

April 12, 2017



Response to:
City of Key West

Request for Qualifications No. 17-001

Architectural Services

Key West, Florida



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April 12, 2017

City Clerk
City of Key West Florida
1300 White Street
Key West, Florida 33040

Re: **Request for Qualifications No. 17-001**
Architectural Services

Dear Members of the Selection Committee:

hayes | cumming architects is very interested in the opportunity to continue working with the City of Key West. We are a St Petersburg architectural firm that has a wide range of experience in planning, programming and design of public buildings. Also, our two principals have a combined professional experience of over fifty years; predominantly in the design of public and institutional type facilities.

We understand that timeliness is of the utmost importance and critical that all members of the project team work efficiently and effectively toward this goal. hayes | cumming architects has an established track record of completing design and construction on time and on budget. Our management practices strive to ensure completeness, while providing architectural services that include an emphasis on quality. We utilize the latest technology to improve analysis and understanding of each project. The consultants we utilize have established long standing working relationships with us and trust as well as good communication are established; this translates to value for our clients.

We understand that you are looking for experience as well as performance. As you review our credentials please note that we have been working in the lower Keys for over 15 years. The following projects specifically relate to the work of the City:

- Frederick Douglass Gym, City of Key West – Due to extensive structural damage, the low bay portion of the Gym was demolished and reconfigured to provide a new multipurpose space along with a new roof for the high bay Gym.
- Fire Station 9, City of St Petersburg – The entire building was gutted and a small addition was added with secured storage, multiple training rooms and an exercise area. The residence portion of the facility was renovated as well. The exterior vehicular and apparatus parking areas were reconfigured and renovated.
- Marine Technology Building, Florida Keys Community College – This new 40,000 s.f. building was designed to LEED-NC Silver standards and included a secure parking area for vehicles and boats at the first floor.
- DHS Key West – This new 13,000 square foot facility for the Department of Homeland Security-Immigration and Customs Enforcement included approximately 7,000 square feet of office space, 2,000 square feet of

training rooms and a 800 foot state of the art conference room/mass briefing room. Other secured storage areas were included.

Our team is composed as follows:

- | | |
|--|--|
| • hayes cumming architects | Prime & Architect of Record |
| • Michael A. Lingerfelt, FAIA, LEED BD+C | LEED Consulting/Documentation & Emergency Disaster Inspector |
| • B.W. Sprague, Inc. | Construction Management & Cost Control |
| • McCarthy & Associates, Inc. | Structural Engineering & Threshold Inspection |
| • Griner Engineering, Inc. | Mechanical, Electrical, Plumbing & Fire Protection Engineering |
| • Perez Engineering & Development | Civil Engineering & Land Surveying |

We have added a key team member for this contract, Michael A. Lingerfelt, FAIA, LEED BD+C. The consultant services he will be performing are listed above. In bringing him onto our team we are leveraging his successful history and relationship with various public entities across the United States to ensure the critical areas of green building design and performance for this contract meet your expectations. Also, over the past five years we have successfully completed multiple projects with McCarthy & Associates and Griner Engineering. They both utilize the same software, Revit, and and have extensive governmental design experience throughout the southeastern United States.

In addition to offering our design talent and technical experience we also commit to:

- Continue maintaining a regular presence in Key West as workload warrants it.
- Utilization of staff members wuith a private pilot license to allow us to be in Key West on four hours notice during critical events to give this contract the appropriate care and supervision.

In closing, we would like to say that the hayes | cumming team is highly committed to cotinuing to serve the City and grow the solid working relationship that has been built over the last five years to ensure the result of our effort meets your needs and exceeds your expectations. Thank you for your consideration!

Yours very truly,

hayes | cumming architects p.a.



Andrew M. Hayes, AIA, LEED AP BD+C



hayes | cumming architects is a ten year old St Petersburg architectural firm that practices throughout the state of Florida. Our focus is on projects that include:

- science & technology
- worship activities
- recreation & retail
- design for the aging
- public architecture

We meet our client's needs by listening, asking relevant questions and offering our experience as a framework for their wants. We strive to provide solutions that solve our client's problems and create value for them.

Our work is not an end product but a foil for human activity and interplay. People create the culture; we give it space, order, and form.

over the years our clients have come to us when they are dealing with problems like:

- improving the appearance of their facility to be an accurate reflection of their mission, vision and values
- a lack of ability to visualize solutions to their physical plant requirements within a given budget
- an existing building that no longer meets their long term needs
- a changing business model or economic needs that make their existing facility no longer operationally effective
- reducing operational maintenance costs and energy use
- coordinating the operational needs and wants of multiple decision makers

If you, or your company, are dealing with any of these issues perhaps we may help.



Our Firm

hayes | cumming architects came about as the cementing of a professional relationship between andrew hayes and paul cumming that started over fifteen years ago. Their common desire to produce quality buildings emanates from a shared vision that good architecture evolves out of problem solving through collaboration.



Our Firm

hayes | cumming architects is a veteran owned business and recognized by the Florida Department of Management Services as a Minority Business Enterprise that offers:

- architecture
- master planning/programming
- interior design
- liturgical element design
- furniture design
- urban design

The Process

Every project produced by our studio, regardless of size or scope, receives the combined intellectual focus of our entire staff. Both of the firm's principals are actively engaged in the design phase of each project. This ensures that not only are each project's needs analyzed and resolved, but it's aspirations are considered as well.

The vehicle for this engagement is a charette that occurs in the early conceptual stage of each project. This allows the team to clarify immediate design challenges and analyze them from different perspectives. Every team member is able to contribute to each project in some tangible way, bringing a greater understanding of the project to the entire staff.

Each project receives the continuous attention of one of the firm's principals from design through construction. We have learned over the years that this continuity produces a better built result as well as a better experience for our client. Communication and trust are established early in the process and carry through amidst the chaos of construction.

SPECIALIZED EXPERIENCE

- FEMA Design & Compliance
- Crime Prevention Through Environmental Design (CPTED)
- Building Envelope & Missile Impact Design
- Experience working in the Keys since 2004
- Knowledge of Current Construction Methodologies
- Use of Appropriate Technologies & Best Practices
- Community Visioning & Stakeholder Input
- Master Planning
- Programming & Analysis
- Ability to Identify Problems & Resolve Conflicts
- Stewardship of Resources

TECHNICAL COMPETENCE

- Utilization of Building Information Modeling Software
- Scheduling Milestones & Meeting Deadlines
- Timely & Accurate Communication
- Construction Administration
- Budget Estimating & Cost Controls

SPECIALIZED EXPERIENCE

During the past decade, hayes|cumming architects has gained the following specialized experience below that would provide significant value to the City of Key West. In addition to the information highlighted below Andrew M. Hayes, Paul Cumming and Lee Benson have a combined prior experience of over 60 years within the field of architecture, planning & construction.

FEMA Design & Compliance

In the last five years hayes|cumming architects has completed close to twenty projects within FEMA velocity and flood zones within the Tampa Bay region as well as the Florida Keys. The projects were predominantly institutional, educational and commercial building types with a few residential buildings as well. We are very well versed on the Coastal Construction requirements (FEMA-55) as well as the Coastal Construction Manual FEMA P-55 I, II & III, Edition III. We also are familiar with the FEMA Technical Bulletins with a specific focus on a technical issue that are released in between Coastal Manual Editions.

Emergency management of coastal environments is critical to life in the Florida Keys. Key West lies at the point of intersection for the South Atlantic coastal environment and the Gulf of Mexico coastal environment. Due to this fact the design of structures within the Florida Keys much take into account the potential effects of both of these coastal zones. Site design issues and structural foundations must be considered in the context of the performance they will give as well as the potential damage they can cause if they become separated from their structure and become components for destruction due to the drastic affects of hurricane forces.

Experience working in the Keys since 2004

Our first design opportunity in the Florida Keys was the Field Office for the Department of Homeland Security-ICE on North Roosevelt Boulevard with our predecessor firm. Andrew M. Hayes, AIA served as Principal-in-Charge and Paul Cumming as Project Manager. That project had a very aggressive schedule that was dictated by the Federal government. We worked closely with Joe

April, the City of Key West Building Official at the time. The project was broken into three discreet work packages in order to 'fast track' the schedule:

- Site/Civil & Foundation
- Building Envelope
- Interior build-out

This approach allowed over 80 days to be saved out of the original schedule prior to the impact of hurricanes Dennis, Katrina & Rita in 2005. These hurricanes also were a lesson in preparing a construction site for an impending potential disaster.

Crime Prevention Through Environmental Design (CPTED)

Known as a multi-disciplinary approach to deterring criminal behavior through environmental design, CPTED strategies rely upon the ability to influence offender decisions that precede criminal acts. As of 2004, most implementations of CPTED occur solely within the built environment. The three most common built environment strategies are natural surveillance, natural access control and natural territorial reinforcement.

- **Natural surveillance**

Natural surveillance increases the threat of apprehension by taking steps to increase the perception that people can be seen. Natural surveillance occurs by designing the placement of physical features, activities and people in such a way as to maximize visibility and foster positive social interaction among legitimate users of private and public space. Potential offenders feel increased scrutiny and limitations on their escape routes.

- **Natural access control**

Natural access control limits the opportunity for crime by taking steps to clearly differentiate between public space and private space. By selectively placing entrances and exits, fencing, lighting and landscape to limit access or control flow, natural access control occurs.

- **Natural territorial reinforcement**

Territorial reinforcement promotes social control through increased definition of space and improved proprietary concern. An environment designed to clearly delineate private space does two things. First, it creates a sense of ownership. Owners have a vested interest and are

more likely to challenge intruders or report them to the police. Second, the sense of owned space creates an environment where "strangers" or "intruders" stand out and are more easily identified. By using buildings, fences, pavement, signs, lighting and landscape to express ownership and define public, semi-public and private space, natural territorial reinforcement occurs. Additionally, these objectives can be achieved by assignment of space to designated users in previously unassigned locations.

CPTED strategies are most successful when they inconvenience the end user the least and when the CPTED design process relies upon the combined efforts of environmental designers, land managers, community activists, and law enforcement professionals. Beyond the attraction of being cost effective in lowering the incidence of crime, CPTED typically reduces the overall costs of preventing crime. Retrofitting an existing environment to meet CPTED can sometimes be costly, but when incorporated in the original design phase of facility planning, cost of designing to CPTED principles are often lower than with traditional approaches. Operational costs are often lower also, as CPTED lighting designs can significantly lower energy use. Adding to the attraction of CPTED is that it lowers liability and in some instances provides for reduced insurance costs.

Building Envelope & Missile Impact Design

Due to the harsh coastal environment of the Florida Keys, the envelope of a building requires more analysis and attention to detail than in most other parts of the state. The significant components are:

- Roof assemblies, flashing and insulation
- Exterior Glazing Systems
- Exterior Doors & Windows
- Vapor penetration & insulation of exterior walls
- Sealants & caulking at door and window perimeters

These components are looked at in the context of maintaining the integrity of the structure during significant storm events. Construction testing results for large and small missile impact are considered when selecting construction systems and components.

Stewardship of Resources

The Florida Keys are such a unique and fragile microclimate that requires a sensitive design approach to the use of resources, both natural and manufactured. Energy use, potential waste and recycling are also important factors to be considered as part of approaching the design of a building from a life-cycle perspective as well.

The concept of stewardship is an ethic that embodies responsible planning and management of resources. This approach involves taking a holistic look at the use of materials and the cost of energy to operate a facility over its entire life. This is in direct contrast to a first-cost only approach to design and construction and places more value on a solution that looks at the entire picture of design, construction, operation and maintenance.

We take seriously our responsibility to be stewards of public funds in whatever we do.

Knowledge of Current Construction Methodologies, Technologies & Best Practices

Between the two principals of hayes | cumming architects (Andrew M. Hayes, AIA and Paul V. Cumming, AIA) we typically are involved in 40 - 50 hours of continuing education annually. Our focus areas are as follows:

- Andrew – practice management, construction industry trends and public architecture
- Paul – information technology, building envelope technologies & institutional architecture

Urban Design/Community Visioning & Stakeholder Input

We have been involved in multiple projects that have included meeting with community groups and stakeholders in order to elicit input for projects that have a public component or are utilized by a larger group than the day-to-day users. These include:

- Florida Alzheimer Center & Research Institute – Tampa, Florida
- M.L.K Business District Association - St Petersburg, Florida
- Davis Islands Neighborhood task Force – Tampa, Florida
- Timer Pines Centre - Spring Hill, Florida

Some of these projects also included an element of consensus building to find common aspects of public comment in order to provide clearly defined criteria for project success.

Master Planning/Programming & Analysis

We have been involved in multiple planning projects that involved analyzing future growth/contraction, land use, facility utilization and infrastructure requirements in order to create a long term multi-phase development plan:

- Campus Master Plan & Color Scheme, FKCC – Key West, Florida
- University Community Healthcare Campus – Trinity Florida
- Master Plan, St Petersburg Catholic High School - St Petersburg, Florida
- Master Plan, Tampa Catholic High School – Tampa, Florida

Ability to Identify Problems & Resolve Conflicts

As part of our standard practices, we focus on good quality, clear and timely communication. We find that this is one of the best proactive practices that help in identifying problems early. In addition to this focus we have adapted the best practices below that also help proactively resolve potential issues:

- A two-four week 'Look Forward' as a standard agenda item during planning, design or construction

- A monthly Executive Report for key decision makers identifying the potential challenges of the next 30 days

In addition to the proactive measures above, we also have adapted the procedure below to facilitate resolving conflicts in-house.

- First, we ask each party to document their claim or position in writing
- Second, we have an independent third party (typically a certified mediator) review and analyze each written position and identify common ground
- Third, we return the independent analysis of both positions to each party and ask for settlement proposals
- We attempt to broker a settlement directly with the parties involved
- We engage the mediator that preformed the written analysis to sit down with the parties in an attempt resolve the issue

TECHNICAL COMPETENCE

We offer the following unique technical skills that will provide insight and value to the City of Key West:

Utilization of Building Information Modeling (BIM) Software

As a part of our founding principles we are committed to the use of state-of-the-art technology in the practice of architecture. Our technology tool of choice is Revit by AutoDesk. This powerful BIM software creates a virtual model of the building from the moment that very preliminary design concepts are developed. This provides to our clients three-dimensional images right from the start of design. This powerful imaging tool will allow the City of Key West to make informed decisions about potential concepts early in the design process. Since the building is modeled from the very beginning, quantity take-offs for construction budgeting are available from the beginning.

The power of this tool also allows natural light analysis and energy use studies to be performed in the very early stages of design. This information is valuable in making informed decisions regarding LEED criteria of specific projects and developing the appropriate strategy for successful certification.

Budget Estimating & Cost Controls

Due to the inherent power and ability of BIM, construction budget estimating information is available early in the design process. This early availability of cost information facilitates informed decision making on how to obtain the best value for a given budget.

This is very different from value engineering, which looks at cost reduction once the majority of the building is designed. Our focus at the conceptual design stage is on the structural system, roof membrane and building envelope choices that represent the majority of the cost of a building. Only rarely under a value engineering scenario is the client able to look at these factors. And almost always it involves significant design cost and schedule impact.

Timely & Accurate Communication

As with any good relationship or business endeavor communication is critical. We understand the value of communication and have developed standard procedures and forms to facilitate this. At the start of every project we sit down with the entire Owner team and Design team to develop a communication plan and communication diagram to ensure that the appropriate team members are involved in communication critical to their respective role. We also strive to ensure that correspondence/e-mail is not dispersed in a 'shotgun' approach that burdens team members with communication that is of little value to their role in the process.

We manage the communication process by asking two simple questions:

- What is the value added by a particular member receiving this communication?
- Is there any value lost if a particular team member does not receive this communication?

Peer Review and LEED consultant as Standard Practice

On all of our projects above two million dollars in construction value we engage an outside peer review of our work prior to releasing it. For projects below two million dollars that function is provided by one of the firm principals not directly involved with the specific project. This ensures that someone detached from the design process on a daily basis has a chance to analyze the work and provide an additional perspective.

For all projects that will be 'green buildings' or LEED certified we engage a consultant that possesses specialized knowledge with section 255.2575(2) Florida Statue and LEED certification standards. For this contract we will utilize Michael Lingerfelt, FAIA who has certified over 20 green buildings.

Scheduling Milestones & Meeting Deadlines

There is an old axiom in construction, 'Measure twice – cut once.' In the architecture industry today this is known as 'lean architecture'. The concept of lean architecture is to perform the majority of the design analysis up front using the technology tools and industry information during design, when decisions by the client have the most bearing on cost. This approach modifies the amount of time spent during programming, schematic design and design development as compared to the traditional approach. Under the traditional approach the most time is spent developing the construction documents. Under the lean architecture approach the most time is spent working out the structural systems and building envelope. Development of the construction documents happens relatively quickly.

