



THE CITY OF KEY WEST

Post Office Box 1409 Key West, FL 33041 (305) 809-3883

MEMORANDUM

TO: Jim Scholl, City Manager
FROM: Jim Bouquet, P.E., Director of Engineering
DATE: June 25, 2018
RE: Rejection of Proposals and Cancellation of RFP 007-18

ACTION STATEMENT:

Reject all received proposals and cancel *Routine and Emergency Traffic Signal and Street Light Maintenance RFP 007-18*.

BACKGROUND:

The City of Key West solicited proposals for routine and emergency maintenance of traffic signals and street lights throughout the City under Request for Proposal (RFP) 007-18. Traffic signals include both City and Florida Department of Transportation (FDOT) owned signals. FDOT signals required maintenance in accordance with the Traffic Signal Maintenance and Compensation Agreement (TSMCA) between the City and FDOT. To provide an expanded scope of work and generate additional bidder (i.e., local) interest in the project, street light maintenance was included in the RFP.

Two responses to RFP 007-18 were received consisting of AGC Electric, Inc from Hialeah, Florida and R&D Electric, Inc. from Miami, Florida. To assist the Ranking Committee in firm selection, a publicly advertised meeting was held on May 15, 2018 for responders to present company qualifications and discuss normal/emergency response procedures, response times, mobilization fee development, etc. Additionally, this format provided an opportunity for the ranking committee to ask questions.

While both firms appeared qualified, ranking committee members were concerned with response time as both firms are located on the mainland, mobilization criteria and costs, and inconsistencies between individual unit price line items.

Subsequent to the meeting, City Commission Resolution 18-198 canceled the existing Florida Department of Transportation *Traffic Signal Maintenance and Compensation Agreement, Contract No. ARU46 and Attachment 1*. Cancellation of the Agreement, effective June 30, 2020, was deemed to be best financial and performance interest of the City. Additionally, as indicated in the attached meeting minutes from FDOT,

Force Majeure (e.g., hurricanes) response for FDOT traffic signals would be performed by an FDOT contractor; therefore, City emergency maintenance of these signals is no longer required.

KEYS Energy presented serious reservations regarding City maintenance of street lights on KEYS poles. Additionally, City Energy Manager review determined City maintenance of the lights would not result in significant savings over the current agreement with KEYS.

PURPOSE AND JUSTIFICATION:

For reasons presentable above, rejection of all received proposals and cancellation of RFP 007-18 is in the best financial and performance interest of the City.

At the present time, KEYS will continue to maintain street lights and City and FDOT owned traffic signals under their current agreement with the City.

FINANCIAL ISSUES

Rejection of all received proposals and cancellation of RFP 007-18 has no current cost impacts to the City.

RECOMMENDATION

Staff recommends rejecting all received proposals and canceling *Routine and Emergency Traffic Signal and Street Light Maintenance RFP 007-18*.