

KWB Rent & Gross Sales Comparison Report  
2000-2018

|                                                               | 2000           | 2001           | 2002           | 2003           | 2004           | 2005           | 2006           | 2007           | 2008           | 2009           | 2010           | 2011           | 2012            | 2013            | 2014            | 2015            | 2016            | 2017            | 2018           | Months To<br>Year End | Avg.     |        |
|---------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|----------------|-----------------------|----------|--------|
| CPI - All Urban Consumers                                     | 3.4            | 2.8            | 1.6            | 2.3            | 2.7            | 3.4            | 3.2            | 2.8            | 3.8            | -0.4           | 1.6            | 3.2            | 2.1             | 1.5             | 1.6             | 0.1             | 1.3             |                 |                |                       | 2.3      |        |
| AER PHOTOGRAPHY<br>Lazy Way, Unit F 426 SF                    |                |                |                |                |                |                |                |                |                |                |                |                |                 |                 |                 |                 |                 |                 |                |                       |          |        |
| GROSS SALES                                                   |                |                |                |                |                |                |                |                |                |                |                | \$25,680.00    | \$18,703.62     | \$57,045.50     | \$62,236.87     | \$51,736.35     | \$51,241.85     | \$49,439.55     | \$14,001.75    | 8                     |          |        |
| Percent Change Over Prior Year                                |                |                |                |                |                |                |                |                |                |                |                | NA             | -27.17%         | 205.00%         | 9.10%           | -16.87%         | -0.96%          | -3.52%          | TBD            |                       | 33.12%   |        |
| Annual Base Rent (July - June)                                |                |                |                |                |                |                |                |                |                |                |                | \$14,058.00    | \$14,760.96     | \$15,204.00     | \$15,659.76     | \$15,972.96     | \$16,005.00     | \$16,133.04     | \$16,407.24    |                       |          |        |
| Base Rent per SF                                              |                |                |                |                |                |                |                |                |                |                |                | \$33.00        | \$34.65         | \$35.69         | \$36.76         | \$37.50         | \$37.87         | \$38.51         | \$38.51        |                       | \$42.22  |        |
| Percentage Rent Paid                                          |                |                |                |                |                |                |                |                |                |                |                | \$0.00         | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00         |                       |          |        |
| Total Rent as % of Sales                                      |                |                |                |                |                |                |                |                |                |                |                | 54.74%         | 78.92%          | 26.65%          | 25.16%          | 30.87%          | 31.23%          | 32.63%          | TBD            |                       | 56.04%   |        |
| B.O.'S FISH WAGON<br>801 Caroline Street 1,816 SF             |                |                |                |                |                |                |                |                |                |                |                |                |                 |                 |                 |                 |                 |                 |                |                       |          |        |
| GROSS SALES                                                   | \$314,342.72   | \$255,637.88   | \$334,376.88   | \$358,666.00   | \$337,989.00   | \$465,270.00   | \$527,955.00   | \$558,596.25   | \$696,708.19   | \$898,248.50   | \$1,084,353.85 | \$1,235,805.62 | \$1,218,070.00  | \$1,119,106.52  | \$1,081,353.10  | \$1,196,105.01  | \$1,069,769.62  | 889,784.63      |                | 3                     |          |        |
| Percent Change Over Prior Year                                | NA             | -18.68%        | 30.80%         | 7.26%          | -5.76%         | 37.66%         | 13.47%         | 5.80%          | 24.72%         | 28.93%         | 20.72%         | 13.97%         | -1.44%          | -8.12%          | -3.37%          | 10.61%          | -10.56%         | TBD             |                |                       | 9.73%    |        |
| Annual Base Rent (Oct. - Sept.)                               | \$12,230.04    | \$12,841.92    | \$13,485.00    | \$14,157.00    | \$14,865.96    | \$15,609.24    | \$16,413.00    | \$17,204.04    | \$18,071.04    | \$18,973.44    | \$19,922.16    | \$20,918.28    | \$21,964.20     | \$22,623.12     | \$20,800.00     | \$72,000.00     | \$72,147.60     | \$73,302.00     |                |                       |          |        |
| Base Rent per SF                                              | \$7.19         | \$7.55         | \$7.93         | \$8.33         | \$8.74         | \$9.18         | \$9.65         | \$10.12        | \$10.63        | \$11.16        | \$11.72        | \$12.30        | \$12.92         | \$13.31         | \$43.62         | \$44.36         | \$39.73         | \$40.36         |                |                       | \$18.17  |        |
| Percentage Rent Paid                                          | \$6,630.16     | \$1,853.27     | \$6,577.61     | \$6,656.20     | \$4,670.10     | \$12,306.96    | \$15,287.58    | \$16,311.74    | \$23,732.53    | \$34,921.47    | \$45,139.07    | \$53,230.66    | \$53,230.66     | \$44,523.27     | \$0.00          | \$0.00          | \$0.00          | \$0.00          |                |                       |          |        |