Due to the annual risk caused by the hurricane season in the Florida Keys each year, construction schedules need to be carefully considered. While the conventional wisdom may say get it done quickly, there is clear evidence that shows construction which occurs outside of the hurricane season minimizes risk and increases the chance of a better built project in the end. When reasonable scheduling occurs and contingency planning is built into the design and construction schedule there is better value provided to our client. When the above factors are incorporated into the approach to project delivery the best possible scenario is created to deliver a project 'on-time and on-budget.'

Architectural Prime Consultant and Sub-Consultant Firms with responsibilities for each.

hayes cumming architects pa andrew m. hayes, aia, leed bd+c paul v. cumming, aia, leed bd+c	architecture
lingerfelt international, inc. michael lingerfelt, faia, leed bd+c	leed support
b.w. sprague, inc bill sprague, gca, leed ap	cost control
mccarthy and associates e. michael mccarthy, pe	structural engineers
griner engineering, inc. joseph p. griner, pe, leed bd+c jose rosario pe	m/e/p engineers
phil graham landscape architecture phil graham, fasla, leed ap	landscape architecture
perez engineering & development allen perez, pe	civil engineer

hayes|cumming architects utilizes consultants that it has worked with regularly to ensure quality of service and documents through utilization of established communication methods. Consultants that are included as part of the proposed team, their role and related historical experience for this Project.

KEY PERSONNEL PARTICIPATION IN EXAMPLE PROJECTS											
NAMES OF KEY PERSONNEL	ROLE IN THIS CONTRACT	EXAMPLE PROJECTS LISTED BELOW (Fill in "Example Projects Key" section below before completing table. Place "X" under project key number for participation in same or similar role.)									
		1	2	3	4	5	6	7	8	9	10
Andrew Hayes, AIA, LEED AP	Principal-in-Charge	X	X	X	X	X	X	X	X	X	X
Paul V. Cumming, AIA, LEED BD+C	Project Manager	X	X	X	X	X	X	X	X	X	X
Michael Lingerfelt, FAIA, LEED BD+C	LEED Consultant					X					
Bill Sprague, GCA, LEED AP	Construction Mgr.	X			X		X	X	X		X
E. Michael McCarthy, PE	Struc. Engineer		X	X	X	X	X	X	X		X
Joseph P. Griner, PE, LEED AP	Mech. Engineer	X				X	X			X	X
Jose Rosario, PE	Electrical Engineer	X				X	X			X	X
Phil Graham, FASLA	Landscape Arch't		X	X		X			X		
Allen Perez, PE	Civil Engineer		X		X		X	X	X		X
Michael English, AICP	Planner			X					X	X	

EXAMPLE PROJECTS KEY			
NO.	TITLE OF EXAMPLE PROJECT (FROM ABOVE)	NO.	TITLE OF EXAMPLE PROJECT (FROM ABOVE)
1	U.S. Dept. of State - Diplomatic Transit Facility Misc. Alterations - Boilers, Water System & Laundry Sanaa, Yemen	6	Hyatt Key West - Resort & Marina Renovation of Shor Grill & Commercial Kitchen Key West, FL
2	City of Key West Renovation of Frederick Douglass Gym Key West, FL	7	Florida Keys Community College Exterior Envelope Repair & Repaint Key West, FL
3	City of St Petersburg Renovation of Fire Station 9 St Petersburg, FL	8	Florida Keys Community College New Student Housing Key West, FL
4	Florida Keys Community College New Marine Technology Building Key West, FL	9	Holy Family Catholic Parish Life Safety & Energy Upgrades St Petersburg, FL
5	Holy Family Catholic Parish Interior Church Renovation St Petersburg, FL	10	Department of Homeland Security New Field Office Key West, FL

recent project experience

- **U.S. Department of State - Diplomatic Transit Facility**
Miscellaneous Alterations to Boiler, Fresh Water & Laundry Systems
August 2017 - \$1,106,000
Sanaa, Yemen
- **City of Key West**
Renovations to Frederick Douglass Gymnasium & Recreation Center
July, 2017 - \$2,100,000
Key West, FL
- **FKCC Student Housing**
New 100 bed 23,600 s.f. Building
August 2012 - \$4,600,000
Key West, FL
- **FKCC Marina & North Campus Master Plan**
12.7 acre site with marina, central courtyard and landscaping
April 2010 - \$1,150,000
Key West, FL
- **Holy Family Parish**
Complete Interior Renovation of Church - 2010
School Envelope & Window Repair/Replacement - 2009
Summer 2010 - \$2,267,000
St. Petersburg, FL
- **FKCC Campus Wide Repair and Repaint**
105,000 sf of Exterior Envelope Repair/Repaint due to Hurricane Damage
October 2006 - \$350,000
Key West, FL
- **Tampa Catholic High School Master Plan & New Buildings***
Master Plan of 11.4 acre site with new
Chapel & Science-Technology Bldg.
July 2003 - \$3,500,000
Tampa, FL
- **Byrd Alzheimer Center & Research Institute**
Programming/Owner's Representative
March 2006 - \$20,000,000
USF Campus, Tampa, FL
- **Hyatt Key West**
Interior Renovation of Restaurant & Commercial Kitchen
August 2008 - \$650,000
Key West, FL
- **Department of Homeland Security
Immigration and Customs Enforcement ***
Phase I - 12,000 sf office building
Phase II - tenant improvements
May 2006 - \$3,922,514
Key West, FL
- **St. Francis of Assisi Catholic Church**
New Multi-purpose Space July 2007
New Kitchen August 2003
Total Value - \$1,300,000
Seffner, FL

* architect of record while principal at ruyle.hayes+jennewein architects, p.a.

professional experience

hayes | cumming architects pa
2006 - present
ruyle.hayes+jennewein architects pa
2001 - 2006
Hayes Architects, Inc.
1998 - 2001
Scott Partnership Architecture, Inc.
1995-1998
Lewis Ingleson, AIA, Architect, Ltd.
1991-1995

education

Master of Architecture & Urban Design
Virginia Polytechnic & State University

Bachelor of Architecture
, University of Hawaii

Associate of Science
, Comm. College of the Air Force

professional registration

NCARB, Florida

affiliations

2015, President, AIA Florida
2013-2012, V.P. Advocacy & Gov't Affairs
2013-2007, Board of Directors
American Institute of Architects-Florida
2012, Board President
Grand Central Business District
2012, Board Vice President
St Petersburg Museum of History
2011-2010, Citizens Advisory Board
Pinellas Metropolitan Planning Org.
2010 President; AIA Tampa Bay
2005-1991, Florida Air National Guard
1990-1982, United States Air Force

andrew m. hayes
aia, leed ap



Having been trained in Hawaii, Mr. Hayes approaches each commission by interacting with and analyzing the project site. In doing so, the inherent environmental qualities to be featured and respected are discovered. So begins the symbiotic relationship between environment and structure.

His career focus has been providing comprehensive design solutions that work in harmony with the environment, solve user needs and enhance economic value. Project excellence is obtained by client service through listening, adhering to budgets and maintaining schedules. This assures timely and economic delivery of each project.

hayes | cumming architects

recent project experience

- **Hyatt Regency - Coral Gables**
Renovation of Pool Deck, Court of Lions & Misc. Public Spaces
December 2016
\$765,000
Coral Gables, FL
- **Hilton - St Petersburg**
Renovation of Public Spaces & Restrooms
October 2015
\$765,000
Baton Rouge, LA
- **Eckerd College**
Galbraith Marine Sciences Laboratory
Interior renovation of an existing 24,000 sf Laboratory Building
July 2012
\$1,204,000,
St. Petersburg, FL
- **FKCC Marine Technology Building**
32,000 sf Classroom & Laboratory Building
August 2010
\$4,700,000
Key West, FL
- **The Meridian**
Two Story Mixed-Use with 6 Retail / 7 Residential Units
August 2009
\$1,565,000
St. Petersburg, FL
- **San Martin Village**
19,465 sf Retail Development
September 2008
\$2,365,000
St. Petersburg, FL
- **City of St Petersburg - Dockmaster Building**
Miscellaneous Alterations to an Existing 2,200 s.f. Building
November 2007
\$78,800
St Petersburg, FL
- **City of St Petersburg - Southside Soccer Complex**
Miscellaneous Alterations to an Existing 2,200 s.f. Building
November 2007
\$71,635
St Petersburg, FL
- **FKCC - Student Center ADA Restroom Upgrades**
Miscellaneous alteration and finish upgrades
August 2006
\$75,000
Key West, FL

professional experience

hayes I cumming architects pa
2006 - present
ruyle.hayes+jennewein architects pa
2005 - 2006
PBS&J
2001-2005
Mason Blau & Associates, Inc.
2000-2001
PBS&J
1999-2000
Scott Partnership Architecture, Inc.
1998-1999
David L. Wallace & Associates pa
1997-1998

education

Bachelor of Architecture
University of Arkansas

professional registration

NCARB # 87663
FL # AR93156
FL # ID5297

affiliations

2012 West Director, AIA-Tampa Bay
2012-2011 Pinellas County School Board
Professional Services Advisory Board
2011 Co-Chair, AIA Tampa Bay Golf Tournament
American Institute of Architects
National Council of Architectural Registration Boards

other

2012 St Petersburg Chamber of Commerce
Green Council
2011 Pinellas County School District
Savings for Classrooms Task Force
2010 Panelist AIA Tampa Bay-Principal's Roundtable
BIM Implementation in a Small Design Practice
2009, 2006 - FDOE SREF Training

paul v. cumming
aia, leed ap



‘Through collaboration excellence is achieved”

In addition to being a registered architect, Paul is also a registered interior designer. He brings to the table additional skills in specifying appropriate materials for institutional architecture.

Through superior listening and communication skills, leadership and a commitment to excellence, Paul Cumming exudes a high collaborative spirit that engages all team members. The net result is a better project and a satisfied client.

MICHAEL D. LINGERFELT, FAIA, LEED® AP BD+C

PROFILE

- High-energy executive with more than 30 years experience in design, construction and project delivery.
- Results-oriented executive with proven ability to lead large, complex projects and multi-disciplined design teams with a total of over \$3.6B of hard construction built to date.
- Proven results dealing with entitlements, environmental and zoning issues, concerned citizen groups, various building codes as well as managing outside consultants on a national/international level.
- Strong leadership skills managing concept development, design and construction management of a diverse portfolio of projects from theme park attractions, merchandise facilities, restaurants to a variety of health care and hospitality facilities.
- Persuasive communicator with well developed presentation and negotiating skills to both small and large groups.

PROFESSIONAL EXPERIENCE

Lingerfelt International, Orlando, FL

2008-Present

President of Architecture and Design

- Responsible for establishing strategies and directing Architectural and Engineering efforts as the Client's LEED® Representative on sustainable projects throughout the United States, early concepting for major themed development and training design professionals for Post Disaster responses.
- **Darden Restaurants:** worked with the Client to develop strategies to achieve their corporate sustainability goals, implement changes to their prototypical restaurants, reviewed design documents for compliance and documented projects resulting on them becoming the first casual dining restaurant brand to obtain LEED® Silver Certification. To date they have achieved:
 - Bahama Breeze: (1) LEED® Silver Certification
 - Longhorn Steakhouse: (2) LEED® Silver Certifications
 - Olive Garden: (4) LEED® Silver Certifications
 - Red Lobster: (1) Certified and (3) LEED® Silver Certifications.
- **Chick-fil-A:** working with the Client to develop strategies to achieve their corporate sustainability goals, implement changes to their prototypical restaurants, reviewed design compliance and documented projects resulting on them pursuing several LEED® Silver Certification restaurants.
- **Bohler Engineering:** worked with the engineer and documented several USGBC Credits for the TD Bank - Shady Grove in Gaithersburg MD resulting LEED® Gold Certification.
- **Brown Chambliss Architects:** worked with the architect to develop strategies to achieve their sustainability goals for two different projects. Implemented changes, reviewed design documents for compliance and documented

MICHAEL D. LINGERFELT

projects resulting LEED® Gold Certification for an Office Building and Medical Center.

- **I-Drive Live:** Provided expertise in coordinating (2) Architectural Firms, Ride Manufactures and County Government dealing with entitlements, environmental

and zoning issues, various building and ride codes and regulations. Advocated resolutions and agreements for a multi-phase commercial entertainment complex that includes a 420' tall hubless wheel containing 27 glass-clad gondolas.

McGillivray Consulting Group, Orlando, FL**2007-2008**Vice President of Architecture and Design

- Responsible for establishing strategies and directing Architectural and Engineering efforts on initial concepts as the Client's Representative on major themed developments.
 - **Bearfire Resort:** year-round outdoor ski and Snowboard Park themed as alpine skiing village with a ski and snowboard mountain complete with ski runs, chair lifts, competition half-pipes, toboggans, snow tubing, and ski caves along with a world class hotel and spa.
- **Provence:** authentic French Village centered on a five-star deluxe hotel (225 rooms and over 36,000 square feet of Convention & Meeting Space), Spa, Winery, Perfumery, Wedding Chapel, Restaurant and Cooking School and over two hundred thousand square feet of Provence style retail, food and beverage establishments.

Bermello Ajamil Partners, Incorporated, Miami and Orlando, FL**2006-2007**Associate, Special Projects Director

- Responsible for establishing strategies and directing Architectural and Engineering efforts on initial concept as well as establishing the firm's presence in Central Florida.
 - **The World, Dubai, UAE:** 317 manmade islands in the shape of the continents located off the coast of Dubai. Islands are for private or commercial use and allow for either leisure, residential or tourist developments. This development will add over 144 miles of new beachfront to Dubai's coastline.
 - Antarctica (Preliminary concept)
 - Ireland (Preliminary concept)

Walt Disney Imagineering, Lake Buena Vista, FL and Glendale, CA**1991-2006**Director, Project Architecture & Engineering, 1999-2006, Principal Facility Design Manager, 1995-1999, Facility Design Manager, 1991-1995

- Responsible for establishing strategies and directing Walt Disney Imagineering's Architecture and Engineering efforts from initial concept through design, construction and turnover.
- Assembled and directed diverse project teams consisting of up to 140 distinct internal and external disciplines. Assigned core discipline managers and set project implementation strategies.
- Led organization development efforts to enhance project processes, reduce project life-cycle costs and reduce overhead. On Expedition Everest, led the technological effort in using object-enabled databases (BIM) in coordinating what many have called the "most integrated show ever developed by Walt Disney Imagineering."

MICHAEL D. LINGERFELT

- Architect of Record for projects including:

- **Expedition Everest** (Ride Attraction & Retail)
- **Animal Kingdom Theme Park** (Ride and Assembly Attractions, Retail, Quick Service Restaurants, Restaurants and Animal Support Facilities)
- **Mickey's PhilharMagic** (Assembly Attraction & Retail)
- **The Many Adventures of Winnie the Pooh** (Ride Attraction & Retail)
- Responsible Individual for design portion of contracts with outside design/construction professionals in the development of construction documents after concepts had been developed by Walt Disney Imagineering for delivered projects: **Mission: SPACE** (Ride Attraction & Retail), **Rock 'n Roller Coaster** (Ride Attraction & Retail), **Buzz Lightyear** (Ride Attraction), **Pecos Bill** (Quick Service Restaurant), **Mickey's Toontown Fair** (Ride and Assembly Attractions & Retail) and **The Disney MGM Studios - Paris Theme Park Production/Attraction Studios** (Film Stages, Post Production, Craft, Lighting & Grip Facilities, Assembly Attractions, Retail, Quick Service Restaurants and Restaurants).
- **Main Street Athletic Club** (Retail and Quick Service Restaurant)
- **New Tomorrowland** (Ride Attraction, Assembly Attractions, Retail and Quick Service Restaurants)
- **DinoRama!** (Ride Attraction & Retail)

Themed Entertainment Association THEA Award - Theme Park: Disney's Animal Kingdom, 2002; Attraction with Technological Breakthrough: Disney's Mission: SPACE, 2004 and Outstanding Attraction: Expedition Everest: Legend of the Forbidden Mountain, 2006.

Association of Building Contractors - Mickey's PhilharMagic: Eagle Award for Entertainment Facilities, 2003. Expedition Everest: Legend of the Forbidden Mountain: Eagle Award for Entertainment Facilities, Eagle Awards for Subcontractors Concrete, Exterior Finishes, Structural & Miscellaneous Metals as well as the Awards of Merit for Subcontractors Electrical, Fire Protection and Interior Finishes, 2006.

