

Post Office Box 1409 Key West, FL 33041-1409 (305) 809-3700

To: Sue Snider, Purchasing Agent

Cc: Mark Finigan, Finance Director

From: Terrence Justice (Engineering)

Date: February 7, 2017

Reference: Basler Electric protective electrical relays.

Pursuant to purchasing Code 2-844 relating to Brand Name Specifications, "Since use of a brand name specification is restrictive of product competition, it may be used only when the purchasing agent makes a written determination that only the identified brand name item will satisfy the City's needs."

Basler Electric is the clear choice for protective electrical relays for the following reasons:

- The Navy's existing switchgear at the Mole Pier utilizes 56 Basler relays.
- The brand and model has proven itself to be reliable.
- Navy personnel are familiar with this specific relay model.
- The Navy has stipulated brand/model consistency in the in-kind endorsement.
- The parts, service, and programming software for all relays come from the same source.
- Complex programming methodology for protective relays requires detailed and product-specific training.
- Operational & Maintenance (O&M) training of Navy personnel will apply to all relays at this installation.

Date

Date