| Total Rent as % of Sales                                      | 6.00%          | 5.75%          | 6.00%          | 5.80%          | 5.78%          | 6.00%          | 6.00%          | 6.00%          | 6.00%          | 6.00%          | 6.00%          | 6.00%          | 6.17%           | 6.00%           | 6.55%           | 6.02%           | 6.74%           | TBD             |                |                       | 6.43%    |        |
| BUMBLE BEE SILVER CO.<br>201 William Street, Suite 110 112 SF |                |                |                |                |                |                |                |                |                |                |                |                |                 |                 |                 |                 |                 |                 |                |                       |          |        |
| GROSS SALES                                                   |                |                |                |                |                |                |                |                |                |                |                |                |                 | \$118,589.58    | \$69,054.05     | \$71,940.54     | \$77,374.91     | 66,400.86       |                | 3                     |          |        |
| Percent Change Over Prior Year                                |                |                |                |                |                |                |                |                |                |                |                |                |                 | NA              | -41.77%         | 4.18%           | 7.55%           | TBD             |                |                       | -10.01%  |        |
| Annual Base Rent (Oct. - Sept.)                               |                |                |                |                |                |                |                |                |                |                |                |                |                 | \$18,000.00     | \$18,180.00     | \$18,489.12     | \$18,526.20     | \$18,822.72     |                |                       |          |        |
| Base Rent per SF                                              |                |                |                |                |                |                |                |                |                |                |                |                |                 | \$160.71        | \$162.32        | \$165.08        | \$165.41        | \$168.06        |                |                       | \$205.40 |        |
| Percentage Rent Paid                                          |                |                |                |                |                |                |                |                |                |                |                |                |                 | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00          |                |                       |          |        |
| Total Rent as % of Sales                                      |                |                |                |                |                |                |                |                |                |                |                |                |                 | 15.18%          | 26.33%          | 25.70%          | 23.94%          | TBD             |                |                       | 22.79%   |        |
| CAPTAIN QUICK DRY<br>Lazy Way, Unit H 452 SF                  |                |                |                |                |                |                |                |                |                |                |                |                |                 |                 |                 |                 |                 |                 |                |                       |          |        |
| GROSS SALES                                                   |                |                |                |                |                |                |                |                |                | \$150,205.51   | \$185,955.48   | \$217,397.57   | \$351,743.80    | \$325,621.59    | \$345,982.70    | \$370,904.40    | \$385,797.91    | \$456,464.05    | \$182,528.58   | 6                     |          |        |
| Percent Change Over Prior Year                                |                |                |                |                |                |                |                |                |                | NA             | 23.80%         | 16.91%         | 61.80%          | -7.43%          | 6.25%           | 7.20%           | 4.02%           | 18.32%          | TBD            |                       | 18.70%   |        |
| Annual Base Rent (April - March)                              |                |                |                |                |                |                |                |                |                | \$14,463.96    | \$15,187.20    | \$15,946.56    | \$16,743.84     | \$17,581.08     | \$18,107.16     | \$18,469.32     | \$18,672.48     | \$18,672.48     | \$19,083.36    |                       |          |        |
| Base Rent per SF                                              |                |                |                |                |                |                |                |                |                | \$32.00        | \$33.60        | \$35.28        | \$37.04         | \$38.90         | \$40.86         | \$41.31         | \$41.31         | \$41.31         | \$42.22        |                       | \$37.82  |        |
| Percentage Rent Paid                                          |                |                |                |                |                |                |                |                |                | \$0.00         | \$0.00         | \$0.00         | \$4,360.79      | \$1,956.22      | \$2,620.44      | \$484.31        | \$6,522.42      | \$7,218.28      | \$0.00         |                       |          |        |
| Total Rent as % of Sales                                      |                |                |                |                |                |                |                |                |                | 9.63%          | 8.17%          | 7.34%          | 6.00%           | 6.00%           | 5.99%           | 5.11%           | 6.53%           | 5.67%           | TBD            |                       | 7.55%    |        |
| CONCH ELECTRIC CARS<br>Ferry Terminal Building 718 SF         |                |                |                |                |                |                |                |                |                |                |                |                |                 |                 |                 |                 |                 |                 |                |                       |          |        |
