

## ESTIMATED REVENUES FOR FY 17/18

### GENERAL FUND ACCOUNTS

<u>Account #</u>	<u>Tenant</u>	<u>FY 16/17</u>	<u>50% of Year</u>	<u>Estimated</u>	<u>Comments</u>
		<u>Commission</u>	<u>Lapsed</u>	<u>Annual Revenue</u>	
		<u>Adopted</u>	<u>Actual</u>		
001-362-0100	Island Tennis	\$8,500	\$2,346	\$1,200	\$100/Month based on new 5-year agreement
001-362-0200	Key West Players	\$3,000	\$3,000	\$3,000	\$250/mo. + 50% of any non-profit 3rd-party use net revenues
001-362-0300	Tropical Shell & Gift	\$688,000	\$217,757	\$641,000	See worksheet
001-362-0400	A-1 Boatworks	\$74,100	\$34,578	\$77,800	See worksheet
001-362-0500	Garrison Bight - Angelfish	\$22,600	\$11,183	\$23,300	See worksheet
001-362-0600	South Beach Restaurant	\$471,600	\$245,573	\$485,200	See worksheet
001-362-0700	Cable Hut	\$8,700	\$4,363	\$8,700	Lease expired; pays \$724.08/month
001-362-0800	Garrison Bight - Land	\$22,300	\$9,106	\$22,300	See worksheet
001-362-0900	GRM Enterprises	\$151,100	\$15,135	\$137,200	See worksheet
001-362-1100	Key West Art Center	\$3,000	\$1,500	\$3,000	Based upon sales history
001-362-1200	Comcast Microwave Tower	\$30,500	\$17,789	\$31,400	See worksheet
001-362-1300	Sunset Watersports	\$79,100	\$24,817	\$82,100	See worksheet
001-362-1500	Tropical Soup Corp.	\$120,500	\$59,373	\$124,700	See worksheet
001-362-1600	KW Resort Golf Course	\$107,400	\$78,418	\$105,200	See worksheet
001-362-1700	Cultural Pres. Society	\$80,900	\$39,409	\$83,400	See worksheet
001-362-2500	Southernmost Deli, LLC (Lagerhead's)*	\$18,500	\$7,710	\$28,000	See worksheet
001-362-2700	Cayo Hueso Partners	\$362,500	\$153,720	\$368,400	See worksheet
		<b>\$2,252,300</b>	<b>\$925,776</b>	<b>\$2,225,900</b>	

\* No longer Simonton Beach Enterprises  
(sold Lagerhead's to SM Deli)

### OTHER ACCOUNTS

<u>Account #</u>	<u>Tenant/Account</u>	<u>FY 16/17</u>	<u>50% of Year</u>	<u>Estimated</u>	<u>Comments</u>
		<u>Commission</u>	<u>Lapsed</u>	<u>Annual Revenue</u>	
		<u>Adopted</u>	<u>Actual</u>		
001-313-8000	Amusement	\$575,000	\$200,122	\$669,600	See worksheet
411-362-6000	We've Got the Keys	\$22,660	\$11,672	\$24,300	See worksheet
411-362-6100	Paradise Bike Tour, LLC	\$8,100	\$4,050	\$8,400	See worksheet
413-362-2900	Submerged Land Leases (Gar. Bight)	\$25,000	\$17,770	\$30,500	See worksheet