



IN SERVICE TO SERVE YOU

## Equipment Proposal

This Equipment Proposal (the "Proposal") has been prepared by Ten-8 Fire Equipment, Inc. ("Company") in response to the undersigned Customer's request for a proposal. This Proposal is comprised of the special terms set forth below, the Proposal Option List, Warranty, and Company's Purchasing Terms and Conditions. Through its signature below or other Acceptance (as defined below), Customer acknowledges having received, read and being bound by this Proposal, all attachments and Company's Purchasing Terms and Conditions.

**Date:** September 18, 2018 ("Proposal Date") **Customer:** City of Key West ("Customer")

**Customer Address:** 1600 N Roosevelt Blvd, KW Florida 33040

Quantity	Product Description & Options	Price
1	FSA Level 1 Impel Custom Pumper 636	\$404,485.00
	Added Options - FSA	\$164,770.00
	6% Discount on customer options	(\$9,886.00)
	Optional 100% Pre-Payment of \$552,153.00 will include 16,569.00 discount	\$16,569.00
	FD NFPA/ISO Required Equipment	\$9,353.00
	Pre-Pay includes 100% performance bond.	
	Pre Pay Due 15 Days From P.O. For Full Discount.	
Purchase Price:		\$552,153.00

**Delivery Timing:** The Product described above in the Product Description and Options Section of this document will be built by and shipped from the manufacturer approximately 9 (months) after Company receives Customer's acceptance of this Proposal as defined below.

**Other:** NA

Unless accepted within 45 days from date of proposal, the right is reserved to withdraw this proposal.

ACCEPTANCE OF THIS PROPOSAL CREATES AN ENFORCEABLE BINDING AGREEMENT BETWEEN COMPANY AND CUSTOMER. "ACCEPTANCE" MEANS THAT CUSTOMER DELIVERS TO COMPANY: (A) A PROPOSAL SIGNED BY AN AUTHORIZED REPRESENTATIVE, OR (B) A PURCHASE ORDER INCORPORATING THIS PROPOSAL, WHICH IS DULY APPROVED, TO THE EXTENT APPLICABLE, BY CUSTOMER'S GOVERNING BOARD. ACCEPTANCE OF THIS PROPOSAL IS EXPRESSLY LIMITED TO THE TERMS CONTAINED IN THIS PROPOSAL AND COMPANY'S PURCHASING TERMS AND CONDITIONS. ANY ADDITIONAL OR DIFFERENT TERMS, WHETHER CONTAINED IN CUSTOMER'S FORMS OR OTHERWISE PRESENTED BY CUSTOMER AT ANY TIME, ARE HEREBY REJECTED.

**INTENDING TO CREATE A BINDING AGREEMENT,** Customer and Company have each caused this Proposal to be executed by their duly authorized representatives as of date of the last signature below.

**Customer:** City Of Key West Florida

By: \_\_\_\_\_

Title: \_\_\_\_\_

Print: \_\_\_\_\_

Date: \_\_\_\_\_

**Ten-8 Fire Equipment, Inc.**

By: 

Title: **Authorized Sales Representative**

Print: **Michael Schneider**

Date: **9-10-18**