City of Key West - Agreement Payment Breakout

Iron Brick / Workday Modernization Project

Summary: The overall Agreement amount is **$4,674,962.62**, consisting of **$3,709,755.82** for Workday subscription and training and **$965,206.80** for implementation services. Payments are due within 30 days of Iron Brick's invoice. Reimbursable travel and expenses, growth or expansion fees, change orders, and support overages are excluded from the annual base-payment totals unless separately incurred and authorized.

Year	Workday Subscription	Workday Training	Implementation / Support	Total City Liability for Year	When Payments Become Due
2026	$159,000.00	$42,460.00	$482,603.40	**$684,063.40**	Workday and training invoiced upon the Order Form Effective Date; implementation billed in 2 monthly payments of $241,301.70.
2027	$159,000.00	$6,250.00	$289,562.04	**$454,812.04**	Workday and training due on the first anniversary of the Order Term start date; implementation due Jan. 30, 2027.
2028	$378,261.00	$6,250.00	$193,041.36	**$577,552.36**	Workday and training due on the second anniversary of the Order Term start date; implementation due Jan. 30, 2028.
2029	$387,418.34	$6,250.00	$0.00	**$393,668.34**	Due on the third anniversary of the Order Term start date.
2030	$396,760.12	$6,250.00	$0.00	**$403,010.12**	Due on the fourth anniversary of the Order Term start date.
2031	$406,289.52	$6,250.00	$0.00	**$412,539.52**	Due on the fifth anniversary of the Order Term start date.
2032	$416,008.66	$6,250.00	$0.00	**$422,258.66**	Due on the sixth anniversary of the Order Term start date.
2033	$425,926.02	$6,250.00	$0.00	**$432,176.02**	Due on the seventh anniversary of the Order Term start date.
2034	$436,039.48	$6,250.00	$0.00	**$442,289.48**	Due on the eighth anniversary of the Order Term start date.
2035	$446,342.68	$6,250.00	$0.00	**$452,592.68**	Due on the ninth anniversary of the Order Term start date.
2036	$0.00	$0.00	$0.00	**$0.00**	No scheduled base payment; the Order Term ends Oct. 30, 2036.

Total Scheduled Payments / Overall Agreement: $4,674,962.62

Additional Cost Items Not Included in Base Annual Totals: Reimbursable travel and related expenses; growth or expansion fees if usage exceeds subscription rights; implementation change orders at $243 per hour; OPTIMA support hours above the included allocation at $254 per hour; and any renewal after the 10-year term.

Source: IronBrick City of Key West OMNIA Prime Contract v8-26-26, including Agreement Section 2, Exhibit A subscription and training payment schedules, and Exhibit B implementation payment structure.