| GROSS SALES                                                   |                |                |                |                |                | \$76,599.38    | \$225,600.74   | \$274,379.12   | \$166,512.32   | \$167,625.08   | \$234,634.71   | \$185,873.00   | \$263,221.61    | \$211,622.20    | \$242,581.16    | \$407,276.03    | \$333,785.61    | \$340,730.00    | \$170,354.00   | 8                     |          |        |
| Percent Change Over Prior Year                                |                |                |                |                |                | NA             | 194.52%        | 21.62%         | -39.31%        | 0.67%          | 39.98%         | -20.78%        | 41.61%          | -19.60%         | 14.63%          | 67.89%          | -18.04%         | 2.08%           | TBD            |                       | 25.93%   |        |
| Annual Base Rent (April - March)                              |                |                |                |                |                | \$13,652.04    | \$14,334.60    | \$15,051.36    | \$15,803.88    | \$16,594.08    | \$16,594.08    | \$17,427.24    | \$17,427.24     | \$18,828.60     | \$19,393.44     | \$19,781.52     | \$19,781.28     | \$12,596.16     | \$12,873.36    |                       |          |        |
| Base Rent per SF                                              |                |                |                |                |                | \$19.01        | \$19.96        | \$20.96        | \$22.01        | \$23.11        | \$23.11        | \$24.27        | \$24.27         | \$26.22         | \$27.01         | \$27.55         | \$27.55         | \$17.54         | \$17.93        |                       | \$13.59  |        |
| Percentage Rent Paid                                          |                |                |                |                |                | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$246.86        | \$7,847.64      | \$0.00         |                       |          |        |
| Total Rent as % of Sales                                      |                |                |                |                |                | 17.82%         | 6.35%          | 5.49%          | 9.49%          | 9.90%          | 7.07%          | 9.38%          | 6.62%           | 8.90%           | 7.99%           | 4.86%           | 6.00%           | 6.00%           | TBD            |                       | 9.62%    |        |
| CONCH REPUBLIC SEAFOOD<br>631 Greene Street 14,919 SF         |                |                |                |                |                |                |                |                |                |                |                |                |                 |                 |                 |                 |                 |                 |                |                       |          |        |
| GROSS SALES                                                   | \$4,531,263.21 | \$5,143,096.92 | \$5,785,549.38 | \$6,104,553.82 | \$6,861,344.13 | \$6,847,729.91 | \$7,243,386.20 | \$8,487,152.94 | \$9,649,680.70 | \$9,337,047.92 | \$9,859,580.78 | \$9,800,104.41 | \$10,823,968.00 | \$11,182,431.80 | \$11,655,560.64 | \$12,017,911.60 | \$12,397,381.53 | \$12,579,187.37 | \$4,288,556.64 | 7                     |          |        |
| Percent Change Over Prior Year                                | NA             | 13.50%         | 12.49%         | 5.51%          | 12.40%         | -0.20%         | 5.78%          | 17.17%         | 13.70%         | -3.24%         | 5.60%          | -0.60%         | 10.45%          | 3.31%           | 4.23%           | 3.11%           | 3.16%           | 1.47%           | TBD            |                       | 6.74%    |        |
| Annual Base Rent (June - May)                                 | \$256,249.92   | \$262,398.48   | \$271,320.12   | \$275,661.24   | \$283,931.04   | \$289,325.76   | \$298,873.56   | \$309,035.28   | \$316,761.36   | \$329,748.36   | \$330,078.12   | \$338,990.28   | \$344,414.16    | \$354,746.64    | \$360,772.08    | \$366,189.00    | \$369,117.32    | \$371,701.32    | \$0.00         |                       |          |        |
| Base Rent per SF                                              | \$17.18        | \$17.59        | \$18.19        | \$18.48        | \$19.03        | \$19.39        | \$20.03        | \$20.71        | \$21.23        | \$22.10        | \$22.12        | \$22.72        | \$23.09         | \$23.78         | \$24.18         | \$24.55         | \$24.74         | \$24.91         | \$24.91        |                       | \$21.33  |        |
| Percentage Rent Paid                                          | \$0.00         | \$0.00         | \$17,957.35    | \$29,566.45    | \$59,136.17    | \$53,060.74    | \$63,295.75    | \$115,322.37   | \$165,722.92   | \$137,104.04   | \$162,900.92   | \$151,014.94   | \$196,784.23    | \$204,374.95    | \$211,925.22    | \$234,706.58    | \$250,751.60    | \$257,258.05    | \$0.00         |                       |          |        |
| Total Rent as % of Sales                                      | 5.66%          | 5.10%          | 5.00%          | 5.00%          | 5.00%          | 5.00%          | 5.00%          | 5.00%          | 5.00%          | 5.00%          | 5.00%          | 5.00%          | 5.00%           | 5.00%           | 4.91%           | 5.00%           | 5.00%           | 5.00%           | TBD            |                       | 5.33%    |        |
| CUBAN COFFEE QUEEN<br>284 Margaret Street 208 SF              |                |                |                |                |                |                |                |                |                |                |                |                |                 |                 |                 |                 |                 |                 |                |                       |          |        |
| GROSS SALES                                                   |                |                |                |                |                |                |                |                |                |                | \$179,232.96   | \$368,657.28   | \$566,511.00    | \$732,130.40    | \$866,784.91    | \$832,180.69    | \$797,832.69    | 885,110.76      | 65,822.92      | 10                    |          |        |