Marriott Corporation; Bethesda, MD**1988-1991**Design Manager, Senior Living Services

- Negotiated three zoning approvals for independent living facilities in various regions of the country. This involved closely working with Strategic Planning & Development, Finance, Legal and Operations. Contracted with outside legal firms, traffic and acoustic consultants. Each facility was 250, 000 sf with a construction budget of \$25 million.
- Concurrently worked as the field architect on two large projects that were already under construction and was responsible for resolving construction issues, processing requests for information, reviewing shop drawings, making site inspections and determining consultant involvement.
 - **The Jefferson** - 712, 000 sf facility consisted of a 3-story underground parking/mechanical structure, a 2-story community center, a health care center with 57 assisted living studios and a 31-bed licensed nursing care area. On

MICHAEL D. LINGERFELT

top of this base, 320 independent living apartments were housed in twin 20-story high-rise towers.

- **The Colonnades** - This campus style facility was developed with The University of Virginia's Health Service

Design Manager, Courtyard

- Responsible for 27 Courtyard Hotels built in the Southern Region with an average of between 150-200 rooms and a construction cost of \$8 million each and built the first mid/high rise.

Project Coordinator, Courtyard

- Directly involved in 14 Courtyard Hotels that were reviewed, permitted, constructed or turned over to Operations in Western Region.

Interior Architecture Associates, San Antonio, TX

1985-1988

Medical Architect

- Responsible for the design, construction documentation and administration of Neonatal Intensive Care Units, Laboratories, Pharmacies and surgical suites for hospitals in South Texas.

Hesson, Andrews, Sotomayor, San Antonio, TX

1980-1985

Intern Architect, Architect

- Responsible for the design, construction documentation and administration of several High Schools, Elementary Schools, Automotive Dealerships, Banks, Retirement Community Facilities and Apartment Complexes in South Texas as well as Cafeterias throughout the Southwest states of Texas, New Mexico and Arizona.

- **SeaWorld San Antonio** (formerly SeaWorld of Texas) Shamu Stadium was developed by Harcourt, Brace and Jovanovich and opened in 1988. The park was built for \$170 million and welcomed 3.3 million visitors in its first 12 months of operation, placing it among the top 10 attractions in Texas. Worked on the conceptual and construction documents for Shamu Stadium.

- Northside Independent School District: Masterplan, Construction Documentation and Administration for **Health Careers High School** whose mission is to prepare students for an occupation in the health care field as well as to strive for career and educational excellence. This is accomplished by integrating academics with health care and medical courses.

MICHAEL D. LINGERFELT**REGISTRATIONS/MEMBERSHIPS/HONORS**

Registered Architect: Texas, 1984; New Mexico, 1987; Florida, 1994; California, 1997

American Institute of Architects, College of Fellows, 2012

American Institute of Architects

Board Advocacy Committee, 2009

Corporate Architects Knowledge Comm. Advisory Group, 2005

Disaster Assistance Task Force, 2007 - Present

Florida Board of Director's, 2006-2007; Vice-President, 2008-2009;

1st Vice-President/President Elect, 2010; President, 2011,

Immediate Past-President, 2012

Orlando Chapter Board of Director's, 2006-2007

Retail & Entertainment Knowledge Community Advisory Group

Cofounder 2006, Chair-2007, Immediate Past Chair, 2008,

Advisory Group 2012

San Antonio Associate Director, 1983; Director, 1985-1986;

Commissioner, 1987, Treasurer, 1988

Florida Association of the American Institute of Architects: Presidential Award, 2009

Orlando Component of the American Institute of Architects: Nils M. Schweizer Community Service Award, 2010. This award is given to recognize an architect whose leadership in community activities and service has been a direct benefit to the profession or community.

Boy Scouts of America: Eagle Scout, 1971

Cambridge Who's Who: Excellence in Architecture, 2008

National Council of Architectural Registration Boards: Certificate Holder, 1985

Reedy Creek Improvement District, Board of Appeals – Chairman, 2010 - Present

State of California Governor's Office of Emergency Services: Evaluator, 2003; Trainer 2008

University of Texas Ex-Students' Association, Life Member, 1996

United States Green Building Council: Leadership in Energy and Environmental Design (LEED® AP) NC 2.2, 2007; Building Design + Construction, 2010

US Department of Homeland Security FEMA:

Professional Development Series: IS-139, IS-230, IS-235, IS-240,

IS-241, IS-242 and IS-244, 2009

Incident Command System: ICS-100, ICS-200, IS-700a and IS-

800b, 2009

Valencia Community College Foundation: Board of Directors, 2007-Present

BILLY (BILL) SPRAGUE

Construction Program Manager

#CGC019795 / #QB29147 / #BN5805

825 Duval Street (mailing address only)

Key West, FL 33040

(305) 797-8676 cell

(305) 295-6081 fax

E-Mail bwsprague@bellsouth.net

Personal Data

Born: Saint Joseph, MO.

Education: Central High School

Northeastern University / Boston / Certification Construction Management

Numerous Certifications

Military: U.S. Army / Honorable Discharge

U.S. Air Force / Honorable Discharge

Summary of Experience

Over 40 years professional experience in the construction industry with the last 20 years directed toward Construction Management. I have held a Florida State Class A General Contractors License for over 25 years.

Qualifications

- State of Florida Class A General Contractor's License
- State of Florida Building Inspector Certificate
- International Building Code Inspector Certification

PROJECTS

USA

- Million Dollar Residential Homes
- Commercial & Residential Land Developments
- Civil Projects / Roads / Bridges
- Public Entertainment Facilities
- Elementary, High Schools & State Universities
- Chemical / Industrial Plants
- NFL & College Stadium
- Research & Development Laboratories
- Federal, State & Local Correctional Facilities
- Hurricane Restoration
- Condo & Congregate Living Facilities
- Interior & Exterior Theater
- Educational Diving & Hyperbaric Chamber Facilities
- Commercial & Residential Historical Renovation
- Entertainment Clubs / Resorts / Restaurants
- Airport Facilities & Hangers
- Fire Stations
- Medical Clinic / Image & Surgical
- Educational Facilities
- Rehabilitation Homes & Clinics
- Commercial Restaurants Renovations
- Military Installations

OVERSEAS

- Diplomatic Transit Facility, Sanaa Yemen
- Afghan National Defense University / Kabul, Afghanistan
- Multi High Rise Condo & Office Complex / Saudi Arabia
- War Restoration / Kuwait

Accomplishments / Memberships

- Florida Class A General Contractor's License / CGC019795

- Florida Standard Building Code Inspector / BN5805
- Certified Florida Uniform Building Code Inspector
- OSHA 500 / 502 Inspector Certification
- Florida DOT Medical Certification
- Numerous Business & Safety Certification
- Numerous State College Certifications
- Florida Special State Fire & Safety Inspector
- Private General Aviator Pilot License
- 2003 Florida Businessman of the Year Nominee
- American Society of Safety Engineers ASSA)
- American Institute of Architects (AIA)
- National Fire Protection Association (NFPA)
- United States Green Building Council (USGBC)
- American Concrete Institute (ACI)

Outside Interests

- Masonic / Scottish Rite / Shrine
- Boy Scouts of America / NESA
- Tampa Bay Rough Riders Historical Club
- Private Pilot / NOPA & EAA

B.W. Sprague, Inc. / Construction Manager 1998-Present

1. Monroe County School District / Horace O'Bryan middle School	\$33,000,000
2. Afghan National Defense University, Kabul Afghanistan	\$80,000,000
3. Square One Burger Restaurant / Sarasota, FL (2)	\$ 1,200,000
4. Lower Florida Keys Health Care & Rehabilitation Center	\$ 3,000,000
5. City of Miami Springs Community Center	\$ 6,000,000
6. Islamorada Village of Islands	
• Founder Park / Community Center	\$ 1,500,000
• Founder Park Restroom & Shower Facility	\$ 906,000
• Fire Station #19	\$ 1,590,000
• Fire Station #21 / City Hall	\$ 4,500,000
7. Key West City Hall (Design Team Member)	\$25,000,000
8. Physicians Image Clinics (FL & LA)	\$ 1,500,000
9. Keys Federal Credit Union Headquarter Office	\$ 6,000,000
10. Florida Key Electric Cooperative Warehouse / Maintenance & Office Complex	\$14,000,000
11. Monroe County Sheriff Office	
• New Crime Lab	\$ 200,000
12. City of Marathon	
• Fire Station #14	\$ 6,000,000
13. Key West Surgical Center	\$ 2,000,000
14. Beachside Key West Resort	\$ 70,000.00
15. Florida Keys Community College	
• Hurricane Restoration	\$ 2,500,000
16. Island City Air / FOB / General Aviation Terminal / Key West	\$ 1,500,000
17. Hyatt Hotel & Resort Key West / Renovation	\$ 8,000,000
18. Million Dollar Resident, Key West, FL	\$ 1,300,000
19. Historical Renovation of Residence, Key West, FL	\$ 500,000
20. Exterior Ample Theater, Key West, FL	\$ 150,000
21. Renovation of Tennessee William Fine Art Theater, Key West, FL	\$ 600,000
22. Renovation Key West Night Club, Key West, FL	\$ 100,000
23. Hurricane George Reconstruction, Key West, FL	\$ 750,000
24. Environmental Science & Pavilion Laboratory, Key West, FL	\$ 75,000

25. Hyperbaric & Dive Classroom, FKCC / Key West, FL	\$ 400,000
26. Key West Hyatt Windward Point Resort, Key West, FL	\$20,000,000
27. Renovate Day Inn, Key West, FL	\$ 150,000
28. Renovate Holiday Inn, Marathon, FL	\$ 175,000
29. Hyatt Coconut Plantation Resort , Naples, FL	\$45,000,000
30. Dept. of Juvenile Justice Center, Key West	\$23,000,000
31. Florida International University, School of Architecture, Miami	\$43,000,000
32. Mel Fisher Historical renovation Project	\$ 6,500,000
33. Monroe County Sheriff Aircraft Hanger, Marathon, FL	\$ 4,500,000
34. Monroe County Sheriff Mariner's Substation, Isandmorada, FL	\$ 3,400,000
35. Seminole Theater Historical Renovation	\$ 6,000,000
36. FKCC / TW Theater Renovation	\$ 1,500,000
37. Marathon Family Guidance Center, Marathon, FL	\$ 4,000,000
38. Key West Beachside Holiday Inn Restoration	\$ 3,000,000
39. Sloppy Joe's Key West Renovation	\$ 2,500,000
40. Hyatt Key West Hotel Dock Replacement	\$ 450,000
41. First State Bank of the Key, Marathon, FL	\$ 1,500,000
42. First State Bank of the Key, Key West, FL-Concrete Restoration	\$ 100,000
43. First State bank of the Keys, Key West, Roof Replacement	\$ 157,000
44. FKCC / TW Restroom Renovation	\$ 250,000
45. FKCC / TW Theater Lobby Expansion	\$ 666,000
46. Beachside Key West Hotel/ Condo Project	\$80,000,000
47. GSA / Homeland Security Office, Key West	\$ 4,000,000
48. Hyatt Hotel & Resort, Key West Renovation	\$ 6,000,000
49. Key West Fire House Historical Renovation, Key West	\$.500,000
50. FKCC Hurricane Dennis, Rita, Katrina & Wilma Repairs	\$ 4,000,000
51. Spottswood Companies Construction Manager	
• Beachside Key West Resort	\$80,000,000
• Holiday Inn Key West Resort / Hurricane Wilma Damage & Renovation	\$ 2,500,000
• Faro Blanco Resort / Marathon, FL	\$65,000,000
• Boot Key Resort / Marathon, FL	\$35,000,000
52. Construction Manager Miami Springs, FL	2009-2010
53. Construction Manager Islamorada, Village of Islands, FL	2008-2009
54. Construction Manager City of Marathon, FL	2006- 2008

STANDARD FORM (SF) 254 Architect-Engineer and Related Services Questionnaire	1. Firm Name / Business Address: hayes cumming architects pa 2529 Central Avenue St Petersburg, Florida 33713 Email: ahayes@hc-arc.com			2. Year Present Firm Established: <div style="border: 1px solid black; text-align: center; padding: 2px;">2006</div>	3. Date Prepared: <div style="border: 1px solid black; text-align: center; padding: 2px;">April 3, 2017</div>																																																						
	1a. Submittal is for <input checked="" type="checkbox"/> Parent Company <input type="checkbox"/> Branch or Subsidiary Office			4. Specify type of ownership and check below, if applicable. <div style="border: 1px solid black; padding: 2px;">Corporation</div>																																																							
				<div style="border: 1px solid black; display: flex; align-items: center;"> <div style="width: 20px; text-align: center; border-right: 1px solid black;"><input checked="" type="checkbox"/></div> <div>A. Small Business</div> </div>																																																							
				<div style="border: 1px solid black; display: flex; align-items: center;"> <div style="width: 20px; text-align: center; border-right: 1px solid black;"><input type="checkbox"/></div> <div>B. Small Disadvantaged Business</div> </div>																																																							
				<div style="border: 1px solid black; display: flex; align-items: center;"> <div style="width: 20px; text-align: center; border-right: 1px solid black;"><input type="checkbox"/></div> <div>C. Woman-owned Business</div> </div>																																																							
5. Name of Parent Company, if any: <div style="border: 1px solid black; padding: 2px;">N/A</div>		5a. Former Parent company Name(s), if any, and Year(s) Established: <div style="border: 1px solid black; padding: 2px;">Hayes Architects, Inc. 2000 - 2003</div>																																																									
6. Name of not more than Two Principals to Contact: Title / Telephone <div style="border: 1px solid black; padding: 5px;"> 1) Andrew M. Hayes, President / 727.321.0900 2) Paul V. Cumming, Vice President / 727.321.0900 </div>																																																											
7. Present Offices: City / State / Telephone / No. Personnel Each Office <div style="border: 1px solid black; padding: 2px;">St Petersburg, Florida / 727.321.0900 / 7</div>			7a. Total Personnel 7																																																								
8. Personnel by Discipline: (List each person only once, by primary function.)																																																											
<table style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 33%;"><u>1</u> Administrative</td> <td style="width: 33%;"><input type="checkbox"/> Electrical Engineers</td> <td style="width: 33%;"><input type="checkbox"/> Oceanographers</td> </tr> <tr> <td><u>2</u> Architects</td> <td><input type="checkbox"/> Estimators</td> <td><input type="checkbox"/> Planners: Urban/Regional</td> </tr> <tr> <td><input type="checkbox"/> Chemical Engineers</td> <td><input type="checkbox"/> Geologists</td> <td><input type="checkbox"/> Sanitary Engineers</td> </tr> <tr> <td><input type="checkbox"/> Civil Engineers</td> <td><input type="checkbox"/> Hydrologists</td> <td><input type="checkbox"/> Soils Engineers</td> </tr> <tr> <td><input type="checkbox"/> Construction Inspectors</td> <td><u>1</u> Interior Designers</td> <td><input type="checkbox"/> Specification Writers</td> </tr> <tr> <td><u>3</u> Draftsman</td> <td><input type="checkbox"/> Landscape Architects</td> <td><input type="checkbox"/> Structural Engineers</td> </tr> <tr> <td><input type="checkbox"/> Ecologists</td> <td><input type="checkbox"/> Mechanical Engineers</td> <td><input type="checkbox"/> Surveyors</td> </tr> <tr> <td><input type="checkbox"/> Economists</td> <td><input type="checkbox"/> Mining Engineers</td> <td><input type="checkbox"/> Transportation Engineers</td> </tr> </table>					<u>1</u> Administrative	<input type="checkbox"/> Electrical Engineers	<input type="checkbox"/> Oceanographers	<u>2</u> Architects	<input type="checkbox"/> Estimators	<input type="checkbox"/> Planners: Urban/Regional	<input type="checkbox"/> Chemical Engineers	<input type="checkbox"/> Geologists	<input type="checkbox"/> Sanitary Engineers	<input type="checkbox"/> Civil Engineers	<input type="checkbox"/> Hydrologists	<input type="checkbox"/> Soils Engineers	<input type="checkbox"/> Construction Inspectors	<u>1</u> Interior Designers	<input type="checkbox"/> Specification Writers	<u>3</u> Draftsman	<input type="checkbox"/> Landscape Architects	<input type="checkbox"/> Structural Engineers	<input type="checkbox"/> Ecologists	<input type="checkbox"/> Mechanical Engineers	<input type="checkbox"/> Surveyors	<input type="checkbox"/> Economists	<input type="checkbox"/> Mining Engineers	<input type="checkbox"/> Transportation Engineers																															
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9. Summary of Professional Services Fees Received: (Insert index number)			Ranges of Professional Services Fees INDEX																																																								
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*Firms interested in foreign work, but without such experience, check here: <input type="checkbox"/>																																																											

