and adopted by the City Commission at a meeting held this _____day of _____, 2025.

Authenticated by the Presiding Officer and Clerk of the Commission on the _____day of _____, 2025.

Filed with the Clerk on _____, 2025.

Mayor Danise Henriquez	_____
Vice Mayor Donald “Donie” Lee	_____
Commissioner Lissette Carey	_____
Commissioner Aaron Castillo	_____
Commissioner Monica Haskell	_____
Commissioner Mary Lou Hoover	_____
Commissioner Sam Kaufman	_____

_____
DANISE HENRIQUEZ

ATTEST:

_____
KERI O’BRIEN, CITY CLERK