| Percent Change Over Prior Year                                |                |                |                |                |                |                |                |                |                |                | NA             | 105.69%        | 53.67%          | 29.23%          | 18.39%          | -3.99%          | -4.13%          | TBD             |                |                       | 39.77%   |        |
| Annual Base Rent (Sept. - Aug.)                               |                |                |                |                |                |                |                |                |                |                | \$8,700.00     | \$9,135.00     | \$9,591.72      | \$9,879.48      | \$9,998.04      | \$42,000.00     | \$42,000.00     | \$42,630.00     |                |                       |          |        |
| Base Rent per SF                                              |                |                |                |                |                |                |                |                |                |                | \$41.83        | \$43.92        | \$46.11         | \$47.50         | \$48.07         | \$201.92        | \$201.92        | \$204.95        |                |                       | \$90.18  |        |
| Percentage Rent Paid                                          |                |                |                |                |                |                |                |                |                |                | \$2,053.98     | \$12,984.44    | \$24,398.00     | \$34,048.32     | \$42,009.05     | \$7,930.84      | \$5,869.96      | \$10,476.65     |                |                       |          |        |
| Total Rent as % of Sales                                      |                |                |                |                |                |                |                |                |                |                | 6.00%          | 6.00%          | 6.00%           | 6.00%           | 6.00%           | 6.00%           | 6.00%           | TBD             |                |                       | 7.00%    |        |
| DRAGONFLY KEY WEST<br>Lazy Way, Unit G 326 SF                 |                |                |                |                |                |                |                |                |                |                |                |                |                 |                 |                 |                 |                 |                 |                |                       |          |        |
| GROSS SALES                                                   |                |                |                |                |                |                |                |                |                |                |                |                |                 |                 |                 |                 |                 |                 |                |                       |          |        |
| Percent Change Over Prior Year                                |                |                |                |                |                |                |                |                |                |                | \$86,332.54    | \$140,218.68   | \$110,570.50    | \$142,027.00    | \$129,411.47    | \$109,717.48    | \$116,028.75    | \$108,247.55    | \$107,679.52   |                       |          |        |
| Annual Base Rent (Mar. - Feb.)                                |                |                |                |                |                |                |                |                |                |                | NA             | 62.42%         | -21.14%         | 28.45%          | -8.88%          | -15.22%         | 5.75%           | -6.71%          | -0.52%         |                       |          |        |
| Base Rent per SF                                              |                |                |                |                |                |                |                |                |                |                | \$11,736.00    | \$12,322.80    | \$12,939.00     | \$13,584.48     | \$14,263.68     | \$14,691.60     | \$14,918.40     | \$14,918.40     | \$15,276.48    |                       |          |        |
| Percentage Rent Paid                                          |                |                |                |                |                |                |                |                |                |                | \$36.00        | \$37.80        | \$39.69         | \$41.67         | \$43.75         | \$45.07         | \$45.76         | \$45.76         | \$46.86        |                       | \$41.94  |        |
| Total Rent as % of Sales                                      |                |                |                |                |                |                |                |                |                |                | \$0.00         | \$0.00         | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00          | \$0.00         |                       |          |        |
|                                                               |                |                |                |                |                |                |                |                |                |                | 13.59%         | 8.79%          | 11.70%          | 9.56%           | 11.02%          | 13.39%          | 12.86%          | 13.78%          | 13.85%         | TBD                   |          | 11.84% |

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|                                | 2000             | 2001           | 2002           | 2003           | 2004           | 2005             | 2006           | 2007           | 2008           | 2009           | 2010           | 2011           | 2012           | 2013           | 2014           | 2015           | 2016           | 2017           | 2018           | Months To Year End | Avg.    |
|--------------------------------|------------------|----------------|----------------|----------------|----------------|------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--------------------|---------|
| CPI - All Urban Consumers      | 3.4              | 2.8            | 1.6            | 2.3            | 2.7            | 3.4              | 3.2            | 2.8            | 3.8            | -0.4           | 1.6            | 3.2            | 2.1            | 1.5            | 1.6            | 0.1            | 1.3            |                |                |                    | 2.3     |