10. Profile of Firm's Project Experience, Last 5 Years

Profile Codes	Number of Projects	Total Gross Fees (in thousands)	Profile Codes	Number of Projects	Total Gross Fees (in thousands)	Profile Codes	Number of Projects	Total Gross Fees (in thousands)
1) 006	2	87	11) 088	2	462	21)		
2) 013	9	631	12)			22)		
3) 016	5	552	13)			23)		
4) 029	7	6,088	14)			24)		
5) 036	5	3,413	15)			25)		
6) 048	3	92	16)			26)		
7) 049	5	254	17)			27)		
8) 058	1	376	18)			28)		
9) 072	6	1,788	19)			29)		
10) 079	3	576	20)			30)		

11. Project Examples, Last 5 Years

Profile Code	"P," "C," "JV" or "IE"	Project Name and Location	Owner Name and Address	Cost of Work (in thousands)	Completion Date (actual or Estimated)
036	C	Misc. Alterations - Boilers, Water & Laundry Systems Diplomatic Transit Facility Sanaa, Yemen	U.S. Department of State Overseas Building Operations Washington, DC 20520	1,100	11/2017
036	P	Frederick Douglass Gym Renovation 111 Olivia St. Key West, Florida 33040	City of Key West - Engineering Dept. 1300 White St. Key West, Florida 33040	2,100	07/2017
029	P	Marine Technology Building 5901 College Rd. Key West, Florida 33040	Florida Keys Community College 5901 College Rd. Key West, Florida 33040	6,0853	01/2013
036	P	Renovation of Fire Station 9 - Lake Pasadena 66 Street & 5th Avenue North St Petersburg, Florida	City St Petersburg-Engineering & Cap. Imp. P.O. Box 2842 St Petersburg, Florida 33731-2842	525	08/2012
088	P	Miscellaneous Alterations - Small City Buildings Various Locations St Petersburg, Florida	City St Petersburg-Engineering & Cap. Imp. P.O. Box 2842 St Petersburg, Florida 33731-2842	1,040	08/2011
058	P	Renovation of Keck Laboratories Galbraith Marine Science Laboratory St Petersburg, FL 33702	Eckerd College 4200 54th Avenue South St. Petersburg, FL 33711	1,667	12/2013
048	P	Hyatt Key West - Resort & Marina 601 Front Street Key West, Florida 33040	Hyatt Development - Southeast 9000 Universal Blvd. Orlando, FL 32819	1,533	09/2010

049	P	New Student Housing – Lagoon Landing 5901 College Rd. Key West, Florida 33040	Florida Keys Community College– D.S.O. 5901 College Road Key West, Florida 33040	4,800	08/2011
029	P	Holy Family School-Life Safety/Energy Upgrades 200 – 78 th Avenue NE St Petersburg, Florida 33702	Catholic Diocese of St Petersburg P.O. Box 40200 St Petersburg, Florida 33743-0200	606	08/2009
072	P	Dept. of Homeland Security Office Building 2000 North Roosevelt Boulevard Key West, Florida	Kiely Commercial Inc.(GSA Developer) 711 South Howard St. Suite 201 Tampa, Florida 33606	3,922	08/2007
016	P	Multiple Tenant Build-outs – Aveda Florida Lifestyle Salons & Spas St Petersburg, Tampa, Ft Lauderdale, Naples	Aveda Florida, LLC P.O. Box 1336 St Petersburg, Florida 33712	1640	09/2006- 02/2008
029	P	Envelope Repair & Repaint – Various Bldgs. 5901 College Rd. Key West, Florida 33040	Florida Keys Community College 5901 College Rd. Key West, Florida 33040	350	10/2006
016 049	P	The Meridian 2358 Central Avenue St Petersburg, Florida 33701	JPA Investment Group, LLC 341 3 rd Street South St Petersburg, Florida 33701	1,150	10/2009
079	P	FKCC – Marina & North Campus Master Plan 5901 College Rd. Key West, Florida 33040	Florida Keys Community College 5901 College Road Key West, Florida 33040	1,105	011/2007
013	P	St Francis of Assisi – Social Hall Addition 4450 County Road 579 Seffner, FL 33584-8361	Catholic Diocese of St Petersburg P.O. Box 40200 St Petersburg, Florida 33743-0200	965	04/2007
016	P	San Martin Village 10730-10795 Gandy Blvd. St Petersburg, Florida 33702	CDE Development Group 5509 W. Gray Street, Suite 201 Tampa, Florida 33609	2,360	07/2007
079	I	Byrd Alzheimer Center & Research Institute Owner's Representative & Programming Only Tampa, Florida	Byrd Alzheimer Center & Research Institute 4100 Fletcher Avenue Tampa, Florida 33647	18,850	05/2007
079	P	Tampa Catholic H.S. Master Plan 4630 North Rome Avenue Tampa, Florida	Catholic Diocese of St Petersburg P.O. Box 40200 St Petersburg, Florida 33743-0200	865	08/2003
				Date:	
				April 4, 2017	
Signature: _____ Typed Name and Title: Andrew M. Haves. AIA.					

STANDARD FORM (SF) 254 Architect-Engineer And Related Services Questionnaire	1. Firm Name/Business Address: McCarthy and Associates A Division of Pennoni Associates Inc. 2555 Nursery Road, Suite 101 Clearwater, FL 33764 <div style="text-align: center;"> <input type="checkbox"/> <input type="checkbox"/> </div>					2. Year Present Firm Established 1966	3. Date Prepared: April 4, 2017
	4. Specify type of ownership and check below, if applicable.						
	<div style="text-align: center;"> <input type="checkbox"/> A. Small Business </div>						
	<div style="text-align: center;"> <input checked="" type="checkbox"/> B. Small Disadvantaged Business </div>						
<div style="text-align: center;"> <input type="checkbox"/> C. Woman-owned Business </div>							
1a. Submittal is for Parent Company <input checked="" type="checkbox"/> Branch or Subsidiary Office							

5. Name of Parent Company, if any: Pennoni Associates Inc. 1900 Market Street, Suite 300 Philadelphia, PA 19104	5a. Former Parent Company Name(s), if any, and Year(s) Established:
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6. Names of not more than Two Principals to Contact: Title/Telephone 1) E. Michael McCarthy, PE Associate Vice President 727-325-1246 2) Jeffrey J. Salemme, PE Office Director 727-325-1241	
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7. Present Offices: City / State / Telephone / No. Personnel Each Office <u>Florida Offices for Structural Include:</u> Clearwater / Florida / 727-536-8772 / 12 Delray Beach / Florida / 561-265-6864 / 3 Tallahassee / Florida / 850-536-8140 / 2	7a. Total Personnel 17 _____
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8. Personnel by Discipline: (List each person only once, by primary function.)			
<u>2</u> Administrative _____ Architects _____ Chemical Engineers _____ Civil Engineers <u>2</u> Construction Inspectors <u>5</u> Draftsmen _____ Ecologists _____ Economists	_____ Electrical Engineers _____ Estimators _____ Geologists _____ Hydrologists _____ Interior Designers _____ Landscape Architects _____ Mechanical Engineers _____ Mining Engineers	_____ Oceanographers _____ Planners: Urban/Regional _____ Sanitary Engineers _____ Soils Engineers _____ Specification Writers <u>8</u> Structural Engineers _____ Surveyors _____ Transportation Engineers	_____ _____ _____ _____ _____ _____ _____ _____

9. Summary of Professional Services Fees Received:(Insert index number)	Ranges of Professional Services Fees INDEX 1. Less than \$100,000 2. \$100,000 to \$250,000 3. \$250,000 to \$500,000 4. \$500,000 to \$1 million 5. \$1 million to \$2 million 6. \$2 million to \$5 million 7. \$5 million to \$10 million 8. \$10 million or greater																								
<div style="text-align: center;">Last 5 Years (most recent year first)</div> <table style="width: 100%; border-collapse: collapse;"> <tr> <th style="width: 30%;"></th> <th style="width: 10%; text-align: center;">20 16</th> <th style="width: 10%; text-align: center;">20 15</th> <th style="width: 10%; text-align: center;">20 14</th> <th style="width: 10%; text-align: center;">20 13</th> <th style="width: 10%; text-align: center;">20 12</th> </tr> <tr> <td>Direct Federal contract work, including overseas</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> <td style="text-align: center;">0</td> </tr> <tr> <td>All other domestic work</td> <td style="text-align: center;">6</td> <td style="text-align: center;">6</td> <td style="text-align: center;">6</td> <td style="text-align: center;">6</td> <td style="text-align: center;">6</td> </tr> <tr> <td>All other foreign work *</td> <td style="text-align: center;">1</td> <td style="text-align: center;">1</td> <td style="text-align: center;">1</td> <td style="text-align: center;">1</td> <td style="text-align: center;">1</td> </tr> </table>		20 16	20 15	20 14	20 13	20 12	Direct Federal contract work, including overseas	0	0	0	0	0	All other domestic work	6	6	6	6	6	All other foreign work *	1	1	1	1	1	*Firms interested in foreign work, but without such experience, check here: <input type="checkbox"/>
	20 16	20 15	20 14	20 13	20 12																				
Direct Federal contract work, including overseas	0	0	0	0	0																				
All other domestic work	6	6	6	6	6																				
All other foreign work *	1	1	1	1	1																				

10. Profile of Firm's Project Experience, Last 5 Years

Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)
1) 006	3	15	11) 035	28	149	21) 084	2	302
2) 008	20	52	12) 036	23	102	22) 082	6	52
3) 047	3	17	13) 039	19	158	23) P13	3	141
4) 014	12	112	14) 048	32	124	24) 088	48	192
5) 016	1	3	15) 049	16	201	25) 101	12	51
6) 017	340	1447	16) 050	81	302	26) 113	4	26
7) 019	2	7	17) 052	16	197	27) 206	20	140
8) 010	5	132	18) 057	4	48	28) 211	3	210
9) 027	41	163	19) 060	4	88	29) 107	1	115
10) 029	101	121	20) 072	177	688	30)		

11. Project Examples, Last 5 Years

Profile Code	"P," "C," "JV," or "IE"	Project Name and Location	Owner Name and Address	Cost of Work (in thousands)	Completion Date (Actual or Estimated)
039	C	1 St. Anthony Hospital Parking Garage St. Petersburg, FL	St. Anthony Hospital/Baycare St. Petersburg, FL	\$14M	Structural 2014
039	C	2 Keiser University Parking Garage Tampa, FL	Vision Development Group Bill Keenan 954-716-6700	\$2M	2012
047	C	3 Capitol Theatre Clearwater, FL	Zev Buffman – CEO Ruth Eckerd Hall Clearwater, FL	\$6.5M	2014
008	C	4 Academy of the Holy Names Performing Arts Center Tampa, FL	Academy of the Holy Names 3319 Bayshore Blvd. Tampa, FL 33619	\$11.2M	2017
035	C	5 Tampa Jewish Community Center Tampa, FL	Tampa JCC/Federation Inc. 13009 Community Campus Drive Tampa, FL	\$28M	2017
014	C	6 St. Jude's Cathedral Largo, FL	Diocese of St. Petersburg St. Petersburg, FL	\$9M	2013
014	C	7 St. Mark's the Evangelist Catholic Church Tampa, FL	Diocese of St. Petersburg St. Petersburg, FL	\$9M	2016

048	C	8 Suncoast Medical Clinic St. Petersburg, FL	St. Anthony Hospital/Baycare St. Petersburg, FL	\$17.38M	2012
048	C	9 Osceola Regional Medical Center-Trauma Ctr. Kissimmee, FL	Osceola Regional Medical Center Kissimmee, FL	\$2.4	2013
048	C	10 Cath Lab and Dialysis Relocation New Smyrna, FL	Bert Fish Medical Center New Smyrna, FL	\$1.4M	2012
048	C	11 Florida Orthopaedic Institute Tampa, FL	Florida Orthopaedic Institute Tampa, FL	\$5.8M	2014
050	C	12 Metropolitan Ministries Tampa, FL	Metropolitan Ministries Tampa, FL	\$14M	2015
082	C	13 Ft. Myers P&DC Wall Damage Investigation Ft. Myers, FL	United States Postal Service	Structural Fees \$2	2016
082	C	14 Ft. Myers P&DC Wall Damage – CD's & CA's Ft. Myers, FL	United States Postal Service	Structural Fees \$6,000	2016
082	C	15 Seminole P&DC 10 Bay Openings Orlando, FL	United States Postal Service	Structural Fees \$9,500	2017
049	C	16 Opal Sands Resort Clearwater Beach, FL	Salt Block 57 LLC Portsmouth, NH	\$130M	2016
050	C	17 Victoria Place Condominiums Dunedin, FL	JMC Communities St. Petersburg, FL	\$11M	2017
050	C	18 The Salvador Condominiums St. Petersburg, FL	DDA Development LLC Tampa, FL	\$32M	2016
035	C	19 Sid Lickton Sports Complex Clearwater, FL	City of Clearwater Parks & Recs Department Clearwater, FL	\$3.3M	2014

060	P	20 Clearwater Main Library Ticket Booths Clearwater, FL	City of Clearwater Parks & Recs Department Clearwater, FL	\$18	2014
060	P	21 Clearwater Main Library Fence Addition Clearwater, FL	City of Clearwater Parks & Recs Department Clearwater, FL	\$65	2013
035	P	22 Bright House Field Sports Complex (Spectrum) Structural Assessment & Repairs Multiple Locations-Multiple Purchase Orders Clearwater, FL	City of Clearwater Parks & Recs Department Clearwater, FL	Structural Fees \$51	2013
035	P	23 Bright House Field Sports Complex (Spectrum) Waterproofing Clearwater, FL	City of Clearwater Parks & Recs Department Clearwater, FL	\$500	2015
035	P	24 Bright House Field Sports Complex (Spectrum) Scoreboards-Remove and Replace Supports Clearwater, FL	City of Clearwater Parks & Recs Department Clearwater, FL	\$680	2015
084	C	25 Pinellas County Jail Campus Infrastructure Clearwater, FL	Pinellas County Real Estate Management Construction Division Clearwater, FL	\$81M	2017-2018
072	C	26 Pinellas County Public Safety Complex Largo, FL	Pinellas County Real Estate Management Construction Division Clearwater, FL	\$81M	2014
052	C	27 Pinellas County Central Energy Plant Clearwater, FL	Pinellas County Real Estate Management Construction Division Clearwater, FL	\$12M	2015
107	C	28 I-275 Reconstruction Hillsborough County, FL	Florida Dept. of Transportation – District 7 Brinkerhoff Tampa Office Tampa, FL	\$216M	2016
29	C	29 Largo Replacement High School Largo, FL	Pinellas County School Board Largo, FL	\$54M	2016
29	C	30 FKCC Marine Technology Building Key West, FL	Florida Keys Community College Key West, FL	\$5M	2013
12. The foregoing is a statement of facts. Signature: <u>E. Michael McCarthy</u> Typed Name and Title: E. Michael McCarthy, Associate VP				Date: April 7, 2017	



Years of Experience

30+ years Total Experience
26 years at Griner Engineering

Education

BS in Chemical Engineering
University of South Florida

Professional Registration

- Florida Registered Professional Engineer (PE No. 39491)
- Certified Building Commissioning Professional (No. 54128)
- NICET Level III (No. 131621)
- LEED® Professional Accreditation

Affiliations

- American Institute of Energy Engineers
- National Fire Protection Association (NFPA)
- Florida Institute of Consulting Engineers (Past)



Joseph H. Griner III, P.E., LEED AP

President

Mr. Griner has more than 30 years of experience in the engineering design and commissioning of mechanical, electrical, plumbing and fire protection systems for federal government, municipal and military facilities in the US and overseas.

Partial list of relevant experience

Pinellas County Judicial Center Parking Garage, Clearwater, FL

Engineer of record for the mechanical, electrical, plumbing and fire protection engineering services for the new construction of a parking garage for the Pinellas County Justice Center. The fire protection design system included NFPA 13 hydraulic calculations, head, riser and piping for a dry type fire protection system.

City of Seminole Emergency Operations Center

Engineer of Record for the mechanical, plumbing and fire protection engineering designs for the new construction of the administration office, storage and garage space for current and future needs. The building is designed to a CAT 5 event with redundant emergency systems. Project included LEED® engineering design services as outlined in the U.S. Green Building Council Guidelines and received LEED *Platinum-Certification*.

