

For: City of Key West

Quote Issued: May 2, 2018 Quote Expires: May 30, 2018

Quote Name: City of Key West - CWT 15 Quote ID: 522

General Information

Bill To: City of Key West PO Box 1409 Key West, FL 33041 & 3101 Flagler Ave.

3101 Flagler Ave. Key West, FL 33040

Prepared By: Natalie Pick Contact:
City of Key West
PO Box 1409
Key West, FL 33041
&
3101 Flagler Ave.

Key West, FL 33040

Prepared For: John Wilkins

Equipment

| | | Unit | Year One | Year Two | Year Three |
|---|----------|--------------|--------------|----------|------------|
| Product Name | Quantity | Price | Total | Total | Total |
| CWTCCC Pay Station Color: Black Power: Solar (15) Payment Methods: Coin;Credit/Debit Card Configuration: Pay and Display Warranty: 13-month Hardware Warranty | 15 | \$6,550.00 | \$98,250.00 | | |
| Light Bar with Motion Sensor | 15 | \$400.00 | \$6,000.00 | | |
| Receipt Paper (10 Rolls to a Box) Standard White Paper, 10 Rolls per box | 2 | \$250.00 | \$500.00 | | |
| | • | Annual Total | \$104,750.00 | \$0.00 | \$0.00 |

On-Going Services

| | | Sales | Year One | Year Two | Year Three |
|--|----------|--------------|---|-------------------|-------------------|
| Product Name | Quantity | Price | Total | Total | Total |
| WayToPark (Mobile Payment) | | | | | |
| Includes: | | | | | |
| Payment via iPhone or Android App | | | | | |
| Expiration Reminder | | | | | |
| Time Extension | | | | | |
| Integration with CWO for rates and reporting | | 00.05 | ** • • • • • • • • • • • • • • • • • • | | |
| Convenience fee paid for by the parker or organization | 1 | \$0.35 | \$0.35 | | |
| WebOffice Basic | | | | | |
| Includes: | | | | | |
| Pay and Display Configuration | | | | | |
| Maintenance alarms alerts to cell phone | | | | | |
| Reporting (standard) | | | | | |
| Credit Card Gateway | | | | | |
| Cellular Communication Fees | 4= | 0540.00 | 00.400.00 | # 0.400.00 | # 0.400.00 |
| 24/7 Support | 15 | \$540.00 | \$8,100.00 | \$8,100.00 | \$8,100.00 |
| PartSmart Parts Exchange | | | | | |
| Extended hardware warranty. | 15 | \$300.00 | \$0.00 | \$4,500.00 | \$4,500.00 |
| | | Annual Total | \$8,100.35 | \$12,600.00 | \$12,600.00 |

General Services

| | | Sales | Year One | Year Two | Year Three |
|--|----------|--------------|------------|----------|------------|
| Product Name | Quantity | Price | Total | Total | Total |
| CWT Installation | | | | | |
| Cale will secure and level pay station to the ground and | | | | | |
| provide training, review preventative maintenance and | | | | | |
| trouble shooting Ground preparation is not included. | 15 | \$125.00 | \$1,875.00 | | |
| Training | 10 | Ψ123.00 | ψ1,070.00 | | |
| Training | 3 | \$700.00 | \$2,100.00 | | |
| Estimated CWT Shipping | | ψ/ 00.00 | Ψ2,100.00 | | |
| | 1 | \$125.00 | \$125.00 | | |
| | | Annual Total | \$4,100.00 | \$0.00 | \$0.00 |

Total Costs

| Year One | Year Two | Year Three |
|--------------|-------------|-------------|
| Total | Total | Total |
| \$116,950.35 | \$12,600.00 | \$12,600.00 |

| All prices stated are exclusive of taxes and shipping costs unless specifically itemized in this quotation. Customer is |
|---|
| responsible for all taxes or providing proof of tax-exempt status. By accepting this order, Customer agrees to be |
| bound by all applicable terms and conditions or terms of existing contract(s) between Customer and Cale for the |
| same products and services, if any: |

| Accepted by: | Date: | / / | |
|--------------|-------|-----|--|
| | | | |