| FISHERMAN'S CAFÉ               |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Lazy Way, Unit C               | 128 SF           |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Lazy Way, Unit D               | 274 SF           |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| GROSS SALES                    |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                | \$205,838.19   | \$342,669.75   | \$175,951.34   | 7                  | NA      |
| Percent Change Over Prior Year |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                | NA             | 66.48%         | TBD            |                    |         |
| Annual Base Rent:              |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Unit C (April - March)         |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                | \$9,807.72     | \$9,915.60     | \$10,133.76    |                    |         |
| Unit D (Sept. - Aug.)          |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                | \$16,028.40    | \$16,166.04    | \$16,408.56    |                    |         |
| Base Rent per SF               |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                | \$64.27        | \$64.88        | \$66.03        |                    | \$64.57 |
| Percentage Rent Paid           |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                | \$0.00         | \$0.00         | \$0.00         |                    |         |
| Total Rent as % of Sales       |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                | 12.55%         | 7.61%          | TBD            |                    | 20.16%  |
| HALF SHELL RAW BAR             |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| 231 Margaret Street            | 9,715 SF         |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| GROSS SALES                    | \$217,384.97 (*) | \$4,289,144.54 | \$4,367,220.47 | \$4,384,836.78 | \$4,506,664.41 | \$4,179,259.63   | \$3,801,370.18 | \$3,876,417.73 | \$3,854,934.16 | \$3,627,837.73 | \$3,913,204.26 | \$3,834,622.50 | \$3,884,828.49 | \$3,593,217.48 | \$4,640,935.82 | \$4,978,708.51 | \$5,174,992.86 | \$5,082,420.96 | \$2,269,510.83 | 6                  | 118.47% |
| Percent Change Over Prior Year | NA               | 1873.06%       | 1.82%          | 0.40%          | 2.78%          | -7.26%           | -9.04%         | 1.97%          | -0.55%         | -5.89%         | 7.87%          | -2.01%         | 1.31%          | -7.51%         | 29.16%         | 7.28%          | 3.94%          | -1.79%         | TBD            |                    |         |
| Annual Base Rent (Apr. - Mar.) | \$210,000.00     | \$210,000.00   | \$210,000.00   | \$210,000.00   | \$219,241.80   | \$223,366.44     | \$230,067.48   | \$237,889.80   | \$242,885.52   | \$253,329.60   | \$253,329.60   | \$259,156.08   | \$266,153.28   | \$273,339.48   | \$281,539.68   | \$283,580.88   | \$283,580.88   | \$286,700.28   | \$293,007.72   |                    |         |
| Base Rent per SF               | \$23.02          | \$23.02        | \$23.02        | \$23.02        | \$24.03        | \$24.49          | \$25.22        | \$26.08        | \$26.63        | \$27.77        | \$27.77        | \$28.41        | \$29.18        | \$29.96        | \$28.98        | \$29.19        | \$29.19        | \$29.51        | \$30.16        | \$24.94            |         |
| Percentage Rent Paid           | \$0.00           | \$4,457.23     | \$8,361.02     | \$9,241.84     | \$6,091.42     | \$0.00           | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$26,918.69    | \$18,244.98    | \$0.00         |                    |         |
| Total Rent as % of Sales       | 96.60%           | 5.00%          | 5.00%          | 5.00%          | 5.00%          | 5.34%            | 6.05%          | 6.14%          | 6.30%          | 6.98%          | 6.47%          | 6.76%          | 6.85%          | 7.61%          | 6.07%          | 5.70%          | 6.00%          | 6.00%          | TBD            |                    | 11.70%  |
| HAMMERHEAD SURF SHOP           |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| 201 William Street, Unit B     | 1,006 SF         |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| GROSS SALES                    |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Percent Change Over Prior Year |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Annual Base Rent (May - April) |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Base Rent per SF               |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Percentage Rent Paid           |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Total Rent as % of Sales       |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| KEY WEST ARTWORKS              |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| 201 William Street, Unit A     | 722 SF           |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| GROSS SALES                    |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Percent Change Over Prior Year |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Annual Base Rent (Jan. - Dec)  |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Base Rent per SF               |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Percentage Rent Paid           |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Total Rent as % of Sales       |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| KEY WEST BAIT & TACKLE         |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| 241, 251A & 251B Margaret St.  | 3,444 SF         |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| GROSS SALES                    | \$155,297.98     | \$144,760.54   | \$113,261.83   | \$116,205.60   | \$154,686.01   | \$257,930.54 (*) | \$261,015.07   | \$283,895.44   | \$342,709.00   | \$427,616.00   | \$498,230.18   | \$608,756.77   | \$730,590.03   | \$777,502.81   | \$776,290.67   | \$1,018,765.34 | \$1,140,917.51 | \$1,069,941.94 | \$222,730.75   | 10                 | 14.85%  |
| Percent Change Over Prior Year | NA               | -6.79%         | -21.76%        | 2.60%          | 33.11%         | 66.74%           | 1.20%          | 8.77%          | 20.72%         | 24.78%         | 16.51%         | 22.18%         | 20.01%         | 6.42%          | -0.16%         | 31.24%         | 11.99%         | -6.22%         | TBD            |                    |         |
| Annual Base Rent (Jun. - May)  | \$17,364.00      | \$18,233.04    | \$19,143.96    | \$20,100.96    | \$21,106.56    | \$22,161.84      | \$22,161.84    | \$38,963.76    | \$40,659.96    | \$42,693.00    | \$44,827.80    | \$47,069.04    | \$50,322.36    | \$51,832.08    | \$52,765.08    | \$104,353.20   | \$105,396.84   | \$106,450.80   | \$108,153.96   |                    |         |
