MEMORANDUM

Date: February 11, 2026

To: Honorable Mayor and Commissioners

Via: Brian L. Barroso, City Manager

From: Steve McAlearney, Port & Marine Services Director

Subject: **Exercising Three Year Renewal of the American Cruise Lines Mallory Square Dock Use Agreement (File ID: 26-5011)**

Introduction

Resolution approving a three-year renewal of the American Cruise Lines (ACL) Use Agreement for the Mallory Square Dock as authorized by Paragraph 6 of the Agreement.

Background

Resolution 24-228 approved a three (3) year Use Agreement for ACL to dock at Mallory Square. Per Paragraph 6 of that Agreement, ACL is requesting to exercise the three (3) year renewal option, extending the Agreement to October 17th, 2030. This request is being made now as it is common practice in the cruise industry to sell tickets for voyages two or even three years in advance, exceeding the original agreement end date of October 17, 2027.

Since December of 2023, ACL has been an exceptional and reliable partner, producing significant revenue for the city. ACL port calls also provide opportunities for multiple local businesses, including those that service the ship and those providing excursions to ACL customers.

Procurement

The City estimates income in excess of $545,000 from dockage, passenger and right-of-first-refusal fees for calendar year 2026. Throughout all remaining and extension years, the City will collect an annual right-of-first-refusal fee of $200,000, and dockage and passenger fees collected will increase annually based on changes in the Consumer Price Index.

Recommendation

The City Manager's Office recommends the Mayor and Commission approve the resolution authorizing the City Manager to execute a three year extension of the American Cruise Lines Mallory Square Dock Use Agreement.