City of St. Petersburg Police Department

Engineer of record for the mechanical, electrical design and equipment review for chiller replacement at Police Headquarters. Most recently, Griner is providing "Phase I" commissioning services for construction of a new \$65 million police headquarters building.

Pinellas County Public Works Emergency Responders Building, Clearwater, FL

Mechanical, plumbing, fire protection engineering and LEED® design services were provided for a new 85,000 square foot, two story Emergency Responders Building and a 10,000 square foot Vehicle Storage Building. The Emergency Responders Building is a storm hardened structure designed to withstand a CAT 5 event. This building received LEED *Gold-Certification*.



Years of Experience

10+ years Experience

3 + years at Griner
Engineering

Education

BS in Electrical Engineering
University of Puerto Rico

Licensing & Affiliations

Florida Registered Professional
Engineer
(PE No. 74457)

InfoComm International



Jose A. Rosario, P.E.

Electrical Engineer

Mr. Rosario has over 10 years of experience in electrical engineering design and system integration as well as commissioning involvement. His government experience includes design and supervision of the installation for the integrated lighting control to the three main operation centers in CENTOM Forward Headquarters at Doha, Qatar that included sixteen teleconference rooms with multifunctional, secure, telecommunication requirements.

Project Responsibility

In addition to electrical design, Mr. Rosario serves as Project Manager overseeing design coordination, project schedule, and other designers. Mr. Rosario is adept to ensure the project is on time and within budgeting guidelines.

Partial list of experience

City of St. Petersburg Police Department, St. Petersburg, FL

Providing electrical commissioning services for the new construction of the St. Petersburg Police Department Headquarters building. Commissioned systems include: air conditioning system, condenser water system, chiller and cooling towers, emergency electrical power system and uninterruptible power supply system.

FLEET Fuel Dispensing and Security Upgrades, St. Petersburg, FL

Provided the electrical design for the new fuel dispensing systems, and security systems design at three separate locations within the City. Designs included coordination for upgraded wiring, control plans and specifications for each site. Coordination of the security system design and installation with the City of Saint Petersburg.

Boiler and Laundry Replacement Diplomat Transit Facility, Sanaa, Yemen.

Provided engineering design and commissioning services job which included equipment installation specifications of the electrical distribution system for the laundry and fire protection system.

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Profile of Firm's Project Experience, Last 5 Years								
Profile	Number of	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)
1)			11)			21)		
2)			12)			22)		
3)			13)			23)		
4)			14)			24)		
5)			15)			25)		
6)			16)			26)		
7)			17)			27)		
8)			18)			28)		
9)			19)			29)		
10)			20)			30)		

11. Project examples, Last 5 Years 201 = Emergency Management

Profile Code	"P," "C," "JV," or "IE"	Project Name and Location	Owner Name and Address	Cost of Work (in thousands)	Completion Date (Actual)
		1			
		2			
		3			
		4			
		5			
		6			
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		27			
		28			
		29			
		30			

12. The foregoing is a statement of facts _____ Typed Name and Title: _____	Date: _____
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STANDARD FORM <div style="font-size: 2em; font-weight: bold; margin: 10px 0;">254</div> <small>Architect-Engineer and Related Services Questionnaire</small>	1. Firm Name / Business Address: GRAHAM BOOTH LANDSCAPE ARCHITECTS/PLANNERS 436 Second Street North St. Petersburg, FL 33701	2. Year Present Firm Established: <div style="text-align: right;">2006</div>	3. Date Prepared: <div style="text-align: right;">April 3, 2017</div>																																														
	1a. Submittal is for <input checked="" type="checkbox"/> Parent Company <input type="checkbox"/> Branch Office	4. Type of Ownership Corporation 4a. Minority Owned no																																															
5. Name of Parent Company, if any:		5a. Former Firm Name(s), if any, and Year(s) Established: Phil Graham, Jr. Landscape Design, 1967-1979 Phil Graham & Company, P.A. 1979 - 2006																																															
6. Names of not more than Two Principals to Contact: Title / Telephone 1) Philip H. Graham, Jr., FASLA, AICP, LEED AP – Vice President, Managing Principal (727) 821-5225 2)																																																	
<table style="width: 100%;"> <tr> <td style="width: 60%;">7. Present Offices: City / State / Telephone / No. Personnel Each Office</td> <td style="width: 40%;">7a. Total Personnel 12</td> </tr> <tr> <td> St. Petersburg, FL (727) 821-5225 6 personnel </td> <td></td> </tr> </table>				7. Present Offices: City / State / Telephone / No. Personnel Each Office	7a. Total Personnel 12	St. Petersburg, FL (727) 821-5225 6 personnel																																											
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11. Project Examples, Last 5 Years					
Profile Code	“P”, “C”, “JV”, “IE”	Project Name and Location	Owner Name and Address	Cost of Work	Complete Date
059 110 062 046 023	P	4 th Street North Business District Master Plan St. Petersburg, FL	City of St. Petersburg/Leisure Services P. O. Box 2842 St. Petersburg, FL 33733	3,200,000	2015
059 046 023	P	38 th Avenue/I-275 Entry Ramps	City of St. Petersburg/Leisure Services P. O. Box 2842 St. Petersburg, FL 33733	60,000	2015
056 110 059 062 023	P	Tampa “Ribbon of Green” Park System Tampa, FL	City of Tampa Public Works 306 E. Jackson St. Tampa, FL 33602	1,500,000	2015
059 062 056 110	P	Fredd “Glossie” Atkins Park Sarasota, FL	City of Sarasota Community Development 111 South Orange Avenue Sarasota, FL 34236	850,000	2014
059 110	P	Main Street Tree Assessment and Public Workshops Sarasota, FL	City of Sarasota 111 South Orange Avenue Sarasota, FL 34236	250,000	2014
059 062 110 046 023	C	Meridian Street Urban Design Tampa, FL	Tampa Hillsborough Cty. Expressway Authority 412E Madison Street, Suite 800 Tampa, FL 33602	1,800,000	2013
023 062 056 046 059 088	C	Brandon Parkway New Highway, Park & Recreation Trail Brandon, FL	Tampa/Hillsborough Co. Expressway Authority 412 E. Madison, Suite 800 Tampa, FL	3,500,000	2013
059 046 110 023	C	Kennedy Boulevard Corridor Study Tampa, FL	City of Tampa 306 E. Jackson St. Tampa, FL 33602	1,500,000	2013
078 079 059 023 110 062	P	Gulf Boulevard Beautification Master Plan Pinellas County	Pinellas County Board of Commissioners 310 Court Street Clearwater, FL 34616	52,000,000	2012
059 046 110 079 023	C	North Collier Blvd. Beautification City of Marco Island	City of Marco Island Marco Island, FL	2,500,000	2012

059 110 023 046	C	Blind Pass Road Grant Application St. Pete Beach, FL	City of St. Pete Beach 155 Corey Avenue St. Pete Beach, FL	600,000	2012
059 041 056 079 062	P	Hillsborough River Greenway Construction Documents Tampa, FL	City of Tampa Public Works 306 E. Jackson Street Tampa, FL 33602	300,000	2012
056 062 059 023 079	C	Clearwater Town Pond Park Clearwater, FL	City of Clearwater P. O. Box 4748 Clearwater, FL 33758-4748	1,100,000	2012
056 110 059 062 079	C	Dansville Pond Park Clearwater, FL	City of Clearwater P. O. Box 4748 Clearwater, FL 33758-4748	250,000	2012
059 062 056 023	C	Sunset Vista Trailhead Park Treasure Island, FL	City of Treasure Island 120 - 108 th Avenue Treasure Island, FL 33706	500,000	2012
079 062 056 088 059 023	C	University of South Florida East/West Pond Plans Tampa, FL	FL Board of Regents Tallahassee, FL	500,000	2011
056 023 059 005 088	C	Albert Whitted Airport T-Hangars, Terminal, Streetscape St. Petersburg, FL	City of St. Petersburg P. O. Box 2842 St. Petersburg, FL	6,000,000	2011
059 076 062 088 078 023	C	Gandy Boulevard Friendship Trail Master Plan St. Petersburg, FL	Pinellas County Board of Commissioners 310 Court Street Clearwater, FL 34616	3,000,000	2011
056 062 059 023 110	P	City of St. Pete Beach City Hall Park St. Pete Beach, FL	City of St. Pete Beach 155 Corey Avenue St. Pete Beach, FL	100,000	2011
056 110 059 023 062	C	City of Treasure Island Business District Treasure Island, FL	City of Treasure Island 120 - 108th Avenue Treasure Island, FL	500,000	2011
046 041 056 062 059 079	C	Florida State Fairgrounds Master Plan, Entries, Parking Facility Tampa, FL	Florida State Fairground Authority Tallahassee, FL	1,500,000	2011
023 110 056 059	P	City of Seminole Roadway and Urban Beautification Seminole, FL	City of Seminole 7464 Ride Road Seminole, FL 33772	1,000,000	2010

023 062 059 023 079 110	P	Bayboro Streetscape Master Plan University/Museum/Hospital District St. Petersburg, FL	City of St. Petersburg P.O. Box 2842 St. Petersburg, FL 33731	600,000	2009
059 023 088 062 110	P/C	Parks &, Beach Improvements Streetscape Beautification Projects St. Pete Beach, FL	City of St. Pete Beach 7701 Boca Ciega Drive St. Pete Beach, FL	4,000,000	2007
056 023 059 110	C	University of South Florida Florida Center for Teachers St. Petersburg, FL	FL Board of Regents Tallahassee	150,000	2007
056 062 059 023 079 103	C	BayWalk Retail/Theatre Complex St. Petersburg, FL	The Sembler Company 5800 Central Avenue St. Petersburg, FL 337	600,000	2006
059 056 079 088 110 041	P	Eckerd College Master Plan, Sports Complex, Campus Expansion St. Petersburg, FL	Eckerd College P. O. Box 12560 St. Petersburg, FL	2,000,000	2006
056 062 059 023 079 110	P	Dome District/16th Street South Business Plan & Streetscape St. Petersburg, FL	City of St. Petersburg P.O. Box 2842 St. Petersburg, FL 33731	7,450,000	2005
023 056 059	C	Pinellas County Public Schools 60+ Elementary, Middle & High Schools Pinellas County, FL	Pinellas County School Board 11111 South Belcher Road Largo, FL	+100,000 each	85-05

12. The foregoing is a statement of facts

Date: April 4, 2017

Signature: 

Typed Name and Title: Philip H. Graham, Jr., FASLA, AICP, LEED AP – Managing Principal

Company Profile

Perez Engineering & Development, Inc.

Special points of interest:

- We have worked on numerous School District projects.
- We are based in Key West.
- We have worked with and are familiar with School District Staff.
- We have extensive local engineering experience.
- FDOT Group 3.1—Minor Highway Design Certified
- FDOT Group 10.1—Construction Engineering Inspection Certified



Municipal Clients:

- City of Key West
- Monroe County
- Monroe County School District
- Florida Keys Aqueduct Authority
- NAS Key West



Introduction

Perez Engineering & Development, Inc., is a professional engineering consulting firm. We provided professional services in the public, industrial, military, and private sectors for more than fifteen (15) years. Based in Key West, Florida, our staff has a proven record in successfully managing and completing complex multi-discipline projects throughout the State of Florida and the Caribbean.

Our approach to project planning and management controls both capital costs and engineering fees and demonstrates our ability to meet both schedule and budget requirements. In addition to being completed on time and within budget, a successful project must be technically adequate. To ensure technical adequacy of all our work, various types of review mechanisms have been established. The result is a systematic approach to ensure the following:

- ◆ Every project meets its quality objective
- ◆ Quality is continuously improved
- ◆ Cycle time is continuously reduced
- ◆ Cost are continuously reduced

We have successfully managed and completed various types of multi-discipline contracts including continuing services contracts for municipal and state government, federal government and private industry. Our performance on past and current contracts confirms our ability to meet both schedule and budget requirements with a strong emphasis on quality.

Our professional experience is fairly diversified and encompasses the design and preparation of construction documents, permitting, and construction services for a variety of roadway and land development projects. Our engineering design experience includes hydraulic and hydrologic computer modeling of storm water management systems; the design of potable and sanitary utility systems, pump stations, paving and grading design.

We have experience with numerous federal, state, and local agencies, including FDEP, SFWMD, ACOE, EPA, and FDOT.



1010 Kennedy Drive,
Suite 201
Key West, Fl. 33040
(305) 293-9440
(305) 296-0243 Fax

Company Profile

Perez Engineering & Development, Inc.

Regulatory Approvals:

- South Florida Water Management District
- Florida Department of Transportation
- Florida Department of Environmental Protections
- Army Corps of Engineers



Key Factors to your success:

- Commitment of Principal in Charge
- Local Experience on Relevant Projects
- Proven Performance in Monroe County
- Team Education and Expertise



Professional Services

Perez Engineering & Development, Inc., has a team of dedicated professionals that have been helping clients by providing sensible solutions to their complex problems through our collaborative approach of working closely with clients to provide solutions to ensure successful projects.

The following is a brief summary of some of our professional services:

- ◆ Roadway Design
- ◆ Site plan development
- ◆ Design of storm water management systems
- ◆ Design of potable water systems
- ◆ Design of gravity and vacuum sanitary sewer systems
- ◆ Structural Engineering Services
- ◆ Preparation of construction drawings and details
- ◆ Preparation of construction specifications and contract documents
- ◆ Construction cost estimates
- ◆ Value engineering and QA/QC reviews
- ◆ Construction Phase Inspection Services

Regulatory Approval and Coordination

In most design applications for facilities in Florida, permitting plays a major role. We are committed to a streamlined permitting approach to ensure adherence to the project schedule and budget. We investigate opportunities for co-location and combining permits upfront to reduce overall work efforts. Our clients benefit from reduced Agency review time, good Agency working relationships, and an overall reduced cost in consulting services. We have extensive experience in permitting through the Florida Department of Environmental Protection (FDEP), Florida Department of Transportation (FDOT), U.S. Army Corps of Engineers (ACOE), Environmental Protection Agency (EPA), various water management districts, and other related state and federal agencies.



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(305) 296-0243 Fax

Company Profile

Perez Engineering & Development, Inc.

Allen E. Perez, P.E.
President

HIGHLIGHTED PROJECT EXPERIENCE

GOVERNMENT & INSTITUTIONAL EXPERIENCE

Key West City Administration Complex
Key West Fire Station No. 2
Monroe County Public Works Facility
Monroe County Courthouse, Marathon
Key West City Hall
Stock Island Fire Station
Big Pine Key Fire Station
Higgs Beach Master Plan
Horace O' Bryant School
Truman Waterfront Redevelopment
NAVFAC Key West
Marathon High School
FKCC Marine Technology Building
Poinciana Elementary School
Plantation Key Elementary School

PRIVATE CLIENTS

Keys Federal Credit Union
First State Bank
Capital Bank
Aids Help
Habitat for Humanity
Catholic Charities
Spottswood Companies, Inc.

Mr. Perez has more than twenty-two (22) years of experience in roadway design, sanitary sewer systems, stormwater systems, potable water systems, , and general civil engineering services. His experience includes the management and technical preparation of master plans, construction documents, permit submittals, and construction services for a wide variety of development activity. Mr. Perez has been providing professional engineering services, from his Key West office, for projects throughout the Florida Keys for over fourteen (14) years.

Mr. Perez has experience in providing Civil Engineering services for a variety of private and public sector clients. The following is a summary of some of his current and past public sector continuing services contracts:

- *City of Key West*
 - *General Storm Water and Wastewater Engineer*
 - *Professional Engineering Consulting Services*
- *Monroe County*
 - *General Airport Consultant*
 - *Architectural/Engineering Services for Small Projects*
- *Florida Keys Aqueduct Authority*
 - *General Engineering Services*
- *Monroe County Housing Authority*
 - *General Engineering Services*
- *Key West Housing Authority*
 - *General Engineering Services*
- *Monroe County School Board*
 - *General Engineering Services*
- *Florida Keys Community College*
 - *General Engineering Services*

Mr. Perez's engineering design experience is fairly diversified and includes hydraulic and hydrologic computer modeling of storm water management systems; the design of potable and sanitary utility systems, pump stations, paving and grading design.