| Base Rent per SF               | \$17.36          | \$18.23        | \$19.14        | \$20.10        | \$21.11        | \$22.16          | \$22.16        | \$38.96        | \$28.16        | \$29.57        | \$31.04        | \$32.60        | \$34.85        | \$35.89        | \$36.54        | \$30.30        | \$30.60        | \$30.91        | \$31.40        | \$27.76            |         |
| Percentage Rent Paid           | \$0.00           | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00           | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         |                    |         |
| Total Rent as % of Sales       | 11.18%           | 12.60%         | 16.90%         | 17.30%         | 13.64%         | 8.59%            | 8.49%          | 13.72%         | 11.86%         | 9.98%          | 9.00%          | 7.73%          | 6.89%          | 6.67%          | 6.80%          | 10.24%         | 9.24%          | TBD            | TBD            |                    | 10.64%  |
| KEY WEST ICE CREAM             |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| 201 William Street, Unit C     | 1,001 SF         |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| GROSS SALES                    |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Percent Change Over Prior Year |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Annual Base Rent (Apr. - Mar.) |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Base Rent per SF               |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Percentage Rent Paid           |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Total Rent as % of Sales       |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| LOCAL COLOR                    |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| 274 Margaret Street            | 3,048 SF         |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| GROSS SALES                    | \$661,586.00     | \$881,088.00   | \$878,113.50   | \$1,116,392.00 | \$1,335,013.00 | \$1,453,633.00   | \$1,502,122.43 | \$1,381,407.28 | \$1,372,270.57 | \$1,155,864.87 | \$1,228,975.34 | \$1,372,129.30 | \$1,541,744.04 | \$1,554,902.48 | \$1,364,079.76 | \$1,373,228.19 | \$1,283,748.73 | \$1,225,640.01 | \$208,801.39   | 8                  | 4.74%   |
| Percent Change Over Prior Year | NA               | 33.18%         | -0.34%         | 27.14%         | 19.58%         | 8.89%            | 3.34%          | -8.04%         | -0.66%         | -15.77%        | 6.33%          | 11.65%         | 12.36%         | 0.85%          | -12.27%        | 0.67%          | -6.52%         | -4.53%         | NA             |                    |         |
| Annual Base Rent (July - June) | \$23,838.84      | \$24,910.68    | \$26,037.24    | \$25,216.08    | \$26,468.04    | \$63,660.24      | \$63,658.20    | \$63,658.20    | \$94,801.80    | \$94,801.80    | \$95,032.68    | \$99,784.32    | \$104,773.56   | \$107,916.72   | \$110,087.04   | \$110,093.76   | \$110,313.36   | \$111,195.96   | \$113,086.80   |                    |         |
| Base Rent per SF               | \$20.82          | \$21.76        | \$22.74        | \$22.02        | \$23.12        | \$20.89          | \$20.89        | \$20.89        | \$31.10        | \$31.10        | \$31.18        | \$32.74        | \$34.37        | \$35.41        | \$36.12        | \$36.12        | \$36.19        | \$36.48        | \$37.10        | \$28.55            |         |
| Percentage Rent Paid           | \$15,856.26      | \$27,950.10    | \$26,649.57    | \$39,766.92    | \$53,632.74    | \$18,804.36      | \$26,467.11    | \$19,226.34    | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         |                    |         |
| Total Rent as % of Sales       | 6.00%            | 6.00%          | 6.00%          | 5.82%          | 6.00%          | 5.67%            | 6.00%          | 6.00%          | 6.91%          | 8.20%          | 7.73%          | 7.27%          | 6.80%          | 6.94%          | 8.07%          | 8.02%          | 8.59%          | 9.07%          | TBD            |                    | 7.36%   |
| LOST REEF DIVE SHOP            |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| 261 Margaret Street            | 1,801 SF         |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| GROSS SALES                    |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Percent Change Over Prior Year |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Annual Base Rent (Dec. - Nov.) |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Base Rent per SF               |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Percentage Rent Paid           |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Total Rent as % of Sales       |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| MCGRAIL & ROWLEY               |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| 255 Margaret Street            | 1,612 SF         |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| GROSS SALES                    |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Percent Change Over Prior Year |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Annual Base Rent (Jun. - May.) |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Base Rent per SF               |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Percentage Rent Paid           |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |
| Total Rent as % of Sales       |                  |                |                |                |                |                  |                |                |                |                |                |                |                |                |                |                |                |                |                |                    |         |

KWB Rent & Gross Sales Comparison Report  
2000-2018

|                                                                    | 2000           | 2001           | 2002           | 2003           | 2004           | 2005           | 2006           | 2007           | 2008           | 2009           | 2010           | 2011           | 2012           | 2013           | 2014             | 2015           | 2016               | 2017           | 2018           | Months To<br>Year End | Avg.    |
|--------------------------------------------------------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|----------------|--------------------|----------------|----------------|-----------------------|---------|
| CPI - All Urban Consumers                                          | 3.4            | 2.8            | 1.6            | 2.3            | 2.7            | 3.4            | 3.2            | 2.8            | 3.8            | -0.4           | 1.6            | 3.2            | 2.1            | 1.5            | 1.6              | 0.1            | 1.3                |                |                |                       | 2.3     |
