Samantha Jones

3526 Eagle Avenue
Key West, Fl 33040
(305) 896-4677

Objective

Results-driven construction professional with over two decades of hands-on experience in residential remodeling, project management, and company leadership. Seeking to leverage expertise in strategic planning, client relations, and operations management to drive growth and efficiency in a dynamic construction environment.

March 2023 – Present
Samantha Jones General Contractors Inc.
President/Owner

- Lead daily operations of a construction company, ensuring efficient workflow and profitability.
- Engage with clients to develop estimates and contracts, fostering strong relationships.
- Collaborate with County and City planning divisions to align projects with regulatory requirements.
- Manage company finances, optimizing resource allocation for cost-effective operations.
- Coordinate material procurement and mobilization to maximize cost savings.
- Direct project management from inception to completion, maintaining quality and deadlines.
- Prepare competitive bids for both private and government contracts.
- Provide hands-on assistance at job sites when necessary.

2001 – Present
Residential Remodeling Partner

- Acquire, remodel and sell residential properties with values ranging from $300K to $2 million.
- Oversee all aspects of interior and exterior renovations, driving increased property value.

2016 – 2023
Wayne Garcia Building Contractor DBA Garcia Jones
Managing Partner

- Directed day-to-day operations and participated in strategic business decision making.
- Provided on-site support as required to ensure project success.

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2014 – 2016
Wayne Garcia Building Contractor
Estimator and Project Manager

- Developed detailed project estimates based on client needs and project specifications.
- Managed projects to ensure timely completion within budget constraints.
- Coordinated material orders and mobilization to enhance cost efficiency.

2013 – 2014
Wayne Garcia Building Contractor
Material Runner and General Labor

- Delivered materials from warehouses and suppliers to job sites as needed.
- Performed general labor tasks to support construction teams on-site.