



THE CITY OF KEY WEST

201 William Street Key West, FL 33040 (305) 809-3790

EXECUTIVE SUMMARY

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TO: Community Redevelopment Agency

FROM: Key West Bight Management District Board
Karen Olson, Port & Marine Services Deputy Director

DATE: March 20, 2017

SUBJECT: Purchase of two Floating Docks with Gangways

ACTION STATEMENT

Resolution awarding ITB #17-016 Purchase of Floating docks – Key West Historic Seaport to Ravens Marine, Inc. in the amount of \$25,713.

BACKGROUND

Key West Historic Seaport has the only public dinghy dock in the City of Key West. That dock services the hundreds of long term boats anchored off Key West as well as transient vessels passing through. The Seaports dinghy dock is first come first serve and has always been at near capacity. Rental fees for dinghy dockage are \$87 monthly \$29 weekly and \$6.50 daily. This last year the dock has been overrun with dinghies parking four deep at times creating frustration and liability to the marina.

A new 40ft floating dinghy dock that will offer reserved dockage was added on D Dock in February 2017. That dock will accommodate 14 dinghies and dockage fee is \$125 monthly only.

The Key West Bight Management District Board approved this item at their March 15, 2017 meeting.

PURPOSE AND JUSTIFICATION

The purpose of this purchase is to expand our dinghy capacity by an additional 26 slips. These slips, as the ones installed in February, will be reserved dockage at a monthly fee of \$125.

The Historic Seaport issued ITB #17-016 for Purchase of Floating Docks – Key West Historic Seaport. Bids were received on March 8, 2017 from five vendors.

Ravens Marine, Inc.
\$25,713

Giralt Enterprises, Inc.
\$38,540

CMI Limited Co.
\$39,544

Bellingham Marine
\$43,640

DockTek Marine LLC
\$61,700

All bids were reviewed by Seaport Staff and Ravens Marine, Inc. was determined to be the lowest responsive bidder.

Seaport staff contacted Ravens Marine, Inc., in writing, to confirm their bid due to the substantial spread to the next lowest bidder. Matt Hill, Vice President, Ravens Marine, Inc. is prepared to provide the specified product for the amount bid per attached email dated March 9, 2017.

FINANCIAL ISSUES

Funds were budgeted for and will be used from the Infrastructure account #405-7503-575-6300 (KB75031601 – Floating Dinghy and Fuel Docks).

RECOMMENDATION

Key West Bight Management District Board recommends awarding ITB #17-016 Purchase of Floating docks – Key West Historic Seaport to Ravens Marine, Inc. in the amount of \$25,713.