| <b>GOOD DAY ON A HAPPY PLANET</b><br>907 Caroline Street<br>975 SF |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                  |                |                    |                |                |                       |         |
| <b>GROSS SALES</b>                                                 |                |                |                |                |                |                |                |                |                |                |                |                |                |                | \$201,736.07 (*) | \$224,830.27   | \$147,903.20       | 233,957.61     |                | 2                     |         |
| Percent Change Over Prior Year                                     |                |                |                |                |                |                |                |                |                |                |                |                |                |                | NA               | 11.45%         | -26.68%            | TBD            |                |                       | NA      |
| Annual Base Rent (July - June)                                     |                |                |                |                |                |                |                |                |                |                |                |                |                |                | \$23,559.72      | \$24,079.08    | \$24,079.08        | 24,271.80      |                |                       |         |
| Base Rent per SF                                                   |                |                |                |                |                |                |                |                |                |                |                |                |                |                | \$24.16          | \$24.70        | \$24.70            | \$24.89        |                |                       | \$32.82 |
| Percentage Rent Paid                                               |                |                |                |                |                |                |                |                |                |                |                |                |                |                | \$0.00           | \$0.00         | \$0.00             | \$0.00         |                |                       |         |
| Total Rent as % of Sales                                           |                |                |                |                |                |                |                |                |                |                |                |                |                |                | 11.68%           | 10.71%         | 16.28%             | TBD            |                |                       | 19.33%  |
| <b>SCHOONER WHARF BAR</b><br>202R William Street<br>8,872 SF       |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                  |                |                    |                |                |                       |         |
| <b>GROSS SALES</b>                                                 | \$2,144,975.66 | \$2,711,314.35 | \$2,943,592.70 | \$3,311,161.51 | \$3,631,672.82 | \$3,559,688.00 | \$3,631,467.93 | \$3,753,666.59 | \$3,811,182.91 | \$3,744,990.58 | \$4,220,754.70 | \$4,747,081.17 | \$5,100,967.67 | \$4,987,676.18 | \$4,671,897.71   | \$5,051,225.95 | \$5,020,237.15     | 5,137,209.75   | 302,165.57     | 11                    |         |
| Percent Change Over Prior Year                                     | NA             | 26.40%         | 8.57%          | 12.49%         | 9.68%          | -1.98%         | 2.02%          | 3.36%          | 1.53%          | -1.74%         | 12.70%         | 12.47%         | 7.45%          | -2.22%         | -6.33%           | 8.12%          | -0.61%             | 2.33%          | TBD            |                       | 6.28%   |
| Annual Base Rent (Oct. - Sept.)                                    | \$87,609.96    | \$87,611.76    | \$95,718.00    | \$100,074.24   | \$104,656.92   | \$109,464.96   | \$230,672.04   | \$242,205.60   | \$254,314.80   | \$267,031.68   | \$280,383.24   | \$294,402.48   | \$309,122.52   | \$318,396.24   | \$321,580.20     | \$321,580.20   | \$327,701.16       | \$338,169.72   | \$344,933.04   |                       |         |
| Base Rent per SF                                                   | \$43.46        | \$43.46        | \$47.48        | \$49.64        | \$51.91        | \$54.30        | \$26.00        | \$27.30        | \$28.66        | \$30.10        | \$31.60        | \$33.18        | \$34.84        | \$35.89        | \$36.25          | \$36.25        | \$36.94            | \$38.12        | \$38.88        |                       | \$40.32 |
| Percentage Rent Paid                                               | \$60,317.76    | \$60,317.29    | \$76,098.62    | \$94,011.76    | \$108,435.40   | \$100,046.76   | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00           | \$0.00         | \$0.00             | \$0.00         | \$0.00         |                       |         |
| Total Rent as % of Sales                                           | 6.90%          | 5.46%          | 5.84%          | 5.86%          | 5.87%          | 5.89%          | 6.35%          | 6.45%          | 6.67%          | 7.13%          | 6.64%          | 6.20%          | 6.06%          | 6.38%          | 6.88%            | 6.37%          | 6.53%              | TBD            | TBD            |                       | 6.72%   |
| <b>TURTLE KRAALS</b><br>1 Lands End Village<br>12,387 SF           |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                  |                |                    |                |                |                       |         |
| <b>GROSS SALES</b>                                                 | \$3,290,479.96 | \$3,591,844.26 | \$3,669,336.07 | \$3,865,640.84 | \$4,000,214.80 | \$3,784,782.64 | \$3,373,059.25 | \$3,444,238.96 | \$2,992,894.67 | \$2,204,753.63 | \$2,431,171.36 | \$2,811,990.18 | \$2,883,637.19 | \$2,797,003.92 | \$3,132,472.00   | \$2,800,490.93 | \$2,882,454.00     | \$2,721,886.71 | \$1,307,805.41 | 5                     |         |
| Percent Change Over Prior Year                                     | NA             | 9.16%          | 2.10%          | 5.35%          | 3.48%          | -5.39%         | -10.88%        | 2.11%          | -13.10%        | -26.33%        | 10.27%         | 15.66%         | 2.55%          | -3.00%         | 11.99%           | -10.60%        | 2.93%              | 5.57%          | TBD            |                       | -0.58%  |