EDUCATION

University of South Florida, Bachelor of Science in Civil Engineering
University of South Florida, Master of Science in Civil Engineering

REGISTRATIONS

Registered Engineer – Florida No. 51468



1010 Kennedy Drive,
Suite 201
Key West, FL 33040
(305) 293-9440
(305) 296-0243 Fax

frederick douglass gym & recreation center

111 Olivia Street
Key West, FL 33040



Project Cost:

\$2,090,315.78

Project Size:

12,153 sf

Delivery Method:

Competitive Bidding

Building Use:

Community Services

Owner:

City of Key West
c/o Engineering Dept.
1300 White Street
James Bouquet, PE
305.809.3962

General Contractor:

D. L. Porter Construction, Inc.
6574 Palmer Park Circle
Sarasota, FL 34238
Jeremy Mosher, PM
786.423.0864

This renovated Gymnasium and new multi-purpose space for the community featured a new roof, new HVAC, new locker room, and offices; all with new interior finishes. The exterior windows were replaced with structural translucent panels to allow diffused natural light to fill the gymnasium.

department of homeland security

1900 N. Roosevelt Blvd.
Key West, FL 33040



This build-to-suit office for the Department of Homeland Security features a state of the art operations center and conference room / mass briefing area. The structural design package was fast tracked in order to meet the tight schedule requirements of GSA.

Project Cost:

\$3,922,514.00

Project Size:

13,111 sf

Delivery Method:

Construction Manager

Building Use:

New Government Office

Owner:

Kiely Commercial, Inc.
711 S. Howard Avenue
Tampa, Florida 33606
Danielle Kiely, Principal
813.490.6625

Construction Manager:

D. L. Porter Construction, Inc.
6574 Palmer Park Circle
Sarasota, FL 34238
Tim Ollman, PM
616.915.5517

* personal experience of andrew m. hayes, aia
while a principal of r.h + j architects, pa



As a memorial dedicated to the fallen officers of the St. Petersburg police, this project creates a quiet reflection place for the public. The granite and metal panels stand as a permanent reminder of the sacrifices made by those who gave everything while serving their community.



heroes of the st. petersburg police memorial

demens landing park
st petersburg, fl

Project Cost:
\$85,494

Project Size:
354 s.f.

Delivery Method:
Design/Build

Building Use:
Memorial

Owner:

Heroes of the St. Pete Police, Inc.
c/o Gregory, Sharper & Stewart
100 2nd Avenue South #600
St. Petersburg, FL 33701

General Contractor:
Cromwell Building Corp.
PO Box 55007
St. Petersburg, FL 33732



past work experience

section four

byrd alzheimers institute master plan & programming

University of South Florida
Tampa Campus

Formed by action of the Florida Legislature in 2002 that included a \$25,000,000 appropriation for a new building. **We were selected as program manager and performed programming for the entire 100,000 sf facility.**

Project Cost:
\$23,500,000.00

Project Size:
100,000 sf

Building Use:
Medical Research

Owner:

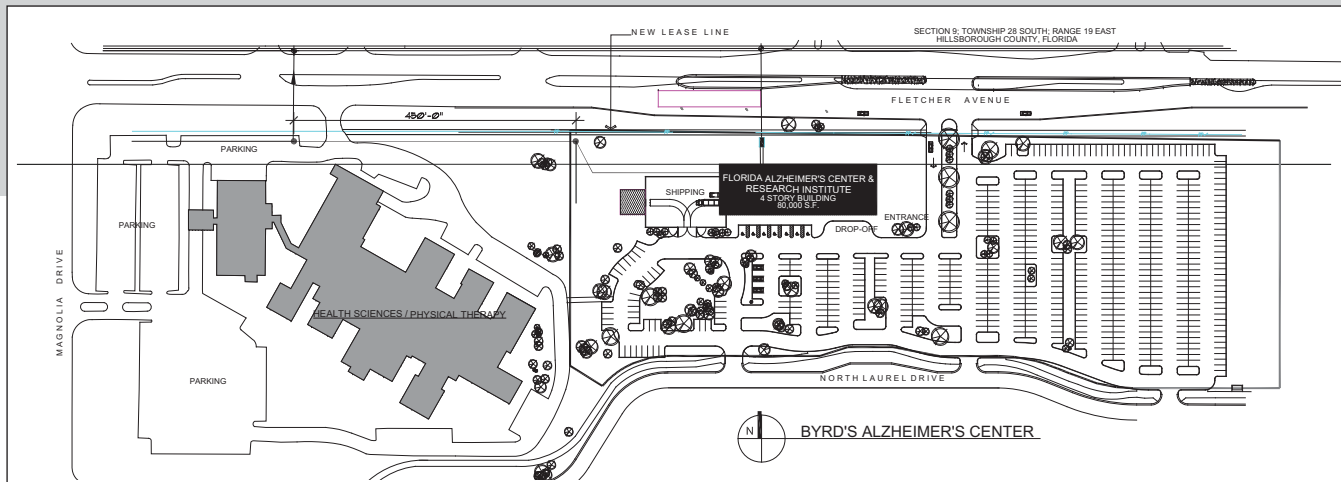
Florida Alzheimer's Center & Research Institute
Lilly Ho- Peiling, CEO
4202 East Fowler Ave., Tampa, FL
PR5 100

Construction Manager:

Turner Construction
800 N. Magnolia
Orlando, FL 32803
Barry Cole, Project Manager
813.791.0590

Architect:

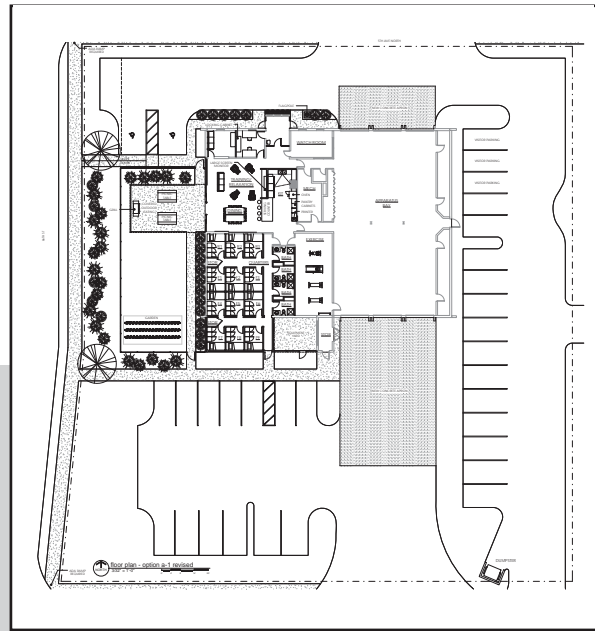
HDR Architecture Inc.
2202 N. Westshore Blvd., Suite 250
Tampa, FL 33607
Alex Temple, AIA
813.282.2370



* project started under ruyale hayes+jennewein architects, pa & completed by hayes | cumming architects

hayes | cumming **architects**

This project provides a more appropriate public entry that addresses the street. A new training area, new fitness area, and energy efficiency upgrades to the electrical and mechanical systems are also included.



lake pasadena fire station no. 9 addition & alterations

saint petersburg, fl

Project Cost:

\$839,553

Project Size:

9,344 s.f.

Delivery Method:

Competitive Bidding

Building Use:

Fire Station

Owner:

City of St. Petersburg

One Fourth Street North

St. Petersburg, Florida 33731

Raul Quintana, AIA

Capital Projects Coordinator

727.892.5269

General Contractor:

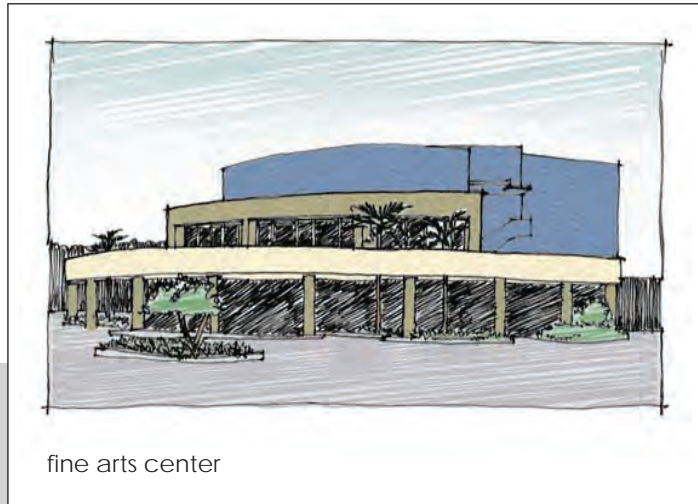
CRS Building Corp.

P.O. Box 20102

St Petersburg, FL 33742-0102

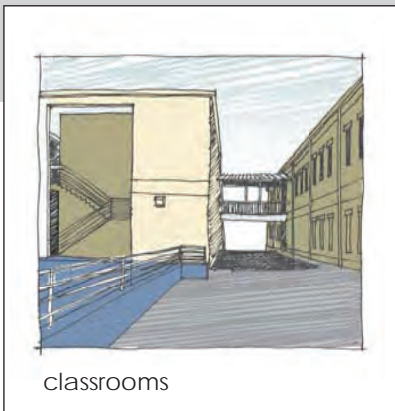
727.895.7500





fine arts center

Exterior envelope damage caused by Hurricane Wilma forced the College to examine all the main buildings on the entire campus. They found it was necessary to repair and replace damaged stucco & flashing. A new color scheme was selected to unify the campus and assist in wayfinding for students.



classrooms



main campus entry view

florida keys community college

5901 College Road
Key West, FL 33040

Project Cost:

\$350,000.00

Project Size:

Over 105,000 sf of wall area

Delivery Method:

Construction Manager

Building Use:

Educational

Owner:

Jean Mauk, V.P.

Administrative Services

Florida Keys Community College

5901 College Road

Key West, FL 33040

Bill Sprague, C.M.

305.797.8676

Construction Manager:

Dooley Mack

Jose Martinez (Superintendent)

954.410.3952



florida keys community college marine technology building

5901 College Road
Key West, FL 33040

This brand new stand alone building will house 100 beds adjacent to the water with beautiful views of the Gulf of Mexico. Solar hot water, energy management systems and recycle areas in all of the units were provided. Other unique energy awareness concepts were employed that included story boards educating the students on 'green' design features of the building as well as providing the students with views into the interior walls so the students could observe how the building technology systems operated, thereby raising their consciousness of the need to conserve resources.



Project Cost:

\$4,800,000

Project Size:

40,261 sf

Delivery Method:

Construction Manager

Building Use:

Student Housing

Developer:

Student Suites

Dick Davis

Director of Development

3737 Elizabeth St., Ste. 104

Independence, MO 64057

816.874.4544

Owner:

Dr. John Kehoe, V.P.

Administrative Services

Florida Keys Community College

5901 College Road

Key West, FL 33040

Construction Manager:

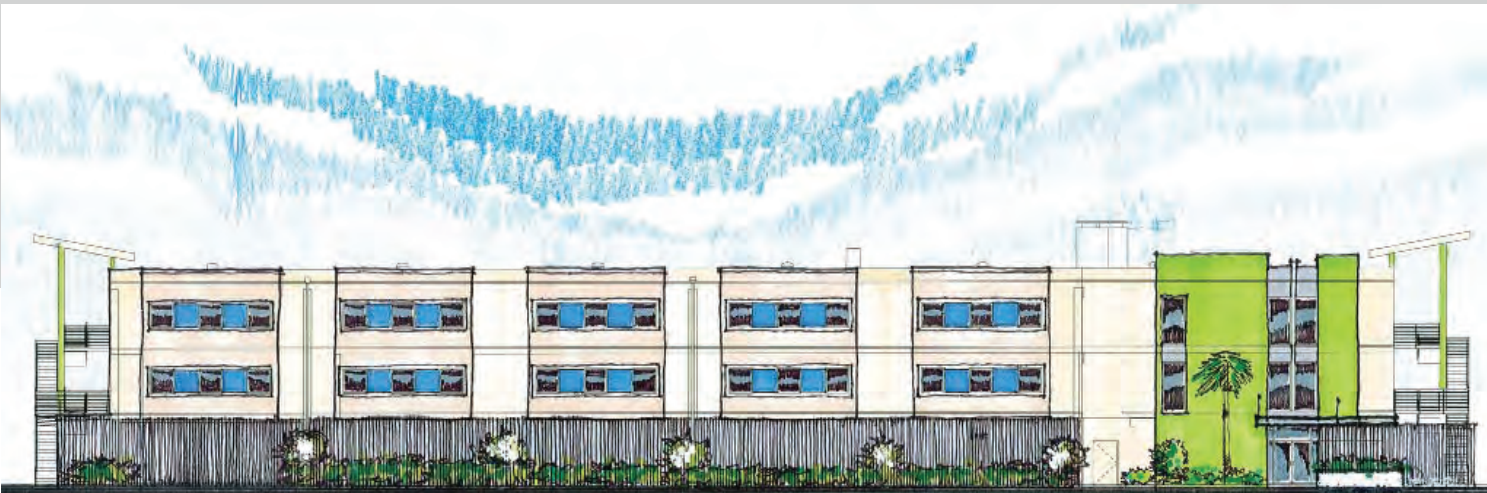
Sikon Construction Company

Steve Gorackowski, CEO

431 Fairway Drive

Deerfield Beach, FL 33441

954.354.8338



This brand new state of the art laboratory and classroom building employs energy efficient technology and is designed to LEED-Silver certification standards.



florida keys community college marine technology building

5901 College Road
Key West, FL 33040



Project Cost:

\$6,100,000

Project Size:

31,270 sf

Delivery Method:

Construction Manager

Building Use:

Classroom & Laboratory Building

Owner:

Dr. John Kehoe, V.P.

Administrative Services

Florida Keys Community College

5901 College Road

Key West, FL 33040

General Contractor:

To be Determined

fkcc - student center restroom upgrades

5901 College Road
Key West, FL 33040

Project Cost:

\$75,000

Project Size:

528 s.f.

Delivery Method:

Construction Manager

Building Use:

Classroom & Laboratory Building

Owner:

Doug Pryor

Director of Purchasing & Plant

Operations

Florida Keys Community College

5901 College Road

Key West, FL 33040

Construction Manager:

Dooley Mack

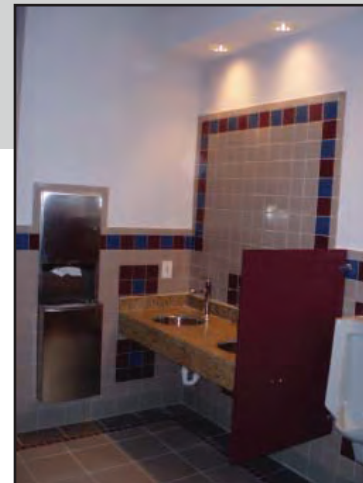
Jose Llamas

11971 N.W. 37th Street

Coral Springs, Florida 33065

954.345.8288

ADA upgrades, new finishes, and much needed lighting were installed during this much needed renovation.



Shor Grill

Hyatt Key West
Resort & Marina
Key West, FL

Project Cost:
\$415,000

Project Size:
1,860 s.f.

