Motor Vehicles (25100000-23-STC)

Price Quote Form (PQF)

(STATE AGENCIES MUST ALSO SUBMIT FORM MP6301)

Updated 3/5/2024

Awarded Contractor Information

Contractor Name:		TROPICAL FORD					
Street Address:		9900 S. ORANGE BLOSSOM TRAIL					
City, State, Zip:		ORLANDO, FL 32837					
Contact Person:		JEREMY SWAIN	**Title:**	FLEET MANAGER			
Original Quote Date:		11/14/2025	**Revised Quote Date:**	12/29/2025	**Est. Delivery:**	180-365	
Phone #'s:	**Primary:**	407-851-3800 EXT. 305		**Secondary:**			
Email Address:		WORKTRUCKS@TROPICALFORD.COM					
Fax #:		407-856-8345					
Contractor's Purchase Order #:							

Requesting Customer Information

Agency/Eligible User Name:		CITY OF KEY WEST			
Contact Person:		JACK BURNS	**Title:**	TRANSIT SUPPORT MANAGER	
Phone #'s:	**Primary:**	(305)-809-3825	**Secondary:**		
Email Address:		JACK.BURNS@CITYOFKEYWEST-FL.GOV			
Fax #:					

Secondary Contact for Customer (Optional)

Contact Person:			**Title:**		
Phone #'s:	**Primary:**		**Secondary:**		
Email Address:					
Fax #:					

INFORMATION IN THIS SECTION MUST MATCH THE INFORMATION ON THE AWARDED COST SHEET.

UNSPSC Commodity Code*	Group	Sub-Group	Line Number
25101507	GROUP 5	SUB-GROUP B	14

Brand	Model	Cost Plus % (#.##%)
FORD	F-150	3.65%

MOTOR VEHICLE

COST PLUS % MUST BE EQUAL TO OR LESS THAN THE COST PLUS % SHOWN ON THE AWARDED COST SHEET.

Motor Vehicle Description	Cost (per unit)	Cost Plus %	Total Customer Price
2026 F-150 CREW CAB XLT 4X4 5.5' SHORT BOX 145" WHEELBASE (W3L)	$48,836.72	3.65%	$ 50,619.26

Non-standard accessories, components, equipment, features, parts, etc. that are attached to or provided with the vehicle when it is shipped from the Manufacturer:

TOTAL COST: Motor Vehicle (per unit)	**$ 50,619.26**

OEM OPTIONS

COST PLUS % MUST BE EQUAL TO OR LESS THAN THE COST PLUS % SHOWN ON THE AWARDED COST SHEET.

OEM Option Description	Manufacturer/Brand	Cost (per unit)	Customer Price (per unit)	Quantity (per Motor Vehicle)	Total Customer Price
OXFORD WHITE (YZ)	FORD	$0.00	$ -	1	$ -
CLOTH 40/20/40 SEATING SURFACE (MS)	FORD	$0.00	$ -	1	$ -
5.0L V8 / AUTOMATIC TRANSMISSION (995/44G)	FORD	$2,130.00	$ 2,207.75	1	$ 2,207.75
HIGH XLT TRIM PACKAGE (302A)	FORD	$6,671.00	$ 6,914.49	1	$ 6,914.49
POWER EQUIPMENT GROUP (STANDARD)	FORD	$0.00	$ -	1	$ -
REVERSE CAMERA (STANDARD)	FORD	$0.00	$ -	1	$ -
TRAILER TOW PACKAGE (INC. BRAKE CONTROLLER) (53T)	FORD	$919.00	$ 952.54	1	$ 952.54
SPRAY IN BEDLINER (96W)	FORD	$569.00	$ 589.77	1	$ 589.77
ALL WEATHER MATS (47R)	FORD	$182.00	$ 188.64	1	$ 188.64
FRONT LICENSE PLATE BRACKET (153)	FORD	$0.00	$ -	1	$ -
CARPETE DELETE (NOT AVAILABLE)			$ -		$ -
UPFITTER SWITCHES (NOT AVAILABLE)			$ -		$ -
			$ -		$ -
			$ -		$ -
***FACTORY UPFITTER SWITCHES ONLY AVAILABLE			$ -		$ -
ON TREMOR AND RAPTOR F-150***			$ -		$ -
			$ -		$ -
***FACTORY CARPET DELETE ON F-150 NOT OPTIONAL ON			$ -		$ -
HIGHER TRIM LEVELS LIKE SD TRUCKS OFFER***			$ -		$ -
			$ -		$ -
			$ -		$ -
			$ -		$ -
			$ -		$ -
			$ -		$ -
			$ -		$ -
			$ -		$ -
			$ -		$ -
TOTAL COST: OEM Options (per Motor Vehicle)					**$ 10,853.19**

NON-OEM OPTIONS

COST PLUS % MUST BE EQUAL TO OR LESS THAN THE COST PLUS % SHOWN ON THE AWARDED COST SHEET.

Non-OEM Option Description	Manufacturer/Brand	Cost (per unit)	Customer Price (per unit)	Quantity (per Motor Vehicle)	Total Customer Price
REQUESTED AME INCLUDES***	AME	$5,688.47	$ 5,896.10	1	$ 5,896.10
AMBER/WHITE CORNER STROBES			$ -		$ -
AMBER/WHITE LIGHT BAR			$ -		$ -
HARD FOLDING BACKFLIP TONNEAU COVER			$ -		$ -
UPFITTER SWITCHES			$ -		$ -
			$ -		$ -
COMPLIMENTARY DELIVERY	TROPICAL FORD	$0.00	$ -	1	$ -
METAL PLATES (STANDARD FLORIDA)	TROPICAL FORD	$588.28	$ 609.75	1	$ 609.75
			$ -		$ -
			$ -		$ -
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			$ -		$ -
			$ -		$ -
TOTAL COST: Non-OEM Options (per Motor Vehicle)					$ 6,505.85

BODY TRANSFER AND 3rd PARTY BODY INSTALLATIONS

Body Transfer and 3rd Party Body Installations Description	Manufacturer/Brand	Customer Price (per unit)	Quantity (per Motor Vehicle)	Total Customer Price
				$ -
				$ -
				$ -
				$ -
				$ -
				$ -
				$ -
				$ -
TOTAL COST: Body Transfer and 3rd Party Body Installations (per Motor Vehicle)				$ -
Customer Order Total with Cost % Applied Where Applicable				$ 67,978.30
Total Vehicles Quoted (with the same OEM and Non-OEM Options)				1
GRAND TOTAL				$ 67,978.30

Contractor Comments:	
Customer Comments:	

*UNSPSC = United Nations Standard Products and Services Commodity Code. Refer to the Discount Sheet for the code(s) applicable to each Group and Sub-Group.