| Annual Base Rent (Apr. - Mar.)                                     | \$97,467.36    | \$97,467.36    | \$97,467.36    | \$97,467.36    | \$193,014.00   | \$196,671.72   | \$202,578.00   | \$209,465.76   | \$213,864.48   | \$223,050.84   | \$223,050.84   | \$228,191.04   | \$229,194.00   | \$235,382.28   | \$235,382.28     | \$246,080.28   | \$242,431.68       | \$371,610.00   | \$379,785.48   |                       |         |
| Base Rent per SF                                                   | \$22.78        | \$22.78        | \$22.78        | \$22.78        | \$45.12        | \$45.97        | \$47.35        | \$21.27        | \$21.72        | \$22.65        | \$23.18        | \$23.18        | \$18.50        | \$19.00        | \$19.00          | \$19.87        | \$19.57            | \$30.00        | \$30.66        |                       | \$25.94 |
| Percentage Rent Paid                                               | \$72,085.90    | \$76,488.99    | \$85,999.45    | \$95,546.60    | \$7,092.24     | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00           | \$0.00         | \$0.00             | \$0.00         | \$0.00         |                       |         |
| Total Rent as % of Sales                                           | 5.15%          | 4.84%          | 5.00%          | 4.99%          | 5.00%          | 5.20%          | 6.01%          | 6.08%          | 7.15%          | 10.12%         | 9.17%          | 8.11%          | 7.95%          | 8.42%          | 7.51%            | 8.79%          | 8.41%              | 13.65%         | TBD            |                       | 7.74%   |
| <b>WATERFRONT BREWERY</b><br>201 William Street<br>18,942 SF       |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                  |                |                    |                |                |                       |         |
| <b>GROSS SALES</b>                                                 |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                  |                |                    |                |                |                       |         |
| Percent Change Over Prior Year                                     |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                  | NA             | \$2,752,542.23 (*) | \$4,778,475.00 | \$820,783.00   | 9                     |         |
| Annual Base Rent (Aug. - July)                                     |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                  | \$397,782.00   | \$398,577.60       | \$402,962.04   | TBD            |                       | NA      |
| Base Rent per SF                                                   |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                  | \$21.00        | \$21.04            | \$21.27        |                |                       | \$31.66 |
| Percentage Rent Paid                                               |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                  | \$0.00         | \$0.00             | \$0.00         | \$0.00         |                       |         |
| Total Rent as % of Sales                                           |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                  | NA             | 14.48%             | 14.64%         | TBD            |                       | NA      |
| <b>YOURS &amp; MAYAN</b><br>Lazy Way, Units A, A-1, B<br>472 SF    |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                  |                |                    |                |                |                       |         |
| <b>GROSS SALES</b>                                                 |                |                |                |                |                |                |                |                |                |                |                |                |                |                |                  |                |                    |                |                |                       |         |
| Percent Change Over Prior Year                                     |                |                |                |                |                |                |                |                |                | \$105,134.54   | \$146,284.19   | \$210,437.35   | \$231,711.05   | \$267,250.00   | \$260,434.00     | \$298,580.00   | \$334,861.00       | \$355,236.25   | \$176,374.00   | 6                     |         |
| Annual Base Rent (Mar. - Feb.)                                     |                |                |                |                |                |                |                |                |                | NA             | 39.14%         | 43.86%         | 10.11%         | 15.34%         | -2.55%           | 14.65%         | 12.15%             | 6.08%          | TBD            |                       | 19.82%  |
| Base Rent per SF                                                   |                |                |                |                |                |                |                |                |                | \$14,748.00    | \$23,990.40    | \$25,189.92    | \$26,449.56    | \$27,584.52    | \$28,592.52      | \$28,790.28    | \$28,809.72        | \$28,809.72    | \$29,501.16    |                       |         |
| Percentage Rent Paid                                               |                |                |                |                |                |                |                |                |                | \$43.76        | \$50.83        | \$53.37        | \$56.04        | \$58.44        | \$60.58          | \$61.00        | \$61.04            | \$61.04        | \$62.50        |                       | \$56.23 |
| Total Rent as % of Sales                                           |                |                |                |                |                |                |                |                |                | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00         | \$0.00           | \$0.00         | \$0.00             | \$0.00         | \$0.00         |                       |         |
|                                                                    |                |                |                |                |                |                |                |                |                | 14.03%         | 16.40%         | 11.97%         | 11.41%         | 10.32%         | 10.98%           | 9.64%          | 8.60%              | 8.11%          | TBD            |                       | 11.67%  |

(\*) Less than 12 months

TBD - To be determined