Delivery Method:
Construction Manager

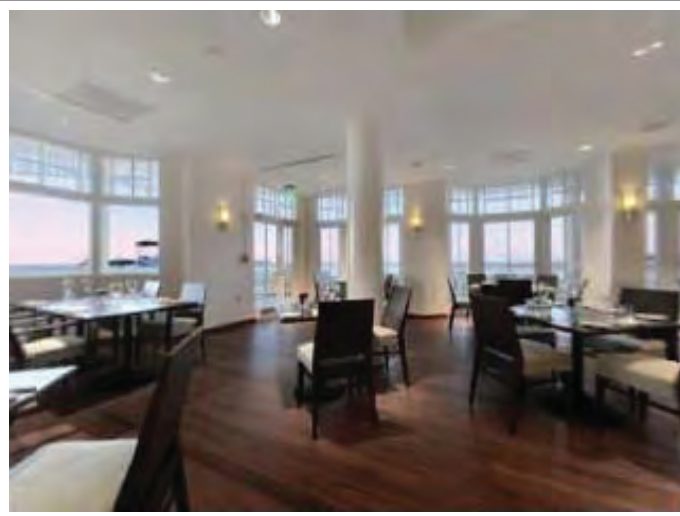
Building Use:
Hospitality & Food Service

Owner:
Hyatt Hotels
Hyatt Development Southeast
Mike Cardwell, Project Manager
9000 Universal Blvd.
Orlando, FL 32819
407.264.9777

Construction Manager:
Complete Property Services, Inc.
Hank Gatti
140 South Pine Avenue
Oldsmar, FL 34677
727.793.9777



This project consisted of renovating the interior of the cafe to create a new 1,050 s.f. dining experience. Work included replacement of all interior finishes and elements, furniture, fixtures and replacement of all kitchen and bar equipment was accomplished as well. The exterior seating areas adjacent to the cafe and the boardwalk decking was also replaced; along with miscellaneous structural repair/ replacement of the boardwalk to the marina.



paradiso village

Hendry County,
Florida

A new 80 acre residential development
with 52,000 s.f. retail, 24,000 s.f. office, and
240 residential units.



phase I master site plan

Project Cost:
\$8,400,000

Project Size:
76,000 s.f. Commercial
240 Residential Units

Delivery Method:
Construction Manager

Building Use:
mixed-use

Owner:
Marcan Investments, Inc.
308 3rd St. N, Ste. 200
St. Petersburg, FL 33701
Joe Villaro
Managing Member
727.822.0038

Construction Manager:
Marcan, LLC
Joe Villaro
727.822.0038



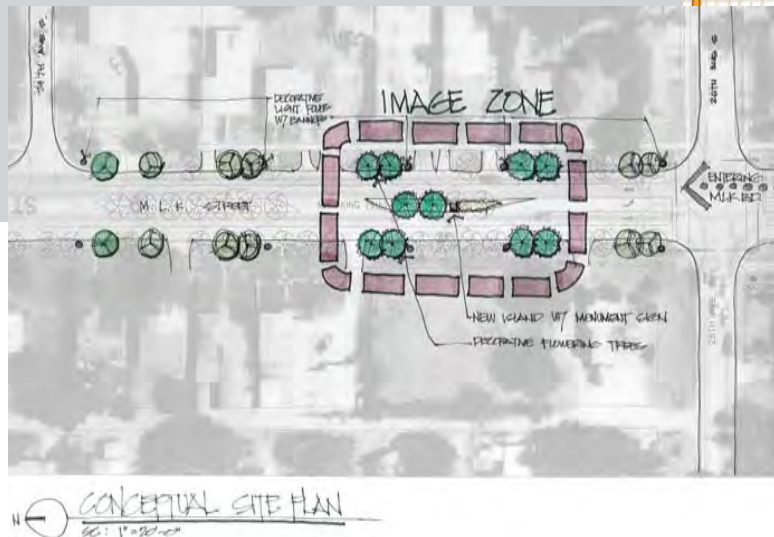
conceptual master plan
scale 1"=400' 0"

phase I

hayes | cumming architects



This urban design study for one of St Petersburg's business districts/historic neighborhoods analyzed the needs for physical improvements along the business district corridor to clearly identify the district boundaries and improve the urban landscape. The purpose of these improvements was to identify the urban edges of the district and create pleasing visual identity for the district. The study was used to successfully obtain grant funding for new signage & boundary markers for the district.



section four

st petersburg, florida

mlk business district corridor analysis

34th Street North to
22nd Street South

St Petersburg, FL 33701

Project Cost:
TBD

Project Size:
34 City Blocks

Delivery Method:
Design-Bid-Build

Building Use:
CUrban Design & Streetscape

Owner:
City of St. Petersburg
One Fourth Street North
St. Petersburg, Florida 33731

MLK Business District
Mark Taber
District Coordinator
727.488.0270

General Contractor:
Various

davis islands, florida

visioning & corridor
analysis

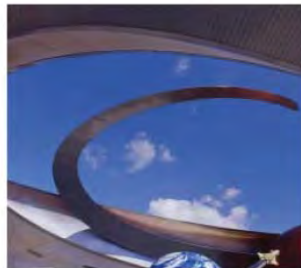
Tampa, FL 33606

In 2005 this historic Island community with a population of 5,500 and a small downtown business district adjacent to Tampa was having difficulty keeping a vibrant downtown. A Task Force of local residents was mobilized to study issues and make recommendations on a course of action for improvement. The sketches below were the result of community visioning exercises to determine what activities they were going to highlight for recreation and set a direction for the future look and feel of the community.



Project Cost:
TBD
Project Size:
34 City Blocks
Delivery Method:
Design-Bid-Build
Building Use:
Urban Design & Streetscape
Owner:
Hillsborough County
Planning Commission
General Contractor:
N/A





Disney's Mission: SPACE
Epcot Center
Orlando, Florida

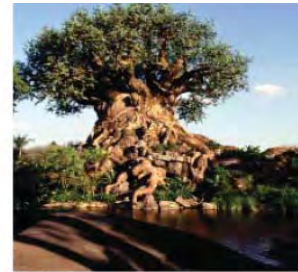
Mission: SPACE offers guests a one-of-a-kind "astronaut-like" experience. The facility entrance icons were inspired by the spiral orbits within the Milky Way Galaxy. Housed within the facility are artifacts of space exploration. The facility had to provide structural support and more technology than was used to land a man on the moon according to NASA.

Mr. Lingerfelt was the owner's responsible individual for the architecture and engineering and held the contracts with the different consultants and design-build firms.

Michael Lingerfelt, professional experience

*All Images Copyrighted. © Disney

hayes | cumming architects



Disney's Animal Kingdom
Walt Disney World Resort
 Orlando, Florida

Walt Disney World Resort's newest theme park celebrates the animals of the past, present and of mythology. The largest in Disney history, this 536 acre park includes thrilling attractions, theatres, merchandise and dining facilities, an authentic African safari with over 200 animal species and the park's icon, The Tree of Life.

In addition to all the parkwide systems, roadways and utilities, the park has over 20,000 plant species, 4 million cubic yards of dirt, and over a million square feet of artificial rockwork. Specific activities related to building design and construction included cast-in-place/precast and shotcrete concrete, heating/ventilating/air-conditioning systems, water distribution, electrical conduit/distribution panelboards, lighting protection systems, closed circuit monitoring systems and other related work. Mr. Lingerfelt is the Architect of Record for the entire project.

Michael Lingerfelt, professional experience

*All Images Copyrighted. © Disney

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ability to perform the services expeditiously

section five

hayes | cumming architects

Project Approach: Factors to Consider

In order to accomplish architectural services in an expeditious and timely manner the following factors must be considered:

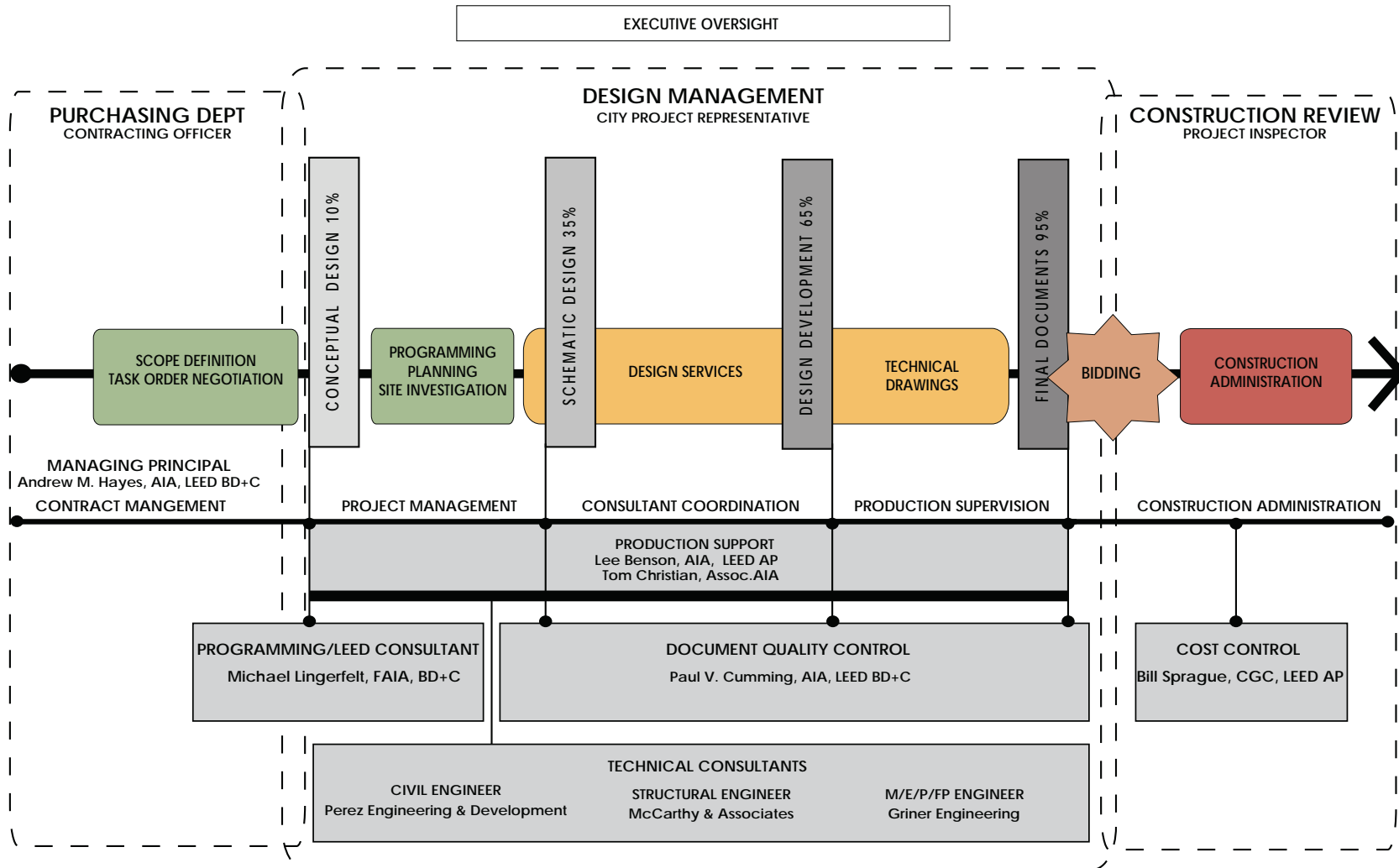
- project scope & associated workload
- team skills required
- availability of adequate personnel
- management and oversight
- equipment and resources
- facilities

Small projects (typically with a construction budget less than \$1,500,000) will usually receive limited oversight by a firm principal with a staff architect managing the interaction with the City's Project Representative and coordinating the consultants which are typically limited to the standard structural, mechanical, electrical and plumbing disciplines.

Medium projects (typically the construction budget is great between \$1,500,000 and \$5,000,000) will be managed by one firm principal leading the team and interacting with multiple members of City Staff along with a staff architect acting as project manager and coordinating the consultant support team as required. These types of project will usually have additional consultants than seen on small projects and may include civil, LEED/Green Building, interior design, data/communications and landscape.

Large projects (typically the construction budget is greater than \$5,000,000) will be managed and led by two firm principal with one acting as the project executive handling contract management and oversight functions by interacting with the City's Project Representative and other City staff. The other firm principal will function as a dedicated project manager leading a more complex consultant support team as required due to the technical needs of the particular project. These type of projects typically may be phased or have multiple large components as well as a level of complexity that requires a more robust consultant team. In addition to the above consultants these type of projects may have specialty consultants such as environmental, acoustics, security consultants due to a significant specialty aspect of the project.

CITY OF KEY WEST - PROPOSED COMMUNICATION & SERVICE DELIVERY APPROACH



hayes | cumming architects CONSULTANT TEAM

Project Approach: Methods Utilized for Success

- A. Establish Trust – A study accomplished by Wooster Polytechnical University determined that the single biggest factor that affects the cost of a construction project is the trust established between the Owner, Architect and General Contractor. To that hayes | cumming architects typically holds a one day work shop for all team members. Introductions are made, roles and responsibilities defined, lines of communication mapped and team building exercises that integrate members from Owner, Architect and General Contractor/CM elements with the purpose of becoming familiar with the various counterparts.
- B. Key Decision Maker Support & Input – Regularly dialogue with a standing agenda and schedule review between the leaders of each element Owner, Architect and General Contractor. This ensures the key decision makers are aware of the pulse of your project and take a leadership role.
- C. Development of Major Criteria – Every project, in its simplest form, can be defined by four basic criteria
- i. Scope
 - ii. Cost
 - iii. Quality
 - ix. Schedule

A decision on one of these factors typically affects the others. We begin each project by defining its success and then establishing measurable criteria for benchmarking as we proceed through the design and construction process. Each criteria is linked to one of the four factors above. It is the role of the key decision makers to monitor the four criteria throughout the process and make a joint decision when one of the criteria is not being met. Then other key members of the team are involved in the decision making process that establishes a course of action to get the project back on track.

- D. Regular Meetings - Communication is the key to leveraging the knowledge of all team members. A standing agenda that ensures regular monitoring of critical items and the schedule is of the utmost importance.

E. Early Interaction - The way to get the best the best value out of your construction budget is by getting cost feedback early in the design process. This ensures that issues like budget, constructability, appropriate environmental systems and acceptable finishes are analyzed up front.

F. Checklists - In order to manage the expectations of all elements (Client, A/E, G.C.) of the team, checklists are utilized to ensure that the level of completeness of the bidding documents will be adequate for the various trades to perform their cost estimates. These checklists are utilized early in the process to allow the client to make revisions to the progress submittal documents.

G. Team Reviews - At key milestones it is absolutely critical to get everyone in the same room and talk through all of the design and technical issues. These review sessions need to be scheduled at key milestones such as design development, 50% construction documents & 95% construction documents.

Project Approach: Local Representation

If selected the hayes | cumming team would have two team members located in KeyWest; Bill Sprague and Allen Perez. They would be able to respond to the infrequent occasions when immediate response is required. In addition to this, as stated in our cover letter, if selected we would have a senior staff member in Key West a minimum of one day a week while there are projects in design or construction. Due to our unique team composition that includes four private pilots and four aircraft, any team member has the ability to respond quickly and arrive in Key West on four to six hours notice should the need arise.

Andrew M. Hayes, AIA, LEED BD+C	Architect *
Paul V. Cumming, AIA, LEED BD+C	Architect **
Michael Lingerfelt, FAIA, LEED BD+C	LEED Consultant */**
Joseph P. Griner, PE, LEED AP	Commissioning Agent
Bill Sprague, GCA, LEED AP	Cost Control/Construction Manager **
Phil Graham, FASLA, LEED AP	Landscape Architect

* Individuals familiar with F.S. 255.2575(2) Florida Statue Green Building Design & Construction

** Individuals that are trained FEMA Emergency management Disaster Inspector/Planner

State of Florida Department of State

I certify from the records of this office that HAYES CUMMING ARCHITECTS, P.A. is a corporation organized under the laws of the State of Florida, filed on August 29, 2006.

The document number of this corporation is P06000112834.

I further certify that said corporation has paid all fees due this office through December 31, 2017, that its most recent annual report/uniform business report was filed on April 11, 2017, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capital, this
the Eleventh day of April, 2017*



Ken Detjen
Secretary of State

Tracking Number: CC5494137058

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>




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Search Results

Please see our [glossary of terms](#) for an explanation of the license status shown in these search results.

For additional information, including any complaints or discipline, click on the name.

License Type	Name	Name Type	License Number/Rank	Status/Expires
Architect Business	HAYES CUMMING ARCHITECTS PA	Primary	AA26001260 Architect Bus	Current 02/28/2019

Main Address*: 2210 CENTRAL AVE ST, PETERSBURG, FL 33712
Mailing Address*: 2210 CENTRAL AVE ST PETERSBURG, FL 33712

[Back](#) [New Search](#)

* denotes
Main Address - This address is the Primary Address on file.
Mailing Address - This is the address where the mail associated with a particular license will be sent (if different from the Main or License Location addresses).
License Location Address - This is the address where the place of business is physically located.

2601 Blair Stone Road, Tallahassee FL 32399 :: Email: [Customer Contact Center](#) :: Customer Contact Center: 850.487.1395




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Search Results

Please see our [glossary of terms](#) for an explanation of the license status shown in these search results.

For additional information, including any complaints or discipline, click on the name.

License Type	Name	Name Type	License Number/Rank	Status/Expires
Architect	HAYES, ANDREW MICHAEL	Primary	AR0016166 Architect	Current, Active 02/28/2019

Main Address*: 2210 CENTRAL AVENUE ST PETERSBURG, FL 33712

[Back](#) [New Search](#)

* denotes
Main Address - This address is the Primary Address on file.
Mailing Address - This is the address where the mail associated with a particular license will be sent (if different from the Main or License Location addresses).
License Location Address - This is the address where the place of business is physically located.

