RESOLUTION NO. 25-245

A RESOLUTION OF THE CITY COMMISSION OF THE CITY OF KEY WEST, FLORIDA AWARDING RFP #25-016 TO WASTE MANAGEMENT INC. OF FLORIDA TO PROVIDE SOLID WASTE TRANSPORTATION, DISPOSAL AND RECYCLING SERVICES FOR THE CITY OF KEY WEST, FLORIDA; AUTHORIZING THE CITY MANAGER OR DESIGNEE TO NEGOTIATE AND EXECUTE A CONTRACT WITH WASTE MANAGEMENT INC. OF FLORIDA FOR AN INITIAL TWO-YEAR TERM, COMMENCING UPON EXECUTION, AND TO EXECUTE ANY RELATED DOCUMENTS, ADMINISTRATIVE ACTIONS, BUDGET TRANSFERS/ADJUSTMENTS, OR CONTRACT MODIFICATIONS NECESSARY FOR IMPLEMENTATION OF THE CONTRACT, UPON CONSENT OF THE CITY ATTORNEY; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, on June 19, 2025 the City issued RFP #25-016 for Solid Waste Transportation, Disposal, and Recycling Services, in accordance with the procurement ordinance of the City of Key West, Florida and Florida competitive solicitation requirements; and

WHEREAS, RFP #25-016 was publicly noticed in *The Key West Citizen* newspaper and posted on DemandStar, the electronic procurement portal, providing a submission window of thirty-six (36) calendar days to allow for fair and open competition and in compliance with best procurement practices; and

WHEREAS, on July 23, 2025 sealed proposals were publicly opened at the City Clerk's Office with only one (1) responsive proposal received from Waste Management Inc. of Florida; and

WHEREAS, the proposal submitted by Waste Management Inc. of Florida was comprehensive and included base service rates for transportation and disposal as well as proposed host fees, in

compliance with the RFP's scope of work, and met all material requirements, including technical specifications, service capacity, and regulatory compliance; and

WHEREAS, the City was provided the following Base Rate and Host Fees for Transportation and Disposal from Waste Management Inc. of Florida; and

Exhibit B

BASE RATE AND HOST FEES FOR TRANSPORTATION AND DISPOSAL OF ACCEPTABLE WASTE AND WASTE TIRES

Base Rate for Acceptable Waste Primary Facility				
1	Municipal Solid Waste (MSW/garbage)	$	128.70	per ton
2	Construction and Demolition Debris (C&D)	$	128.70	per ton
3	Yard Trash	$	81.00	per ton
4	White Goods/Metal	$	0.00	per ton
5	Waste Tires	$	447.30	per ton
Base Rate for Acceptable Waste Secondary (Back up) Facility				
1	Municipal Solid Waste (MSW/garbage)	$	139.50	per ton
2	Construction and Demolition Debris (C&D)	$	139.50	per ton
3	Yard Trash	$	85.50	per ton
4	White Goods/Metal	$	0.00	per ton
5	Waste Tires	$	447.30	per ton
Fuel Rate Component Primary Facility				
1	Municipal Solid Waste (MSW/garbage)	$	14.30	per ton
2	Construction and Demolition Debris (C&D)	$	14.30	per ton
3	Yard Trash	$	9.00	per ton
4	White Goods/Metal	$	0.00	per ton
5	Waste Tires	$	49.70	per ton
Fuel Rate Component Secondary (Back Up) Facility				
1	Municipal Solid Waste (MSW/garbage)	$	15.50	per ton
2	Construction and Demolition Debris (C&D)	$	15.50	per ton
3	Yard Trash	$	9.50	per ton
4	White Goods/Metal	$	0.00	per ton
5	Waste Tires	$	49.70	per ton

WHEREAS, given the absence of competing proposals, Waste Management's submission was evaluated under the established principles of responsibility, responsiveness and price reasonableness to ensure the proposed contract represents fair market value and safeguards the City's fiscal interests. While the City retains the option to re-advertise the solicitation in an effort to encourage additional competition, such action would create a substantial risk of service interruption, thereby leaving the City without the essential solid waste services required to maintain public health, safety and regulatory compliance; and

WHEREAS, the proposed contract with Waste Management Inc. of Florida establishes service rates for transportation, disposal and recycling of municipal solid waste on a per-ton basis. Because the City's total annual tonnage of waste requiring transportation, disposal and recycling fluctuates from year to year, the total contract value cannot be precisely determined at this time; and

WHEREAS, instead, the contract is structured as a unit-price agreement wherein the City is invoiced based on the actual tons of material transported, disposed of or recycled each billing cycle to ensure the City pays only for the services actually rendered and mitigates the risk of overpayment; and

WHEREAS, funding for these services has been appropriated in the City's FY 2025-2026 Budget under the Solid Waste Enterprise

Fund (Account Number 4033405-5343400 - *Other Contractual Services*. Actual expenditures will be contingent upon waste generation volumes during the contract term; and

WHEREAS, staff recommends the City Commission award RFP #25-016 to Waste Management Inc. of Florida to provide Solid Waste Transportation, Disposal and Recycling Services to ensure continuity of essential solid waste operations for the City of Key West, mitigate the legal and financial risks associated with service disruption and secure a vendor with demonstrated capability and regulatory compliance;

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF KEY WEST, FLORIDA, AS FOLLOWS:

Section 1: That the City Commission hereby awards RFP #25-016 to Waste Management Inc. of Florida to provide Solid Waste Transportation, Disposal and Recycling Services for the City of Key West, Florida.

Section 2: That the City Manager, or designee, is hereby authorized to negotiate and execute a contract with Waste Management Inc. of Florida to provide Solid Waste Transportation, Disposal and Recycling Services for the City of Key West, Florida for an initial two (2) year term, to commence upon execution of the contract, and to execute any necessary related documents, administrative actions, budget transfers/adjustments or contract

modifications necessary for implementation of the contract within the approved budget framework, upon consent of the city attorney.

Section 3: That this Resolution shall go into effect immediately upon its passage and adoption and authentication by the signature of the Presiding Officer and the Clerk of the Commission.

Passed and adopted by the City Commission at a meeting held this 3rd day of September, 2025.

Authenticated by the Presiding Officer and Clerk of the Commission on the 3rd day of September, 2025.

Filed with the Clerk on September 3, 2025.

Mayor Danise Henriquez	Yes
Vice Mayor Donald "Donnie" Lee	Yes
Commissioner Lissette Carey	Yes
Commissioner Aaron Castillo	Yes
Commissioner Monica Haskell	Yes
Commissioner Mary Lou Hoover	Absent
Commissioner Sam Kaufman	Yes

DANISE HENRIQUEZ

ATTEST:

KERI O'BRIEN, CITY CLERK