Donald J. Lee, Jr.

Chief of Police



Key West POLICE DEPARTMENT

TO:

Mr. Jim Scholl, City Manager

FROM:

Donald J. Lee Jr., Chief of Police

DATE:

June 6th, 2018

RE:

Authorize the City Manager to approve an agreement between the City and Public

Safety Corp. for five years as our third party false alarm program administrator.

Action Statement:

This resolution authorizes the City Manager to execute a new agreement retroactive to March 1, 2018. with our current False Alarm Program Administrator, Public Safety Corp, for five years with an option to extend an additional five years. This Agreement is pursuant to purchasing ordinance 2-797-3.

Background:

On March 1st, 2012, the City Manager signed and entered into an agreement with AOT Public Safety Corporation to provide false alarm billing and collection services for the city that expired March 1st of this year. (see attached).

AOT Public Safety, A Maryland Corporation merged with Public Safety Corporation, a Florida Corporation in 2015(see attached merger docs.). As in a previous agreement dated December 17, 2010, the City of Oakland Park extended cooperative purchasing authority to other government agencies in section 15.16 of the attached City of Oakland Park agreement dated 9/2/2014. This agreement was executed after Oakland Park published a request for proposal (RFP) for false alarm and billing services in June of 2014. They again selected Public Safety Corp. as their alarm service provider. The Oakland Park RFP and services agreement includes an "Elevator Rescue Responses" provision which is not in our agreement. The language contained therein specifically allows for renegotiation on the terms of the revenue sharing for any entity utilizing their contract as a "piggy back." The provisions of the new agreement between the City of Key West and Public Safety Corp., absent the elevator portion, will remain the same as contained in the previous agreement. (see attached).





Purpose and Justification:

An account review provided by Public Safety Corp. on May 18, 2018 shows a steady decrease in false alarms from 1089 in 2014 to 701 in 2017. In addition, the dispatch rate has steadily decreased as well. Based on this data, the total number of false alarms is decreasing in correlation with the increase in registrations/population.

Options:

One options is to re-new the service agreement with Public Safety Corp. to ensure the ongoing viability of the Key West False Alarm Reduction Program.

Another option is to not renew the agreement and let the False Alarm Reduction Program lapse.

Financial Impact:

There is a positive financial impact from the revenue sharing provision of the Administrator Agreement. The City receives monthly deposits from Public Safety Corp dependent on fees collected during a month based on the revenue sharing schedule. To date, the city has received \$270,248.85.

Recommendation:

The Key West Police Department recommends the agreement with Cry Wolf be renewed.



