## **MEMORANDUM**

**Date:** October 31, 2018

**To:** Jim Scholl, City Manager

Cc: Key West Bight Management District Board

**From:** Karen Olson, Deputy Director

Mark Tait, Marinas Manager

**Re:** August Monthly Report for Key West Historic Seaport



## **Key West Bight Operations:**

- Holiday lighting, trees and decorations being installed and will be ready for the annual Bight Before Christmas lighting.
- Working on task order for grading/ rocking the gravel parking lot adjacent to conch Republic Seafood.
- D-Dock Repair and Piling Replacement project to start in early December.
- Work on the Ferry Terminal Pier Extensions is approximately 20% complete.
- Schooner Wharf ADA Restroom project to start mid-December.

## **Key West Bight Marina:**

- October transient dockage was up 49 % compared to last October.
- The Florida Power Boat Club has all slips in the marina full for this year. Power Boat races from November 7 to November 12.
- Fantasy Fest we had three vessels canceled from the event because of mechanics problems 3 days or less from arrival check in and we couldn't get the slips rented.
- 11,652 passengers passed through the Ferry Terminal this October compared to 6,138 last October.
- Fuel sales in October were up 48% from \$60,100.36 in 2017 to \$88,782.82 for this year.
- The Marina has a strong advance reservation for Christmas to New Year's week already we only have 3 slips open.

| MONTHLY FUEL SALES COMPARISON (GALLONS) |         |         |         |  |         |         |         |   |   |         |         |   |         |         |         |
|---|---------|---------|---------|--|---------|---------|---------|---|---|---------|---------|---|---------|---------|---------|
|   |         |         |         |  |         |         | FY17    |   |   |         | FY18    |   |         |         |         |
|   | KWB     |         | FT      |  | KWB     |         | FT      |   | KWB   |         | FT      |   | KWB     |         | FT      |
|   | GAS     | DIESEL  | DIESEL  |  | GAS     | DIESEL  | DIESEL  |   | GAS   | DIESEL  | DIESEL  | - | GAS     | DIESEL  | DIESEL  |
| ОСТ                                     | 5,077   | 8,519   |         |  | 8,194   | 8,718   | 19,917  |   | 5,445   | 15,022  | 13,690  |   | 7,293   | 11,586  | 12,965  |
| NOV                                     | 11,108  | 8,266   |         |  | 7,594   | 11,979  | 18,975  |   | 10,233  | 13,808  | 17,014  |   | 9,525   | 7,864   | 20,251  |
| DEC                                     | 6,222   | 14,528  | 18,890  |  | 7,610   | 13,134  | 26,094  |   | 7,077   | 11,592  | 41,865  |   | 7,628   | 17,114  | 28,486  |
| JAN                                     | 8,824   | 16,446  | 37,442  |  | 7,787   | 13,430  | 36,597  |   | 10,951  | 15,344  | 23,924  |   | 4,077   | 7,632   | 34,763  |
| FEB                                     | 5,887   | 12,740  | 52,766  |  | 4,752   | 13,406  | 59,704  |   | 10,090  | 18,767  | 55,648  |   | 10,038  | 18,954  | 48,931  |
| MAR                                     | 15,029  | 14,384  | 74,695  |  | 11,475  | 21,663  | 73,319  |   | 11,504  | 27,835  | 76,875  |   | 12,292  | 16,969  | 77,373  |
| APR                                     | 13,589  | 27,765  | 44,400  |  | 11,943  | 27,676  | 40,830  |   | 10,469  | 32,103  | 35,062  |   | 14,220  | 32,748  | 36,701  |
| MAY                                     | 15,716  | 15,236  | 21,305  |  | 13,421  | 22,964  | 30,813  |   | 10,149  | 14,613  | 20,685  |   | 10,611  | 18,819  | 19,624  |
| JUN                                     | 14,742  | 10,212  | 21,355  |  | 31,080  | 25,633  | 18,755  |   | 14,526  | 13,844  | 19,394  |   | 23,857  | 18,440  | 20,181  |
| JUL                                     | 22,487  | 16,695  | 19,906  |  | 42,265  | 33,152  | 19,977  |   | 30,276  | 19,286  | 19,590  |   | 39,766  | 25,155  | 19,529  |
| AUG                                     | 21,469  | 12,484  | 24,441  |  | 21,322  | 18,439  | 19,395  |   | 18,059  | 19,574  | 19,727  |   | 34,119  | 27,795  | 19,534  |
| SEP                                     | 10,676  | 11,649  | 18,345  |  | 9,848   | 9,241   | 19,550  | _ | 3,615   | 5,175   | 3,645   |   | 16,434  | 14,021  | 18,714  |
| TOTAL                                   | 150,826 | 168,924 | 333,545 |  | 177,291 | 219,435 | 383,926 |   | 142,394   | 206,963 | 347,119 | : | 189,860 | 217,097 | 357,052 |
|   |         |         |         |  |         |         |         |   | NOTE: Fuel system down at<br>KWB (05-27-17 to 05-31-17)<br>** Holiday Weekend** |         |         |   |         |         |         |
|   |         |         |         |  |         |         |         |   |   |         |         |   |         |         |         |
|   |         |         |         |  |         |         |         |   |   |         |         |   |         |         |         |