2601 Blair Stone Road, Tallahassee FL 32399 :: Email: [Customer Contact Center](#) :: Customer Contact Center: 850.487.1395

hayes | cumming architects



CERTIFICATE OF LIABILITY INSURANCE

HAYES-2 OP ID: SG

DATE (MM/DD/YYYY)
01/24/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Shea Barclay (Tampa) Mike Shea 501 E. Kennedy Blvd, #1000 Tampa, FL 33602 Sandy Garrick		CONTACT NAME: Sandy Garrick PHONE (A/C, No, Ext): 407-321-0991 FAX (A/C, No): 407-321-0993 E-MAIL ADDRESS: sgarrick@sheabarclay.com	
INSURED Hayes Cumming Architects PA Andrew M Hayes AIA 2210 Central Avenue #100 St. Petersburg, FL 33712		INSURER(S) AFFORDING COVERAGE INSURER A: Catlin Specialty Ins. Co. INSURER B: Bankers Insurance Group INSURER C: Mt Hawley Insurance Cmpy INSURER D: Continental Casualty INSURER E: INSURER F:	
		NAIC # 20443	

COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDITIONAL SUBR	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
B	GENERAL LIABILITY					
	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY		09 0005809417 8 00	01/19/2017	01/19/2018	EACH OCCURRENCE \$ 2,000,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR					DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000
						MED EXP (Any one person) \$ 10,000
						PERSONAL & ADV INJURY \$ 2,000,000
C	EXCESS LIAB					GENERAL AGGREGATE \$ 4,000,000
	<input checked="" type="checkbox"/> EXCESS LIAB		EMX00322584	01/19/2017	01/19/2018	PRODUCTS - COM/OP AGG \$ 2,000,000
	<input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$					
	UMBRELLA LIAB					COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000
	<input type="checkbox"/> UMBRELLA LIAB					BODILY INJURY (Per person) \$
D	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY					BODILY INJURY (Per accident) \$
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/EMBER EXCLUDED? (Mandatory in NH)	Y/N	6021387671	01/19/2017	01/19/2018	PROPERTY DAMAGE (PER ACCIDENT) \$
	If yes, describe under DESCRIPTION OF OPERATIONS below	N/A				
						EACH OCCURRENCE \$ 1,000,000
						AGGREGATE \$ 1,000,000
A	Prof Liability		AED-678093-0915	09/14/2016	09/14/2017	WC STATUTORY LIMITS \$
						OTHER \$
						E.L. EACH ACCIDENT \$ 1,000,000
						E.L. DISEASE - EA EMPLOYEE \$ 1,000,000
						E.L. DISEASE - POLICY LIMIT \$ 1,000,000
						Per Claim 1,000,000
						Aggregate 2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

CERTIFICATE HOLDER City of Key West Engineering/Port Dept. James Bouquet 3140 Flagler Avenue Key West, FL 33040	KEYWEST 	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE Sandy Garrick
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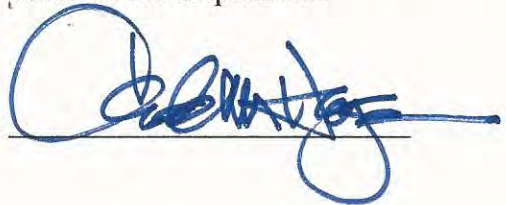
ACORD 25 (2010/05)

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ANTI-KICKBACK AFFIDAVIT

STATE OF FLORIDA)
 : SS
COUNTY OF MONROE)

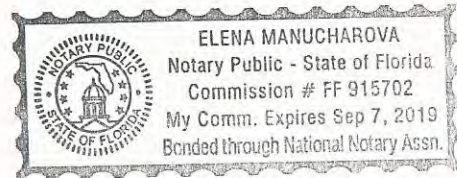
I, the undersigned hereby duly sworn, depose and say that no portion of the sum herein bid will be paid to any employees of the City of Key West as a commission, kickback, reward or gift, directly or indirectly by me or any member of my firm or by an officer of the corporation.

By: 

Sworn and subscribed before me this

16th day of May, 2017.

Elena manucharova
NOTARY PUBLIC, State of Florida at Large



My Commission Expires: 09-07-2019.

**SWORN STATEMENT UNDER SECTION 287.133(3)(a)
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES**

**THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICE
AUTHORIZED TO ADMINISTER OATHS.**

1. This sworn statement is submitted with Bid, Bid or Contract No. RFQ-17-001 for
GENERAL ARCHITECTURAL SERVICES
2. This sworn statement is submitted by HAYES CUMMING ARCHITECTS
(Name of entity submitting sworn statement)
whose business address is 2529 CENTRAL AVE.
ST PETERSBURG, FL and (if applicable) its Federal
Employer Identification Number (FEIN) is 76-0836931 (If the entity has no FEIN,
include the Social Security Number of the individual signing this sworn statement.)
3. My name is ANDREW M. HAYES and my relationship to
(Please print name of individual signing)
the entity named above is PRESIDENT
4. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United States, including but not limited to, any Bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, material misrepresentation.
5. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment information after July 1, 1989, as a result of a jury verdict, nonjury trial, or entry of a plea of guilty or nolo contendere.
6. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means
 1. A predecessor or successor of a person convicted of a public entity crime: or
 2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
7. I understand that a "person" as defined in Paragraph 287.133(1)(8), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter

into a binding contract and which Bids or applies to Bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

8. Based on information and belief, the statement, which I have marked below, is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies.)

☒ Neither the entity submitting this sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, nor any affiliate of the entity have been charged with and convicted of a public entity crime subsequent to July 1, 1989.

☐ The entity submitting this sworn statement, or one or more of the officers, directors, executives, partners, shareholders, employees, members, or agents who are active in management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989, AND (Please indicate which additional statement applies.)

☐ There has been a proceeding concerning the conviction before a hearing of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer did not place the person or affiliate on the convicted vendor list. (Please attach a copy of the final order.)

☐ The person or affiliate was placed on the convicted vendor list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted vendor list. (Please attach a copy of the final order.)

☐ The person or affiliate has not been put on the convicted vendor list. (Please describe any action taken by or pending with the Department of General Services.)

(Signature)

(Date)

STATE OF Florida

COUNTY OF Pinellas

Andraen M. Hayes

PERSONALLY APPEARED BEFORE ME, the undersigned authority,

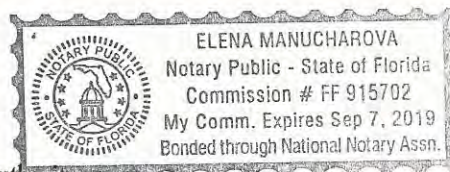
Andraen M. Hayes

(Name of individual signing)

who, after first being sworn by me, affixed his/her signature in the

space provided above on this ^{±4} 16 day of May, 2017.

My commission expires: 09-07-19. Elena Manucharova
NOTARY PUBLIC



INDEMNIFICATION

To the fullest extent permitted by law, the CONSULTANT expressly agrees to indemnify and hold harmless the City of Key West, their officers, directors, agents, and employees (herein called the "indemnitees") from liabilities, damages, losses and costs, including, but not limited to, reasonable attorney's fees and court costs, such legal expenses to include costs incurred in establishing the indemnification and other rights agreed to in this Paragraph, to persons or property, to the extent caused by the negligence, recklessness, or intentional wrongful misconduct of the CONSULTANT, its Sub-consultants or persons employed or utilized by them in the performance of the Contract. Claims by indemnitees for indemnification shall be limited to the amount of CONSULTANT's insurance or \$1 million per occurrence, whichever is greater. The parties acknowledge that the amount of the indemnity required hereunder bears a reasonable commercial relationship to the Contract and it is part of the project specifications or the bid documents, if any.

The indemnification obligations under the Contract shall not be restricted in any way by any limitation on the amount or type of damages, compensation, or benefits payable by or for the CONSULTANT under workers' compensation acts, disability benefits acts, or other employee benefits acts, and shall extend to and include any actions brought by or in the name of any employee of the CONSULTANT or of any third party to whom CONSULTANT may subcontract a part or all of the Work. This indemnification shall continue beyond the date of completion of the work.

CONTRACTOR: HAYES CUMMING ARCHITECTS SEAL:

2529 CENTRAL AVE.
Address ST PETERSBURG, FL 33713

[Signature]
Signature

ANDREW M. HAYES
Print Name

PRESIDENT
Title

MAY 16, 2017
Date

EQUAL BENEFITS FOR DOMESTIC PARTNERS AFFIDAVIT

STATE OF FLORIDA)
: SS

COUNTY OF PINELAS)

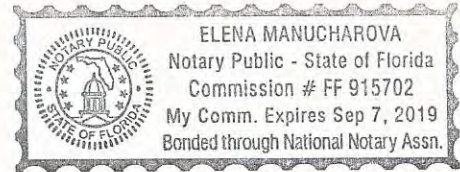
I, the undersigned hereby duly sworn, depose and say that the firm of HISTOR CUMMING ARCH-
TECTS provides benefits to domestic partners of its employees on the same
basis as it provides benefits to employees' spouses per City of Key West Ordinance Sec. 2-799.

By: 

Sworn and subscribed before me this

16th day of May, 2017.

Elena Manucharova
NOTARY PUBLIC, State of Florida at Large



My Commission Expires: 09-07-2019.

City Ordinance Sec. 2-799
Requirements for City Contractors to Provide Equal Benefits for Domestic Partners

(a) Definitions. For purposes of this section only, the following definitions shall apply:

- (1) **Benefits** means the following plan, program or policy provided or offered by a contractor to its employees as part of the employer's total compensation package: sick leave, bereavement leave, family medical leave, and health benefits.
- (2) **Bid** shall mean a competitive bid procedure established by the city through the issuance of an invitation to bid, request for proposals, request for qualifications, or request for letters of interest.
- (3) **Cash equivalent** means the amount of money paid to an employee with a domestic partner in lieu of providing benefits to the employee's domestic partner. The cash equivalent is equal to the employer's direct expense of providing benefits to an employee for his or her spouse.

The cash equivalents of the following benefits apply:

- a. For bereavement leave, cash payment for the number of days that would be allowed as paid time off for the death of a spouse. Cash payment would be in the form of the wages of the domestic partner employee for the number of days allowed.
 - b. For health benefits, the cost to the contractor of the contractor's share of the single monthly premiums that are being paid for the domestic partner employee, to be paid on a regular basis while the domestic partner employee maintains such insurance in force for himself or herself.
 - c. For family medical leave, cash payment for the number of days that would be allowed as time off for an employee to care for a spouse who has a serious health condition. Cash payment would be in the form of the wages of the domestic partner employee for the number of days allowed.
- (4) **Contract** means any written agreement, purchase order, standing order or similar instrument entered into pursuant to the award of a bid whereby the city is committed to expend or does expend funds in return for work, labor, professional services, consulting services, supplies, equipment, materials, construction, construction related services or any combination of the foregoing.
 - (5) **Contractor** means any person or persons, sole proprietorship, partnership, joint venture, corporation, or other form of doing business, that is awarded a bid and enters into a covered contract with the city, and which maintains five (5) or more full-time employees.
 - (6) **Covered contract** means a contract between the city and a contractor awarded subsequent to the date when this section becomes effective valued at over twenty thousand dollars (\$20,000).

- (7) ***Domestic partner*** shall mean any two adults of the same or different sex, who have registered as domestic partners with a governmental body pursuant to state or local law authorizing such registration, or with an internal registry maintained by the employer of at least one of the domestic partners. A contractor may institute an internal registry to allow for the provision of equal benefits to employees with domestic partner who do not register their partnerships pursuant to a governmental body authorizing such registration, or who are located in a jurisdiction where no such governmental domestic partnership registry exists. A contractor that institutes such registry shall not impose criteria for registration that are more stringent than those required for domestic partnership registration by the City of Key West pursuant to Chapter 38, Article V of the Key West Code of Ordinances.
- (8) ***Equal benefits*** mean the equality of benefits between employees with spouses and employees with domestic partners, and/or between spouses of employees and domestic partners of employees.
- (b) Equal benefits requirements.
- (1) Except where otherwise exempt or prohibited by law, a Contractor awarded a covered contract pursuant to a bid process shall provide benefits to domestic partners of its employees on the same basis as it provides benefits to employees' spouses.
- (2) All bid requests for covered contracts which are issued on or after the effective date of this section shall include the requirement to provide equal benefits in the procurement specifications in accordance with this section.
- (3) The city shall not enter into any covered contract unless the contractor certifies that such contractor does not discriminate in the provision of benefits between employees with domestic partners and employees with spouses and/or between the domestic partners and spouses of such employees.
- (4) Such certification shall be in writing and shall be signed by an authorized officer of the contractor and delivered, along with a description of the contractor's employee benefits plan, to the city's procurement director prior to entering into such covered contract.
- (5) The city manager or his/her designee shall reject a contractor's certification of compliance if he/she determines that such contractor discriminates in the provision of benefits or if the city manager or designee determines that the certification was created, or is being used for the purpose of evading the requirements of this section.
- (6) The contractor shall provide the city manager or his/her designee, access to its records for the purpose of audits and/or investigations to ascertain compliance with the provisions of this section, and upon request shall provide evidence that the contractor is in compliance with the provisions of this section upon each new bid, contract renewal, or when the city manager has received a complaint or has reason to believe the contractor may not be in compliance with the provisions of this section. This shall include but not be limited to providing the city manager or

- his/her designee with certified copies of all of the contractor's records pertaining to its benefits policies and its employment policies and practices.
- (7) The contractor may not set up or use its contracting entity for the purpose of evading the requirements imposed by this section.
- (c) Mandatory contract provisions pertaining to equal benefits. Unless otherwise exempt, every covered contract shall contain language that obligates the contractor to comply with the applicable provisions of this section. The language shall include provisions for the following:
- (1) During the performance of the covered contract, the contractor certifies and represents that it will comply with this section.
 - (2) The failure of the contractor to comply with this section will be deemed to be a material breach of the covered contract.
 - (3) If the contractor fails to comply with this section, the city may terminate the covered contract and all monies due or to become due under the covered contract may be retained by the city. The city may also pursue any and all other remedies at law or in equity for any breach.
 - (4) If the city manager or his designee determines that a contractor has set up or used its contracting entity for the purpose of evading the requirements of this section, the city may terminate the covered contract.
- (d) Enforcement. If the contractor fails to comply with the provisions of this section:
- (1) The failure to comply may be deemed to be a material breach of the covered contract; or
 - (2) The city may terminate the covered contract; or
 - (3) Monies due or to become due under the covered contract may be retained by the city until compliance is achieved; or
 - (4) The city may also pursue any and all other remedies at law or in equity for any breach;
 - (5) Failure to comply with this section may also subject contractor to the procedures set forth in Division 5 of this article, entitled "Debarment of contractors from city work."
- (e) Exceptions and waivers.

The provisions of this section shall not apply where:

- (1) The contractor does not provide benefits to employees' spouses.
- (2) The contractor is a religious organization, association, society or any non-profit charitable or educational institution or organization operated, supervised or controlled by or in conjunction with a religious organization, association or society.
- (3) The contractor is a governmental entity.

- (4) The sale or lease of city property.
- (5) The provision of this section would violate grant requirement, the laws, rules or regulations of federal or state law (for example, The acquisition services procured pursuant to Chapter 287.055, Florida Statutes known as the "Consultants' Competitive Negotiation Act").
- (6) Provided that the contractor does not discriminate in the provision of benefits, a contractor may also comply with this section by providing an employee with the cash equivalent of such benefits, if the city manager or his/her designee determines that either:
 - a. The contractor has made a reasonable yet unsuccessful effort to provide equal benefits. The contractor shall provide the city manager or his/her designee with sufficient proof of such inability to provide such benefit or benefits which shall include the measures taken to provide such benefits or benefits and the cash equivalent proposed, along with its certificate of compliance, as is required under this section.
- (7) The city commission waives compliance of this section in the best interest of the city, including but not limited to the following circumstances:
 - a. The covered contract is necessary to respond to an emergency.
 - b. Where only one bid response is received.
 - c. Where more than one bid response is received, but the bids demonstrate that none of the bidders can comply with the requirements of this section.
- (f) City's authority to cancel contract. Nothing in this section shall be construed to limit the city's authority to cancel or terminate a contract, deny or withdraw approval to perform a subcontract or provide supplies, issue a non-responsibility finding, issue a non-responsiveness finding, deny a person or entity prequalification, or otherwise deny a person or entity city business.
- (g) Timing of application. This section shall be applicable only to covered contracts awarded pursuant to bids which are after the date when this section becomes effective.

CONE OF SILENCE AFFIDAVIT

STATE OF FLORIDA)
 : SS
COUNTY OF PINELAS)

I the undersigned hereby duly sworn depose and say that all owner(s), partners, officers, directors, employees and agents representing the firm of HAYES CUNNING ARCHITECTS read and understand the limitations and procedures regarding communications concerning City of Key West issued competitive solicitations pursuant to City of Key West Ordinance Section 2-773 Cone of Silence (attached).

[Signature]
(signature)
MAY 16, 2017
(date)

Sworn and subscribed before me this

16th Day of May, 2017.

Elena Manucharova
NOTARY PUBLIC, State of Florida at Large

My Commission Expires: 09-07-2019.

